Case 21-10526-KBO Doc 636	Filed 03/24/23 Page 1 of 30 Docket #0636 Date Filed: 03/24/202
	ATES BANKRUPTCY COURT
DIST	RICT OF DELAWARE
IN RE:	. Chapter 11
MEDLEY, LLC,	. Case No. 21-10526(KBO)
Debtor.	824 Market Street Wilmington, Delaware 19801
	Thursday, March 23, 2023
MEDLEY LLC LIQUIDATING T WITH CERTAIN FO BEFORE THE H	IPT OF HEARING RE: RUST'S MOTION TO APPROVE SETTLEMENT RMER INSIDERS OF THE DEBTOR CONORABLE KAREN B. OWENS ATES BANKRUPTCY JUDGE
APPEARANCES:	
For the Liquidating	
Trust:	Christopher M. Samis, Esq. POTTER, ANDERSON & CORROON, LLP 1313 North Market Street 6th Floor
	Wilmington, Delaware 19801
	James C. Carr, Esq. KELLEY, DRYE & WARREN, LLP 3 World Trade Center 175 Greenwich Street New York, New York 10007
For Brook and Seth	
Taylor:	Michael J. Joyce, Esq. JOYCE, LLC 1225 North King Street, Suite 800 Wilmington, Delaware 19801
(Appearances Continued)	
Audio Operator:	Electronically Recorded by Lisa Brown, ECRO
Transcription Company:	Reliable 1007 N. Orange Street Wilmington, Delaware 19801 (302)654-8080 Email: gmatthews@reliable-co.com
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Case 21-10526-KBO Doc 636 Filed 03/24/23 Page 2 of 30 APPEARANCES VIA ZOOM: For the Debtor: Jeffrey Waxman, Esq. Eric Monzo, Esq. Brya Keilson, Esq. MORRIS JAMES, LLP For the Liquidating Trust: Lauren Huber, Esq. Sameen Rizvi, Esq. POTTER, ANDERSON & CORROON, LLP Brandon Lewis, Esq. REID, COLLINS & TSAI, LLP Also Appearing: Douglas Koff, Esq. Eric Prather, Esq. SCHULTE, ROTH & ZABEL, LLP William Chipman, Esq. CHIPMAN, BROWN, CICERO & COLE, LL Tim Van der Hofstede, Interested Party Justin Lebo, Interested Party Becky Yerak WALL STREET JOURNAL

David Zubkis REORG RESEARCH

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Case 21-10526-KBO Doc 636 Filed 03/24/23 Page 4 of 30 4 1 (Proceedings commence at 1:04 p.m.) 2 THE COURT: Good afternoon. Please be seated. 3 Nice to see you all. 4 Okay. We're gathered today -- together today for a 5 9019 hearing in Medley. 6 Mr. Carr. 7 MR. CARR: Good afternoon, Your Honor. For the record, James Carr of Kelley, Drye & Warren on behalf of the 8 9 Medley LLC Liquidating Trust. It was established pursuant to 10 the Medley LLC Joint Plan of Liquidation, which was confirmed on October 18th, 2021. 11 12 First of all, let me say, Your Honor, it's a 13 pleasure to be here live in and in person for the first time 14 in a long time. I think the last case, the committee case I 15 had before Your Honor, was probably Bayou Steel. And 16 ironically, that case ended, I think January or February of 17 2020. 18 THE COURT: I think it did. 19 MR. CARR: So it's --20 THE COURT: I haven't --21 MR. CARR: -- good to be --22 THE COURT: -- seen you in person in many years. 23 MR. CARR: It's good to be here live and in person 24 and wearing my business shoes. 25 (Laughter)

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1	MR. CARR: So, with me today in Court, Your Honor,
2	is Mr. Anthony Saccullo of Saccullo Business Consulting,
3	which was retained as the liquidating trustee of the Medley
4	LLC Liquidating Trust.
5	And attending virtually is Brandon Lewis of the law
6	firm of Reid, Collins & Tsai, which was retained as
7	litigation counsel for the Medley LLC Liquidating Trust.
8	And last, but not least, is Mr. Samis of Potter
9	Anderson, who is Delaware counsel for the liquidating trust.
10	Anyway, Your Honor, we are here today on the
11	liquidating trustee's motion for entry of an order pursuant
12	to Bankruptcy Rule 9019 and Section 105(a) of the Bankruptcy
13	Code, seeking approval of two proposed settlement agreements
14	of the trust's claims against certain former insiders that
15	are attached to the motion as Exhibits B and C.
16	Your Honor, before proceeding, it's been about 18
17	months since I last appeared before Your Honor. As such,
18	would Your Honor like to get a brief background of what's
19	happened in the case in the last 18 months before we proceed
20	with the motion?
21	THE COURT: I would. I think it's helpful.
22	MR. CARR: Okay.
23	THE COURT: Thank you.
24	MR. CARR: As Your Honor may recall, the plan
25	established a trust and Saccullo Business Consulting was

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1 retained as the liquidating trustee to administer the trust's 2 assets for the benefit of unsecured creditors. 3 After the plan went effective on October 18th of 4 2021, the liquidating trust got access to the debtor's books 5 and records, which, as you may recall, the committee tried to do numerous times during the case, but we were unsuccessful. 6 7 Anyway, the liquidating trust began investigating 8 potential claims and causes of action against former 9 directors, officers, insiders, recipients of preference 10 actions, et cetera. As part of its investigation, the 11 liquidating trust analyzed the -- started out by analyzing 12 the allegations of the SEC had made against the debtor, 13 against Medley Management, the debtor's former managing 14 member, and certain of the directors and officers. 15 In March of 2022, after several months of 16 negotiations with numerous parties, the liquidating trust, 17 Medley Management, and certain of the directors and officers 18 reached an agreement that was dependent on reaching agreement 19 with the SEC that would ultimately result in about \$10 20 million distributed to the bondholders in this case, in 21 exchange for release of what we call the "non-covered 22 insurance claims," like, for example, avoidance actions. 23 In May of 2022, the SEC issued an administrative order that imposed a ten-million-dollar civil penalty against 24 25 the respondents and granted them a dollar-for-dollar credit

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if they paid those amounts into the liquidating trust for the benefit of the debtor's bondholders, which, as Your Honor may recall, had like a hundred-and-twenty-five-million-dollar claim. And again -- well, not "again." But I believe the bondholders comprised about 98 percent of the unsecured creditor pool in this case.

7 As we were negotiating with the SEC, the primary 8 goal of the liquidating trustee was to get the moeny into the 9 hands of the bondholders because the bondholders were 10 comprised of mostly what we call "mom and pop bondholders," instead of sophisticated bondholders. So the liquidating 11 12 trustee wanted the funds to flow through the trust for 13 distribution, instead of having the SEC distribute the money 14 to the bondholders, pursuant to the Federal Fund Act, which 15 can be very lengthy, complicated. And there may be 16 bondholders who would not know that they had to then file 17 another proof of claim to get their recovery.

Since the Chapter 11 professionals at that time had not yet been paid in full the amounts that were awarded by Your Honor pursuant to the amended final fee order, the liquidating trustee had to get these professionals to waive their right to be paid on their administrative claim, in order to allow the unsecured claim -- the unsecured distributions to be made firsts.

These administrative claims amounted to about \$2.7

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million with the primary firms reaching an agreement with the liquidating trustee, being Morris James, B. Riley, Kelly Drye, Potter Anderson, FTI, KCC. These administrative claimants, Your Honor, will be paid after the -- if the settlement agreement is, in fact, approved by Your Honor today, will be paid shortly after court approval.

7 In any event, as part of the agreement with the 8 SEC, the trust had to distribute the \$10 million with the 9 week of receipt of the funds. And in August of 2022, the 10 trust received \$10 million and transferred that amount to U.S. Bank in its capacity as indenture trustee. U.S. Bank, 11 12 in that capacity, then distributed the funds to DTC. DTC 13 then distributed the funds to brokerage houses, and the 14 brokerage houses to the bondholders. This way, we were 15 guaranteed of getting the money into the hands of the 16 bondholders.

And the \$10 million, it's important to note, Your Honor, is basically an 8 percent recovery. And I don't know if Your Honor recalls -- probably not -- by the disclosure statement provided an estimated recovery of about 2 percent. So the 8 percent recovery was a tremendous result thus far in the case.

There are two settlement agreements that are the subject of today's hearing. Both agreements are the culmination of arm's length, intense negotiations that lasted

more than a year between the liquidating trustee and the insiders.

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I will briefly introduce the circumstances surrounding the entering of both agreements, and Mr. Lewis will explain in greater detail the relevant terms of the agreements, the importance to the trust of both agreements, the nontraditional consideration being provided by one of the agreements, and why this Court should, in fact, approve both agreements.

10 So, shortly after the SEC settlement that I described earlier, the liquidating trust began negotiating 11 12 the resolution of the trust's, what we call "covered claims," 13 claims that are covered by insurance. There were two 14 categories of covered claims. The liquidating trust had one 15 -- bifurcated them based on conduct that occurred prior to 16 April 30th, 2019. And the second category is based on 17 conduct that occurred on and after April 30th, 2019. And 18 I'll explain why we had two categories, Your Honor.

On May 25th, 2022, the parties agreed to mediate all the covered claims before Judge Jed Melnick of JAMS. At that mediation session, the insurance tower that we referred to in the motion as the "Allianz tower" denied that it had coverage for these claims. The denial of coverage prevented the parties from settling all covered claims.

The liquidating trust and the insiders agreed to a

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second mediation to focus now on what we call the "pre April 30th claims," and that second mediation session took place on June 8th of 2022; and again, it was an all-day session hosted by Jed Melnick. At the end of the day, the liquidating trust and the insiders agreed in principle to settle the pre April 30 claims in exchange for a payment of \$6.7 million.

The liquidating trust and the insiders then began working to document the agreement in principle, and that process took about eight months to accomplish what is ultimately before Your Honor as Exhibit B to the motion.

While the parties were drafting that settlement agreement, they continued to pursue a parallel track of trying to resolve the post April 30 claims. So the parties went to a third mediation on August 30th of 2022, the mediation this time was before retired District Court Judge Gerald Rosen of JAMS. And this third mediation, like the others, basically took the entire day.

At the end of the mediation, Your Honor, the parties failed to reach an agreement. Judge Rosen proposed to break the stalemate through a mediator's proposal and the parties agreed. Judge Rosen indicated that \$6.4 million would be a fair resolution of the case when considering all of the factors, the defenses and the risks.

Judge Rosen also indicated that part of the settlement should include an assignment of the insiders'

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rights against the Allianz tower to the liquidating trust. Again, the parties then worked on preparing an acceptable agreement memorializing this agreement in principle, and that took about five months. But the end result, Your Honor, is what you see before you that's attached to the motion as Exhibit C.

7 This settlement, Your Honor, the liquidating trust 8 is being provided with the opportunity to recover 6.4 million 9 through an assignment of the insiders' claims against the insurance companies that comprise what we call the "Allianz 10 tower" because those insurance companies have declined to 11 12 provide coverage for the post April 30 claims. So what does 13 that mean? Absent a settlement with these insurance 14 companies, the trust will then have to proceed to arbitration 15 to demonstrate that, in fact, coverage exists of the post April 30 claims. 16

17 So, Your Honor, just there are a couple of other 18 matters I'd like to mention that are ongoing right now in 19 connection with this case.

As Your Honor may know, there were two lawsuits that were filed, two preference -- to avoidance action complaints that were filed recently:

23 One was against RSM. In that complaint, the trust 24 is seeking to avoid and recovery about \$2 million.

And the second avoidance action complaint was filed

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1 against Eversheds Sutherland. And in that complaint, the 2 trust is seeking to recover about \$3.5 million. 3 Both complaints have not yet been served, as we are in discussions with both RSM and Eversheds to see if some 4 5 type of consensual resolution can be resolved. 6 But as Your Honor may also know, on January 23rd, 7 the trustee, the liquidating trustee, filed a motion seeking 8 to vacate two orders that were entered by this Court in 9 connection with the retention of Eversheds: One was the retention order retaining Eversheds Sutherland as special 10 litigation counsel, and the second order was the amend -- at 11 12 least that portion fo the amended final fee order that 13 awarded fees to Eversheds. That motion has been, again, 14 adjourned, I think for 30 days, while the parties are 15 discussing settlement. So that's why that has -- motion has 16 not yet been be -- brought before Your Honor. 17 So, unless Your Honor has any questions, I will 18 turn the virtual podium over to Mr. Lewis. 19 THE COURT: I guess my only question is: Once I 20 approve these settlements, what's left in terms of assets 21 that the liquidating trust has, other than, I guess the two 22 avoidance actions and any recovery as a result of potential 23 reconsideration or vacation of the prior orders? MR. CARR: Your Honor, there -- we believe that all 24 25 actions have been filed.

1	THE COURT: Okay.
2	MR. CARR: There have been a couple of settlements
3	without actions being filed. So, once the what I'll call
4	the "Tower B," the Allianz tower insurance issue is resolved,
5	then there will be no other assets that will need to be
6	brought before Your Honor. And at that point, hopefully
7	final distributions can be made and then we can close the
8	case. Not being an expert in arbitration, Your Honor, my
9	understanding is that that process could take a bit of time
10	to conclude.
11	THE COURT: And is it and I apologize if you
12	said this. Is it binding arbitration?
13	MR. CARR: It is.
14	THE COURT: Okay. Okay.
15	MR. CARR: Okay?
16	THE COURT: Thank you.
17	MR. CARR: Thank you.
18	Mr. Lewis, are you out there?
19	MR. LEWIS: Yes.
20	THE COURT: Okay.
21	MR. LEWIS: I'm here.
22	THE COURT: I can see you.
23	MR. CARR: Okay.
24	THE COURT: I don't think you can see him.
25	MR. LEWIS: Okay.

THE COURT: Here he is. Good afternoon, Mr. Lewis. 1 2 MR. LEWIS: Good afternoon, Judge Owens. And 3 first, for the record, my name is Brandon Lewis, I'm with the law office of Reid, Collins & Tsai, and we serve as special 4 5 litigation counsel to the liquidating trustee. 6 I want to begin by thanking Your Honor for allowing 7 me to appear remotely, it saves my client some money, it 8 saves me some time, it allows me to be with my family a 9 little bit more. So just, first of all, on a personal note, 10 I just want to thank you. So the procedural posture, I'm here to talk about 11 12 Docket Number 622, the trustee's 9019 motion. Docket Number 13 622 was filed on February 22nd, 2023. It recited that 14 objections to the motion were due on or before March 8th, 15 2023, and that the hearing would be today at this time, March 16 23rd. 17 Notice was served that same day to all parties 18 entitled to notice, as well as to representatives for the 19 difference insurance towers. I will note that my read of the docket is that no 20 21 objections were filed by the March 8th deadline; and, indeed, 22 no objections have been filed prior to the start of this 23 hearing. So, as such, it appears that the trustee's hearing 24 is unopposed and the allegations in our motion are 25 uncontested.

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So Your Honor may be wondering if unopposed and 1 2 uncontested, why are you looking at a screen with my face on 3 it. And Your Honor, it comes down to three reasons, and Mr. Carr touched on them: 4 5 One is our view of the importance of this settlement to the trust. 6 7 Another is the complexity of the settlement that's 8 being put before the Court. 9 And the third is the fact that this -- these settlements include what I'll describe as "nontraditional 10 consideration." 11 12 Turning to the first point, the importance of these 13 settlements. They monetize one of the most valuable assets 14 that the trust has; namely, the debtor's claims against its 15 former insiders. 16 It also concerns the disposition of insurance 17 proceeds, which were the subject of motion practice in this 18 Court back in December 2021 and the comfort order at Docket Entry 542. 19 20 But in broad strokes, this settlement resolves the 21 trust's claims against individuals who qualify as insured 22 persons under the different towers of insurance referenced in 23 the 9019 motion, including the debtor's former insiders. And 24 it provides settlement consideration to the trust in a total 25 amount of \$13.1 million, with \$6.7 million of that to be paid

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16 1 in cash within the next 30 days or so, and another \$6.4 2 million in value to come, either at the same time, or soon 3 thereafter. And that's the bifurcation that Mr. Carr alluded to 4 5 and also leads to the complexity that I wanted to address in 6 what would otherwise be perhaps a simple settlement agreement and a short 9019 motion. 7 So, as Mr. Carr described, this -- I'll call it a 8 9 "global deal with insiders" -- is divided into two distinct and independent parts, reflected by the two settlement 10 agreements attached to the motion as Exhibit B and Exhibit C. 11 12 Exhibit B, as Mr. Carr explained, is the settlement 13 of insured claims for acts that occurred before April 30th, 14 2019. Our motion refers to those as the "pre April 30 15 claims." 16 Exhibit C is the settlement of insured claims for 17 acts that occurred on or after April 30th, 2019. Our motion 18 refers to those claims as the "post April 30 claims." 19 So, in other words, the motion in front of the 20 Court concerns both the pre April 30 claims and the post 21 April 30 claims. 22 Now why the bifurcation? Mr. Carr went into this, 23 so I don't want to belabor the point, but there are three different reasons for that bifurcation and the resulting 24 25 complexity:

Case 21-10526-KBO Doc 636 Filed 03/24/23 Page 17 of 30 17 1 First is you've got different insurance towers covering different periods of time, and we addressed this in 2 3 the motion. The second reason is that this settlement concerns 4 5 two separate sets of claims that are entirely distinct and 6 they differ, in terms of their alleged misconduct, that the 7 sets of claims do not overlap. (Off the record. Back on the record) 8 9 MR. LEWIS: -- distribution that the debtor made to 10 its members in the period of a quarterly basis leading up to 11 April 2019. 12 The post April 30 claims, on the other hand, 13 concern alleged non-ratable benefits that were granted to the 14 debtor's managing member at the time, Medley Management, 15 Incorporated -- to the detriment of the debtor's other members, we allege -- as well as what we describe as 16 17 "improper payments" to insiders, as well as an alleged 18 running of the debtor for the sole and exclusive benefit of 19 Medley Management, Incorporated. So these post April 30 20 claims, they started in June 2019, and the allegations 21 relating to the trust's bad faith claim -- I'll frame it that 22 way -- didn't start until May 2020. 23 And the third reason, as Mr. Carr alluded to, for 24 the bifurcation and complexity is the fact that the Allianz

tower denied coverage of the trustee's claims, specifically

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the post April 30 claims, which resulted in bifurcated negotiations and negotiations of the different settlement agreements at different points in time.

4 So that denial also prompted what I described as 5 the "nontraditional consideration," in the form of the 6 assignment that Mr. Carr described. And the way that the 7 parties contemplate that assignment working, as described in 8 the motion and as set forth in Exhibit C to the motion, is 9 that, upon entry of the 9019 order granting these 10 settlements, payment of the \$6.4 million to resolve the trust's post April 30 claims is to be paid within 15 business 11 12 days to the trust.

13 If that payment does not occur by that deadline, 14 then the settling insiders have the option to, in lieu of 15 payment, provide the trust with an assignment of their first-16 party claims against the Allianz tower for what we've 17 described as a "wrongful denial of coverage," whether that is 18 a breach of the duty to defend or otherwise. And in exchange for that assignment, the insiders will see -- will receive a 19 20 covenant not to sue them from -- by the trust, relating to 21 the post April 30 claims. And as Mr. Carr alluded, the 22 intent is: If and once the assignment goes effective, the 23 trust will then prosecute those assigned first-party claims 24 in arbitration.

So that is the general structure of the settlements

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1 before the Court. And unless the Court has questions, I'm 2 happy to turn to the substance of the motion. 3 THE COURT: I have no questions at this time. 4 Thank you. 5 MR. LEWIS: Thank you, Your Honor. Your Honor, we respectfully -- the trust 6 7 respectfully asks that the Court approve this settlement 8 because it is a fair and equitable result of expansive, arm's 9 length dealing and bargaining. 10 I have been involved in the negotiation over these claims for more than a year. I got started on it in December 11 12 of 2021. I can tell you that it involved hundreds of phone 13 calls and emails back and forth. It had three different 14 mediation sessions over the summer with two different 15 mediators. It's the culmination of thousands of hours of 16 attorney time and also, as referenced in the motion, dozens 17 and dozens of draft agreements across several months, trying 18 to nail down the exact terms now memorialized in Exhibits B 19 and C. 20 So, I mean, the total result are two different 21 agreements, each of which expand -- spans more than nine 22 single-spaced pages, plus glossaries and schedules, and even 23 an extra document, this assignment piece and nontraditional 24 consideration. 25 In fact, as further evidence of the arm's length

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dealing, the trust and the settling parties couldn't even come to an agreement on the value of the post April 30 claims and, instead, went to Judge Rosen, former Chief Judge of the Eastern District of Michigan, and it was Judge Rosen who, after a day of mediation, made a mediator's proposal that both parties ended up accepting.

I'll now turn to why, in our view, the settlements before the Court are fair and equitable, according to the Third Circuit's Martin factors. And I will do my best, Your Honor, not to just rehash the motion, but instead, to just touch on a few things that I think are worthy of the Court's consideration when looking at this.

13 The first Martin factor is, of course, the 14 probability of success on the merits. Now I -- you want to 15 look at each of these sets of claims individually, I 16 recognize, and that, with respect to the pre April 30 claims, 17 the gist of those claims is that the debtor made quarterly 18 distributions to its members while it was insolvent, and those are, therefore, a breach of fiduciary duties by the 19 20 insiders, we allege, and also, you know, breach of the duty 21 of loyalty.

Now the claims are seemingly straightforward. But one thing to keep in mind is the perhaps ceiling of those claims. In other words, probability of success on what and for how much?

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Well, as the Court is well aware, Delaware has a three-year statute of limitations for breach of fiduciary duty claims. The total of quarterly distributions that the debtor made within three years of the petition date is less than \$20 million. So, arguably, the ceiling for those claims or damages on those claims starts at 20 million.

7 Layered onto that, there is also an argument that 8 the insiders would have been entitled to a settlement credit 9 related to the SEC settlement that Mr. Carr referenced under 10 the -- Delaware's Uniform Contribution Among Tort Feasors Act, which arguably could bring the ceiling on damages 11 12 further down to where now we're talking about a breach of 13 fiduciary duty claim with a possible maximum damages amount of less than \$15 million. 14

So that's the ceiling and that's where you start before you start getting into thorny issues like insolvency. The debtor's pre April 30 claims all rise and fall on insolvency. If Medley, LLC wasn't insolvent at the time that he made the quarterly distributions, arguably, those quarterly distributions are not wrongful and there was no fiduciary breach.

Further, it's not just an all-or-nothing game. These are -- with respect to the distributions, they happen quarter by quarter. And so the closer in time to the bankruptcy that the potential targets could show insolvency

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1 happened, the smaller the trust damages grow. Indeed, the 2 settling insiders here have vehemently contested insolvency 3 and have insisted to this very day that the debtor wasn't --4 was, in fact, solvent even as of the bankruptcy, which would 5 zero out these claims. So the result of all of that is that, with respect 6 7 to the pre April 30 claims, we're looking at a 6.7-million-8 dollar settlement at roughly 50 percent or more of the 9 potentially maximum damages that the trust could have recovered on those claims. 10 Turning now to the probability of success on the 11 12 post April 30 claims. Again, those related to non-ratable 13 benefits and allege bad faith conduct in the management of 14 the debtor. 15 The damage model for those claims, as the motion 16 recites, is about \$19 million. And I'll also -- I just 17 talked about ceiling. The ceiling on those damages stays 18 about there. There are no limitations issues. We're talking about things that happened within two years of the petition 19 20 date. These breach of fiduciary duty claims do not dependent 21 on insolvency. And to the extent that there could be any 22 settlement credit related to these claims, its effect would 23 be minimal. 24 But the insiders have raised defenses to these

claims. We are pre-suit. There have been no dispositive

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1	motions yet. And there are fact issues to be sorted out any
2	time you have questions in a case like the post April 30
3	claims, where you're talking about corporate governance. So
4	a reasonable discount off of that nineteen-million-dollar
5	damage model is appropriate.
6	Turning now to the complexity, expense, and delay
7	of litigation; in other words, if we couldn't settle this,
8	what would a trial what would discovery and trial look
9	like.
10	Well, these a case on these claims would involve
11	both insolvency and corporate governance though on the
12	breach of fiduciary duty under Delaware law. Those tend to
13	be complex, lengthy, and expensive cases to litigate, just
14	based on my experience in these things.
15	The discovery here would involve terabytes of ESI
16	needed to be collected, produced, hosted.
17	And then you've got your what I might describe
18	as "thorny expert issues" related to insolvency on the pre
19	April 30 claims, and perhaps the necessity of experts
20	testifying as to corporate governance principles with respect
21	to the post April 30 claims. And so a reasonable budget for
22	the trust's experts to work up and put together testimony,
23	both during discovery and at trial, could easily reach over
24	\$500,000. That's money that would otherwise or could
25	otherwise go t pay the estate's creditors.

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And also, a lengthy, fact-intensive discovery process often begets a lengthy and expensive trial. And so -- which can then lead to a lengthy and expensive appeal process. And so all of that can be shortcut with the settlements before the Court today.

And then, turning to the third Martin factor, the difficulties in collection. And with respect to, if we go forward with these claims and if we ultimately prevail, what difficulties might the trust have in collecting the full amount of this, you know, eight-figure judgment that we would be seeking? Well, we see three primary difficulties there, Your Honor:

13 The first is that, at the end of the day, after 14 discovery, after trial, after appeals, there will be little 15 to no insurance money left to collect from. The Allianz 16 tower has denied coverage, leaving what we believe to be at 17 most \$10 million in remaining insurance policies and limits. 18 These are wasting insurance policies, Your Honor, as the 19 motion references. So that, with each dollar spent on 20 defense costs and defense expenses through discovery, trial, 21 and appeals, the dollar amount continues to decrease lower 22 and lower and lower.

Also, we understand that there are certain defense counsel related to the SEC inquiry who remain unpaid. They deserve to be paid and I believe should be paid. Under the Case 21-10526-KBO Doc 636 Filed 03/24/23 Page 25 of 30

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insurance policies, they're entitled to be paid. And so that would take another chunk out of what currently remains as less than \$10 million.

And even then, the defendants in the litigation, the defendants' expert fees, discovery costs, litigation costs, those would all drain against the ten-million-dollar policy, such that this set of, I'll call them "melting ice cubes," could be reduced to nothing by the time it comes time to collect a judgment.

And after all of that cost and after all of that delay, the trust would be looking at recovering against individuals. These insiders, they're individuals. We would be looking to liquid, nonexempt assets, which is -- you know, which can be its own adventure.

But layered on top of that is that certain of these individuals have already paid \$10 million in liquid assets to settle the SEC matter, the \$10 million that Mr. Carr referenced that has gone to bondholders.

And so adding that risk on top of the delay, inconvenience, and problems that can arise in post-judgment discovery, seeking out nonexempt assets, liquidating those assets, on top of the specter of perhaps bankruptcy risk while we pursue those things, argues in favor of a settlement now in the amounts that we have put forward to the Court.

And finally, I'll end with the paramount interest

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of creditors, and it kind of flows from this discussion on difficulty of collections. A settlement now avoids substantial costs, delays, and risks, in exchange for a reasonable result. And any settlement can do that. But this one, in particular, allows the trust to get \$6.7 million in cash, in the near term, and perhaps another \$6.4 million in cash or certainly a non-cash asset worth \$6.4 million shortly thereafter.

9 And it does so -- that claim against the Allianz 10 tower is a much easier claim to liquidate or at least 11 monetize in its full amount than perhaps a claim against 12 insider -- individuals. It's an easier claim to prove. It's 13 like a breach of contract claim. It will be quicker to 14 judgment in the long -- in the grand scheme of things. There 15 would be no liquidity risk in seeking to collect a judgment 16 against an insurance company. And there should be little to 17 no bankruptcy risk in terms of pursuing a judgment --18 pursuing to collect a judgment against an insurance company.

So, in sum, I believe you've got a fair and equitable result before you here today, Your Honor. On the pre April 30 claims, we've got \$6.7 million in cash to be paid on claims that are perhaps worth less than \$15 million. And on the post April 30 claims, we've got \$6.4 million in value coming to the trust about that same time, within the next 30 days.

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You know, we had hoped to settle those post April 1 2 claims for, but 6.4 was Judge Rosen's mediator's proposal, 3 based on what he saw as representing a fair resolution of the post April 30 claims and their fair value. 4 5 So, for these reasons, we'd respectfully ask the Court to grant our 9019 motion and enter the order attached 6 7 as Exhibit A thereto. 8 THE COURT: Okay. Thank you. 9 MR. LEWIS: And if the Court has no further questions, that's my presentation. 10 THE COURT: Okay. I appreciate that presentation 11 12 and I have no -- I have no questions at this time. Thank 13 you. 14 Let me ask for the record: Does anyone else wish 15 to be heard in connection with approval of the settlements 16 today? 17 (No verbal response) 18 THE COURT: Okay. Mr. Carr, did you want to 19 supplement the record? 20 MR. CARR: No, Your Honor. I'm just here in case 21 you had any questions. 22 THE COURT: Okay. No, I have no questions. I read 23 the motion prior to taking the bench and I thought it was 24 thoroughly explained in the motion. But the presentations of 25 you, as well as your colleague, were helpful, so thank you.

MR. CARR: Thank you. 1 2 THE COURT: Okay. Well, again, thank you for the 3 thorough briefing and presentations today on the settlements. I'll note that the trust is here on an uncontested 4 5 basis seeking approval of these two important settlements. 6 I certainly understand the types of claims that 7 have been alleged and the difficulty in successfully 8 prosecuting and recovering them. I also understand the 9 expense and time that will be incurred in the pursuit of the 10 claims and the collections thereof if the trust was ultimately successful and the attendant risks posed to 11 12 creditors' recoveries as a result thereof, including in light 13 of the fact that the insurance policies are wasting policies. 14 So I am very pleased to enter the settlement order 15 and find that you've met the Martin standards to obtain 16 approval of them. 17 I'll ask: Have you uploaded the order and can I 18 act on it forthwith? Mr. Samis? 19 MR. SAMIS: Your Honor, for the record, Chris Samis 20 from Potter, Anderson & Corroon. 21 The order hasn't been uploaded yet, it's in the 22 process of being uploaded, so it should be here shortly --23 THE COURT: Okay. 24 MR. SAMIS: -- so ... 25 THE COURT: Excellent. Well, then I am hopeful

Case 21-10526-KBO Doc 636 Filed 03/24/23 Page 29 of 30 29 1 that I can have the entered [sic] approved today; and, if 2 not, first thing in the morning. 3 MR. SAMIS: Thank you, Your Honor. THE COURT: All right. Thank you all for your hard 4 5 work and your efforts in pursuing these assets for the benefits of creditors. It seems as if the recovery here is 6 7 going to be much greater than as initially projected. And I look forward to learning about the ultimate number in the 8 9 It may take a while, but it sounds as if there could be end. 10 a real recovery here that you can all be proud of. So thank 11 you for your efforts in that. 12 With that, we'll stand adjourned. 13 MR. CARR: Thank you, Your Honor. 14 THE COURT: Thank you all very much. Take care. 15 MR. SAMIS: Thank you, Your Honor. 16 (Proceedings concluded at 1:39 p.m.) ***** 17

1	CERTIFICATION
2	I certify that the foregoing is a correct
3	transcript from the electronic sound recording of the
4	proceedings in the above-entitled matter to the best of my
5	knowledge and ability.
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10	March 23, 2023
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13	Certified Court Transcriptionist
14	For Reliable
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