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14		Fort Worth, TX 76102
15	TRANSCRIPTION SERVICE:	ACORN TRANSCRIPTS, LLC
16		3572 Acorn Street North Port, FL 34286
17		3.02.03. 2020, 22.00
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1	DALLAS, TEXAS; WEDNESDAY, APRIL 13, 2022; 9:39 A.M.	
2	THE MARSHAL: All rise.	
3	(Call to Court)	
4	THE COURT: Good morning, please be seated. All	
5	right. We're back for day two of our trial in Highland	
6	Capital Management versus the advisors, Highland Capital	
7	Management Fund Advisors and NexPoint Advisors.	
8	All right. We have everyone here we need. We got	
9	plaintiff well, debtor's counsel and the advisor's	
10	counsel. All right. Do you have something to present,	
11	counsel?	
12	MS. WINOGRAD: Good morning, Your Honor, Highland	
13	is calling the retail board.	
14	THE COURT: Okay.	
15	MS. WINOGRAD: And the representative Ethan Powell	
16	hasn't yet arrived.	
17	THE COURT: Okay.	
18	MR. RUKAVINA: He's right here.	
19	UNIDENTIFIED: He's right here.	
20	MS. WINOGRAD: Oh, I'm sorry about that. Okay.	
21	THE COURT: Okay. Is that our first	
22	MS. WINOGRAD: Yes.	
23	THE COURT: witness today?	
24	MS. WINOGRAD: Highland would like to call Ethan	
25	Powell please.	

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THE COURT: Okay. Tell me the name again.
1
 2
              MS. WINOGRAD: Ethan Powell.
              THE COURT: Ethan Powell. Okay. Welcome.
 3
                                                           If you
 4
    could approach our witness box. That box right there, if
 5
   you'll -- I'll swear you in before you take a seat. Please
 6
    raise --
 7
              MR. POWELL: Okay. So --
8
              THE COURT: If you could stand and I'll swear you
9
    in first.
10
              MR. POWELL: Oh, sorry.
                    ETHAN POWELL, WITNESS, SWORN
11
12
              THE COURT: All right. Now you may be seated.
1.3
              THE WITNESS: Thanks.
14
                         DIRECT EXAMINATION
15
   BY MS. WINOGRAD:
        Good morning, Mr. Powell.
16
17
        Good morning.
18
        My name is Hayley Winograd, I'll be asking you some
19
   questions over the next few minutes. Thank you for being
20
   here.
        Okay. Of course.
21
22
         You're a member of the board of trustees or the board
23
   of directors of certain retail funds, correct?
24
   Α
         I am, yes.
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Can I refer to these retail funds as the funds?

- 1 | A You may.
- 2 | Q Are you familiar with an entity called Highland Capital
- 3 | Management Fund Advisors LP?
- $4 \parallel A = I \text{ am}$ .
- 5 Q Can I refer to them as HCMFA?
- 6 A You may.
- 7 | Q And are you familiar with an entity called NexPoint
- 8 | Advisors LP?
- $9 \parallel A = I \text{ am}$ .
- 10 | Q Can I refer to them as NexPoint?
- 11 | A You may.
- 12 | Q And can I refer to them collectively as the advisors?
- 13 | A Sure.
- 14  $\parallel$ Q These two entities -- the funds are managed by the
- 15 | advisors, correct?
- 16 | A Correct.
- 17  $\parallel$ Q And I want to talk a little bit about the relationship
- 18 | between the regional funds and the advisors. The funds
- 19 | entered into certain investment advisory agreements with
- 20 | each of the advisors, correct?
- 21 | A Correct.
- 22 | Q And pursuant to those advisory agreements, the advisors
- 23 provide advisory services to the funds, correct?
- 24 || A Correct.
- 25 | Q And the regional board was aware that Highland filed

- 1 | for bankruptcy in October 19th of 2019, correct?
- 2 A Yep.
- $3 \parallel Q$  And the retail board is aware that Highland provided
- 4 | certain shared services to the advisors, correct?
- 5 | A Correct.
- 6 | Q And Highland provided these services pursuant to
- 7 | various shared services agreements, correct?
- 8 || A Correct.
- 9 | Q And the retail board was aware that these shared
- 10 | service contracts enabled the advisors to satisfy their
- 11 | obligations under the investment advisory contracts,
- 12 || correct?
- 13 | A Correct.
- 14  $\parallel$ Q And the retail board was aware that at some point in
- 15 | February of 2021 the shared services agreements between
- 16 | Highland and the advisors were terminated, correct?
- 17 | MR. RUKAVINA: Your Honor, at this time I will
- 18 | object. We're past the preliminaries, counsel is leading,
- 19 | this is not a hostile witness or a party opponent, so I
- 20 | object on leading.
- 21 THE COURT: Sustained.
- 22 MS. WINOGRAD: Okay.
- 23 BY MS. WINOGRAD:
- 24 ||Q Can I refer to the period between Highland's bankruptcy
- 25 | filing and the termination of the shared services agreement

- 1 | as the relevant period?
- 2 | A You may.
- $3 \parallel Q$  Okay. And during the relevant period, did the retail
- 4 | board regularly hold meetings?
- 5 | A We did.
- 6 Q Did the retail board keep minutes of its meetings?
- 7 | A We do.
- 8 ||Q And did those minutes generally reflect the
- 9 | conversations that were had at those meetings?
- 10 | A Correct.
- 11 | Q And one of -- did -- was one of the topics that was
- 12 | covered at those board meetings Highland's performance under
- 13 | the shared services arrangements?
- 14 | A Collectively with the advisors, yes.
- 15 | Q Okay. And do the board minutes reflect all material
- 16 communications between the retail board members concerning
- 17 | Highland's performance under these shared services
- 18 | arrangements?
- 19  $\|A\|$  It represents the conclusions reached.
- 20 | Q Okay. Can you think of any material communications
- 21 | that weren't represented in those meetings?
- 22 | A Well, the meeting minutes are --
- 23  $\|Q\|$  In the meeting -- in the minutes, I'm sorry.
- 24 | A Yeah, the meeting minutes themselves aren't intended to
- 25 | be a transcript.

- $1 \parallel Q$  Uh-huh.
- 2 And our meetings sadly can go very, very long. So
- 3 | oftentimes there will be material considerations that are
- 4 presented that aren't necessarily documented in the meeting
- 5 minutes, but the conclusions reached are.
- 6 Q Okay. During the relevant period, did the retail board
- 7 | ever allege that either of the advisors ever breached any of
- 8 | their obligations owed to the funds under the investment
- 9 | advisory agreements?
- 10 A Can you repeat that question?
- 11  $\parallel$ Q During the relevant period, did the retail board ever
- 12 | allege that either of the advisors breached their
- 13 | obligations under the investment advisory agreements?
- 14  $\parallel$ A No, we did not.
- 15 Q Did the retail board ever notify the advisors of any
- 16 | breach of their obligations under the investment advisory
- 17 ||agreements?
- 18 | A No.
- 19  $\parallel$ Q From the retail board's perspective, were the advisors
- 20 | fully able to perform their obligations under the investment
- 21 | advisory agreements?
- 22 | A Yes.
- 23 | Q Do the board meetings substantively reflect the
- 24 | communications between the board members and the advisors
- 25 | concerning Highland's performance under these shared

- 1 | services arrangements?
- $2 \parallel A$  Our assessment was never Highland versus the advisors,
- 3 | it was always collectively. And we were always given
- 4 | assurances that collectively they could fulfill the
- 5 | obligations.
- 6 Q Do the board minutes materially reflect the
- 7 | communications between the board members and the advisors
- 8 | concerning the advisors' performance under the investment
- 9 | advisory agreements?
- 10 || A They do.
- 11 | Q Now, I want to talk to you a little bit about the board
- 12 | meetings and the minutes, and specifically the process that
- 13 | went into them.
- 14 || A Uh-huh.
- 15 | Q Was there a process in place to prepare and finalize
- 16 | the board minutes?
- 17 | A There is.
- 18 | Q And as part of this process, did the funds
- 19 | administrator FTI send the draft minutes to certain
- 20 | individuals and entities for review?
- $21 \parallel A$  They do.
- 22  $\parallel$ Q Did one of these entities include the funds counsel?
- 23 | A It did.
- 24 | Q And did one of these entities also include the
- 25 | advisors?

- $1 \parallel A$  Yes.
- $2 \parallel Q$  Was this to give the advisors the opportunity to review
- 3 | the minutes before they were finalized?
- 4 A Yes.
- 5 Q And it was the -- was it the secretary of the advisors
- 6 who reviewed the board minutes on behalf of the advisors?
- 7 A I'm not sure.
- 8 | Q Okay.
- 9 A But that would be typical.
- 10 || Q Okay.
- 11 | A Yeah.
- 12 | Q Was that person, to the best of your recollection,
- 13 | Lauren Bedford?
- 14 | A She was the secretary during the period.
- 15  $\parallel$ Q Did the -- did SCI send the draft board minutes to the
- 16 advisors to give the advisors the opportunity to provide
- 17 | feedback on those minutes?
- 18 | A They did.
- 19 | Q Did they specifically do this so that the advisors
- 20 | could confirm the accuracy of those minutes?
- 21 ||A| They did.
- 22 | Q Was this process for finalizing the board minutes
- 23 | generally the same throughout the relevant period?
- 24 || A | It was.
- 25  $\parallel$ Q I'm going to ask you now about the advisors'

- representations to the retail board about Highland's performance under the shared services arrangements.
- Did the advisors provide regular updates to the retail board concerning the quality and continuity of the services provided to the advisors pursuant to these shared services arrangements?
- 7 A Collectively with the advisors, yes, but individually 8 as HCMLP service provider, no.
- 9 Q I'm going to turn your attention to some documents that
  10 I'll be referring to for a few minutes and those documents
  11 are located in the binders as exhibits in front of you in
  12 Volume 1 and 2. So I might ask you to open one.
- Can you please turn to Exhibit 58?
- 14 | A So that would be binder --
- 15 | Q That would be Volume 2 I believe.
- 16 A Volume 2, all right. 58. I should have brought my 17 glasses. Okay.
- 18  $\parallel$ Q Are these the June 18th to 19th of 2020 board minutes?
- 19  $\|A\|$  They appear to be.
- 20 Q Okay. Can you please turn to page 20?
- 21 || A Page 20. Okay.

25

Q Do you see there in a June 2020 board meeting Mr. Klos, the advisors' chief compliance officer represented to the board that the advisors were monitoring the level and

quality of the shared services being provided by Highland?

- 1 | A Give me one second, I'm not finished reading.
- 2 | 0 Uh-huh.
- $3 \parallel A$  Yep, I see that.
- 4  $\parallel$ Q Did the board rely on the advisors to monitor the
- 5 | quality of those shared services?
- 6 | A We did.
- 7 Q Does the retail board conduct an annual 15-C review
- 8 process?
- $9 \parallel A$  We do.
- 10 | Q Is this the process whereby the retail board decides
- 11 | whether or not to extend its --
- 12 MR. RUKAVINA: Objection, Your Honor, leading.
- 13 | The proper question is what is that process.
- 14 | THE COURT: Sustained.
- 15 BY MS. WINOGRAD:
- 16 | Q What's the process whereby the regional board decides
- 17 | whether or not to extend its investment advisory agreements?
- 18 | A It's very long and arduous process, I don't think we
- 19 | want to get into the details here but --
- 20  $\parallel$ Q But is that called the 15-C process?
- 21 | A It is the 15-C, yes, that's right.
- 22 Q Okay. Can you please turn to Exhibit 59?
- 23 | A Okay.
- 24  $\parallel$ Q Are these the August 13th of 2020 board minutes?
- 25 A They appear to be.

- 1  $\|Q\|$  Can you turn to page 6 please? Do you see that Mr.
- 2 | Norris, the executive vice-president of the advisors, quote,
- 3 | "provided an overview of the 15-C review materials and
- 4 | process and discussed the expected timeline with respect to
- 5 | board consideration of approval of the renewals?" He noted
- 6 | that there had been no issue or disruption in services as a
- 7 | result of the HCMLP bankruptcy matter. Do you see that?
- 8 | A I do.
- 9 | Q Did the retail board rely on this statement?
- 10 | A We would have.
- 11 | Q Did the retail board expect that the statement was made
- 12 on an informed basis?
- 13 || A We would have.
- 14 | Q Can you please now turn to Exhibit 60? Do you see that
- 15 | these are the board minutes from September 17th and 18th of
- 16 | 2020?
- 17 | A I do.
- 18  $\parallel$ Q Can you please turn to the bottom of page 12, which --
- 19 | and going on to the rest of 13. In September of 2020, Mr.
- 20 | Surgent, the chief compliance officer of the advisors
- 21 || assured the retail board that it -- that in response to
- 22 | certain 15-C follow-up questions that at that time, quote,
- 23 "it was business as usual with respect to the services
- 24 | provided to the funds and that the board would be notified
- 25 | immediately of any developments." Do you see that?

- 1 A Give me one second, finish reading.
- 2 | I do see it.
- 3  $\parallel$ Q Okay. As part of the 15-C review process, was the
- 4 | retail board also required to assess the financial
- 5 | wherewithal of the advisors?
- 6 | A We were.
- 7 Q Can you please turn to Exhibit 22?
- 8 | A 22, so that's Volume 1?
- 9 | Q Yeah.
- 10 | A Okay. I'm there.
- 11  $\parallel$ Q Do you see that these are the advisors October 23rd of
- 12 2020 responses to questions raised by the retail board to
- 13 | the advisors in connection with the 15-C review process?
- 14 | A I do.
- 15  $\|Q\|$  If you could turn your attention to question 2, please.
- 16 | Do you see that the regional board asked the advisors
- 17 | whether there were any amounts payable or due to Highland
- 18 | from either of the advisors?
- 19 | A I see that.
- 20 Q Do you see that the advisors represented in their
- 21 response to the regional board that as of the date of that
- 22 | letter, all amounts owed by each of NexPoint and HCMFA
- 23 | pursuant to the shared services arrangement with HCMLP have
- 24 | been paid as of that date?
- 25 A I do see that.

- Q Did the retail board rely on the accuracy of this statement in making its decision as to whether or not to extend the advisory agreements?
- 4 A We would have.
- 5 Q And did the retail board assume that that statement was 6 true and accurate?
- 7 A We would have.
- 8 Q Did the retail board assume that the statement was 9 based on the advisor's due diligence and actual knowledge?
- 10 | A Correct.
- 11 ||Q Can you please turn to Exhibit 62?
- 12 A Yes. Okay.
- 13 Q These are the October 28th of 2020 board minutes. Do
- 15 | A I do.
- Directing your attention to page 3 about halfway
  through the second paragraph, do you see that the advisors
  represented to the board at the end of October of 2020 that
  quote, the quality and level of services provided to the
  funds by the advisors and pursuant to the shared services
  arrangements have not been negatively impacted to date?
- 22 A Oh, boy, I'm going to have to find that. Give me one 23 second.
- 24 | (Pause)
- 25 | Q Uh-huh.

- 1 | A You said halfway through?
- $2 \parallel Q$  It's about halfway through the second big paragraph.
- 3 | A Oh, the second paragraph --
- 4 | Q Uh-huh.
- 5 A -- okay, I got you. Okay. I see it.
- 6 ||Q| Did the retail board assume that this representation as
- 7 | made on an informed basis?
- $8 \parallel A$  We would have, yes.
- 9 Q Did the retail board rely on this representation in
- 10 | deciding whether to extend its advisory contracts?
- 11 | A Among other things, but yes.
- 12 | Q Was one of the retail board's concerns during the
- 13 | relevant period related to the continuation of material
- 14 | services to the funds?
- 15 A Correct.
- 16  $\parallel$ Q Was one of the assurances the retail board had been
- 17 | asking for related to the sufficient employees at Highland,
- 18 | whether there was a sufficient amount of employees at
- 19 | Highland to be able to provide services that the advisors
- 20 | needed in order to fulfill its obligations under the
- 21 || investment advisory contracts?
- 22 | A It would have been at the advisors and Highland.
- 23 | Q Uh-huh. Can you please turn to Exhibit 64? This is
- 24 | December of 2020 minutes, correct?
- 25 | A Yep.

1 If you could turn to page 7 at the very bottom. 2 see there that the advisors assured the retail board that there was sufficient personnel to continue the shared 3 4 services to the regional funds? 5 Α I see that. MS. WINOGRAD: Your Honor, can I confer with 6 7 counsel for a minute? 8 THE COURT: Sure. 9 (Pause) 10 MS. WINOGRAD: That's all I have. Thank you very 11 much. 12 THE COURT: Okay. 1.3 THE WITNESS: Thank you. THE COURT: Pass the witness. Wait. I can tell 14 15 you don't do this very often, right? THE WITNESS: I try not to to the extent possible. 16 17 THE COURT: All right. Mr. Rukavina, you have 18 questions? 19 MR. RUKAVINA: Yes, I do, Your Honor. 20 CROSS-EXAMINATION 21 BY MR. RUKAVINA: 22 Mr. Paul, good morning. 23 Good morning. 24 Just to confirm, you're on the board of those retail 25 funds, right?

- 1 || A Correct.
- 2 | Q Okay. And would Mr. Seery sometimes participate in
- 3 | these board meetings during the period that counsel has
- 4 | called the relevant period?
- 5 | A He would.
- 6 Q Do you have an understanding as to why Mr. Seery would
- 7 | participate?
- 8 | A I do.
- 9 ||Q What's your understanding?
- 10 A To provide updates on the HMLP bankruptcy/implications
- 11 | to HCMLP's services provided under the services agreement.
- 12 | Q And what did you understand generally to be the
- 13 | services that HCMLP was provided to the advisors under the
- 14 | shared services agreements?
- 15 | A Primarily back-office accounting, finance, HR, IT,
- 16 | support services.
- 17 | Q Was that of relevance to the funds?
- 18 | A It would have been, yeah.
- 19 || Q Why?
- 20 A So our primary focus is the nature and quality of
- 21 | services being provided to the investors, particularly as it
- 22 | relates to investment selection monitoring of the funds and
- 23 ensuring that the financial outcomes to our investors are
- 24 Umaximized.
- 25 There are lots of service providers involved and it's

our job to assess each service provider's role and whether or not they are fulfilling their role within the context of an agreement we have with them, we being the investors in our funds.

So we have separate administration agreements with SCI for example. They actually do fund accounting. Our advisory contract with the advisor, their primary role is investment selection. They need support staff in order to help facilitate that. So we really looked to the advisor to assess what they needed and whether or not they were getting from HCMLP all of the, you know, various back office and mid-office support services that they needed to order to perform their primary function.

Q So we'll break that down just a little bit. So first of all, let's give the judge an order -- an idea of the order of magnitude of the assets under management that the funds have that the advisors are advising for --

- 18 A For these?
- 19 || O Yes.

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- 20 A 3 billion we'll call it.
- 21 O How much?
- $22 \parallel A$  3 billion.
- 23  $\parallel$ Q 3 billion with a B?
- 24 | A Uh-huh.
- 25 | Q And you mentioned back-office services, you described

- 1 | those -- you mentioned mid-office services, can you give a
- 2 | generalized description of your understanding of middle
- 3 | office service?
- 4 | A Sure. Middle office would be trade settlement, trade
- 5 | reconciliation, performing some of the fund analysis and
- 6 | portfolio compensation analysis. Back office would be more
- 7 | accounting and audit support services.
- 8 | Q Have you also heard of the phrase front office
- 9 || services?
- 10 | A I have.
- 11 | Q What's your understanding of that phrase?
- 12 A Front office is the primary investment selection and
- 13 | monitoring decisions.
- 14  $\parallel$ Q And I think you mentioned that's what the advisors did.
- 15 | A Yes, correct.
- 16 ||Q Okay. Did you understand that that -- did you
- 17 | understand that shared services, those contracts did not
- 18 | include front office services?
- 19 || A I did.
- 20 Q Okay. Have you heard of payroll reimbursement
- 21 | agreements between the advisors and Highland?
- 22 | A I believe so, yes.
- 23 | Q And we'll go through those in some details. Are these
- 24 | board meetings that counsel took you through, who actually
- 25 | prepared those meetings?

- 1 | A That would be SCI's regulatory administration group.
- 2  $\parallel$ Q Okay. Did Ms. Bedford have a -- I can't pronounce her
- 3 | name I apologize, I'm a foreigner, did Ms. Fedford have a
- 4 | role in that?
- $5 \parallel A$  You did a good job on that. She would have, yeah.
- 6  $\parallel$ Q Okay. Was she primarily the one that put it together?
- 7 A She would have been the primary review party from the
- 8 | advisors.
- 9 Q Do you have an understanding with whose employee she
- 10 || was?
- 11 A She was I believe HCMLPs, but it's also important to
- 12 | note that lots of people had multiple hats and were employed
- 13 | by multiple different entities.
- 14 | Q And you mentioned multiple times or at least twice when
- 15 | counsel was asking you about services being provided by
- 16 HCMLP, which we also call the debtor here, which is why.
- 17 | A Uh-huh.
- 18  $\parallel$ Q And you mentioned that what was interest -- of interest
- 19 | to you was the services being provided by both the advisors
- 20 | and the debtors. Do you remember testifying?
- 21 | A Yes.

question.

- 22 MS. WINOGRAD: Objection, leading.
- 23 MR. RUKAVINA: Well, I'm phrasing my next
- 24 | question. I'm just phrasing -- it's a predicate to my next
- 25

1 | THE COURT: Overruled.

BY MR. RUKAVINA:

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- Q What did you mean by that when you said that for both the advisors and HCMLP?
- A So, yeah, our contract is primarily with the advisors period. What they choose to do with what's called their bona fide profits, which is their management fee is really up to them, right.

A lot of fund complexes don't have multiple advisory entities and it's just a single advisor without any sort of shared services arrangement in and amongst the various entities.

So we really just looked at the advisor to make sure that first and foremost that the financial outcomes for our investors were what we set out to provide them, right, and that was front office.

To the extent that the front office function was using HCMLP to support them it was somewhat ancillary because, you know, as long as they had what they needed to perform their job and the performance results were as intended, how they got there and how they used the management fee that the funds paid them was really up to them.

Q Did you have an understanding during what was described as the relevant period as to whether the advisors had their own employees?

HCM V. HCMFA, et al.

- $1 \parallel A$  Yes.
- $2 \parallel Q$  Okay. What was your understanding as to the advisors'
- 3 || own employees?
- 4 | A That the advisors' employees that were, you know, very
- 5 | experienced, capable financial professionals, capable of
- 6 || stepping in as needed in the event that there was any, you
- 7 | know, misstep from a shared services perspective.
- 8  $\parallel$ Q And what was your understanding as to what services the
- 9 | advisors own employees were providing during the relevant
- 10 period to the funds?
- 11 || A In any --
- 12 | Q You mentioned front office, middle office and back
- 13 Noffice.
- 14 || A Right.
- 15 | Q Can you kind of put them into one or more of those
- 16 | buckets?
- 17 | A Oh, they were front office primarily, yeah.
- 18 | Q And during this relevant period, were you concerned or
- 19 | to your knowledge was the board concerned about Highland
- 20 | employees leaving en masse?
- 21 | A Yes.
- 22 | Q Was that discussed internally?
- 23 | A Yes.
- 24 ||Q Was that discussed with Mr. Seery?
- 25 | A Yes, I imagine it was.

- Q What was the concern, why were -- why was the board concerned?
- A Again, (indiscernible 10:04:36) services you're talking about a pretty public bankruptcy, it's a competitive
- 5 | job market, you know, Highland has a pretty complex and
- 6 | nuanced investment philosophy and strategy. So finding and
- 7 | retaining quality candidates in any one of those three
- 8 | buckets you outlined, you know, in that environment might be
- 9 | difficult.
- 10 Q And you also mentioned that these meetings were present
- 11 | the conclusions reached and you mentioned that the meeting
- 12 | sometimes took a long time.
- 13 | A Correct.
- 14 Q Can you help us understand some more the relationship
- 15 | between the meetings and what was actually discussed during
- 16 | these sometimes lengthy meetings?
- 17 | A As it relates to the meeting minutes or?
- 18 | Q Yes, sir.
- 19 | A Right. So like I said the idea isn't that the meeting
- 20 | minutes aren't a transcript because that would be cumbersome
- 21 | and not productive. You know, at least on a quarterly basis
- 22 | we would have two-day meetings. We, during the period, had
- 23 || I don't even know how many meetings, but many, many
- 24 | meetings.
- 25 And the idea of the meeting minutes was really to

- memorialize the conclusions reached, material questions
  asked and answered. And any supporting documentation that
  may be relevant to reach those conclusions.
- Q Could it be that things were discussed at those meetings that did not end up in the minutes?
- 6 A Yes, absolutely.
- Q Do you recall whether there was ever discussed with the advisors that various employees at Highland pursuant to certain payroll reimbursement agreements were no longer
- 10 there, were no longer providing services?
- 11 ||A At some point we did hear about that, yes.
- 12 | Q And I asked you whether you'd heard of the payroll 13 | reimbursement agreements.
- 14 || A Uh-huh.
- 15 Q What is your understanding of the payroll reimbursement 16 agreements between the advisors and Highland?
- 17 A That part of the compensation under the shared services
  18 agreement was to share in some of the costs of the actual
  19 labor resources at HCMLP.
- 20 Q Did you understand the payroll reimbursement agreements
  21 were separate from the shared service agreements or did you
  22 just kind of think that they were one in the same?
- 23 A Yeah, they were one in the same as far as we were 24 concerned.
- 25 | Q What -- the concern to you was that you were getting

- 1 | the services that you needed and how they were contractually 2 | done didn't necessarily matter.
- 3 A That's right. We did not dive into that and we did not dive into the bankruptcy.
- Do you recall ever at these meetings specifically discussing the payroll reimbursement agreements themselves?
- 7 A Not in detail.
- 8 Q What is your best recollection about the discussion
  9 that you said you do remember at some point in time about
  10 Highland employees leaving and no longer being available to
- 12 A That there was some attrition and we really always come
- 13 back to how is the attrition impacting our investors. And,
- 14 you know, some of the quotes in the meeting minutes include
- 15 the assessment that, you know, as it relates to our

the advisors? What do you remember?

- 16 | investors, either HCMLP debtor employees were picking up or
- 17 | the advisors' employees were stepping in and performing
- 18 || services.

11

- 19 Q Did you have an understanding that the advisors
  20 actually hired a number of their own employees to provide
- 22 A Yes.

21

front office service?

- Q Okay. Also briefly do you have an understanding -- well, strike that. I won't burden you with that.
- 25 Let's go through some of these same exhibits, please,

- 1 | that counsel took you through. Please start with Exhibit
- 2 No. 57.
- 3 || A 57.
- 4 | Q Yeah.
- $5 \mid\mid A \quad Okay.$
- 6  $\parallel$ Q Okay. So let's look at page 3 please, the bottom
- 7 | paragraph. Are you there, sir?
- $8 \parallel A = I \text{ am}.$
- 9 | Q Okay. Mr. Norris discussed the shared services
- 10 | arrangements that each advisor is a party to with HCMLP.
- 11 | Did I read that correctly?
- 12 A You did.
- 13 | Q Okay. Is there any mention of payroll reimbursement
- 14 | agreements there?
- 15 || A There is not.
- 16 Q Okay. And he concludes or he discusses further on that
- 17 | the advisors may use employees from HCMLP for the provision
- 18 | of various services such as human resources, accounting,
- 19 | valuation, information technology services, compliance and
- 20 | legal. Did I read that correctly?
- 21 A You did.
- 22 | Q Please put those services into one or more of your
- 23 | three buckets that you mentioned earlier.
- 24 | A Okay. All right.
- 25 | I'll go with human resources as back office, as with

- 1 | accounting, information technology services and compliance
- 2 | and legal. Valuation would be more of a mid-office
- 3 ||function.
- 4  $\parallel$ Q None of those front office functions, are they?
- 5 A None of those are front office.
- 6 Q Okay. And let's go to Exhibit 58, please.
- 7 | A Okay.
- 8  $\parallel$ Q And, sir, if you'll back to page 20, the same one that
- 9 Ms. Winograd asked you about.
- 10 | A Okay.
- 11 | Q And it starts by Mr. Post also discussed the quality
- 12 and continuity of services provided to the funds by HCMLP,
- 13 | pursuant to shared services agreements with the advisors.
- 14 | Did I read that correctly?
- 15 A You did.
- 16 ||Q Anything in there about payroll reimbursement
- 17 | agreements?
- 18  $\|A\|$  There is not.
- 19  $\mathbb{Q}$  And Exhibit 59, we're going to burn through these. I'm
- 20 going to have the same question for every one.
- 21 | A Okay.
- 22 | Q Exhibit 59, page 6 please. Okay. Page 11 please. The
- 23 | larger bottom paragraph it starts with Mr. Seery then
- 24 | pointed out to the board a potential conflict of interest.
- 25 | Do you recall what Mr. Seery was discussing? Please read

- 1 | that to refresh your memory.
- 2 A Sure, yeah.
- 3 | Q Do you have a memory of what was being discussed?
- 4 | A I do.
- $5 \parallel 0$  What is it?
- 6 A We held a position in our funds that were also held as
- 7 debtor collateral in the bankruptcy and we had collectively
- 8 | a large position and debtor was going to liquidate their
- 9 position and was interested in us joining the liquidation
- 10 | and we were not.
- 11 || Q So that's the complex that was created?
- 12 A Correct, yeah.
- 13 || Q Do you know who Jason Post is?
- 14 || A I do.
- 15 | Q What was Jason Post's role during the relevant period
- 16 | vis-a-vis the funds?
- 17 | A He was the chief compliance officer.
- 18  $\parallel$ Q Okay. Do you understand whether at some point in time
- 19 | Mr. Post left HCMLP to join the advisors?
- 20 | A I do.
- 21  $\mathbb{Q}$  Okay. Do you have an understanding as to why that
- 22 | happened? Well, let me ask it this way. Did it have
- 23 | anything to do with this conflict of interest?
- 24 A Not directly, but yeah, it was definitely a considering
- 25 || factor.

- 1 | Q This conflict of interest was identified, was it a 2 | concern that there might be future ones?
- $3 \parallel A$  Yep, yes.
- 4 | Q So was Mr. Post's reason, to your understanding, for
- 5 | changing from HCMLP to the advisors to, in effect, remove
- 6 these potential conflicts?
- 7 || A That's right.
- 8 | Q Do you have an understanding as to whether Mr. Seery
- 9 approved Mr. Post leaving HCMLP to work for the advisors
- 10 | directly?
- 11 || A I believe he did, yes.
- 12 | Q If we continue with these exhibits, Mr. Powell, Exhibit
- 13 | 60 please. And it's going to page 7 and it's the big full
- 14 | paragraph, it's too long for me to read, but you see that it
- 15 | talks about Mr. Seery discussing the shared services
- 16 | agreements and services under the shared services
- 17 | agreements. Do you see that, sir?
- 18 | A Yes, I do.
- 19 | Q Any mention in here of payroll reimbursement
- 20 | agreements?
- 21 || A Oh, boy, give me a second.
- 22 No.
- 23  $\parallel$ Q Okay. And if we go to -- your answer was no, correct?
- 24 | A No, that's correct.
- 25 | Q And if you flip to the next exhibit, please which is

- 1 | 60, or I'm sorry, we're still on 60, aren't we?
- 2 | A Yeah, we're on 60.
- 3  $\parallel$ Q Go to page 12, review of the 15-C materials.
- 4 | A All right.
- 5 | Q And it talks about in there that Mr. Surgent, who did
- 6 | you understand Mr. Surgent to be?
- 7 | A Thomas Surgent, complex CCO.
- 8 ||Q| Okay. CCO. And it talks about he provided the board
- 9 | with a status update on the HCMLP bankruptcy and discussed
- 10 | the impact of the HCMLP bankruptcy and the shared services
- 11 | arrangements with the funds noting he does not expect that
- 12 | the level and quality of services would change in the
- 13 | immediate term. Did I read that correctly?
- 14 | A You did.
- 15 | Q Any discussion there about the payroll reimbursement
- 16 | agreements?
- 17 | A There's not.
- 18 | Q Okay. Exhibit 61, please, sir.
- 19 | A All right.
- 20 ||Q| And if you'll flip to page 3.
- 21 | A Okay.
- 22 | Q And take as much time as you need to read, but it talks
- 23 | about Mr. Sauder. Who did you understand Mr. Sauder to be?
- 24  $\parallel$ A D.C. Sauder, one of the counsel for the advisor.
- 25 | Q Mr. Sauder also discussed the status of the shared

- 1 services agreements, et cetera, et cetera. Any mention in
- 2 | there about payroll reimbursement agreements?
- $3 \parallel A$  There is not.
- 4 ||Q And I'll spare the Court, we're going through the next
- $5 \parallel 10$  of these and I'll address them during closing, but do you
- 6 || remember the advisors ever telling you that everything was
- 7 | fine under the payroll reimbursement agreements, as opposed
- 8 | to the shared services agreements?
- 9 A Yeah, we would have just said is everything fine
- 10 | relative to the shared services.
- 11 ||Q The shared services.
- 12 | A Yeah.
- 13 | Q Okay. And let's look at Exhibit 22 real briefly before
- 14 | we conclude. You looked at that earlier.
- 15 A Yeah. Okay.
- 16 ||Q| So are you there, sir?
- 17 | A I am.
- 18  $\|Q\|$  "A-1, please provide to the extent practical the
- 19 | contingency plans with respect to the services provided
- 20 | under the shared services agreements." Did I read that
- 21 || correctly?
- 22 | A You did.
- 23 | Q And then there's an answer. Anything in here about
- 24 | payroll reimbursement agreements?
- 25 | A No.

```
1
        And then in number 2 at the end of the response, the
 2
   advisors respond to you, all amounts owed by each of
 3
   NexPoint and HCMFA pursuant to the shared services agreement
 4
   with HCMLP have been paid as of the date of this letter.
 5
   Did I read that --
 6
              MR. MORRIS: One second, please, Your Honor, what
 7
   exhibit is that?
8
              MR. RUKAVINA: Exhibit 22, the supplemental 15-C.
 9
              MR. MORRIS: Okay. Can we please read that more
10
   accurately?
11
              MR. RUKAVINA: I'm sorry, I need new reading
12
   glasses.
1.3
              MR. MORRIS: Okay.
14
              MR. RUKAVINA: I'm trying. It says, all --
15
              MR. MORRIS: It doesn't say shared services --
16
              MR. RUKAVINA: Arrangement, arrangement.
17
              MR. MORRIS: It says shared services --
18
              MR. RUKAVINA: Yeah, and I apologize.
19
              MR. MORRIS: -- arrangement.
20
              MR. RUKAVINA: That's true and I apologize.
21
   Again, you'll see that I can't --
22
              MR. MORRIS: No problem.
23
              MR. RUKAVINA: I'm of that age where I need
24
   reading glasses and I'm too embarrassed to admit it.
25
   BY MR. RUKAVINA:
```

All amounts owed by each of NexPoint and HCMFA pursuant 1 2 to the shared services arrangement with HCMLP had been paid 3 as of the date of this letter. I apologize for my mistake. 4 Did I read that correctly now? 5 You did, yes. Α 6 Any mention about payroll reimbursement agreements? 7 There is not. 8 MR. RUKAVINA: Okay. Thank you, Mr. Powell, for 9 your time. Pass the witness, Your Honor. 10 THE COURT: All right. Redirect? 11 REDIRECT EXAMINATION BY MS. WINOGRAD: 12 1.3 Mr. Powell, you were aware of the payroll reimbursement 14 agreements; is that right? 15 Α Conceptually, yes. Did you view them -- did you view the shared services 16 and the front office services as one in the same? 17 18 Shared services and front office? Α 19 Uh-huh. Q 20 Α No, we do not. 21 MS. WINOGRAD: Thank you. 22 THE WITNESS: Okay. 23 THE COURT: Any recross? 24 MR. RUKAVINA: No, Your Honor, thank you. 25 THE COURT: All right. Thank you, Mr. Powell,

```
1
    you're excused now.
 2
              THE WITNESS: Okay. Thank you.
              THE COURT: All right. Your next witness?
 3
 4
         (Witness excused)
 5
              MR. MORRIS: Good morning, Your Honor, John Morris
 6
    from Pachulski Stang Ziehl & Jones for Highland Capital
 7
   Management.
 8
              Highland next calls Mr. James P. Seery, Jr.
 9
              THE COURT: Mr. Seery.
10
              MR. SEERY: Good morning, Your Honor. Off the
11
    record, I've been wearing a mask because I have a cold and
12
    I've been testing, so I'm -- every day, so.
1.3
              THE COURT: Well, you may have noticed I've
   been sniffling a lot up here and I'm pretty sure it's
14
15
   allergies.
              MR. SEERY: My apologies. If the Court would like
16
17
   me to wear the mask under testimony, I can do that,
18
   otherwise, I will be a bit raspy.
19
              THE COURT: Well, you know, it's up to you. I'd
20
   say whatever makes each individual feel comfortable, so
21
   please raise your right hand.
22
                   JAMES P. SEERY, WITNESS, SWORN
23
              THE COURT: All right. Please be seated.
24
              THE WITNESS: Thank you.
25
              THE COURT: Okay.
```

## DIRECT EXAMINATION

2 BY MR. MORRIS:

- 3 Q Good morning, Mr. Seery.
- 4 A Good morning.
- 5  $\parallel$ Q You were appointed in January of 2020; is that right?
- 6 A As an independent board member, yes.
- 7  $\|Q\|$  Okay. And at the time -- and you were appointed with
- 8 | two other gentlemen, correct?
- 9 | A Yes, Mr. John Dubell (ph) and Mr. Ruff Snelms (ph).
- 10 | Q After the independent board was appointed on January
- 11 | 1st, 2020 did the independent board meet with Frank
- 12 | Waterhouse to go after financial information concerning
- 13 | Highland?
- 14 | A Yes. We met with the whole team. Often individually
- 15 | including Frank individually for the senior people and then
- 16 | each group. So with finance and accounting it was Frank and
- 17 | Dave Klos.
- 18 | Q Okay. And do you recall the topics of discussion
- 19 during the early period after the independent board was
- 20 | appointed that you had with Frank and with Mr. Klos?
- 21 | A Yes.
- 22 | Q Can you describe for the Court what you recall
- 23 | generally about the substance of those discussions?
- 24 | A These were multiple topics, multiple meetings starting
- 25 on the afternoon of the 9th and going forward I was in

1 Dallas most days usually at least Monday to Wednesday or 2 Thursday, sometimes Tuesday to Friday but most of the days 3 up until COVID hit. And we had in-depth conversations 4 regarding each of the funds that Highland managed, each of 5 the sources of revenue, each of the obligations that 6 Highland had, the employees, everything that rolled up to 7 Waterhouse and Klos, which included HR, which rolled up to Waterhouse. And then we show up -- the investing in a 8 9 distressed company we show up in a bankruptcy it's like real 10 estate, there's three important things, liquidity, liquidity 11 and liquidity. 12 Did the issue of the relationship between Highland and affiliates who were owned and/or controlled by Mr. Dondero 1.3 14 come up? 15 Yes. Right out of the gate. So Highland, the way it 16 was set up --17 MR. RUKAVINA: Your Honor, excuse me. Your Honor, 18 he's not allowed to testify narratively, he answered the 19 question, what do you recall about that topic. 20 THE WITNESS: So right out of the gate one of the 21 important considerations were what were the contractual 22 relationships that Highland had, what were the revenues you 23 could receive from those contractual relationships, what 24 were the obligations you had to do to manage those 25 obligations, and what were the risks with respect to those

obligations. Did they -- were they ultimately -- were they worthwhile keeping, were they things you should think about getting rid of, how to staff them, were there ways to manage that exposure.

And the interrelationship of the Highland entities was front and center in the case. So even from before the case got transferred here, one of the big issues for the UCC which was mentioned at a lunch we had with some of the UCC members which I don't -- it may have been the day of the appointment was issues with respect to is Dondero -- is Dondero or are Dondero entities siphoning value from Highland to the detriment to the creditors and to the Highland estate.

## 14 BY MR. MORRIS:

1.3

And did that topic continue to be discussed between you and the independent board and the committee into March?

A These are front and center major issue and the reason, the reason it was is sort of obvious. But it was not just ultimate value, but it would have to do with liquidity. So when we considered the various contractual arrangements what were the ways that we got revenue and was that revenue important enough to keep.

So we thought about it as the big four in terms of revenue. You had the 1.0 CLOs and they would pay management fees based upon the fee stream that they had, which was at

- that point simply just the management portion of the CLO

  fee. And then you had the HCMFA which was paying a

  combination of fees, flat fees under the -- about a flat

  fee, a flat fee under the payroll reimbursement and a

  relatively flat fee although it had a slight fluctuation, I

  can go into detail on that, on the shared services. And

  their flat fee from NPA on shared services and a flat fee
- 9 The structure of that, that was the vast majority of
  10 the revenue on a regular basis that you'd get. Everything
  11 else was kind of a rounding error.
- 12 Q Do you recall having a meeting in which Josh Carey (ph)
  13 participated where the topic of the shared services and sub14 advisory or payroll reimbursement agreements was discussed?
  - A Well, Mr. Terry had a -- yes, and Mr. Terry --
- 16 Q Do you recall the meeting?

from NPA on the PRAs.

17 | A Yeah.

8

- 18 Q I just want to satisfy counsel, let me just ask the 19 questions. Do you recall the meeting?
- 20 | A I recall the meeting, yes.
- 21 Q Okay. Can you explain to the judge what you recall about the meeting?
- 23 A It was actually multiple meetings. So it started at
  24 this lunch which was we stayed at the Jewel the first night
  25 of the first hearing and I think our lunch was there or

1.3

right in and around there. And Mr. Terry and his counsel peppered us with information regarding their perspective on certain things went on at Highland.

And Mr. Terry had a unique perspective because he was part of the ASIS arrangement. So ASIS which managed the CLO business, which had been Highland's business and then got put off to ASIS, ASIS had a shared service arrangement.

ASIS had a -- didn't have a -- I don't think it had a PRA, but it didn't really make a difference. If it did, it might have been a nominal fee. And ASIS also had a sub-advisory fee.

So ASIS was paying sub-advisory to Highland at a very low rate. And ASIS was paying shared services amounts at a very low rate and getting lots of value. How did Mr. Terry know this? Because he was one of the partners in ASIS that benefitted from this value transfer.

ASIS was getting value from Highland. When the ASIS bankruptcy happened and it started stripping out assets, they upped the fees on the management fee from I think five bips to 25. ASIS was probably making around 40. So he knew exactly that these arrangements and from his perspective took value away from Highland for the benefit of these other entities. That was ASIS and he was focused on HCMFA and NPA because NPA's completely owned by Dondero but then

1 | it was owned by Dondero and Okada through entities.

1.3

Q And after having these conversations and leading up to these conversations, did you communicate with Mr. Waterhouse about the economics of the intercompany agreements that you just described?

A Well, right out of the gate that was important, not only for as I said earlier for Mr. Terry's inquiry, and it became a larger committee inquiry, but because of the liquidity issues.

So I needed to know what was coming in from each of these contracts, what were the risks. The 1.0 CLOs while they had a lot of assets under management, they were lumpy because some of them didn't have cash. They -- we've talked about it before, they weren't really CLOs. They're basically closed in funds because they don't go buy any assets, they don't have anything that's really income producing.

They own reorganized equity, defaulted debt, so when those paid off, then one would come in and get paid fees, otherwise the fees accrued. So that was lumpy. Then you had direct fees from HCMFA, in the form of the two agreements, indirect fees from NPA.

And I had a very specific conversation with Mr.
Waterhouse and Mr. Klos and I recall it vividly, I'm
burdened by that, and I can picture Mr. Waterhouse on the

table telling me, well -- because I looked at the exhibits and I said how do I know this money's coming in. And they told me it was a flat fee coming in so we could count on that.

And I asked about the specific schedule at the back of these agreements and I said, who came up with this, where Sirhan (ph) is 29 percent for one and 9 percent for another, how do I know that that's an accurate number. And they said well — and it's going to keep coming in every month. They said, well, that's a fixed number one day, it's just a plug, it was topped down, don't worry about it, that comes in every month.

And I said, well, HCMFA does that come in every month.

And the answer was, well, it has a variable on the shared service by it's very small, it's 290 to 300,000 a month.

Q I just want to --

A So that was the focus on the first time we talked about the shared service arrangements was liquidity. We didn't talk about at that point whether Mr. Terry's concern that value was getting sucked out. It was first how much money I have to keep the lights on here.

Q Okay. And you were actually looking at the exhibits to the payroll reimbursement agreements --

24 A Yeah.

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||Q -- do I have that right?

- 1 | A Uh-huh.
- 2 | Q All right. I'm not going to take the time to go
- 3 | through that. Did --
- 4 | A Yeah, you'll see each of them, he's the first guy. And
- 5 | I remember, I just remember specifically asking 9 percent,
- 6 how did you guys come up with that, maybe I'm too simple,
- 7 | but I think in 5s and 10s if I'm rounding and they laughed
- 8 | and said it's a plug number, you needed to adjust it to get
- 9 | the output.
- 10 Q Okay. Did either Mr. Klos or Mr. Waterhouse tell you
- 11 | ever that the advisors were overpaying under the payroll
- 12 | reimbursement agreements?
- 13 A Absolutely not.
- 14 | Q Okay. You sat here yesterday. You saw the analyses
- 15 | that Mr. Klos prepared in late 2019 before the independent
- 16 | board was appointed. Did either Mr. Klos or Mr. Waterhouse
- 17 | show you either one of the analyses that Mr. Klos prepared
- 18 || in 2019?
- 19 | A I never saw those until we started preparing for this
- 20 | trial. And this was a front and center issue. So the
- 21 | committee was pushing very early for Highland to terminate a
- 22 | lot of employees. Because as I said, Mr. Terry knew the
- 23 | arrangements and knew how it worked. And it worked as I
- 24 described. And the committee, other members, picked that
- 25

up.

And so the first meeting, we had a face-to-face meeting 1 2 on March 9th in New York City at the Pachulski offices. 3 What I remember it was the last chopper out of Saigon as 4 they say, it was the last meeting before COVID really shut 5 down New York and literally that night it was over. And it 6 was a very tense meeting for a whole bunch of reasons. 7 Including UBS issues which were separate, but Mr. Terry was very focused and I don't recall if he was there, but it was 8 9 a packed conference room, so in hindsight felt very 10 unhealthy. A lot of focus on the value being sucked out by Dondero 11 12 entities. And I was ill prepared. I don't show up very 1.3 often unprepared and I was not at my best and he was giving 14 it to me pretty good. 15 And so that became a major focus for us to start figuring out how -- what are we burning cash on and why are 16 17 we burning so much cash and why don't these arrangements, 18 the big four, CLOs which were fixed, HCMFA, NPA, why don't -19 - I forget the fourth, why don't we have enough money 20 because we knew by then we were burning cash. Did you communicate with Scott Ellington (ph) and Isaac 21 22 Leviton (ph) during the six months after the appointment 23 about various matters? 24 Α Absolutely.

Did either Scott Ellington or Isaac Leviton tell you at

```
1
    any time in the history of the world that they had
 2
    information from Frank Waterhouse showing that the advisors
 3
   were overpaying under the payroll reimbursement agreement?
 4
              MR. RUKAVINA: Your Honor, that's going to be
 5
   hearsay, objection. Those are not our officers, not a party
 6
    admission.
 7
              THE COURT: Okay. Let me think through that.
 8
              Okay. Not a party opponent because they're
 9
    technically Highland employees, so.
10
              MR. MORRIS: I want to know what the newly
    appointed independent board knew, right, isn't it important
11
12
    to know based on their entire case -- all right. I'll ask
   this question.
13
14
              THE COURT: Okay.
15
   BY MR. MORRIS:
         Did anybody in the world, anybody in the whole wide
16
17
    world ever tell you or any member of the independent board
18
   that Highland was overcharging the advisors under the
19
   payroll reimbursement agreements?
20
         It didn't happen and it couldn't happen and the reason
    it couldn't happen was because these arrangements were
21
22
   massive money losers.
23
         So the issue that Mr. Terry raised on the first day and
24
   beat me up on March 9th on didn't stop on March 9th, it
25
    continued. Again, the committee's focus was how do we stop
```

1.3

the burn. We did 13-week cash flow meetings every single week. I am not comfortable with a 13-week cash flow where the numbers have parenthesis around them. That means they're negative. And so I don't like looking out five weeks and see we're running out of cash.

So we were continually working to figure out why -where we were burning cash, where we could offset, at the
same time not going through a wholesale firing of employees
because my view at the time and the board concurred with me
and held the same view, was that we should try to hold the
organization together and get a larger reorganization, which
would have required Mr. Dondero's participation and it
wouldn't have made sense for Mr. Dondero to participate if
the entity had lost all its employment and utility to him
and his companies.

Q If the contracts were losing so much money, why didn't you just immediately move to reject? You were getting this pressure from Mr. Terry, why didn't you just reject the contracts?

A Well, precisely because we wanted to hold the business together. So what we did was, we did -- by the time we got to June-ish, May/June, we had really analyzed these arrangements. And we found that the arrangement with DAF, which was one of the big four was profitable, it had a shared service but I don't think there was a fee under it,

but it was a typical 2 and 20 arrangement.

1.3

So you've got 2 percent of the assets under management and then you've got 20 percent of the upside and I think it was annual, I don't think it had an earlier advancement of the profit up. So that was a good arrangement. You got a good sense of where that was coming in. That was a profitable arrangement.

The other contracts by the time we had the next meeting with the committee were in the 8 to \$10 million loser range. That's what we were burning at Highland ex-restructuring costs. So not including counsel and committee counsel and financial advisors.

- Q Okay. Let's shift gears a little bit to the provision of services. From your perspective, did Highland perform the services required under the payroll reimbursement agreements and the shared services agreements?
- A Absolutely. That was what the employees did and it was middle, front and back. And we didn't, to be fair, look and say, oh, look at this one contract versus this one. They were arrangements. They were the complete arrangement with HCMFA.

And let's be clear about what we're talking about and everybody else knows this, HCMFA and NPA aren't real separate entities, they've now developed.

MR. RUKAVINA: Your Honor, I object. Now, this is

narrative, this is all kinds of legal conclusions, expert conclusions that has no relevance to this.

THE WITNESS: This is factual.

MR. RUKAVINA: To say that my clients are not separate legal elements -- entities, the man is just narratively telling you a story that has some tangential relevance. He should be asked questions and give clear answers.

MR. MORRIS: Okay.

THE COURT: All right. Well, there is some narrative but we've got two days for this trial, you know. I mean, I'm trying to balance the narrative versus we don't want this going on four days. So let's just try to keep it in check.

15 BY MR. MORRIS:

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Q Mr. Seery, from the date that the independent board was appointed on January 9th, 2020 until November 30th, 2020 when Highland gave notice of termination under the shared services agreements, did you -- do you recall receiving any complaints about Highland's performance of back, middle and front office services to -- withdrawn. I'm going to start this differently.

Let's call that the relevant period from your appointment until November 30th, 2020. Okay.

I'll start with the advisors. Do you recall receiving

- 1 | any complaints at any time during that period that the
- 2 | advisors -- that Highland was failing to perform back,
- 3 | middle, or front office services under the three agreements
- $4 \parallel --$  under the agreements?
- 5 A From the advisors?
- $6 \mid 0 \quad \text{Yes.}$
- 7 | A Not at all, never, not once.
- $8 \parallel Q$  Not once.
- 9 A Not once.
- 10 Q Okay. Is there anybody in the world that you recall
- 11 | complaining about the provision of services by Highland
- 12 | during the relevant period?
- 13 || A Yes.
- 14 | Q Who made the complaint?
- 15 A John Holt.
- 16 0 Who's John Holt?
- 17 | A He's the CEO of NexBank.
- 18  $\parallel$ Q And do you recall the nature of the complaint, just
- 19 | briefly?
- 20 A Yes. He thought he was being charged too much for his
- 21 | various service arrangements and didn't think he was getting
- 22 | quality service, particularly from the legal department, Mr.
- 23 | Allenton (ph), Leviton, compliance, et cetera.
- 24 Q And did you -- what happened as a result of the
- 25 | complaint that you received?

- 1 A I investigated it. I talked to Allenton and the rest
- 2  $\parallel$  of the legal team. They came back with specifics that Mr.
- 3 | Holt was in their opinion mistaken, that they had been
- 4 providing significant services for NexBank and that he may
- 5 | not have been aware of them as the CEO.
- 6 They complained that he as paid on an EBITDA basis so
- 7 | that his incentive was to reduce costs wherever he could and
- 8 | get services for free. I found Mr. Holt to be a
- 9 | sophisticated, straight businessman. We had a discussion on
- 10 | the phone. We agreed to disagree and defer discussion on it
- 11 | until we could figure out how to best separate the
- 12 | relationship between Highland Capital Management and
- 13 | NexBank.
- 14  $\parallel$ Q Do you recall receiving a letter from D.C. Sauder (ph)
- 15 || in mid-October, 2020?
- 16 A I believe I got a letter from Mr. Sauder. I'm not sure
- 17 | if I even knew who he was when I got it. And it was right
- 18 | after, I believe it was right after things had really gone,
- 19 | I would say south with Mr. Dondero.
- 20 | Q Do you recall -- when you say it went south, did there
- 21 | come a time when Mr. Dondero resigned from Highland?
- 22 | A Beginning of October.
- 23 | Q Okay. And your recollection is that you received this
- $24 \parallel --$  give me just one second.
- $25 \parallel A$  In or around that time.

- MR. MORRIS: I apologize, but give me just one second.
- 3  $\|Q\|$  It's Exhibit 148 in your book, if you can get that.
- 4 | THE COURT: I'm sorry, what number?
- 5 MR. MORRIS: 148.
- 6 THE COURT: Okay.
- 7 | BY MR. MORRIS:
- 8  $\parallel$ Q And if you could just take a look at that, Mr. Seery.
- 9 A I thought you said it was from Sauder. This says from
- 10 | Norris. Did I miss --
- 11  $\|Q\|$  Oh, no. I may just be mistaken, I apologize. This is
- 12 | a letter from Mr. Norris.
- 13 | A I don't think I knew who he was either.
- 14 | Q Okay. So do you recall receiving this letter then?
- 15 A I recall getting a letter in or around this time from
- 16 | NexPoint.
- 17 | Q And can you take a quick look at that letter and see if
- 18 | you can let the Court know if you recall whether Mr. Norris
- 19 | put Highland on notice about any failure to provide back,
- 20 | middle, front office services of any kind?
- 21 A It looks to me to be a complaint about the OmniMax
- 22 ||issue.
- 23 | Q Is that -- do you understand that that's the issue that
- 24 | Mr. Powell just testified about?
- 25 | A He -- I heard Mr. Powell's testimony and he mentioned

the issue around the OmniMax transaction.

- the OmniMax issue. He -- to be clear, I was invited to the board meetings. I didn't volunteer to go to the retail board meetings and I said I would do that. And I did raise
  - And what happened was Highland had a big position. The retail funds had a small position. We thought the transaction was a good transaction because the company -- this other guy is going to file and the buyer of the company was willing to take out the whole piece.
  - I had been in discussions with Mr. Dondero. Mr.

    Dondero had agreed to a price. When I came back with the price, he said I never agreed to that price. I said fine, we're going to trade these because this is a good price.

    And the structure of the trade was such that with the buyer, if need be, would be put into bankruptcy and the hold out would be crammed down. And we were happy to do that.
  - Mr. Dondero ultimately held out. The funds held out. They cut a deal with the buyer and then we had to pick part of it because it was less expensive than filing the company for bankruptcy.
  - 0 And --

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- 22 ||A| So they got bought out at a little bit higher level.
- 23 Q Is it fair to say that there was simply difference in 24 investment strategy between you and Mr. Dondero?
- 25 A Yes, I think that's fair.

- 1 | Q And is that when we talk about conflict is that what 2 | you're talking about?
- 3 | A That's correct.
- 4  $\parallel$ Q Can you think of any other transaction -- oh. Was it
- 5 possible that conflicts would arise with respect to other
- 6 | jointly held assets?
- 7 A Definitely could be.
- 8  $\parallel$ Q And that's really -- did you understand that's what Mr.
- 9 | Norris was referring to?
- 10 | A I do.
- 11 ||Q| In the second paragraph.
- 12 A That's what it looks like he's referring to. I'm not
- 13 | remember spending that much time thinking about this letter
- 14 || frankly.
- 15 | Q Okay. Do you -- I'm -- do you recall receiving other
- 16  $\parallel$ letters from the advisors and from their lawyers at K&L
- 17 || Gates?
- 18 A Definitely lawyer letters, yes.
- 19  $\|Q\|$  Do you recall whether any lawyer -- withdrawn.
- 20 Do you recall whether any letter because I don't want
- 21 || to go through all of them, they speak for themselves, so I'm
- 22 | asking for your recollection; do you recall receiving any
- 23 | letter sent by the advisors or by their lawyers where they
- 24 | made any complaint at all about the provision of front, back
- 25 or middle office services?

Never received, other than the Holt complaint related 1 2 to NexBank, never received a complaint about the amount of the services or the quality of the services that were being 3 4 provided front, middle or back. And it was all three. 5 In the administrative claim there's an allegation that 6 you instructed Highland's employees to stop providing 7 services in July 2020. Are you familiar with that allegation? 8 9 I'm familiar with the allegation. 10 Did you instruct anybody in July 2020 to stop providing 11 services to anybody? 12 No, never happened. Do you have any understanding or recollection as to 1.3 what you said at that time that they might be referring to? 14 15 Very distinct recollection, yes. Can you explain to Judge Jernigan what your 16 17 recollection is as to what you actually said? 18 There was a discovery dispute between the committee and 19 Highland at the time. And the discovery dispute was 20 actually quite surprising to me because I'd instructed the Pachulski team and the Highland team to produce information 21 22 because there was really no point in wasting a lot of time 23 fighting about discovery.

And frankly Mr. Levinson found a different way to deal with discovery that was less than cooperative. And the

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multiple hats to the Court. And it was a bit Alice in
Wonderland in terms of Mr. Leviton and others saying, well,
I'm the advisor to the -- I'm the counsel to the advisor and
I have a fiduciary duty to them, you're our lawyer, you have
to do what we direct you to do. And it was very
manufactured.

And my recollection, and I took it very directly because I was on video, but I took this as if the Court were talking to me directly was that you better make sure you have your house in order regarding people with conflicts what they are doing, especially lawyers, who claim to be wearing multiple fiduciary hats and forsaking their duties to the debtor.

I left that hearing really informed and nervous isn't the right word, but focused, that we needed to make sure that everyone got the message. So I had a specific call with the entire legal department. And the legal department at Highland, it may be a misnomer, because there were a number of non-lawyers in that department and they did different things in the Cayman Islands or other places that didn't have much to do with Highland.

And I had very direct discussion and I used the word and it seems to show up now inimical but any -- taking any adverse action to the Highland estate and if anybody felt

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that they had a reason that they couldn't do something for the Highland estate I better hear about it directly.

And it was a very direct discussion. I had then had the same call with Mr. Waterhouse, Mr. Klos, Ms. Hendricks, Mr. Darquentin (ph) may have been on it, he may have been too junior, but very direct. And then a similar discussion with Brian Collins, head of HR, that we better -- I better not hear about this again because you do it, you be fired for cause and we will take action. It was, I took it very, very seriously.

Q So there was no direction to stop performing services?

A No, absolutely not. You still had to do your job and if something raised a conflict, I needed to know about it, like ultimately the OmniMax transaction which was after this time, but if you didn't think you could produce documents because you had some other duty, I needed to know about that.

If you thought that you represented any other entity, Dougaboy, whomever and that interest was averse to the estate, I needed to know about it. And I was very clear. And I think it had the desired effect. We had a larger call with the team that was not nearly as forceful, but people needed to know that this is an estate and as employees of the estate, you have duties to the estate. And as officers of the estate, you have fiduciary duties to the estate.

- 1 Q And did you -- going back you mentioned OmniMax, you
- 2 | mentioned the possibility that there might be other
- 3 conflicts that arose as a result of jointly held assets.
- 4 Other than OmniMax did, in fact, any other conflict ever
- 5 | arise prior to the termination of the agreements?
- 6 A Not that I recall. And just so we're clear, you used
- 7 | the term jointly held assets. They're not actually jointly
- 8 | held. Highland owns its own assets. The 1.0 CLO owned
- 9 | their own assets. HCMFA had their assets in their name.
- 10 | NPA, et cetera, Dougaboy, et cetera, DUC, DAF (ph).
- 11 ||Q| So let me restate the question. Were there any other
- 12 | issues that arose where Highland and another entity
- 13 | controlled by Mr. Dondero owned assets of the same kind
- 14 | where investment decisions diverged?
- 15 A Not that I recall. Certainly not during this period,
- 16 | not that I recall at all.
- 17 | Q Okay. Did there come a time that Jason Post left the
- 18 | employ of Highland and became the chief compliance officer
- 19 | at the advisors?
- 20 | A Yes.
- 21 | Q And when did that happen?
- $22 \parallel A$  It was right after Mr. Dondero resigned, right in that
- 23 | time frame.
- 24 | O So sometime in October?
- 25 | A I believe so.

- Q So he served in that capacity for six weeks before the notice of termination was given?
- 3 A Roughly, I believe.

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- 4 Q And do you have any understanding as to why that move 5 was made by Mr. Post?
- 6 The reason was they requested it. I agreed that it was 7 a good idea because it was evolving and becoming more and more likely that there was not going to be a grand bargain 8 or a settled solution to this case. There wasn't a moment 9 10 in time where you knew that, but Mr. Dondero required to --11 we had got through mediation, very successful vis-à-vis 12 settlement with ASIS, productive vis-à-vis UBS, wholly 13 unproductive for a global settlement. We continued to try to work on those things, but it became less and less likely. 14

And so by October the plan, I don't know when we filed it, but it was clear it was going to get filed if we had not yet filed it. And where we thought that was the crucible to bring a settlement, it was having the desired effect on the creditors' side to have them think about compromising their claims, it wasn't bringing Mr. Dondero and the creditors close enough together. Although there were efforts, but by that time it looked like the --

MR. RUKAVINA: Your Honor, again, this is just -THE WITNESS: -- the advisors could have the
issue.

- 1 MR. RUKAVINA: -- just narrative now about
- 2 | negotiations. The question was why did Post leave. He
- 3 | answered that question.
- 4 | THE COURT: Sustained.
- 5 | BY MR. MORRIS:
- 6 | Q All right. Let's talk about the payroll reimbursement
- 7 | agreements. Do you recall that the Court-approved
- 8 | Highland's disclosure statement in mid-to-late November
- 9 | 2020?
- 10 | A Yes.
- 11 | Q And do you recall that Highland gave notice of the
- 12 | shared service agreements that it had with the advisors on
- 13 | November 30th, 2020?
- 14 || A Notice of termination?
- 15 | Q Yes.
- 16 A Yes.
- 17 | Q Was there a relationship between the Court's approval
- 18 | of the disclosure statement in mid-to-late November and the
- 19 | sending of the notices of termination concerning the shared
- 20 | services agreements on November 30th --
- 21 | A Yes.
- 22 | Q -- 2020?
- 23 | A Yes.
- 24 | Q Can you describe the Court -- for the Court what the
- 25 | relationship was between those two events?

The relationship was purely timing so that once we knew 1 2 we had a disclosure statement approved, then we could set a 3 confirmation date, and we looked at where that confirmation 4 date is and we needed to be able to terminate the agreements 5 before we got to the confirmation date or right at and about 6 to that time. Then it would, assuming it got confirmed, it 7 would go to the monetization plan. Is it fair to say that the termination of the shared 8 9 services agreements was consistent with the plan of 10 reorganization that Highland was hoping to get approved? 11 Yes. 12 Did this -- did the debtor ever seek to assume Okay. 1.3 the payroll reimbursement agreements? 14 Α No.

Q Did the debtor ever consider assuming the payroll reimbursement agreements?

17 | A No.

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18 | Q Why not?

A The arrangements with HCMFA and NPA, as I said, were money losers. There was -- I think I was even asked about it at the confirmation hearing, why not assume these, because they're money losers. So there was never a plan to do that. And we weren't going to keep around staff to be able to work on retail funds. The idea was to focus on assets that would produce value to the creditors of the

- 1 estate, not to provide money losing services to third-party 2 funds.
- 3 Q Are you familiar with the termination provisions in the 4 payroll reimbursement agreements?
- 5 A Generally.
- 6 Q Can we take a look at them just quickly? Go to Exhibit
- 7 || 6, please.
- Do you have that in front of you? And we're on the page ending in Bates Number 622. And I would direct your
- $11 \parallel A \qquad \text{Yes.}$

- 12 | Q If Highland had assumed the payroll reimbursement
- 13 | agreements, is it your understanding that they have -- would
- 14 | have had to assume the entirety of the agreement?
- 15 A I know Counsel doesn't like me talking about the law,
- 16 but that is the law.
- 17 | Q Okay. And --
- 18 ||A| (Indiscernible) as we say.

attention down to Section 5.02.

- 19  $\parallel$ Q And so it would have had to also assume Section 5.02,
- 20 || right?
- 21 A That's correct.
- 22 | Q And what does Section 5.02 provide?
- 23 A It provides that either party can terminate on 60 days'
- 24 | advance written notice. It -- I think it's the same in most
- 25 of the shared service arrangements as well.

- 1 | Q Well, but I'm just focused on the payroll reimbursement 2 | agreements.
- 3 || A Yeah.
- 4 | Q Okay. They could terminate on 60 days' notice. Is it
- 5 | your understanding based on this agreement that the advisors
- 6 | needed a reason to terminate?
- 7 A No, neither party needs a reason.
- 8 ||Q And that's -- and where do you get that idea from?
- 9 A There's no provision in 5.02 that would require a
- 10 | reason.
- 11 ||Q It says, with or without cause, right?
- 12 | A Yeah.
- 13  $\|Q\|$  Just to close this topic, can you go to Exhibit 8,
- 14 | please, which is the one -- 6, I think, was the next payroll
- 15 | reimbursement agreement. 8 is the HCMFA payroll
- 16 | reimbursement agreement. And does it also have the same
- 17 | Section 5.02 that would have permitted the advisors or HCMFA
- 18 | to terminate the payroll reimbursement agreement without
- 19 | cause on 60 days' notice?
- 20 A Yes. These two agreements are identical say for the
- 21 | party names and the actual amount paid each month.
- 22 ||Q Do you recall -- I'm not going to dig it up. I'm just
- 23 going to ask you if you recall that the plan specifically
- 24 | provided that any contract not specifically assumed would be
- 25 | deemed rejected?

- 1 | A Yes. That's a pretty standard provision. You only
- 2 | want to assume the agreements that you intend to assume.
- 3 ||Excuse me.
- 4 | Q Okay. So how come -- are you aware of any -- did
- 5 | Highland give notice of termination of the payroll
- 6 | reimbursement agreements?
- $7 \parallel A$  I frankly don't recall. Mr. Rukavina asked me that at
- 8 | my deposition. I thought we did with the tiered service
- 9 | arrangements because they -- we viewed them as one in the
- 10 | same. But apparently, I've now learned that we didn't, and
- 11 | they were just rejected as part of the plan.
- 12 | Q During -- were you involved in the discussions
- 13 | concerning the transition of Highland's employees and assets
- 14 | to the advisors that took place in early January/February
- 15 | 2020?
- 16 A Yes.
- 17 | Q During those discussions did Highland make a demand to
- 18 | keep the employees that were performing front office
- 19 || investment advisory services?
- 20 | A If I understand your question, did we make a demand to
- 21 | keep the employees? No. We were going to terminate them.
- 22 | Q Okay. And which employees were you intending to
- 23 || retain?
- 24 || A At that point I was working on my team, but I was not
- 25 | going to have more than 10 to 15 employees. I didn't need

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- 1 | them.
- $2 \parallel Q$  And the team that you were constructing, was it a team
- 3 | that was expected to provide front office investment
- 4 | advisory services to the advisor's post-confirmation?
- 5 | A No.
- 6 | Q Okay. I just --
- 7  $\|A\|$  I may not be understanding your question. I --
- $8 \parallel Q$  No, you are.
- 9 | A -- apologize.
- 10 | Q I mean, it's -- but that's -- that was suggested
- 11 | yesterday.
- 12 I heard you say, I think, in October, you know, as part
- 13 of the Jason Post move you thought that part of the factor
- 14 | was that negotiations didn't -- weren't bearing fruit with
- 15 Mr. Dondero. Is that just generally fair?
- 16 A Yeah. That's fair. I think it was --
- 17 || Q Okay.
- 18  $\parallel$ A -- just the idea that there was more and more tension
- 19 | and that even though there had not arisen another conflict,
- 20 | but OmniMax at that time that there could be one and that it
- 21 | would be better for the advisors to have their own chief
- 22 || compliance officer as opposed to -- Jason worked for Thomas
- 23 | Surgent who provided -- I think Mr. Ethan testified that it
- 24 | was found that Thomas was the CCO for the complex. He was
- 25 | Jason's boss. And it just seemed -- they brought it to me.

- 1 | I think -- I don't remember if Jason did or Thomas did. It
- 2 | just seemed a better way that if another conflict arose,
- 3 | that Surgent or someone else wouldn't be put in the position
- 4 | that I had admonished people about in July.
- $5 \parallel Q$  Nevertheless, do you recall that really through
- 6 December up until the confirmation hearing, without
- 7 | characterizing your views as to the likelihood of success,
- 8 | did negotiations with Mr. Dondero continue?
- 9 A Yes.
- 10 || Q Okay.
- 11 | A Not with me directly because he wasn't allowed to talk
- 12 | to me, which was all fine by me at some point in there, but
- 13 | through counsel.
- 14 | Q Through counsel. Did Mr. Waterhouse play any role in
- 15 | those negotiations?
- 16  $\parallel$ A None whatsoever. These are the negotiations with Mr.
- 17 | Dondero around a larger plan.
- 18 Q Correct.
- 19 | A Yeah. None whatsoever.
- 20 | Q None. Did you ever ask him to prepare any kind of
- 21 | analysis of profitability for the inter-company agreements
- 22 | between the advisors and Highland for use in the
- 23 | negotiations?
- 24 | A Never.
- 25 | Q You've sat here, you know, for more than a day and

- you've heard about the allegations about overpayments. Do
  you recall when the first time you heard about the issue of
- 3 || overpayments?
- 4 | A I think the first time I recall hearing about
- 5 | overpayments was an allegation that Mr. Dondero put in a
- 6 | January term sheet that was part of negotiations where he
- 7 | basically said in addition to all the value I'm getting, I'm
- 8 | going to pick up the \$14 million advisor admin claim. And I
- 9 wrote an acronym for something that basically indicates that
- 10 | I was saying, what does this mean.
- 11 | It was nothing I had ever heard of and it was -- that
- 12 was the first time was in January.
- 13  $\parallel$ Q And the first time you heard it was --
- 14 | A That I recall.
- 15 Q -- in connection with a proposed plan of reorganization
- 16 | that Mr. --
- 17 ||A It was a pot plan.
- 18 || Q Pot plan.
- 19 | A Yeah. And I think at the time it was -- I can't
- 20 | remember the exact date, but the first couple of weeks of
- 21 | January. And I believe he and his counsel had filed a plan
- 22 ||under seal right around that time, and this was -- which I
- 23 | never saw. This was the term sheet for it.
- 24  $\parallel$ Q We can look at them, but I'll test your memory first.
- 25 So that's the first time. So is it fair to say that

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you have no recollection of the issue of overpayments being raised in any of the K&L Gates letters that were sent as counsel to the advisors to Highland in December 2020? Not that I recall. Do you recall if K&L Gates or any lawyer acting on behalf of the advisors ever sent any kind of demand for the return of money that they alleged was overpaid under the payroll reimbursement agreements? They never did. And I'll just expand for a second here. It didn't make sense because we were also negotiating the transition. And as part of the transition I required --I wasn't going to keep providing services for free. By this time it's pretty hot in January and we required NPA and HCMFA to pay the shared service amount and the PRA amounts in January and February, and they were doing it by a weekly And our term sheet demanded that they pay the November and December amounts that they had failed to pay. And they came back and said, well, we're going to have trouble with that with Mr. Dondero and they tried to agree that they could pay it over time, and ultimately I acceded to that. So the transition services arrangement that was going to move the employees to either NPA or an affiliate or an employee-owned entity contemplated that we were going to get paid back the money from November and December. Nobody ever said, we don't owe you that money. You've been

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overpaying us or we've been overpaying you or some such
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    thing.
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              MR. MORRIS: I have no further questions, Your
 4
   Honor.
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              THE COURT: All right. Pass the witness.
 6
              Mr. Rukavina.
 7
              MR. RUKAVINA: Your Honor, may Mr. Morris and I
8
    confer for a moment?
9
              THE COURT: Sure.
10
         (Pause)
              MR. RUKAVINA: Your Honor, we've been conferring
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    about schedules and we've been, I think, very cooperative
   with each other. We've told Mr. Dondero to be here at one,
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   so we have an hour right now and I hate to tell the Court
14
15
    that we're -- we don't want to use that hour. I would like
    to recall Mr. Seery when my case begins.
16
17
              We will get done today.
18
              MR. MORRIS: Oh, no. Why aren't you going to
19
    cross-examine him?
20
                               I have to stop -- my presentation
              THE COURT: No.
                   They wanted me to patch in --
21
    starts at noon.
22
              MR. RUKAVINA: Then I'll cross-examine Mr. --
23
              THE COURT: -- 10 or 15 minutes early.
24
              MR. RUKAVINA: I'll cross-examine Mr. Seery now.
25
              THE COURT: Okay.
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MR. RUKAVINA: And then --
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              MR. MORRIS: I thought you said you had five
 3
   minutes.
 4
              MR. RUKAVINA: Yeah, I do.
 5
              And then -- yeah. But I'm just telling the Court
 6
    that we're going to give you back some time, but it's
 7
   because we had agreed to have Mr. Dondero here at one.
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              THE COURT: Okay. Yeah. But I'll need to stop at
 9
   11:45.
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              MR. MORRIS: All right. But I just -- I need to
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    just clarify, the whole idea is to call witnesses once.
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   We're not going to --
              MR. RUKAVINA: Yeah. I'll call --
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              MR. MORRIS: -- recall him in your case --
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15
              MR. RUKAVINA: Yeah. That's fine.
              MR. MORRIS: -- later, right?
16
17
              MR. RUKAVINA: That's fine.
18
              MR. MORRIS: Okay.
19
              THE COURT:
                          Okay.
20
                          CROSS-EXAMINATION
21
   BY MR. RUKAVINA:
22
        Mr. Seery, good morning.
23
   Α
        Good morning.
24
              MR. RUKAVINA: Mr. Berghman, if you'll please pull
25
   up Exhibit 10 to Mr. Seery's deposition.
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Your Honor, this is being printed and will be
1
 2
    couriered to the Court as a paper exhibit prior to 1:00.
 3
              THE COURT: Okay.
 4
              MR. RUKAVINA: So we'll just have it
 5
    electronically for now.
 6
              THE COURT: Okay.
 7
              MR. BERGHMAN: You said Exhibit 10, right?
8
              MR. RUKAVINA:
                             Yeah.
 9
    BY MR. RUKAVINA:
10
        Mr. Seery, you'll have to scroll down through this, but
11
    do you -- this is a December 11th letter from K&L Gates. Do
12
    you recall having received this letter through your counsel?
         And please take -- tell my partner just scroll down at
1.3
14
    your pace.
15
    Α
         Okay.
16
         Next page.
17
         (Pause)
18
   Α
         Okay.
19
         Next page, please.
20
         I'm skimming, just to be clear.
         Well, you tell us when you want the next page, please.
21
22
         I -- do you want me to read the whole letter?
23
         I want to ask you just about what's written in here
24
    about PRAs and shared services. But you have the right to
25
    read every word of this if you need to.
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Just can you go to the next page?
1
 2
         And then take me back to the top.
 3
        Ask away.
 4
         Do you recall receiving this letter through counsel on
 5
   or about December 11th, 2020?
 6
         I don't specifically recall this letter. There's
 7
   another K&L Gates letter, I believe. I thought there were
   multiple, but I may be --
8
 9
         Would you please pull up --
10
         -- I may be mistaken.
11
         -- Mr. Seery's deposition transcript. See if I can
12
   refresh your memory.
              MR. RUKAVINA: Page 42, Thomas.
1.3
              It's not going to be in there, Mr. Seery.
14
15
              MR. MORRIS: What exhibit is this? I apologize.
              MR. RUKAVINA: It's Exhibit 10 to his deposition.
16
17
   This is an impeachment exhibit that is --
18
              MR. MORRIS: Oh, okay.
19
              MR. RUKAVINA: -- an exhibit to his deposition.
20
              MR. MORRIS: Okay. Thank you. Can I have a copy?
21
                             That's what I told the judge. It's
              MR. RUKAVINA:
22
   being couriered. Paper copies are being couriered. They'll
23
   be --
24
              MR. MORRIS:
                           Thank you very much.
25
              Go ahead.
```

- 1 | MR. RUKAVINA: -- here before lunch.
- 2 MR. MORRIS: Go ahead. Yeah.
- 3 | BY MR. RUKAVINA:
- $4 \parallel Q$  Mr. Seery, you're in the wrong binder, please. It's
- 5 || not --
- 6 A Oh, you can do what you like. I got binders. Am I not
- 7 | allowed --
- 8 || Q But I'm telling you --
- $9 \parallel A -- to look at them?$
- 10 Q I'm telling you this is not in those binders, sir.
- 11 | A That's okay. I'm just thumbing through the binders.
- 12 | Q Okay. No problem. No problem.
- 13 Mr. Seery, if you'll look, please, I asked you at your
- 14 | deposition. We marked Exhibit 10. I asked, do you remember
- 15 seeing this letter on or about December 11th, 2020 and you
- 16 answer, yes. Does that refresh your memory that you did, in
- 17 | fact, see this letter on or about December 11th, 2020?
- 18 | A Truly I don't recall seeing this letter.
- 19 || Q Okay.
- 20 A It -- because it deals a lot with the notes. I just
- 21 | don't recall it. There's another K&L Gates letter that I'm
- 22 | quite sure that I did get from counsel. They were not
- 23 | addressed to me. I don't recall seeing this letter. So I
- 24 | quoted I said, yes. If this is the same letter, I just
- 25 | don't recall it.

MR. RUKAVINA: You can pull down this deposition 1 2 transcript, Thomas, and go back to the letter. 3 BY MR. RUKAVINA: 4 Would you like to revise your prior testimony, sir, 5 that at no point in time in the history of the world did 6 anyone for the advisors or their lawyers ever inform you of 7 alleged overpayments and alleged failure to provide services? 8 9 I wouldn't. I don't recall receiving this letter. 10 This letter does complain in the one paragraph I did read 11 about shared services, about some sort of failure of 12 services. Where's the overpayment section? Go back to payroll. 1.3 And, again, sir, I apologize. We'll have this on paper 14 15 momentarily. MR. RUKAVINA: Scroll down, Thomas. 16 17 MR. BERGHMAN: You want the next page? 18 MR. RUKAVINA: Yes. 19 THE WITNESS: I just don't -- you know, I don't 20 recall you giving me exhibits, correct? You just put them on the screen during our deposition, right? 21 22 MR. RUKAVINA: Sir, I ask the questions, not you. I did --23 24 THE WITNESS: But I'm just --25 MR. RUKAVINA: I did send them to your counsel

- 1 prior to the deposition.
- 2 THE WITNESS: Yeah. I didn't --
- 3 | BY MR. RUKAVINA:
- 4 Q You see, sir, in --
- $5 \parallel A$  We looked at them on a screen.
- 6  $\parallel$ Q You see, sir, in there that it talks about -- you can
- 7 | please read it, but it talks about based on a preliminary
- 8 | analysis -- this is near the bottom -- next point, HCMFA
- 9 | believed they have over-reimbursed HCMLP under the payroll
- 10 | reimbursement agreements of approximately \$5 million.
- 11 | A I see that, yes.
- 12 Q You have no recollection of having heard about that on
- 13 | or about December 11th?
- 14 | A No, I don't.
- 15 | Q Then let's go back to your deposition transcript,
- 16 | please, Page 42. Well, not yet, but do you remember I asked
- 17  $\parallel$  -- well, let me ask you right now.
- 18 | Sir, do you remember whether in light of this letter
- 19 | there were any negotiations to try to revise the amounts
- 20 | under the payroll reimbursement agreements?
- 21 A There never were, no.
- 22 | Q Okay. And I asked you about that at your deposition
- 23 | and you said --
- 24 || A Yes.
- 25 ||Q| -- there never were any.

HCM V. HCMFA, et al.

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- 1 | A Correct.
- 2 | Q Okay. So let me ask you again. You don't want to
- 3 | revise whatever prior testimony you gave that no one from
- 4 | the advisors, no one at K&L prior to Dondero complaining in
- 5 | January 2021. You never heard about potential overpayments
- 6 | under the payroll reimbursement agreements?
- 7 | A I don't recall ever hearing about potential
- 8 | overpayments. Obviously, this December 11th letter was
- 9 | received by my counsel. I am certain they gave it to me. I
- 10 do not recall it. So when you showed it to me at the
- 11 | deposition I just missed because there is another K&L Gates
- 12 | letter that's pretty lengthy in and around this time.
- 13 | Q So when you said you were --
- 14 | A There might be two or three.
- 15 | Q So when you said you read it on or about December 11th
- 16 | at your deposition, you're now saying that you were
- 17 | incorrectly testifying at your deposition?
- 18 | A That's correct.
- 19 || O You --
- 20 | A Yes.
- 21 | 0 -- confused it with another K&L letter?
- 22 | A Correct.
- 23 | Q Okay.
- 24 | A I just don't recall seeing this letter.
- 25 | Q Okay. But --

- 1 | A I'm sorry.
- 2 | Q -- would you expect your professional counsel at
- 3 | Pachulski to forward this to you, this letter --
- 4 | A Absolutely.
- 5 | Q -- or advise you of its substance?
- 6 | A They certainly would have forwarded it to me. I'm --
- 7 | Q Okay.
- 8 A I suspect they would have talked to me about it. I do
- 9 | not recall those conversations, not because it's privileged.
- 10 | I just don't recall having a discussion about this letter.
- 11 | There were multiple letters at the time.
- 12 Q Okay. Do you think that the advisors could have
- 13 | terminated the payroll reimbursement agreements or shared
- 14 | services agreement post-petition without violating the
- 15 | automatic stay?
- 16 A Absolutely.
- 17 || Q Okay. You're a lawyer?
- 18 | A Yeah.
- 19 | Q And you've been a bankruptcy professional for decades?
- 20 | A Yes.
- 21 ||Q And you're telling the Court that the automatic stay
- 22 does not prevent a counterparty to an unassumed executory
- 23 | contract from terminating that contract?
- 24 A That's not what I said and that's not what you asked
- 25

me.

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Q I asked you -- I'll ask it differently.
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- Do you think that had the advisors tried to terminate these contracts, all four of them, post-petition, that that
- 4 | would have been a stay violation?
- 5 ||A Not if they did it correctly, no.
- 6 | Q And how would they have done it correctly?
- 7 A They would file a motion to terminate the contract and
- 8 set forth why --
- 9 | Q That's a little different --
- 10 | A -- they wanted to term --
- 11 0 That's a little different.
- MR. MORRIS: Let him -- please let him finish his
- 13 | answer.

1

- 14 | THE WITNESS: Except what -- why?
- 15 MR. RUKAVINA: That's a little different.
- 16 THE WITNESS: You can fight with me all you want.
- 17 | You asked me, could they do this, and the answer is yes.
- 18 MR. RUKAVINA: Is it --
- 19 | THE WITNESS: You file a motion to terminate the
- 20 | contract and they set forth their reasons. And even though
- 21 | it's without cause, the debtor is protected. But that
- 22 | doesn't give the debtor the right to just receive money and
- 23 | not get services. That happens all the time. That's what
- 24 | happens in Bankruptcy Court.
- 25 MR. RUKAVINA: Word plays, Mr. Seery. Word plays.

- 1 BY MR. RUKAVINA:
- 2 | Q What about the January --
- $3 \parallel A \qquad \text{It's not.}$
- $4 \parallel Q$  What about the January 9th injunction prohibiting Mr.
- 5 | Dondero from causing any related entity from terminating a
- 6 | contract?
- 7 || A The --
- 8 Q Do you believe that that order would have prevented the
- 9 | advisors from terminating these four contracts?
- 10 A No. They have to come in to the court and file a
- 11 | motion.
- 12 | Q Okay.
- 13 | A Now I guess you're admitting that Mr. Dondero
- 14 | completely controls --
- 15 Q Stop talking, sir.
- 16  $\|A\|$  -- the advisors.
- 17 | Q I've answered -- you've answered my question. I've
- 18 | asked a question. You've answered it. Okay.
- 19 | A Oh, I'm sorry.
- 20 Q You're not here to pontificate. You're here to answer
- 21 | questions.
- 22 MR. MORRIS: Your Honor, I know Mr. Seery is a
- 23 seasoned professional, but there ought to be a limit to the
- 24 | badgering.
- 25 THE COURT: Okay. Mr. Rukavina --

MR. RUKAVINA: I'm actually done --1 2 THE COURT: -- I know you --3 THE WITNESS: I'm okay. 4 THE COURT: -- can keep it in check here. 5 MR. RUKAVINA: Okay. 6 THE COURT: Okay. 7 BY MR. RUKAVINA: 8 And I think you testified that you never instructed 9 Highland employees not to provide services. Did I get that 10 correct? You never -- when Mr. Morris was asking you about 11 whether you ever issued --12 I never instructed any Highland employees not to No. 1.3 provide services. I did instruct Highland employees not to take an adverse position to the estate, and if one arose, 14 15 they had to come to me. 16 Okay. You taught me a word that I never heard before. 17 It's a cool word. Inimical. Is that --18 You've got to expand your vocabulary. 19 I agree. You -- did you not issue instructions that if 20 any Highland employee undertook an action inimical to the 21 interest of Highland they would be fired? 22 Yes. Α 23 Q Thank you. 24 MR. RUKAVINA: I'll pass the witness.

THE COURT: Redirect?

25

And just so Your Honor knows, we'll 1 MR. RUKAVINA: 2 supplement the record with that Exhibit 10 to the deposition 3 as soon as it comes in. 4 THE COURT: All right. 5 MR. MORRIS: Just one question, Mr. Seery. 6 REDIRECT EXAMINATION 7 BY MR. MORRIS: 8 At no time prior to the termination of the shared 9 services agreements did you ever hear the word -- no. Let 10 me rephrase. Did you ever hear the word, overpayment, at any time 11 12 prior to the date that Highland gave notice of termination on November 30th, 2020? 1.3 14 Α No. 15 At any time prior to November 30th, 2020 did anybody ever tell you that Highland was failing to perform back 16 17 office middle office or investment advisory services on 18 behalf of the advisors? 19 Α No. 20 MR. MORRIS: No further questions. 21 THE COURT: Any recross? 22 MR. RUKAVINA: Just very briefly. 23 RECROSS-EXAMINATION 24 BY MR. RUKAVINA: 25 Mr. Seery, I want to be very respectful, but I heard

1 you say earlier that you're cursed with apparently a very 2 good memory because you remember exactly how Mr. Waterhouse was seated opposite of you when you were having that 3 discussion. 4 5 Typically, yes. Α 6 So --7 When I tie the verbal to the visual, I actually have a 8 pretty good memory. 9 I'll share that with you. 10 But sitting here today you still don't remember the 11 December 11th K&L letter raising the overpayments and the 12 failure to provide services? MR. MORRIS: Objection, Your Honor. Beyond the 13 scope of redirect. I asked questions going to November 14 15 30th, 2020, period, full stop. That's fair enough, Your Honor. 16 MR. RUKAVINA: 17 THE COURT: Okay. Sustained. 18 MR. RUKAVINA: Thank you. 19 THE COURT: All right. Mr. Seery, you're excused 20 from the witness stand. 21 Thank you. 22 THE WITNESS: Thank you, Your Honor. 23 THE COURT: Okay. 24 MR. MORRIS: So, Your Honor, as discussed with Mr. 25

Rukavina, respectfully we would like to break now.

1	THE COURT: Okay.										
2	MR. MORRIS: What time do you think the Court will										
3	be available to reconvene?										
4	MR. MORRIS: I would say five after one.										
5	MR. MORRIS: Okay. We'll										
6	THE COURT: I just, the meeting is supposed to										
7	MR. MORRIS: We'll										
8	THE COURT: stop at one and										
9	MR. MORRIS: We'll be back at five after one, and										
10	after conferring with Mr. Rukavina, we do remain confident										
11	that we're going to finish today. There are only two more										
12	witnesses. I expect my examination of both Mr. Dondero and										
13	Mr. Norris to be under an hour each										
14	THE COURT: Okay.										
15	MR. MORRIS: for sure.										
16	THE COURT: So we just have Dondero and Norris.										
17	MR. MORRIS: Yeah. That's it.										
18	THE COURT: All right. Thank you.										
19	MR. MORRIS: All right. Thank you, Your Honor.										
20	THE COURT: We'll see you at five after one.										
21	THE COURT OFFICER: All rise.										
22	(Recessed at 11:17 a.m.)										
23	* * * *										
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## CERTIFICATION

We, Sheila Orms and Nancy B. Gardelli, Court approved transcriptionists, for Acorn Transcripts, LLC, certify that the foregoing transcript is a correct transcript from the official electronic sound recording of the proceedings in the above-entitled matter.

FOR ACORN TRANSCRIPTS, LLC

April 14, 2022

SHEILA ORMS

April 14, 2022

Nancy B. Gardelli

Operating Manager