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# IN THE UNITED STATES BANKRUPTCY COURT FOR THE DISTRICT OF DELAWARE

In re:

Chapter 11

EPIC! CREATIONS, INC., et al., 1

Case No. 24-11161 (JTD)

Debtors.

(Jointly Administered)

Claudia Z. Springer, Chapter 11 Trustee,

Adv. Pro. No. 24-50233 (JTD)

Plaintiff,

VS.

Google, LLC, Voizzit Technology Private Ltd., Voizzit Information Technology LLC, Vinay Ravindra, and Rajendran Vellapalath,

Defendants.

# **STATUS REPORT**

In advance of the upcoming January 22, 2025, hearing before Judge Shannon, Chapter 11 Trustee Claudia Z. Springer (the "<u>Trustee</u>") respectfully submits the following status report to provide additional context to Judge Shannon with respect to the developments in the above-referenced cases (these "<u>Chapter 11 Cases</u>") since they were assigned back to Judge Dorsey last October.

<sup>&</sup>lt;sup>1</sup> The Debtors in these Chapter 11 Cases, along with the last four digits of each Debtor's federal tax identification number, are: Epic! Creations, Inc. (9113); Neuron Fuel, Inc. (8758); and Tangible Play, Inc. (9331).



#### A. The Bankruptcy Filing and the Trustee's Appointment.

- 1. On June 4 and 5, 2024 (the "Petition Dates"), GLAS Trust Company LLC ("GLAS"), in its capacity as administrative and collateral agent under that certain Credit and Guaranty Agreement dated November 24, 2021, and certain lenders under that Agreement (the "Petitioning Creditors") filed an involuntary chapter 11 petition against Epic! Creations, Inc. ("Epic"), Neuron Fuel, Inc. ("Neuron Fuel"), and Tangible Play, Inc. ("Tangible Play," and together with Epic and Neuron Fuel, the "Debtors"). [D.I. 1].
- 2. On June 27, 2024, this Court entered an order directing joint administration of the Debtors' cases for procedural purposes. [D.I. 61].
- 3. Also on June 27, 2024, this Court entered an order under 11 U.S.C. § 303(f) (the "303(f) Order") prohibiting the Debtors from transferring any of their respective property interests outside the ordinary course of business until the Court ruled on the involuntary petitions. The 303(f) Order also required the Debtors to provide weekly financial reports to the petitioning creditors disclosing all disbursements of estate funds. [D.I. 69].
- 4. On September 16, 2024 (the "Order for Relief Date"), this Court entered an order for relief in the Debtors' involuntary Chapter 11 Cases and directed the appointment of a chapter 11 trustee. [D.I. 147].
- 5. On September 23, 2024, the United States Trustee for Region 3 duly appointed the Trustee as chapter 11 trustee of each Debtor's estate, subject to approval by the Court. [D.I. 152]. On October 7, 2024, this Court entered an order approving the appointment of the Trustee. [D.I. 180].

# B. Voizzit Defendants' Stay Violations.

- 6. Immediately upon her appointment, the Trustee, with the support of her legal and financial advisors, worked to familiarize herself with and stabilize the Debtors' businesses and operations, secure the Debtors' assets wherever located around the globe, identify reliable books and records, and assemble the information necessary to provide to this Court and other stakeholders.
- 7. As part of those efforts, the Trustee's professionals reached out to the technology companies that provide the services necessary for the Debtors' operations and through which the Debtors' various software applications and services are distributed, including Google, Apple, Stripe, Cloudflare, GitHub, and others, to ensure that these entities would transfer all control over these accounts to the Trustee.
- 8. As a result of these contacts, the Trustee learned that Voizzit Technology Private Ltd. ("Voizzit India"), Voizzit Information Technology LLC ("Voizzit UAE"), and Rajendran Vellapalath (together with Voizzit India and Voizzit UAE, the "Voizzit Defendants") were violating the stay and the 303(f) Order by asserting control over the online platforms, e-mail accounts, and programs that are crucial to the Debtors' operations. And as set forth in more detail below, the evidence and testimony showed that the Voizzit Defendants were taking these actions in concert with Byju Raveendran (the founder of the Debtors' ultimate India-based parent company Think & Learn Private Ltd. ("T&L")) and Vinay Ravindra (the former CEO of Epic and Tangible Play and chief content officer of T&L).

9. The Voizzit Defendants' stay violations are detailed below:

# i. Stripe's Stay Violations

- 10. On or about September 26, 2024, and October 1, 2024, Mr. Ravindra transferred \$201,565.07 and \$9,999.00 from the Debtors' Stripe account to the Debtors' non-debtor affiliate, Whitehat Education Technology LLC. [Adv. No. 24-50142, D.I. 1.]
- 11. The next day, on September 27, 2024, Mr. Ravindra attempted to transfer control of Epic's Stripe account to Voizzit UAE.
- 12. The Trustee discovered these transfers on or about October 8, 2024, and sought emergency relief from this Court. Later that same day, on October 8, 2024, this Court entered its Order Granting Chapter 11 Trustee's Emergency Motion for Entry of a Temporary Injunction (the "Stripe Order"). [Adv. 24-50142, D.I. 9]. The Stripe Order enjoined all persons from "accepting, authorizing, or implementing any changes to the Debtors' Stripe's accounts . . . ." [Adv. 24-50142, D.I. 9, at ¶ 1]. The Court subsequently entered a preliminary injunction continuing its temporary injunction. [Adv. 24-50142, D.I. 20].

#### ii. GitHub's Stay Violations.

- 13. On November 7, 2024, GitHub informed the Trustee that all 72 of Epic's source code repositories were transferred to an "edunest-ep" account on September 24, 2024 and that all 321 of Tangible Play's repositories were transferred to an "edunest-tp" account on October 14, 2024.
- 14. The Trustee subsequently learned that both of the "edunest" accounts are controlled by the Voizzit Defendants. In January 2025, after the Voizzit Defendants failed to comply with the court orders discussed below, GitHub finally returned the Debtors' GitHub repositories to the Trustee.

#### iii. Apple's Stay Violations.

- 15. On November 4, 2024, the Trustee filed an emergency motion to enforce the automatic stay after discovering that Mr. Ravindra had transferred funds and essential data—including the Debtors' applications on Apple's App Store—from the Debtors' estates to the Voizzit Defendants. [D.I. 244] (the "Apple Stay Motion").
- 16. Specifically, on September 26, 2024, the former CEO of Epic and Tangible Play and the current chief content officer for T&L, Mr. Ravindra transferred the registered ownership of Epic's application from Epic's Apple account to Voizzit India's Apple account. On October 14, 2024, all of Tangible Play's Osmo applications were similarly transferred from Tangible Play's Apple account to the same Voizzit India account with Apple. Additionally, Mr. Ravindra transferred more than \$1 million of the Debtors' revenues from their Apple accounts to the Voizzit Defendants.
- Neither Mr. Ravindra nor T&L appeared at the November 12, 2024, hearing. Counsel for the Voizzit Defendants, however, did appear and asked the Court to adjourn the hearing. They argued that an adjournment was appropriate because (i) they allegedly did not know about the chapter 11 cases when they took control of the Debtors' applications, and (ii) they had changed the registered owners of the Debtors' applications because the two Voizzit entities allegedly owned the Debtors and their intellectual property. [See D.I. 338 ("11/12/24 Tr.") at 11-15, attached hereto as **Exhibit A**; see also D.I. 288, ¶ 53.]
- 18. According to their counsel, the Voizzit Defendants believed themselves to "be the rightful legal owners of the Debtors" and were "operating in good faith" and should not be sanctioned for the stay violation. [11/21/24 Tr. at 11-15; *see also* D.I. 288, ¶ 53]. Their counsel

even argued that "the trustee may actually, again albeit unknowingly, I am not trying to ascribe any intent at this juncture, affirmatively interfering with the control and ownership of Voizzit." [11/21/24 Tr. at 12].

- 19. The Court denied the request for a continuance and found the automatic stay had been violated. The Court found that the transfers of the registered ownership of the Debtors' Apple applications were void ab initio. [D.I. 276, ¶ 1]. The Court further ordered: "[t]he Voizzit Entities and their affiliates, successors, assigns, agents, and related parties are expressly prohibited from taking or causing others to take any actions in violation of 11 U.S.C. § 362(a), including any actions to assert ownership over the Debtors' Apps or the funds collected from the sale of the Debtors' Apps." [D.I. 276, ¶ 6 (emphasis added)]. The Court also scheduled a hearing for November 21, 2024, to assess appropriate damages. [D.I. 276, ¶ 5].
- 20. On November 16, 2024, counsel for the Voizzit Defendants filed an emergency motion seeking a continuance of the November 21, 2024 hearing. [D.I. 288]. In asking for a continuance, they represented to the Court that "Voizzit has no intentions of violating the automatic stay and now that it has obtained counsel will look to guidance from this Court before taking any potentially stay violating actions through the pendency of the Chapter 11 Cases." [D.I. 288, ¶ 43]. As set forth below, this was a false statement, as the Voizzit Defendants continued to blatantly violate the stay.

# iv. Google's Stay Violations.

21. In the meantime, on November 18, 2024, after discovering that certain of Epic's and Tangible Play's Google accounts and related data had been transferred to the Voizzit Defendants, the Trustee filed suit against the Voizzit Defendants and Google, seeking, among

other relief, a temporary restraining order enjoining the Voizzit Defendants from continuing to assert control and possession over the Debtors' property.

22. This Court entered a temporary restraining order in that case (the "Google TRO") on November 19, 2024. [Adv. D.I. 14]. Paragraph 3 of the Google TRO states:

On or before 5:00 p.m. E.T. on November 22, 2024, Defendants Voizzit Technology Private Ltd, Voizzit Information Technology LLC, Vinay Ravindra, and Rajendran Vellapalath (the "Voizzit Defendants") shall provide the Trustee and Google with a complete list of all accounts, assets, email extensions, projects, entity names, or other credentials relating in any way to the Google Accounts that were transferred by or to one or more of the Voizzit Defendants or individuals or entities working in concert with them from June 4, 2024 to present, and shall facilitate the transfer of any such email extensions, projects, entity names, or other credentials from the Voizzit Defendants or individuals or entities under their control and to the Trustee.

# (Google TRO, ¶ 3.) Paragraph 5 of the Google TRO states:

Defendant Voizzit Information Technology LLC is directed to transfer to the Trustee at instructions provided by the Trustee the Debtors' applications, data, project, funds, or any other information or property of the Debtors; given that any such transfer to Voizzit Information Technology LLC was void *ab initio* and a legal nullity, such that the technical return transfer to the Trustee maintains the status quo.

# (Google TRO, ¶ 5.)

23. On December 3, 2024, the Court issued a preliminary injunction incorporating substantially the same injunctive provisions as the Google TRO. [Adv. D.I. 36] (the "Google Preliminary Injunction"). To date, the Voizzit Defendants have not complied with the Google TRO or Google Preliminary Injunction.

### v. Cloudflare's Stay Violation.

24. On November 17, 2024, the Voizzit Defendants—despite representing that they intended to comply with the automatic stay going forward in their response to the Apple Stay Motion they filed two days earlier—violated the stay again and took control of Tangible Play's

Cloudflare account, which hosts Tangible Play's playosmo.com website. As a result, the playosmo.com website crashed, resulting in a considerable number of schools that use Tangible Play's apps reaching out to complain about a lack of access to the Tangible Play programs. The Trustee immediately reached out to Cloudflare and learned that the Voizzit Defendants had asserted control over the Debtors' accounts.

25. The Trustee quickly negotiated a draft agreed order with Cloudflare authorizing and directing Cloudflare to grant the Trustee administrative control over the Debtors' Cloudflare accounts and to turn over their domains. The Court entered that order on November 20, 2024. [D.I. 312.] After the Court entered that order, on November 21 2024, the Trustee was able to regain control over the Tangible Play accounts and the playosmo.com domain.

#### vi. Commencement of the India Lawsuit.

- 26. On November 20, 2024, contrary to the stay and the Google TRO which required the Voizzit Defendants to relinquish control over the Debtors' property and contrary to Mr. Vellapalath's statements on the record at the November 21, 2024 and December 3, 2024 hearings (described in greater detail below), the Voizzit Defendants filed suit in India against the Trustee and the India-based subsidiaries of Apple, Google, Microsoft, and certain other internet companies asking an Indian court to bar the Trustee from interfering with the Voizzit Defendants' access to the Debtors' accounts and property (the "India Lawsuit").
- 27. The Trustee did not learn of the India Lawsuit until Apple's US counsel sent a courtesy email copy of the complaint to Trustee's counsel on December 9, 2024.
- 28. Moving quickly, on December 10, 2024, the Trustee filed Adversary Case No. 24-50280 against the Voizzit Defendants and T&L to enjoin them from continuing to pursue the India Lawsuit.

- 29. On December 18, 2024, this Court entered a preliminary injunction ordering the Voizzit Defendants to dismiss this India Lawsuit [Adv. D.I. 20] (the "India Lawsuit Preliminary Injunction Order").
- 30. The Trustee has served the India Lawsuit Preliminary Injunction Order on the Voizzit Defendants and their India based counsel, but the Voizzit Defendants have refused to dismiss the India lawsuit, and hearings in that lawsuit have occurred and are scheduled to occur in the coming weeks and months.

#### C. November 21, 2024 Sanctions Hearing

- 31. On November 21, 2024, this Court held a sanctions hearing with respect to the stay violations that preceded the November 12 Apple Stay Order.
- 32. The evidence presented at the November 21, 2024, sanctions hearing established that all of the stay violations, including the Voizzit Defendants' attempted misappropriation of the Debtors' Stripe, Google, GitHub, and Apple accounts, as detailed in Jacob Grall's supplemental declaration in support of the Apple Stay Motion [D.I. 318], were done with knowledge of the bankruptcy cases as part of a scheme to take control of the Debtors' businesses. [11/21/24 Tr. at 37-43, 59]. A transcript of the November 21, 2024, hearing is attached as **Exhibit B**.
- 33. A business associate of T&L, William Hailer, testified that T&L's strategy of falsely claiming the Debtors' businesses were owned by another entity not in bankruptcy so as to obtain control over the businesses was the "backup to the backup" of T&L's plan to retain control over the Debtors' businesses and assets notwithstanding the Debtors' bankruptcies. [11/21/24 Tr. at 59]. And despite counsel for the Voizzit Defendants' representations that the Voizzit Defendants did not know about the bankruptcy filing until they were served with the Apple Stay Motion [see D.I. 288, ¶ 53], Mr. Hailer testified that during the week of October 12, 2024—three weeks before

the Apple Stay Motion was served—Mr. Vellapalath participated in a meeting with Mr. Hailer and T&L's principal Byju Raveendran during which the Debtors' bankruptcy cases were discussed [11/21/24 Tr. at 41, 44-45, 67-70]. Mr. Hailer further testified that Mr. Raveendran told him that Mr. Vellapalath was his "partner" and described Mr. Vellapalath as his "brother." [11/21/24 Tr. at 40].

- 34. Mr. Hailer further testified that Byju Raveendran had bought him a first-class plane ticket to Dubai and attempted to bribe him in an effort to prevent Mr. Hailer from testifying at the November 21 hearing. [11/21/24 Tr. at 45-49].
- 35. At the conclusion of the November 21, 2024, hearing, the Court continued the hearing until December 3, 2024, to give the Voizzit Defendants an opportunity to introduce rebuttal evidence with respect to whether the stay violations were willful. However, the Court stated on the record:

I am gravely disturbed by the testimony that I heard today both, about witness tampering and about actions being taken to take assets from these debtors after I entered my order saying that that should not happen. I think I am to a point where I am going to have to make a reference to the U.S. Attorney's Office, especially about the witness tampering. That's a major issue.

[11/21/24 Tr. at 92.] The Court also stated that it found Mr. Hailer's testimony to be "very credible" in contrast to a declaration submitted by Mr. Vellapalath. [D.I. 366 ("12/3/24 Tr."), attached as **Exhibit C**, at 72].

36. At the November 21 hearing, counsel for the Voizzit Defendants further told the Court: "We also had a conversation [with our clients] about the [Google] TRO. They've also indicated they're planning to comply with the two provisions of the [Google] TRO order that required turnover of information to Google by Friday," [11/21/24 Tr. at 20.] Later in that same hearing, in response to concerns raised by the Trustee about the Voizzit Defendants' compliance

with the Google TRO, their counsel reassured the Court that the Voizzit Defendants would comply by the deadline. [11/21/24 Tr. At 95 ("Your Honor, the Court orders, we've been told by the client that they're planning on doing all of those things, especially with respect to the TRO Order and they're justy trying to get the analysis done and the funds returned.")]

- 37. At no point during the November 21, 2024 hearing did the Voizzit Defendants or their counsel disclose that they had filed the India Lawsuit one day earlier.
- 38. On November 25, 2024, the Voizzit Defendants' counsel filed a motion to withdraw from the case [D.I. 336], which was also set for the December 3, 2024, hearing.
- 39. On November 26, 2024, after the Voizzit Defendants still had not complied with the Google TRO or Google Preliminary Injunction, the Trustee filed an *Emergency Motion for Contempt to Hold the Voizzit Defendants in Contempt of Court for their Failure to Comply with the Court's November 19 Order*. [Adv. D.I. 18 (the "Google Contempt Motion".]

### D. December 3, 2024 Hearing

- 40. At the December 3, 2024, hearing, the Court granted the Voizzit Defendants' counsel leave to withdraw from the case. The Voizzit Defendants did not introduce any further evidence with respect to the stay violations. Mr. Vellapalath did, however, appear by videoconference on a *pro se* basis to argue against the relief requested by the Trustee.
- 41. At the conclusion of the December 3 hearing, the Court took the pending matters under advisement, but once again specifically admonished the Voizzit Defendants that "[t]he only person who controls these companies is the Chapter 11 Trustee. Not [Defendant Vellapalath], not Voizzit, not anybody else." [D.I. 366 at 68, attached as **Exhibit C**]. Mr. Vellapalath responded, "as I mentioned earlier on, Your Honor, if there is anything this Court wanted me to do, I'm honored to do that one and I will abide by the rules and the regulations of this particular Court."

[*Id.* at 71.] This was another lie. At no point during the December 3 hearing did Mr. Vellapalath disclose the existence of the India Lawsuit.

### 42. Upcoming Show Cause Hearing

- 43. On December 4, 2024, with respect to the Google Contempt Motion, the Court entered an *Order to Show Cause* why the Voizzit Defendants should not be held in contempt of the Court for their failure to comply with the Google TRO. [Adv. D.I. 39.]
- 44. The show cause hearing was originally scheduled for January 13, 2025, and is now scheduled for January 22, 2025. The Voizzit Defendants were ordered to appear in person and the Court indicated it would consider "all possible sanctions against the Voizzit Defendants, including imposition of a daily fine and/or placing Defendants Ravindra Vinay or Rajendran Vellapalath in civil confinement until they purge the Voizzit Defendants of such contempt." [Adv. D.I. 39.]
- 45. On the afternoon of January 20, 2025, during a federal holiday, the Trustee's counsel received an email from Ms. Scorese of Chugh LLP, stating that she and her firm had been retained by the Voizzit Defendants and that they were working to retain Delaware counsel. Ms. Scorese requested a thirty-day adjournment of the upcoming January 22, 2025, hearing. Counsel for the Trustee responded, stating that the Trustee opposed any adjournment unless the Voizzit Defendants: (1) dismissed the India Lawsuit; (2) repaid the \$1,063,763.74 taken from the Debtors' Apple accounts; and (3) provided a list of the Debtors' accounts wrongfully taken by the Voizzit Defendants as required by this Court's orders. As of the filing of this Status Report, the Voizzit Defendants have not agreed to any of these conditions.
- 46. The Voizzit Defendants have caused delay and disruption at every turn, and have repeatedly, and blatantly, violated this Court's Orders. The January 22, 2025 hearing should go forward as scheduled.

Dated: January 21, 2025 Wilmington, Delaware

# PASHMAN STEIN WALDER HAYDEN, P.C.

/s/ Joseph C. Barsalona II

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# EXHIBIT A

1	UNITED STATES BANKRUPTCY COURT				
2	DIST	RICT OF DELAWARE			
3	IN RE:	. Chapter 11 . Case No. 24-11161 (JTD)			
4	EPIC! CREATIONS, INC., et al.,	. (Jointly Administered)			
5	CC 41.7	• Courtroom No. 5 • 824 North Market Street			
6		· Wilmington, Delaware 19801			
7	Debtor.	•			
8		<ul><li>Tuesday, November 12, 2024</li><li>10:00 a.m.</li></ul>			
9					
10	TRANSCRIPT OF HEARING BEFORE THE HONORABLE JOHN T. DORSEY UNITED STATES BANKRUPTCY JUDGE				
11					
12	APPEARANCES:				
13	For the Trustee:	Joseph Barsalona, Esquire PASHMAN STEIN WALDER HAYDEN, P.C. 824 North Market Street			
14		Suite 800 Wilmington, Delaware 19801			
15		Catherine Steege, Esquire			
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25	Proceedings recorded by electronic sound recording, transcript produced by transcription service.				

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INDEX MOTION: PAGE Agenda Item 1: Trustee's Emergency Motion for Entry of an Order (I) Enforcing the Automatic Stay, (II) Declaring Violations of the Automatic Stay to be Void Ab Inito, (III) Awarding Fees, Expenses, and Punitive Damages, and (IV) Granting Related Relief [D.I. 244, filed 11/4/2024] Court's Ruling: DECLARATIONS: PAGE 1) Jacob Grall 

(Proceedings commenced at 10:08 a.m.)

THE COURT: Good morning, everyone. This is Judge Dorsey. We're on the record in Epic! Creations, Case No. 24-11161.

I will go ahead and turn it over to debtors counsel to run the agenda -- excuse me, trustee's counsel.

MR. BARSALONA: Good morning, Your Honor. For the record Joe Barsalona from Pashman Stein Walder Hayden, cocounsel to the trustee.

We are going off of the third amended agenda that we filed at Docket No. 268, Your Honor. We just have our stay enforcement motion and with that I will hand it over to Ms. Steege.

THE COURT: Okay.

MS. STEEGE: Good morning, Your Honor. Thank you for hearing our emergency motion on shortened notice.

As set forth in our moving papers, bad actors surrounding these debtors have bene engaged in a, what can only be described as, systematic scheme to loot these companies and prevent creditors from being paid. Before the orders for relief were entered in violation of this Court's 303(f) order over \$3 million of the debtors revenues were taken from these debtors and transferred to these bad actors.

Once the order for relief was entered and the trustee was appointed, these bad actors began a game of catch

me if you can in an effort to retain control over the revenues that they have been taking during the gap period.

Using their status as account administrators of the debtors various internet platforms and the fact that very few of the debtors employees were cooperating with the trustee and so they had a head start advantage over the trustee.

These bad actors have systematically been changing the names on various internet-based platforms and applications, scrambling to stay one step ahead of the trustee as she has investigated where the debtors IP and revenue sources are located. Since her appointment these transfers have primarily been to two entities: Voizzit Technology Private Ltd., or Voizzit Information Technology LLC.

So, in addition to the stay violations and other misconduct by these bad actors that are detailed in Mr.

Grall's declaration at Paragraphs 19 through 23, we learned late last night from Google's counsel that someone changed the name on Epic's Google cloud accounts to Voizzit.com email address. This change is significant because these accounts contain the codes that allow the direct payments allowed through the Google platform for the debtors products to be funneled into the debtors stripe account and to the other payment processing accounts that the debtor operates. Thus, this appears to be, again, an effort to get into the source

codes to misdirect the debtors revenues and assert control over the debtors property. So, the bad acts continue even as we are before the Court seeking to enforce the automatic stay.

So, that is our latest problem. We are working with Google to solve it, but we may well be back before Your Honor again with another stay violation if that becomes necessary. This morning, however, we are here in connection with two very specific violations of the automatic stay that occurred on September 26th and October 14th. The relief we are seeking is entry of an order enforcing the stay by finding that these two stay violations were void ab initio and should be treated as if they never occurred.

To put what happened in context of the timeline of this case the U.S. Trustee appointed the trustee on September 23rd. On September 26th, just three days later, a bad actor, whom we believe to be Vinra Ravindra (phonetic), used his status as an administrator of Epic's! Apple app and changed the name on that app to Voizzit Technology Private Ltd.

On October 14th we believe the same individual, again using his status as an administrator, changed the name on Tangible Play's Osmo's app with Apple to the same Voizzit entity, Voizzit Technology Private Ltd. Mr. Raveendran is our prime suspect here because one day after he changed the names on Epic's! Apple app on September 27th, the stripe

account records show that he attempted to change the name on the stripe account to Voizzit Information Technology LLC, a different Voizzit entity.

According to the California Secretary of State,
Mr. Raveendran is the chief executive officer of Epic! And
Tangible play. He is also identified in public press reports
as the chief content officer for the debtors India based
parent Think and Learn Pte Ltd. Finally, he had the means
because the trustee has discovered one, she got into the
Apple accounts on October 31st that he was also an
administrator of these Apple accounts and he is, of the
administrators, the one party who had ignored the trustee's
requests to meet and share information.

While all this was happening to the accounts, the trustee was negotiating an order with Apple to obtain status as the sole administrator of the debtors Apple applications. On October 30th, Your Honor entered an order giving her control over those accounts and giving her that status. Fortunately, because of the way Apple pays out money that is collected and because of the negotiations that were ongoing, no funds were sent to Voizzit from collections occurring after the name changes on these accounts. Apple has assured us that funds that are being collected on a daily basis here are frozen and have not been distributed to Voizzit.

Parenthetically, as outlined in our motion, there

were two transfers out of these accounts after the trustee was appointed to Voizzit Information Technology LLC, the entity that was trying to get into the stripe account and that will be the subject of a separate avoidance action.

These account name changes are very significant to this estate because the portion of revenue that the debtor receives from the Epic! Apple app, this is the app where parents download the application and download materials for their children to read and learn with.

That is a very significant source of the debtors revenue stream, approximately a million dollars per month is typically collected through that account and another, while lesser on the Osmos account its more in the nature of about \$15,000 a month. So, relief is necessary here for the trustee to get access to those revenues which she budgeted as receiving when she entered into the debtor-in-possession financing that that would be cash collateral that would not need to be borrowed in new loans from the debtors financing parties. And without that revenue we may very well need to increase the DIP loans and the like. So, that is why we are seeking emergency relief.

It's also, I think, important on a more fundamental level because as Your Honor knows from that financing order there is some very aggressive milestones aimed at the trustee stabilizing these businesses and getting

them ready for a 363 sale which we hope will occur in short order in these cases, but we are not going to be able to get to a 363 sale if we can't tell prospective parties that come looking at the debtor that we have control over the IP and the platforms that allow for payment to be made on the debtors products. No one is going to want to buy a business if it doesn't have control over its revenue sources and distribution channels.

So, what we are asking the Court to do today is to enforce the automatic stay by declaring that these two account name changes are void, that they were void as of the time that they were done. Under existing Third Circuit precedent we point the Court to Constitution Bank v. Tubbs at 68 F.3d 685, it's a 1995 Third Circuit decision. There are many others we cite at Paragraph 4 of our motion. Those decisions make it clear that violations of the stay are treated as if they never happened. It does not matter if the party who engaged in them had knowledge of the bankruptcy or not; although here we think there was knowledge for sure and that the Court can enforce the automatic stay by finding that these transfers were void as of the time they were made.

We would note, Your Honor, that this is a clear violation of the automatic stay. These apps were in the debtors name as of the petition date, as of the order for relief date. Somebody acting on behalf of Voizzit Technology

Private Ltd., we think Mr. Raveendran but it doesn't really matter much who did it. The fact is somebody went in and changed the name on those accounts, attempted to change control over those accounts. That is a violation of 362(a)(3) of the Bankruptcy Code and, therefore, that change is void ab initio and should be enforced by the Court.

We also are going to be asking, as part of the relief, for a further hearing to assess damages against Voizzit and whoever else was responsible for the stay violation but we are not asking for that on an emergency basis. That would be the subject, if Your Honor grants the relief we are requesting, for a later hearing either at the November 20th omnibus hearing or the December 18th omnibus hearing, whichever hearing is appropriate and convenient from the Court's perspective.

Given all of this misconduct here, we think not only correcting the automatic stay today so that this debtor can proceed to see if it can reorganize and maximize value for creditors who have been denied payment, but that getting sanctions is important because what has been occurring here since the trustee's appointment has been a very blatant effort to try to steal from these debtors the revenues that support its business. We think that that needs to be appropriately dealt with by the Court at a sanctions hearing.

In support of the motion and the facts I have just

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1
    recited, we would ask the Court to admit the declaration of
 2
    Jacob Grall, which we filed at Docket 256, along with the
    exhibits attached to his declaration that lay out the facts
 3
    that I have just recited to the Court.
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 5
               THE COURT: Thank you. Anyone else wish to be
   heard?
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 7
               Mr. Samis.
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               MR. SAMIS: Your Honor, good morning. Can you
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   hear me and see me, okay?
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               THE COURT: I can.
               MR. SHANKER: Your Honor, apologies. May I go
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                      This is Ravi Shanker from Kirkland on
12
    after Ms. Steege.
13
   behalf of GLAS Trust Company.
               THE COURT: Mr. Samis, who do you represent?
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               MR. SAMIS:
                          I represent Voizzit, Your Honor, as of
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    this morning and I was actually appearing to request an
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    adjournment of the hearing and I can explain why. Our
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    understanding of the facts are very different from Ms.
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    Steege's at this juncture. So, I would like to make that
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    request because I think it would make this hearing more
    efficient to the extent Your Honor agrees with me.
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               THE COURT: All right. Let me go ahead and hear
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    it.
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               MR. SAMIS: I appreciate it, Your Honor. So, Your
25
    Honor, good morning. For the record Christopher Samis from
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Potter Anderson & Corroon.

I am in the somewhat unenviable position of appearing today at the hearing on behalf of Voizzit to request an adjournment but I am also glad that I'm here because I can offer some context as there appears to be a much broader multi-faceted dispute that is in play. Albeit perhaps unbeknownst to either party till now, but more specifically I am now in possession of documents that purport to show a September 2023 loan from Riju Ravindran, principle at Voizzit, in the face amount of \$100 million and then a subsequent assignment of that loan from Riju Ravindran to Voizzit in December of 2023, and then a default notice and foreclosure triggered by the initiation of an Indian insolvency proceeding dated April 2024.

This foreclosure notice and default notice purports to be effective as against the entire stock of Epic!, Tangible Play, and seemingly all of the relevant IP. All of this happened prior to the involuntary and prior to the appointment of the trustee. So, critically, the trustee may not be administering property of the estate at this juncture and worse it may be seeking to sell it.

Indeed, the trustee may actually, again albeit unknowingly, I am not trying to ascribe any intent at this juncture, affirmatively interfering with the control and ownership of Voizzit. This is grievously damaging Voizzit's

business and is also harmful to the children that are the end users of the applications by potentially interfering with their access.

To be clear, my client asserts it was unaware of the US bankruptcy proceeding and its first notice of the proceeding came in the form of the stay violation motion and accompanying motion to shorten late -- an order on motion to shorten late on November 7th. So, this has been quite a shock to them.

Since that time, they have been actively seeking to engage US counsel and were in the process of retaining a firm up until Sunday evening when that firm discovered a conflict. They then contacted me yesterday and I was engaged around 7:20 a.m. this morning at which time I received the documents that I just referenced.

Though I would note, as a matter of courtesy, I did inform counsel last night that I would likely be appearing, nevertheless my client has had no time to prepare for a full evidentiary hearing, the hearing is being conducted via Zoom which is less then ideal for witness testimony, and we have had no opportunity to test the evidence, produce our own or meaningfully reply.

Relief as serious as this demands adequate due process and that is what we are seeking here. For this reason alone, the hearing should be adjourned for 30 days to

give the parties time to assess the facts, work out a briefing schedule, and deal with these issues in an efficient and consolidate manner. I should also offer that we would be willing to consider a status quo arrangement to stem the issues while we are working on our way to an answer.

To be sure, Your Honor, Voizzit will likely seek a determination of ownership, injunctive relief of its own, damages and perhaps a dismissal of these cases. Beyond that, Your Honor, there is another reason to adjourn this hearing. In our view, the motion to shorten was improperly served seemingly by the debtors — seemingly by the trustee's own admission.

On this point I refer Your Honor to Paragraph 7, 8, and 9 of the Rendeniya declaration which was filed at Docket Item 259. These paragraphs describe the process for service of a foreign individual in a UAE proceeding and then reach the conclusion acknowledging that there is no official procedure for service in the inverse situation that local practice supports the proposition that the inverse of this process would be acceptable to serve a UAE based party in a US proceeding.

The key fact to focus on in this analysis, though, is that email service is only permitted with the express permission of a UAE Court authorizing service on the foreign party. In the inverse of this situation, which they say they

are relying on, the Court passing on this would be Your

Honor. And with that I looked at the motion to shorten. They

never specifically requested that relief from you in

connection with the motion to shorten. Indeed, I am assuming

they probably discovered the practice after the fact given

the timing of the Rendeniya declaration.

So, tellingly, if you look at the order on the pending motion now it actually does specifically call out such relief at Paragraph 4. This wasn't present in the motion to shorten. I think this is a procedural -- a serious procedural flaw. The motion to shorten was improperly served under UAE law and practice and should be voided providing further grounds for the adjournment. As is stated, the further remedy should be a directive to the parties to work out a consensual briefing schedule that appropriately resolves this matter in a coordinated way.

Your Honor, I have nothing further but I think those two independent reasons are grounds enough to adjourn this hearing for today.

THE COURT: Do you have some Court order saying that Voizzit could change the name of these entities?

MR. SAMIS: Not in my possession as of yet, Your Honor, but those are all things that I will be requesting.

THE COURT: All right. Well, the motion is denied. I have no authority, that has been presented to me,

1 that Voizzit has any interest whatsoever in the case other 2 then trying to change the names of the IP and the funds that were to receive in connection with that IP without any 3 authority, as far as I can tell, and haven't provided me with 4 5 any authority to that effect and there is harm to --6 MR. SAMIS: Just to be clear --7 THE COURT: Excuse me, Mr. Samis, I am not done. 8 And there is harm to the debtors here and the debtors are before me. The debtors are who I have authority over. I am 9 10 going to act accordingly. So, your motion to stay is denied. MR. SAMIS: Thank you, Your Honor. The only point 11 of clarification I would make is I don't think anybody is 12 13 alleging that Voizzit is the one that actually changed the names. I think it's a third party. 14 15 THE COURT: Well, then that's even more reason not 16 to grant it because I've got some third party who nobody 17 knows who it is who has been changing names on issues that 18 belong to the debtors here. So, your motion, again, is 19 denied. 20 MR. SAMIS: I understand, Your Honor. We will consult and decide what to do. 21 22 THE COURT: Mr. Shanker. 23 MR. SHANKER: Yes, Your Honor. Ravi Shanker from 24 Kirkland & Ellis on behalf of GLAS Trust Company.

Your Honor, I think I want to build off of the

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context here that we have seen from Mr. Samis's comments because there is a broader BYJU saga that is going on. I appreciate Ms. Steege walking through the specific issues today and when I look at the situation, Your Honor, it's a situation I have now been living with for 20 plus months personally and the misconduct, the secrecy, the idea that new equity is showing up when these bankruptcy proceedings were commenced by GLAS and the lenders in June of 2024 its hard for me to wrap my mind around the level of misconduct because we only see the tip of the iceberg.

What I would like to do, Your Honor, with the Court's indulgence is broaden out the scope just a hair for my presentation today and talk about the gravity of the misconduct we have seen over the course of these involuntary cases because I think, Your Honor, it's important to inform both next steps with respect to this motion, with respect to any defenses Mr. Samis, on behalf of Voizzit, raises, as well as charting out what is the value maximizing path for these debtors because I can tell you, Your Honor, from the lenders perspective, from GLAS's perspective there is grave concern about orchestrated crimes occurring to siphon out assets after these specific debtors have been put into bankruptcy and after the defenses of Voizzit or anyone else who has a stake in these debtors were never raised during the course of the involuntary petitions.

So, with the Court's indulgence and in typical 1 2 Kirkland fashion, Your Honor, I have prepared a few slides and I would like to walk through those slides to give the 3 macro view if okay with the Court. 4 5 THE COURT: Sure. MR. SHANKER: Your Honor, our trial tech, Jeremy 6 7 Young, if you wouldn't mind giving Mr. Young access. 8 THE COURT: You want to give access to Mr. Young? 9 MR. SHANKER: Yes, Your Honor. 10 THE COURT: Good to go. MR. SHANKER: Jeremy, if we could pull up the 11 slide deck and start at slide 2. 12 13 MR. YOUNG: Sadly, I am unable to share. THE COURT: Can you raise your hand, Mr. Young so 14 15 we can find you on the Zoom call and give you permission. 16 MR. YOUNG: I have done so, Your Honor. Thank 17 you. 18 THE COURT: Okay. All set. 19 MR. SHANKER: Thank you, Your Honor. 20 Your Honor, GLAS and the lenders commenced these purportedly, after Voizzit foreclosed on the equity in these 21 22 debtors. So, these cases were commenced well after Voizzit's 23 purported equity stake in these debtors. At the time, Your 24 Honor, at the time of the bankruptcy petitions in June, our 25 investigator, Mike Gallo, had discovered millions of dollars

of fraudulent transfers out of these very debtors, Epic! to be specific to affiliates.

In the Alpha case, Your Honor, if I can rewind you back in time, we were beginning to get discovery and we had just learned that the Camshaft LP interest, this was the interest Alpha held on account of the \$533 million, that had been moved out, Your Honor, after GLAS had exercised remedies. Right after Tim Pohl was appointed, insiders moved out the LP interest to frustrate and exercise the remedies.

So, when we commenced these cases, Your Honor, we were procedurally buttoned up, we learned our lessons from the past, and we weren't going to be fooled a second time. We weren't' going to let more money move out of the door. So, we moved for relief and on the screen shot, Your Honor, is an order the Court entered, a 303(f) order, it was a consent order and it was prohibiting non-ordinary course transfers including transfers to direct or indirect affiliates.

It was not contested, Your Honor, and I suspect that Alpha and its equity holders, whether Think and Learn, or Voizzit, or someone else, knew that given what happened in Alpha that contesting the motion was not practical. On the slide we called out two key provisions. We called our Section 2, the no transfers to affiliates, none, there were no exceptions, Your Honor. We also called out Section 3, the debtors must make weekly disclosures of their bank accounts.

And Section 3 was just important to me as Section 2 because it's the spirit of trust but verify. The verify was important to me.

Next slide. Your Honor, every week I feel like I learn about more misconduct happening in these cases and even today from Ms. Steege's comment I learn about more misconduct with respect to the Google account. In Mr. Grall's declaration, this was at Docket 256, Paragraph 20, what we learned last week, Your Honor, is that this Court's order, the 303(f) order, was violated 22 separate times, 22 times, its an incredible number of violations of a single Court order and it continues the pattern that we are seeing in the Alpha case and some of the misconduct that we are continuing to see today.

I want to focus, Your Honor, on the three highlighted cells. I mentioned Section 3 of the Court's 303(f) order, trust but verify. And the transfers that are called out right here, Your Honor, these are from a Silicon Valley bank account. The rest of the transfers are from a Wells Fargo account. We never received the Wells Fargo account. I didn't know that account existed. We only received the transfers from the Wells Fargo account.

When we learned of these transfers, Your Honor, we immediately flagged it for counsel for the then putative debtors. And if we can go to the next slide, Jeremy. Your

Honor, I wrote one of those lengthy litigator emails that I don't particularly enjoy writing and as Your Honor can see I had a very late night on July 11th, but I was direct in my email to DLA Piper, the debtors then counsel. I said that the transfers were extremely troubling. I said that they violated the 303(f) order. And in my closing argument, Your Honor, I didn't mince words, I said we expect you have told your clients in no uncertain terms of the legal consequences arising for their ongoing actions, these transfers need to stop immediately; they are unlawful.

We put the debtors on notice, Your Honor. And if we go back a slide, Jeremy. Your Honor, I sent my email on July 11th. The next day -- the same day \$196,000 is moved. That is where we marked the arrow. The next day, Your Honor, another \$100,000 is moved. Your Honor, I felt like I was reliving, as I saw these transfers yesterday, the charade of Riju Ravindran who Mr. Samis mentioned. I was reminded of when he was sending emails to his brother, Byju, about the \$533 million and yet their living in the same house the entire time.

I want to call out two more transfers, Your Honor, on this slide. September 10th, that is when we had a hearing before Judge Shannon on the involuntary petitions and at the end of that hearing Judge Shannon granted our involuntary petitions and he appointed a trustee. In that same day, Your

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1 | Honor, \$1.3 million was being transferred out to affiliates.

Slide 5, Your Honor, it gets worse and this is the misconduct we are now seeing that Ms. Steege eluded to in her opening comments. The order for relief gets appointed on September 16th. On September 17th half a million dollars is moved out. On September 23rd Ms. Springer's appointment as trustee is announced. There are then six more transfers, Your Honor.

Its not that difficult to figure out. There is some orchestrated attempt going on, Your Honor, after there is a loss of control of these entities to siphon their assets. It appears to be led by BYJU's, it may be led by Voizzit as well. If we go to slide 6, Your Honor, this is a letter that Pankaj Srivastava sent and filed on the Court's docket on September 11th. Mr. Srivastava, that is a name Your Honor may recall because ahead of the summary judgment hearing in Alpha Mr. Srivastava also submitted a declaration then. Mr. Srivastava, as putative resolution professional of Think and Learn, asserting that these debtors remain under Think and Learn's ownership, so inconsistent with Mr. Samis's comments today, is asserting that the involuntary proceeding should not move forward. He is saying there is a contradiction with Indian law. We believe that contradiction is incorrect but it's a bit besides the point, Your Honor, when you had Delaware entities here and in any event Judge

Shannon entered the order for relief a few days later.

Your Honor, this was a delay tactic. It was the same misconduct you saw in the Alpha case to try to put a wrench into the proceedings going on here. It's the same reason, Your Honor, why I suspect the Court denied the motion for continuance that there are ongoing efforts to delay the furtherance and the progress in these involuntary cases.

Slide 7. Under Mr. Srivastava's watch, Your
Honor, this is the timeline of what happened. Ms. Springer
is appointed on September 23rd. As soon as Ms. Springer is
appointed BYJU takes up source code, it takes its Apple apps,
its stripe accounts and when they're don't with Epic!, when
we see the (indiscernible) of September being over they move
on to Tangible Play. These are ad tech companies; their IP
is critical. And having lost control of these businesses,
whether it is Voizzit or Think and Learn I don't think the
identify particularly matters in the context of 362(a)(3),
the IP is being taken and I can only presume, Your Honor,
it's to relaunch these businesses down the road and to strip
these particular entities barren.

Your Honor, I appreciate you indulging me on the macro view. I would like to focus on the micro view with respect to the Apple apps for just a moment and then come to my takeaways, Your Honor, for the Court's consideration with respect to next steps.

Honor, Voizzit is a new name in our saga and much like we did when we heard the name Camshaft we investigated. These pictures, Your Honor, were taken on Thursday. This is the registered office of Voizzit in India, this is the purported holder of Epic! and Tangible Play's Apple apps on the Apple store. What you are seeing, Your Honor, on the left-hand picture that is a ten-story residential flat in the state of Kerala in South India and it reminds me of the type of the flat my uncle lives in.

There are no Voizzit signs. Voizzit purportedly is in Unit 1-C which we highlighted in the middle box. That door, that is a picture on the far right, Your Honor. You don't see a Voizzit sign, there is no office set up, there are no employees, this a residential flat of a former director of Voizzit. This is not a real office place. This is not who should be on the Epic! app.

If we go to the next slide, we also, Your Honor, pulled Voizzit's financials. This is Voizzit's latest financials filed with Indian regulatory authorities and, Jeremy, if we can blow up the first three rows in the table. Your Honor, for fiscal year 2023 and fiscal year 2022 there is no revenue, zero revenue done by Voizzit. In fiscal year 2023 expenses are \$24,000. That is the -- the unit here is rupee. That is less than \$300, Your Honor. This is the

entity that has now received the apps on account of a purported loan that Mr. Samis is referencing.

We read through these financials, Your Honor, as of last March there was 1072.6 rupees in assets held by Voizzit. That is about \$13 or as my son thinks about, about two packs of Pokeman cards. That is the entire asset base of this entity as of last March. And the best thing I guess I can say, Your Honor, about everything I am seeing is I am glad when I saw the pictures I didn't see another photo of an IHOP because this is not a real operating enterprise.

Last slide, Your Honor. Your Honor, if you look at the Alpha case and you look at this case, I can't help but notice all of the same similarities. A BYJU loyalist, whether its Riju Ravindran or Vina Ravindra (phonetic) in breach of his fiduciary duties following an exercise of remedies, moving critical assets to a company that is not a real operating business, whether its Camshaft or Voizzit. And all of this is being directed by folks abroad who are trying to avoid the jurisdiction of this Court by raising arguments around personal jurisdiction when personal jurisdiction exists.

Jeremy, if we can take down the slides.

Your Honor, these are education companies. You heard Mr. Samis invoke that that they're educational companies on behalf of the children. Their social mission is

shaping future generations. And in another lifetime, Your 1 2 Honor, I took would have been a BYJU's customer but the first lesson I ever learned wasn't math or science, it was about 3 integrity. What we are seeing here, Your Honor, from the 4 5 BYJU's enterprise is a complete breakdown in integrity. Byju 6 and Riju and the people in their orbit do not care about the 7 Court's orders, the trustee's powers or the automatic stay. 8 Every week I get a call from the Jenner team, the 9 trustee's counsel, about their latest discoveries and my 10 stomach drops, Your Honor. The conduct is brazen, its 11 unlawful, its non-stop and it stinks. The debtors and these 12 lenders, Your Honor, I would submit are victims of crime and 13 if there was ever a situation that warranted a referral to the Department of Justice I would respectfully submit, Your 14 15 Honor, that the conduct we are seeing in these cases so 16 warrants. 17 Thank you, Your Honor. 18 THE COURT: Thank you, Mr. Shanker. 19 Anyone else wish to be heard? Ms. Steege. 20 MS. STEEGE: Your Honor, on behalf of the trustee I don't know that you admitted Mr. Grall's declaration. I 21 22 don't think there is any objection to its admission. 23 THE COURT: Any objection? 24 (No verbal response) 25 THE COURT: Its admitted without objection.

(Grall declaration received into evidence)

THE COURT: Let me just put on the record too I received this morning a letter from Mr. Srivastava, which was directed just to me, and declared to be privileged and confidential. Of course, that is not how the Court's in this country operate. Its an inappropriate ex parte communication. I am not taking the letter into account in any way in connection with these proceedings and I will post this letter on the docket so that everybody knows what this letter says. So, I just wanted to put that on the record.

I am going to grant the motion. I think there clearly is harm to the debtors here. These are US entities. They are in a US bankruptcy proceeding. They are subject to the protections of this Court. Information has been taken, names have been changed without permission from the trustee who has been appointed to oversee these cases, and there is no reason to not declare that those actions were void ab initio; therefore, they should be reversed immediately.

We have a form of order that was uploaded, is that right, Ms. Steege?

MS. STEEGE: Yes, Your Honor, but there is going to be an additional change to the order. In speaking with Apple's counsel we have revised the order based on conversations last night, but we probably over deleted.

Specifically, we had in the form of the order that was filed

1 this morning Paragraph 2 was shown as being stricken but in 2 point in fact Apple is asking that that paragraph continue to remain in the order. 3 So, the only new addition to the order from the 4 5 order that was filed with the Court is language that was 6 added to the end of Paragraph 1 which simply states that any 7 entity that takes actins in reliance upon this order shall have no liability to the extent that such actions are taken 8 at the written request of the trustee. 9 10 So, that is the one change and we will upload a 11 new form of order. We will, of course, circulate that to all 12 of the parties that are present here today. 13 THE COURT: Okay. MR. BARSALONA: Your Honor, we will put it under 14 15 COC after the hearing so that is public as well. 16 THE COURT: Okay. That's fine. Thank you. 17 Anything else before we adjourn? 18 MS. STEEGE: No, Your Honor. Thank you very much. THE COURT: Well, we do need to set a hearing, I 19 The motion for sanctions --20 MS. STEEGE: The order has it for November 20th, 21 22 Your Honor, if that is an acceptable date. That is the next 23 omnibus. The omnibus after that would be December 18th. 24 THE COURT: I am guessing this might be longer

then what would be required in an omnibus hearing which is

only supposed to be an hour long. So, maybe we need to find another date. Contact Chambers and we will find a date and we will go from there. MS. STEEGE: Thank you, Your Honor. We will get that inserted in the revised order. THE COURT: Okay. Thank you very much. We are adjourned. (Proceedings concluded at 10:44 a.m.) 

CERTIFICATION I certify that the foregoing is a correct transcript from the electronic sound recording of the proceedings in the above-entitled matter to the best of my knowledge and ability. /s/ William J. Garling\_\_\_\_\_ Novemb<u>er 12, 2024</u> William J. Garling, CET-543 Certified Court Transcriptionist For Reliable 

## EXHIBIT B

1 UNITED STATES BANKRUPTCY COURT DISTRICT OF DELAWARE 2 3 IN RE: Chapter 11 Case No. 24-11161 (JTD) 4 EPIC! CREATIONS, INC., (Jointly Administered) et al., 5 Courtroom No. 5 824 Market Street 6 Wilmington, Delaware 19801 Debtors. 7 Thursday, November 21, 2024 8 2:00 p.m. 9 TRANSCRIPT OF HEARING 10 BEFORE THE HONORABLE JOHN T. DORSEY UNITED STATES BANKRUPTCY JUDGE 11 12 APPEARANCES: 13 For the Chapter 11 Joseph C. Barsalona II, Esquire Trustee: 14 PASHMAN STEIN WALDER HAYDEN, P.C. 824 North Market Street 15 Suite 800 Wilmington, Delaware 19801 16 17 18 19 (APPEARANCES CONTINUED) 20 Audio Operator: Sharon A. Page, ECRO Transcription Company: 21 Reliable The Nemours Building 22 1007 N. Orange Street, Suite 110 Wilmington, Delaware 19801 23 Telephone: (302)654-8080 Email: gmatthews@reliable-co.com 24 Proceedings recorded by electronic sound recording, 25 transcript produced by transcription service.

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(Proceedings commence at 2:32 p.m.) 1 2 (Call to order of the Court) THE COURT: Good afternoon, everyone. Thank you. 3 Please be seated. 4 5 MR. BARSALONA: Good afternoon, Your Honor. For 6 the record, Joe Barsalona from Pashman Stein Walder Hayden on 7 behalf of the Chapter 11 Trustee. 8 Your Honor, we're going off of Docket Number 327, 9 the third amended agenda. 10 We only have the stay enforcement matters going forward, Your Honor. And after discussions with Voizzit, we 11 said we would start with their motion to adjourn the hearing 12 13 and then proceed to the actual motion. 14 THE COURT: Okay. 15 MR. SAMIS: Good afternoon, Your Honor. Chris Samis from Potter Anderson, here today on behalf of the 16 Voizzit entities. 17 18 Your Honor, just to give you an idea of how things 19 are going to proceed, with Your Honor's ruling at the last 20 hearing that Mr. Vellapalath would have to be present in 21 order to have his declaration considered, we inquired with 22 him as to whether or not that was a possibility. He informed 23 us that his visa status would not allow him to go ahead and

do that, so we do not have the benefit of his declaration

today, so it does streamline things, I think, a little bit

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from our perspective. We'll simply be, you know, crossexamining the other witnesses and presenting legal argument, so ...

THE COURT: Okay.

MR. SAMIS: All right. So, Your Honor, this -- we'll start with the adjournment portion.

And just to give Your Honor a little bit of the lay of the land, just about two weeks ago, on Tuesday, November 5th, Voizzit was stunned by the receipt of the order to shorten notice and stay violation motion, which Voizzit contends was improperly served. Those documents were served in involuntary bankruptcy pending on the other side of the planet, where Voizzit -- from where Voizzit is located, that Voizzit had no familiarity with and contends that, again, that it had no notice of.

Following receipt, after gaining some understanding of the completely alien, extremely expedited legal process and what it meant, Voizzit sprung into action to try to protect its rights by associating with U.S. counsel. Until this time, Voizzit was operating under the assumption that it had owned and controlled both Epic! and Tangible due to the loan purchase and equity conversion transaction described in our motion. Indeed, Voizzit was actively performing maintenance on the applications and software, directing employees of the debtors and -- that they

believed were their employees, and otherwise operating the business and supporting the debtors.

The ordering shortening notice scheduled a hearing on the stay violation motion for November 12th, the following Tuesday. Unfortunately, but not surprisingly, Voizzit had trouble securing counsel over the intervening days.

On November 11th, Potter finally spoke with Voizzit for the first time and we were engaged on an emergency basis the following morning, just three hours before the hearing, to pursue an adjournment.

At the hearing, the trustee in GLAS used conspiracies by unrelated parties -- alleged conspiracies by unrelated parties with similar names and selective information to paint Voizzit as an illegitimate shell acting in bad faith. These allegations are discussed in detail in our papers and are refuted, in turn.

Counsel attended the hearing for Voizzit and requested an adjournment to give Voizzit adequate time to review, understand, and potentially contest the stay motion and examine vindicating any other rights it may have. The Court denied that request and entered the order on the stay motion.

After discussions on the impact of and compliance with the order and next steps, Voizzit decided to do its best to participate in the process while, again, seeking more time

to respond on a more fulsome record.

That same evening, Tuesday, November 12th, just hours after counsel for Voizzit made its appearance at the initial hearing and described the exigent circumstances in which it found itself, counsel for the trustee served five different discovery demands, including three deposition requests to take place in less than one week after counsel first made its appearance.

Unsurprisingly, just a day later, GLAS, acting in tandem with the trustee, joined in the deposition request and served its own document request.

Voizzit diligently prepared its responses to the interrogatories and requests for production over the remainder of the week, which they then served to counsel to GLAS and the trustee on Sunday night.

While Voizzit did decline to produce a witness for depositions, it did so because it was impossible to prepare a witness for deposition on the proposed time line. It was also impossible to gather the necessary documents to review and prepare in advance of any depositions.

As Your Honor knows, the stay motion was bifurcated into a hearing on whether the stay was violated and a hearing on damages and sanctions. To that end, Voizzit now requests an adjournment of the sanctions portion of the hearing for 30 days, to allow Voizzit time to evaluate the

sanctions relief in an organized, just fashion and respond to and pursue discovery in connection with same.

For certain, Your Honor, Voizzit has been unduly prejudiced by the speed of this proceeding, but it also understands the parties and the Court's concerns, and the seriousness of the allegations that are in play. Voizzit submits an adjournment is in the best interests of the parties for a host of reasons:

First, Your Honor, due process has not been satisfied in these circumstances and on these facts. Voizzit was taken completely by surprise on what appears to be defective notice, struggled to find counsel, and then respond, first, on effectively seven days' notice from the stay -- for the stay portion, and now on eight days to the sanctions portion.

In the 16 days Voizzit has been in this matter, it's had to respond to the sanctions relief on three days' notice, respond to adversary document requests, its own attorneys' requests, alter its activities to comply with the stay order, and digest the TRO. Voizzit has not had a meaningful opportunity to assess the damages, examine the facts and circumstances to establish Voizzit's lack of knowledge of the stay, and otherwise participate in this litigation.

The company is a UAE entity, located halfway

1 around the world and subject to a nine-hour time difference. 2 Working through this volume of information, reviewing and understanding multiple pending preexisting cases that include 3 this bankruptcy, the Indian insolvency proceeding, the New 4 5 York GLAS litigation in multiple jurisdictions, and 6 responding to other requests and pleadings while trying to collect and review its own records is -- was simply 7 untenable. Not to mention that Voizzit continues to run its own business operations, consisting of multiple business 10 lines and over a hundred employees.

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There are millions of dollars at issue and a party with little understanding of the U.S. legal system, completely unfamiliar with the discovery process, on an extremely compressed time line, Your Honor, that's what we're dealing with. Even considering weekends and holidays, on these facts, this is a nearly impossible time line to complete discovery.

Tellingly, all the depositions were noticed up by the trustee and GLAS, they all violated the local rules because the timing requirements needed to be violated by necessity.

Your Honor, similarly, Voizzit has not been afforded a realistic opportunity to take any discovery of the other interested parties, an absolutely critical component of the adversarial system. Voizzit has struggled to drink from

a fire hose as it frantically attempts to respond to requests from the trustee and GLAS, surprise filings, and last-minute facts. The winding, confusing, and largely irrelevant Hailer declaration filed yesterday evening is a good example of this.

The international element of Voizzit's business has also slowed production and action, as it must consult with its lawyers and advisors in the UAE and India to coordinate strategy and to ensure compliance with the laws of those jurisdictions. Voizzit did not ask for this schedule, Your Honor, but it is currently being forced to live under it, and doing so is hampering its ability to defend itself.

While one could pin responsibility on Voizzit for starting the chain of events with its actions, this does seem unwarranted, as it had no knowledge of the stay or the bankruptcy proceeding, especially in light of Voizzit's continued commitment to abide by the stay. Voizzit posits it is more appropriate to blame the petitioning creditors and the trustee for not providing Voizzit proper notice of the proceeding.

Second, Your Honor, Voizzit believes it has been in substantial compliance with the Court's stay order since its entry and Voizzit will not seek to take any further action implicating the automatic stay without seeking court approval. Such an agreement alleviates any concerns about

interference with the debtors' operations and further -- or further violative transfers. And the only evidence introduced of any further violative transfers was in the context of a TRO hearing that none of the parties had real time to prepare for.

To be clear, my client maintains the system breakdowns and residual Voizzit emails -- email address transfers or apparent residual Voizzit email transfers are the result of the need of system maintenance and integration. There is no -- there is no justification for requiring -- for expediting the sanctions relief in these circumstances.

Unlike the other parties, we -- third, unlike the other parties that we've seen in recent international bankruptcy litigation, I think it's important to remember that Voizzit did not hide. Voizzit did its best to respond to the motion and has actively been engaged since. It is concerned about its business and its reputation in the marketing process and is ready to work constructively with the trustee and GLAS to find a resolution or to fairly litigate this matter to an appropriate conclusion. Giving Voizzit, a foreign litigant, a full chance -- a full and fair opportunity to be heard encourages faith in the U.S. bankruptcy system internationally, from a policy perspective, and I think that should be something that should influence the Court here.

Fourth, Your Honor, the trustee and GLAS have been living with these cases for months and, with respect to GLAS, for years, in related litigation. They're all engaged with teams of lawyers and other advisors who have had substantial time reviewing the facts and circumstances surrounding the parties, their interactions, and the alleged transfers in these cases. Voizzit should be given some modicum of time to evaluate the allegations, elicit a more complete record, assess its position, and level the playing field to ensure proportionality.

Your Honor, fifth, Voizzit will commit to make its -- to make its representatives available for depositions, it just needs more time to participate in them with adequate preparation and scheduling. The same goes with taking affirmative discovery from the trustee and others.

Sixth, Your Honor, an adjournment will give the parties time to discuss the very serious issue of the trustee's ability to effectively operate the business without Voizzit's maintenance and other software services. And that will allow us to potentially prevent further harm to the estates.

As discussed at the last hearing, we understand customer complaints have been pouring into Voizzit regarding the interruption in service over the weekend. My client did, in fact, hear the Tangible website had crashed. As noted,

and consistent with my representation to the Court at the TRO hearing, I asked my client and they confirmed that they have not taken action to harm the website. Rather, they again stressed to me that the need for technical oversight and service of these technical platforms was necessary in order to allow the trustee to ensure the proper maintenance of programs and maximization of value of the estate and the avoidance of any continued maintenance issues.

At bottom, if there are problems, Your Honor, with the software and the applications that need maintenance from Voizzit to function and that is the cause of the crash, then that's not a willful act of misconduct. Rather, if Voizzit is respecting the stay order and avoiding interference with what has been deemed the debtors' property by the stay order, the trustee and GLAS cannot, at the same time, claim a stay violation for Voizzit's inaction. Indeed, rather than just fighting about the sanctions and damages, we believe that it would be more beneficial for the debtors and the estates to simultaneously work with Voizzit to make sure everything stays functioning properly and assets are protected.

More pointedly, Your Honor, if the trustee and GLAS are going to seek further damages from Voizzit every time their system goes down and/or the system is going to continuously crash due to maintenance and software issues (indiscernible) that Voizzit at least tells me is likely to

give -- given its operational knowledge, is a likely outcome, it probably, again, makes more sense to talk over the pendency of the adjournment, both while we're pursuing the -- you know, the -- actively discuss -- both while we're actively pursuing discovery and working our way to a litigation conclusion, to also talk to make sure that we're continuing to effectively run -- the trustee is continuing to effectively run the business without further unnecessary stay litigation, a waste of resources, and degradation of the debtors' estates.

Seventh, Your Honor, more time will all Voizzit to effectively account for the value provided to the estates through the provisions of its services, employees, and support, value which may ultimately offset some of the -- some of the damages here, allowing for a full and fair resolution of the matter.

Eighth, it will give Voizzit time to satisfy the trustee and GLAS -- or may give Voizzit time to satisfy the trustee and GLAS that it was unaware of the bankruptcy and did not act willfully, potentially eliminating the need for a hearing on sanctions at all.

And then, ninth and most critically, Your Honor, if the matter does settle and ultimately -- or does not settle and ultimately goes forward, more time will benefit the Court and these proceedings. The Court was not presented

1 with the loan agreement, the assignment deed, the conversion note, or the Vellapalath declaration to which they're 2 attached. Mr. Vellapalath's absence today, borne of his 3 inability to participate by Zoom, decided at the last 4 5 hearing, and his inability to attend live by virtue of the 6 aggressive schedule, including his inability to get a visa on 7 such short notice, is preventing consideration of these documents and Mr. Vellapalath's testimony. More time ensures a full record, including as to communication and a fair 10 result.

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Your Honor, adjourning the sanctions hearing for 30 days would serve the interests of justice by quaranteeing the ability to weigh the new evidence set forth in the -- and attached to the Vellapalath declaration, and the benefit of actual, document-based depositions, and both sides having the opportunity to tell their full story before Your Honor is asked to levy financial damages on a party that, upon learning of the Chapter 11 cases, has attend -has engaged in a good faith attempt to comply with the auto -- has engaged with -- has engaged in good -- in a good -- in good faith compliance with the automatic stay and has tried to open communication.

Your Honor, this case has been a hurricane for Voizzit and its counsel. Multiple parties have assailed it from multiple angles with discovery with immediate and

unreasonable response deadlines and expedited motion practice. This has put the parties on unfair footing and that advantage has been pressed by our adversaries. They have gone too far and there is reason for the state of play -- and there's no reason for the state of play to get worse now. It's time for everyone to take a deep breath, build out a full record, and figure out what happened here.

Your Honor, with that, I would also -- I would also note that, even worse, the narrative in the last-minute Hailer declaration emphasizes how convoluted and confusing the contentions are here, and even suggests that Voizzit could have been defrauded. Voizzit, a potential victim itself, certainly needs time to adequately review the facts and defend itself.

Indeed, the fact that we just received document -indeed, I would also note, Your Honor, that we just received
further documents from our client right before the hearing,
to let Your Honor know that they are continuing to make a
good faith attempt to comply. They're simply overwhelmed.

THE COURT: Well, let me ask you this question.

Has Voizzit returned all of the information and provided the

Chapter 11 Trustee with all information and returned control

to them of all of the debtor information that they took?

MR. SAMIS: So, according to my client, Your Honor, they say they have. What we think we're seeing, or

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the way that they explained to me, anyway, is some of the
evidence that you'll be seeing today is the result of changes
that were made and there just being residual data, you know,
in the systems that still display things as being, you know,
rerouted inappropriately.

But they have told me, anyway, that they believe
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But they have told me, anyway, that they believe that they are compliant. We had a conversation about the order. We also had a conversation about the TRO. They've also indicated to us they're planning to comply with the two provisions of the TRO order that required turnover of information to Google by Friday.

THE COURT: Have they returned all of the funds that they removed or they took from the debtors?

MR. SAMIS: Your Honor, I don't believe they've returned funds yet.

THE COURT: So they're not in compliance with the order.

MR. SAMIS: Well, they've -- Your Honor, they're taking actions to reverse everything. I don't believe they've returned the funds yet.

THE COURT: Well, it seems that wouldn't take very long to do. All right. Thank you.

MR. SAMIS: Thank you, Your Honor.

MS. STEEGE: Good afternoon, Your Honor.

25 | Catherine Steege on behalf of the trustee.

In response to Your Honor's questions, no, Voizzit has not acted in compliance with the order. They have not done anything to return any of the programs or IP that they've taken. What's happened here is that the trustee has, working with Apple, obtained back control of the accounts. We have not received the funds, they've done nothing in connection with the Google accounts. And as the evidence will show today, and as we previewed for Your Honor at the three emergency hearings that we've had, there are other sites that have been affected, the GitHub site, the Cloudflare site.

As we laid out in our response, at Docket 295, to the motion to continue, we do not believe this continuance is necessary, and we think continuing this matter will cause great harm to the estate.

Your Honor received a flurry of exhibits very late this morning, and the reason for that is, is that, after the hearing on Tuesday, after Your Honor entered the order on November 12th, Voizzit has continued to violate the automatic stay.

On November 15th, the very day that counsel files a response to this motion, Voizzit says in their response:

"Voizzit has no intentions of violating the automatic stay and, now that it has obtained its counsel, will look to guidance from the Court before taking any

potentially stay-violating actions through the pendency of these Chapter 11 cases."

Counsel told you that again this afternoon.

But in fact, on November 15th, Voizzit actors infiltrated the Cloudflare system of the Osmo Play account and took over control of that system. On November 17th, they moved that domain out of the Cloudflare system and the Tangible Play control into Voizzit's control.

If this hearing continues, you will hear testimony from Mr. Grall, who is now in the system, about the fact that this happened on November 15th, after Your Honor had found they violated the stay, after a hearing in which there was a second violation of the stay brought forward, the Google violation, at a hearing in which Your Honor said you would be very disturbed if you heard that anything had happened after your order.

That morning, if you'll remember, we told you that the Osmo Play system had gone down and we were investigating what had happened. The reason why it went down -- we reached out to Cloudflare, and the reason why it went down was because of the taking on November 17th of that system.

After that hearing, in conversations with Cloudflare, they agreed to the entry of an order, which we submitted yesterday and Your Honor signed yesterday afternoon, which allowed us to get back control of that

administrator" of that site. As super administrator -- and ironically, when they gave him that super administrator permission, they did so sending it with an email that says "Voizzit.com." It wasn't coming from Voizzit, but it was Cloudflare going in, using the email moniker that was in control of the system and sending it back to the trustee.

At that point, Mr. Grall goes in. And there's a series of exhibits that we added to the exhibit list around 12:30, one o'clock this afternoon that show all of this. He went back in and saw that, on November 15th is when they infiltrated the system, and November 17th is when they took it. We now have it back and we hope to get the site back up.

Counsel says that we should have a continuance because they're doing all of this work for the debtors, and that this is important work to keep the systems going. If we actually get to that issue -- because they won't have any evidence to support that, this is just counsel's statement, at this point -- we would be prepared to show rebuttal evidence that no one here in the U.S. that is working for the debtor ever heard of Voizzit until these motions started being filed as a result of the violation of the automatic stay.

Mr. Grall would testify that he's gone through the debtors' email systems. There's no mention of Voizzit

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anywhere. Your Honor can take judicial notice that, when the 1 involuntary was filed, you received letters from counsel indicating that Think and Learn was the parent corporation, 3 no mention of Voizzit. There's no indications of any 4 5 payments to Voizzit until they start taking money after the 6 trustee's appointment. Voizzit pops up after the fact, as 7 Mr. Hailer's testimony will show, if the hearing goes forward, because they are working with the debtors' former ultimate principals to take control of these assets and to 10 prevent the trustee from having an orderly sale.

If all of that wasn't a reason not to continue this -- because I don't think Your Honor can trust, we certainly don't trust that they aren't going to continue to violate the automatic stay -- we also have a situation where there's -- I don't think you can call it anything other than witness tampering. Mr. Hailer received -- and he will testify to this, and this is the exhibit that the lenders seek to offer -- received a plane ticket for November 20th to go to Dubai. He was encouraged by the respondents here to come to Dubai, so he'd be outside of the country, so he couldn't testify.

That's wrongful conduct, Your Honor. They should not be encouraging witnesses not to come here and provide information to this Court. That is a reason also not to continue. That type of misconduct will continue if Your

Honor continues this hearing.

We believe that this hearing is necessary to send a signal, to the extent that these other orders hadn't, and you would think that they would. Entering sanctions against these parties we hope will let them know that they need to stop, and will let the world know that the trustee is actually in control of these debtors, so that she can commence an orderly sales process and maximize value for the creditors who have been wronged here.

And I'd finally say, just on a more mundane level, a continuance here isn't necessary. Counsel has never asked us for a single document during the two and a half weeks that these matters have been pending. Bankruptcy matters proceed at a very fast pace because they need to. This is very important to this debtor. These things that have been taken, these emergency hearings that we have been asking Your Honor to hold are all because the core of this business has been threatened by the actions of Voizzit.

Under those circumstances, quick hearings happen all the time in Bankruptcy Court and parties adjust and take discovery. They've never asked for any discovery. I have to assume that means they don't need any discovery. And why would they? The issue that's up before Your Honor isn't whether the stay has been violated; Your Honor has found that already with regard to the Apple accounts. The issue here is

whether they knew of the bankruptcy, such that that would
mean, under Third Circuit precedent, their conduct was a
willful violation of the stay and whether their conduct has
been egregious. All of -- both of those pieces of fact are
within their knowledge. They have control over that
information. If anyone needed discovery, it was us, and they
did not answer any of our discovery.

Yes, they gave us written responses. The written responses were we object and we will not produce anything.

The only thing we have seen are the three pieces of documents, the three loan documents that were attached to the declaration.

But we're ready to proceed because this is damaging the estate and it's very important that we go forward, so that a message can be sent to these bad actors that they need to stop and that the world can see that this Court and the trustee are in control over these debtors' businesses, so that we can get them sold for the highest price that's available.

THE COURT: Okay. Thank you.

MR. SHANKAR: Your Honor, Ravi Shankar from Kirkland & Ellis on behalf of GLAS Trust Company.

Your Honor, I don't need nine points; I need two:

First, we've seen this movie before, delay being used to frustrate debtors before this Court, Delaware

entities; geography being used as an excuse not to perform, to refuse to sit for depositions, to not produce documents.

Second, Your Honor, William Hailer. Mr. Hailer is in the courtroom today. He showed up. He did something no one from Voizzit has done. He's here. And over the last 48 hours, I cannot imagine the amount of stress Mr. Hailer is under, not to be here today.

And he is prepared to introduce into evidence,

Your Honor, we have one exhibit. It is a plane ticket that

Byju Raveendran sent him on Signal to board a flight to

Dubai. He will walk the Court through the conversations that

Mr. Raveendran has had with him, so that he does not testify today.

Your Honor, Mr. Hailer lives in Nebraska, he is outside a trial subpoena of this Court, he is under no trial subpoena with his presence here today. I cannot guarantee his presence at any future hearing before the Court. He is one of the few people, Your Honor, who's willing to speak truth to a very frustrating and criminal situation and to tell the Court, based on his percipient knowledge, what has happened, to shed answers where there are questions, and to finally give a coherent explanation to why Voizzit suddenly claims to be equity in bankruptcy proceedings that have been ongoing since June.

Delay here is not used for preparation, Your

Honor; delay here is being used for mischief. And I would ask Your Honor that this hearing continue. Thank you, Your Honor.

THE COURT: All right. Thank you.

Mr. Samis.

MR. SAMIS: Your Honor, just a couple of brief responses.

Number one, I would say that the reason that we're -- we've only appeared here now is because we didn't receive adequate notice of the proceedings, so I'd respond in that way initially. And we'll get into a little bit more of how that plays into the sanctions argument, if we get there.

But Your Honor, I think that it's important to note, riding off that, that we've been on our back foot since this litigation started. Honestly, you know, it started before that, when we weren't given proper notice of the proceeding. They've been, essentially, operating a business that they believe is theirs, and they didn't know about the proceeding.

That is how we've gotten to the point that we are now. That is why they've inserted themselves at this stage of the proceeding, it's because they finally received notice by way of the stay motion. They -- you know, they sprung into action in order to respond to that.

It is a -- it is a situation that I think would be

difficult for U.S. litigants with sophisticated law firms and advisors to participate in. It's a completely different situation for an entity that's halfway across the world that has no understanding of the proceedings. Just under -- just explaining to them how the -- you know, how the stay functioned and how it applied was -- you know, was challenging.

They tell me that they have complied with the order. They -- you know, they tell me that they have complied with the order. They -- you know, they may not have reversed the transactions or -- back yet on the money side, but they say they have -- they've told me they have unlocked all the systems and they were going through and trying to do -- to make progress on all of those fronts. So, in that regard, they've told me that they are substantially compliant with the order.

I have not heard from the debtors since, you know, we had communicated previously, that there are any other amounts, money -- monetary amounts that appear that they were transferred out. I mean, I think we might be having access issues. But again, my client has described those as being residual in nature and not something that they're actively doing. They, again, represented that they had actively interfered with the website.

I think the point is, Your Honor, is that we have

just betting client -- the client has just been getting, you know, kind of just put in a box that it can't get out of by virtue of the time table here. And we're just trying to, you know, maintain status quo for some period, where we can talk to the debtor, try to nail down exactly, you know, what the issues are because I think we're talking to each other -- a lot of this is highly technical.

If people are talking to each other and we can actually figure out, you know, in what ways they say we're not complying, I think that that's -- I think that's part of the process. This is going to give that time to play out and it's also going to give my client time to have a full and fair opportunity to be heard.

THE COURT: All right. Thank you.

MR. SAMIS: Thank you, Your Honor.

THE COURT: All right. I'm going to deny the motion for an adjournment. I'm going to go ahead and start the hearing today. I don't know if we're going to finish today, given the hour; it's already three o'clock and it sounds like we have some substantial evidence to go through.

And I will take under advisement the question of whether or not I will -- if we do have to go to another day, when that day will be and whether or not I will allow the Voizzit entities to introduce evidence at any subsequent hearing, if we do continue the hearing. And it won't be --

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    if we don't get done today -- and I -- to let you know, I
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    have another emergency hearing I have to have at 4:30, which
   hopefully won't take too long, but I do have to deal with
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    that, as well. If we don't finish today, there won't be
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    another hearing until sometime in early December, given the
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   holidays and other things that are getting on, both in my
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    chambers and in my personal life, so that's where we are at
    this point.
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               So we'll go forward with the evidence today and
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   we'll see where we end up.
               MS. STEEGE: Your Honor, for the first witness,
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    we're going to turn the podium over to Mr. Shankar, who is
    going to call Mr. Hailer.
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               THE COURT: Okay. Mr. Shankar.
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               MR. SHANKAR: Your Honor, I would call Will Hailer
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    to the stand.
    THE COURT: Mr. Hailer, please come forward. Please take the
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    stand and remain standing for the oath.
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               MR. SHANKAR: And, Your Honor, with apologies,
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    could I clean up an administrative matter before we proceed?
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               THE COURT: Sure.
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               MR. SHANKAR: Your Honor, we filed the declaration
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   of William Hailer at Docket 314. What I intended to do, Your
    Honor, is admit that declaration as direct testimony and then
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highlight and build on a few pieces of that declaration. I

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have conferred, Your Honor, with the attorneys from Potter Anderson this morning. I understand that they object to the admission of the declaration as part of Mr. Hailer's direct testimony. I understand that they have hearsay objections. If Your Honor indulges me, I'm happy to walk through a few buckets of response at a high appropriate level, Your Honor. THE COURT: On the declaration or on --MR. SHANKAR: On the declaration, Your Honor. THE COURT: What is the position of the --MR. MOZAL: We object, Your Honor, on the basis, I think, of relevance but also hearsay. I think part of our conversation was the blanket introduction of this affidavit. I think a lot of stuff that counsel agreed on is not necessarily relevant here. We were not willing to agree to a blanket introduction. THE COURT: All right. Is there any -- have you discussed the possibility of redacting portions of it or, at least, telling me what portions of it I should not consider in connection with it? MR. MOZAL: The questions, I think, went both ways this morning about what they would like to have introduced and what we objected to. MR. SHANKAR: Your Honor, our position is that the declaration should come in, in full. There are percipient

admissions by party opponents as well as coconspirator

statements that are admissible under hearsay rules. balance of the declaration there are some conversations about other transactions in the declaration and other components that Mr. Hailer has observed. To me, Your Honor, those are contacts behind his role within the meetings with Byju They led to the credibility. This declaration is Mr. Hailer's words. It is his context and story and the overall fulsome narrative. 

Not all of it is being admitted for the truth of the matter. The truth of the matter we are going to go through in the direct, Your Honor, but it is the context by which he is observing a number of conversations and his role within the BYJU's organization and how it is that he came to have these conversations. To that extent, Your Honor, it is all relevant.

MR. MOZAL: Your Honor, I think they should elicit testimony they want from the witness and go from there.

THE COURT: My general rule is if someone objects to the introduction of a declaration you got to go forward with testimony.

MR. SHANKAR: Yes, Your Honor. Your Honor, I interrupted you before you swore in Mr. Hailer.

THE CLERK: Please state your full name and spell your last name for the Court record.

MR. HAILER: William Hailer, W-I-L-I-A-M, H-A-I-1 2 L-E-R. WILLIAM HAILER, GLAS TRUST COMPANY'S WITNESS, SWORN 3 DIRECT EXAMINATION 4 5 BY MR. SHANKAR: Mr. Hailer, good afternoon. 6 7 Hi. 8 What do you presently do for a living? 9 I am the CEO of Rose Lake Incorporated, it's a public 10 benefit corporation registered here in Delaware. And, briefly, what is Rose Lake? What is its business? 11 We primarily serve as advisory, consulting and 12 management for global operators generally looking to either 13 14 enter new markets or do partnerships with government entities. 15 Give us an overview of your career history, and you 16 don't have to be biblical about, just a sense of what you 17 18 have done and the highlights. 19 Before founding Rose Lake I spent almost 20 years 20 working in politics, democratic politics in the United States 21 helping elect individuals from school board and city counsel 22 to the White House. At certain points, two kind of 23 highlights, I served as the executive director of the Texas Democratic Party and then later served as senior advisor to 24 25 Chairman Tom Perez at the DNC.

- 1 Q Who are some of the biggest names you have helped get 2 elected?
- 3 A Some of the proudest elections were Doug Jones, the
- 4 United States Senator from Alabama, and a slew of firsts:
- 5 | Keith Ellison, Pramila Jayapal, Deb Haaland, and Ilhan Omar,
- 6 | all elected to Congress.
- 7  $\mathbb{Q}$  Before we discuss the substance I want to begin here.
- 8 Mr. Hailer, I take it you recognize the seriousness of
- 9 statements you made in your declaration?
- 10 || A I do.
- 11 | Q And speaking of your declaration, who wrote the
- 12 | document?
- 13 | A I did.
- 14 | Q Each one of the 18 pages?
- 15 | A Yes.
- 16 | Q Why did you write 18 pages and agree to testify today?
- 17 A I felt like it was the right thing to do. I have been
- 18 | over the last several months a party to countless
- 19 | conversations, requests, actions demands, that I believe are
- 20 | not only fraudulent and dishonest but are bad for the
- 21 | ultimate goals that the company has said they are trying to
- 22 do, which is educate students all across the globe.
- 23 | Q From your shoes, what are the potential risks to you
- 24 | professionally and personally from your decision to testify
- 25 | today?

- I think the -- I faced, I think, a grave set of potential exposure and liability to whether its Byju or any of his friends or associates or affiliates. Personally, there is a chance, based upon my disclosure of actions that I have taken in support of in tandem with Byju may make it impossible for me to continue the work that I love doing and may isolate me from people I have worked with in the past that I hope to continue to work with.
- 9 Q Are you a family man?

- A I am. I have a wife and two kids. My wife actually works in the public schools, which is how I originally got to know Epic and, sort of, for lack of a better phrase, fell in love with the product and what it can do for students.
- Q What are the risks of you testifying today on your family?
- A Deep risks in terms of financial personal stress, family stress. It would have been far easier to hop on a plane to Dubai in terms of compensation, been offered, equity, financial terms. It is because of what I have disclosed in the statement actions that not only Byju have taken, the founders of Voizzit have taken, but actions that I have taken could make it financially impossible for my family based upon what outcomes could happen.
- Q Who is covering the cost of your travel to attend this hearing?

- 1 | A Myself.
- 2 | Q Is anyone paying you to testify today?
- 3 | A No.
- 4 Q Did GLAS or the lenders make any promises to you in
- 5 | exchange for your testimony today?
- 6 II A No.
- 7 | Q I want to talk substance. Since July of 2024 have you
- 8 | had any conversations with Byju Ravindran about Rose Lake
- 9 potentially acquiring Epic!'s assets?
- 10 || A Yes.
- 11 | Q Ballpark the number of those conversations?
- 12 A Since July probably hundreds of conversations both in
- 13 | person, over multiple meetings and on the phone almost on a
- 14 | daily basis if not multiple times a day.
- 15 Q At a high level what are the strategies being discussed
- 16 | with respect to Epic!'s assets?
- 17 | A Well, goal number one was always to try and acquire
- 18 | term loan B and that goal was in part done with an attempt or
- 19 | promise to bring investors along from BYJU's network to be
- 20 | able to look at an acquisition of term loan B, but we have
- 21 | discussed multiple alternative scenarios, backups to the
- 22 | blackout. That would include things by which Rose Lake would
- 23 come in on the trustee process and attempt to bid on the
- 24 | assets in that process. Rose Lake would find other entities
- 25 | to come in and bid on that process. And, you know, there

- were the backups to the backups included creating documents
  that showed that Rose Lake already owned the US based assets.
- 3 Q I want to spin out that last point for a second. Tell
- 4 us about the discussions with Mr. Ravindran since July of
- 5 2024 about the backup to the backout and the creating
- 6 documents?
- 7 | A On numerous occasions, both in person and over the
- 8 | phone, as we sort of walked through the list of action items
- 9 | and what it would take to accomplish the ultimate goal which
- 10 was for Byju to be in control of the assets again. Several
- 11 | conversations happened where Byju suggested that we backdate
- 12 documents that would show Rose Lake owns the assets, whether
- 13 | it was through a convertible note, or equity grants, or even
- 14 | if needed to move us some money to show, you know, at some
- 15 point that we had control. There were, you know, multiple
- 16 | kind of conversations.
- 17 | Q I want to talk about Rajendran Vellapalath. In recent
- 18 | months have you had any meetings with Mr. Vellapalath?
- 19 | A I have.
- 20 ||Q Virtual, in person?
- 21 | A In person. I met with him the week of October 12th in
- 22 | Dubai.

Byju.

- 23 Q Where in Dubai?
- 24 | A At the home of -- either owned home or rented home of
- 25

- And this meeting you are referencing, the week of 1 2 October 12th, other than you and Mr. Vellapalath, who else was there? 3
- Byju was there for the majority of the meeting and 4 5 there was a woman there for the first maybe minute who 6 introduced herself and then left, I believe, with

Who asked you to travel to Dubai?

- Mr. Vellapalath.
- 9 Byju.

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- 10 I want to talk about the substance of that meeting. the meeting among Byju Ravindran, Mr. Vellapalath and you, 11 what discussion was there about the acquisition of Epic!'s 12 assets? 13
- 14 Deep, you know --
  - MR. MOZAL: Objection on hearsay grounds, Your Honor. I think this is some of the stuff that we have highlighted.
  - MR. SHANKAR: Your Honor, two responses. The first is that one of the respondents to this motion is Think and Learn. Byju Ravindran is the CEO and principal, and the named founder of the BYJU's enterprise. So, its admission against party opponent vis-à-vis Think and Learn. Second, Your Honor, is that these are coconspirator statements vis-àvis the Voizzit entity.
    - Mr. Hailer will testify regarding the relationship

between Byju Ravindran and Rajendran Vellapalath about the closest of ties that those gentlemen have. Mr. Grall will testify with respect to the timeline of events here and other circumstances corroborating that the Byju's organization and the Voizzit organization were acting together to deprive these debtors of assets.

THE COURT: The objection is overruled.

8 BY MR. SHANKAR:

- Q I will re-ask the question.
- 10 A Thank you.
  - Q At the meeting among Byju Ravindran, Mr. Vellapalath and you, what discussion was there about the acquisition of Epic!'s assets?
    - A I think it's important to note as I walked into the meeting Byju indicated to me that this was our partner. In fact, he started the meeting, all three of us in the room.

      This is our partner, this is -- I believe he used the term this is my brother about Mr. Vellapalath that they had worked on several business entities before and in the future and that we were all partners so we could have an open and honest conversation about everything that has, sort of, happened.

There was an update component where I was supposed to give an update on our efforts to acquire term loan B, the conversation surrounding it. But I think the most important thing during that conversation was a, sort of, disclosure on

- my side of my personal interest in Epic!, the work that our firm had done back in 2023 to do an acquisition of Epic! and the work that we had done over the last several months to acquire term loan B and what we were hoping to do with Epic! which was additional, sort of, global expansion of the asset into more schools.
- Q On the topic of Epic! during this meeting what did Mr. Vellapalath say?
- A Very little which given where we are at today is quite odd. Three business partners were discussing how to acquire the assets. If there was an ownership stake that Voizzit already had in the assets it seemed like that would have been an appropriate time to interject. In fact, given the volume of conversations around actions to take, what we were doing to acquire term loan B and why we had to acquire term loan B that the company was in bankruptcy it would have been a perfect conversation to have and would have expedited the goal of the three individuals there that day to put the assets under Think and Learn.
- Q I just want to be clear about one piece of that. What did Mr. Vellapalath say, if anything, about Voizzit's ownership of Epic! at that meeting?
- MR. MOZAL: Objection. Hearsay grounds, Your

  Honor. If you prefer just request a standing objection, I am

  happy to do that as opposed to continuing to make the same

objections.

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THE COURT: I will give you a standing objection.

3 || Its overruled.

MR. MOZAL: Thank you, Your Honor.

5 THE WITNESS: Could you ask it again?

6 BY MR. SHANKAR:

- Q What did Mr. Vellapalath say at the meeting about
- 8 | Voizzit's ownership of Epic!?
- 9 A Nothing.
- 10 Q Once the meeting ended, Mr. Hailer, did you have any
- 11 | more conversations with Byju Ravindran that day about Epic!?
- 12 | A Yes.
- 13 | Q Tell us about those conversations?
- 14 A The conversation was just Byju and I. We were at the
- 15 | same location, his home office, and, again, the conversation
- 16 came up of actions that we could take to get the assets. One
- 17 of those actions, again, creating documents that showed that
- 18 | Rose Lake already owned the assets. Unlike previous times,
- 19 | this time I sort of said it may make sense for us to do that
- 20 | with Osmo and Tinker but not with Epic! because, first, we
- 21 were part of a process back in 2023 to acquire the asset and,
- 22 second, when we approached the lenders to acquire term loan B
- 23 | our main justification was around Epic!, so it would feel
- 24 | certainly weird, but fraudulent if were to say, hey, we now
- 25 own these assets. They are ours. And I believe that is why

- 1 | after that conversation we have seen actions.
- 2 Q Across all of your conversations with Byju Ravindran
- 3 since July of 2024 what has he ever told you about Voizzit
- 4 | owning Epic!?
- 5 | A He has never once, in hundreds of conversations,
- 6 | brought up Voizzit.
- 7 Q In those hundreds of conversations did you ever get the
- 8 | impression that Voizzit owned Epic!?
- 9 | A No.
- 10 Q Why was that?
- 11 A Because the rightful owner, according to Byju and the
- 12 process were Think and Learn and then the debtors in the
- 13 | process. That is why we were looking to acquire term loan B.
- 14 | Q If Voizzit had, in fact, owned Epic! how would that
- 15 have changed the nature of the conversations you were having
- 16 | with Mr. Ravindran since July?
- 17 A We would have saved many, many weeks. You know, if they
- 18 | already had a legitimate claim to the assets there would have
- 19 | been no need to attempt to acquire term loan B, there
- 20 | wouldn't have been conversations around other components of
- 21 the assets of having backups about trying to buy through the
- 22 | trustee process. It would have been a much simpler, cleaner
- 23 process.
- 24 Q I want to switch gears with you. Are you aware of a
- 25 | Court hearing in this case last Tuesday?

- $\|A\|$  I am.
- 2 Q And just generally what did you learn about that
- 3 | hearing?

- 4 A I learned that Voizzit is making a claim to rightful
- 5 | ownership of the assets.
- 6 Q This past weekend what conversations did you have with
- 7 | Mr. Ravindran about last week's hearing?
- 8 | A I had multiple conversations with him over the weekend,
- 9 | most strikingly on Friday the 15th and Sunday the 17th.
- 10 | During those conversations the Sunday the 17th conversation
- 11  $\parallel$  he said that the goal was ultimately to decrease the value of
- 12 the assets to where the trustee would have a harder time
- 13 | selling the assets. That it would be more likely that the
- 14 | lenders would either agree to sell term loan B to Rose Lake
- 15 or agree to a lower price for the assets. Additionally, he
- 16 | said that this wasn't going to be the first action that
- 17 | Voizzit was going to take.
- 18  $\parallel$ Q What was the next action that Byju Ravindran mentioned?
- 19 A He claimed that Voizzit would, through a lower Delaware
- 20 | Court, a Chancerry Court, I believe, look to continue to
- 21 | muddle the water of the overall bankruptcy hearings and their
- 22 | rightful ownership of the assets.
- 23 | Q What did Byju Ravindran tell you on the calls over the
- 24 | past week regarding new strategies?
- 25 A You know, probably the most interesting was around the

- 1 | Chancery Court opinion or trying to bring that up in the
- 2 | Chancery Court. The goal still was to attempt to acquire
- 3 | term loan B, but in the conversations around Voizzit at a
- 4 | couple times I tried to play dumb asking I don't know who
- 5 | Voizzit is. And having looked to find out what Voizzit was
- 6 | after the hearing it was, sort of, shocking to me that he
- 7 | never brought up the founder of Voizzit was the gentleman
- 8 that we spent an hour with at his home in Dubai.
- 9 | Q Based on all of your conversations with Byju Ravindran
- 10 || since July, based on the October 12th week meeting, what is
- 11 | your own understanding of the relationship between Byju
- 12 | Ravindran and Voizzit?
- 13 | A They are incredibly close. That they are strategic and
- 14 | business partners. They have done work together in the past,
- 15 | they will continue to do work. In fact, part of the
- 16 | conversation the week of the 12th was over new travel
- 17 | technology that the two wanted to build using AI tools and
- 18 | that we would have many more opportunities to work and
- 19 | partner together.
- 20 Q You understand you were disclosed as a witness for
- 21 | today's hearing?
- 22 | A That's right.
- 23  $\mathbb{Q}$  Do you know when in the week you were disclosed?
- 24 || A I believe Tuesday evening, early evening.
- 25 | Q How many times did Byju Ravindran call you on Tuesday

- 1 | after the early evening?
- 2 | A Around the time he normally wakes up I received what
- 3 | felt like four very frantic calls all within three or four
- 4 | minutes of each other. We eventually spoke after that fourth
- 5 | missed call.
- 6 | Q Tell us about -- so you spoke conversation number five,
- 7 || is it?
- 8 A Yeah, five or six. You know, he had called at least
- 9 | four times before we spoke.
- 10  $\|Q\|$  So tell us about that conversation?
- 11 | A He was very concerned, seeing my name in the filing.
- 12 He asked if I was intended to be a witness, whether I was
- 13 | being forced to come here, whether I had, in his words, cut a
- 14 | deal with the lenders, if I was volunteering, whether or not
- 15 || I would issue a declaration. At that time suggested that if
- 16 | it made sense, I could go somewhere else, I could come to
- 17 | Dubai until the hearing is over.
- 18  $\parallel$ Q What did Mr. Ravindran say to you about whether you
- 19 | should or should not testify today?
- 20 | A He encouraged me not to testify.
- 21 0 How so?
- 22 | A Well, the next morning I received a phone call from
- 23 | him, again, concerned about whether or not I was testifying,
- 24 | whether I would give a declaration, the extent to which I
- 25 | would testify. You know, during that conversation, again, I

sort of opened up a window for him to talk about who Voizzit was. I said I don't know even know Voizzit and he, again, did not mention the fact that we had sat with our business partner who is the founder of Voizzit.

During that conversation though, more importantly he said I should come to Dubai, he would get me a plane ticket. The holidays are coming up, but more importantly then that we could start our work. The salary could start on day one, whether it was an employee or contract money could start. He would work on fulfilling promises he had made previously about moving my family there, setting up a golden visa, and ensuring that we had a great life in Dubai while working on behalf of the company.

- Q What did you understand about the job you were being offered?
- A My understanding of the job was I was going to be a partner with him. He had always talked about there were five or six sort of core partners, but I would come in on, sort of, a partnership level. He would -- he offered me several times equity arrangement where I would have 4 percent of equity in anything and everything he has done and will do. I was asked several times to put an agreement together for us to sign to that extent. And I would begin taking the tools that were already built and tools that are in the works to start executing. In fact, part of the -- what he sort of said

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1
   was the urgency in addition to, oh, you don't have to go to
2
   the trial, there is no -- you know, even if they subpoena
 3
   you, you can -- you don't have to go, you can be here, you
    can use an excuse. It was also he has been working on, you
 4
 5
   know, rollout strategies in new countries and needs me to
   come and take them and we will work on them together.
 6
 7
          This was yesterday?
8
          That's correct.
   Α
9
          Jose, if we can pull up GLAS Exhibit 1.
10
          Mr. Hailer, I have a hard copy if you prefer.
          This should be fine.
11
12
          Mr. Hailer, what is the document you see on the screen?
          Actually, it's a little blurry. Oh, perfect. This is
13
   a plane ticket for myself departing yesterday evening from
14
15
   Chicago to Dubai.
          Who sent you this plane ticket?
16
17
          Byju did.
18
               MR. SHANKAR: Your Honor, I would move GLAS
   Exhibit 1 into evidence.
19
20
               THE COURT: Any objection?
               MR. MOZAL: No, Your Honor.
21
22
               THE COURT: Its admitted without objection.
23
          (GLAS Exhibit 1 received into evidence)
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24 BY MR. SHANKAR:

25

Q How did Mr. Ravindran send you this ticket?

- 1 A Through Signal.
- 2 Q What is Signal?
- 3 A It's a messaging app where we conducted all of our
- 4 | correspondence.
- $5 \parallel Q$  So, you have this on your phone right now?
- 6 | A I do.
- 7 ||Q| If we could flip to the second page, Jose. And if we
- 8 | could blow up the top row.
- 9 Mr. Hailer, do you see the highlighted total fair?
- 10 || A I do.
- 11 | Q What is the total fair for this ticket to Dubai?
- 12 | A \$10,698.91.
- 13 ||Q I take it you didn't board a flight to Dubai yesterday?
- 14 A I did not.
- 15 | Q Did you spend over \$10,000 for a ticket you did not
- 16 | take?
- 17 | A I did not.
- 18 Q Jose, we can take down the exhibit.
- 19 Mr. Hailer, after everything you have been through why
- 20 did you choose to board a flight yesterday to Philadelphia to
- 21 | come to Delaware and not go to Dubai?
- 22 | A Sometimes it's better to do the right then the easy
- 23 | thing.
- 24 MR. SHANKAR: Thank you, Mr. Hailer.
- 25 MR. MOZAL: Good afternoon, Your Honor. Nick

1 | Mozal of Potter Anderson & Corroon on behalf of Voizzit.

2 CROSS-EXAMINATION

- 3 | BY MR. MOZAL:
- 4 | Q Good afternoon, Mr. Hailer.
- 5 A Good afternoon.
- 6 Q Why did you play dumb about not knowing about Voizzit
- 7 || in your recent conversation?
- 8 A I was curious to see whether or not Byju would provide
- 9 any truthful statements about Voizzit.
- 10 | Q Why were you having conversations with Byju last
- 11 | weekend at all?
- 12 A Yeah, I have been speaking with since July of 2024. So,
- 13 | when I saw the Voizzit information come out, you know, we
- 14 | have still drew many conversations, been looking at avenues
- 15 | around term loan B and attempting to acquire term loan B.
- 16 | Something that would only be possible if Byju (A), I think
- 17 | was clean about business dealings, and (B) if there was a
- 18 | legitimate investor interested.
- 19 || Q So it's fair to say you were interested in doing a deal
- 20 | with Byju through last weekend, is that fair?
- 21 | A I wouldn't say it's fair to say I wanted to do a deal
- 22 | with Byju, that I necessarily was looking to do a deal with
- 23 | Byju, but I do believe that through everything that we have
- 24 | learned through the process that there is just so much that
- 25 | Byju has, sort of, offered to me in conversation that I think

- 1 | would be helpful.
- 2 ||Q| And that is as of recent you still think it would be
- 3 | helpful, correct?
- 4 | A Certainly, I do not believe I am on speaking terms with
- 5 | Byju and I have zero interest in carrying on conversations.
- 6 Q Who are Rose Lake's partners?
- 7 | A I have two co-partners that I started the company with,
- 8 | two individuals that I worked with in politics, and then two
- 9 | additional partners who have joined since we founded, and
- 10 then a handful of advisers and board members.
- 11 || Q Does Rose Lake have assets under management?
- 12 A Under a legal term of art, I think the answer is no,
- 13 | yeah.
- 14 | Q Does Rose Lake have capital?
- 15 A Rose Lake has a small set of equity positions in a
- 16 | handful of companies, but nothing that are assets that we
- 17 | control through management.
- 18 | Q What's the approximate total value of those
- 19 || investments?
- 20 A It would be -- most of them are sort of venturesque
- 21 | in -- so it would be hard to say without sort of fair market
- 22 | value, but I would say de minimis in sort of ownership
- 23 || controls or investments.
- 24 0 Under one million dollars?
- 25 A Yeah.

- 1 | Q Under \$500,000?
- 2 A I couldn't tell you without kind of seeing updated
- 3 | information on companies.
- 4 | 0 What's the largest investment that Rose Lake ever made?
- 5 | A Well, we don't -- we haven't made financial investments
- 6 | with our own capital, so the answer would be zero.
- 7 || Q What's the largest deal Rose Lake has ever helped
- 8 | complete?
- 9 A Less than \$10 million.
- 10 | Q And what was the approximate value of the deals that
- 11 | you were discussing here?
- 12 | A This would be a 150 million term loan. Acquisition was
- 13 | sort of the goal of the investor, but probably not realistic
- 14 | for where term loan B was.
- 15 | Q Are you the CEO or managing member of any other
- 16 | entities other than Rose Lake?
- 17 A I am -- we have Rose Lake Capital, which is an LLC
- 18 | underneath Rose Lake, Inc. And then I'm a managing member of
- 19 | East Street Crew, which is a wine company that is in the
- 20 process of being shut down.
- 21 | Q Did Rose Lake conduct diligence during the process that
- 22 | you discussed in your testimony earlier that you worked on
- 23 | with Byju this fall?
- 24 || A We actually started our diligence on the company back
- 25 | in 2023. We learned of the process -- we learned that Epiq!

- 1 was sort of available for sale, that the term loan B lenders
- 2 | had asked Byju to sell the asset, and so we started doing due
- 3 | diligence on Epiq! back in 2023.
- 4 Q Did anyone else from Rose Lake participate in those
- 5 efforts other than yourself?
- 6 A On numerous conversations, I'm assuming that at least
- 7 | two of my partners were on conversations that Byju or Steven
- 8 | Jewell or Anita Kashur (phonetic) at the company was on.
- 9 | Q Do you have any relationship with GLAS?
- 10 A I know of GLAS, but I have no relationship with GLAS.
- 11 || Q How do you know of GLAS?
- 12 A I knew that GLAS was the trustee in the bankruptcy
- 13 | process and earlier this summer we reached out to GLAS, as
- 14 | well as two of the lenders, to look to acquire term loan B.
- 15 | Q Have you communicated with anyone at GLAS?
- 16 | A Yes.
- 17 | Q When was the first time you communicated with somebody
- 18 ||at GLAS?
- 19 An email, early part of this summer, June or July, I
- 20 | think.
- 21 ||Q Who was the person you communicated with?
- 22 | A I think the original email went to Dan, who I think is
- 23 one of the cofounders, and then we were introduced on that --
- 24 | Dan didn't respond. We communicated then to Irena Goldstein,
- 25 and who put us in touch with two of the lenders.

- 1 | Q Did you reach out to GLAS first or did they reach out 2 | to you?
  - A We reached out to GLAS.
- 4 ||Q Did Byju know that you were reaching out to GLAS?
- $5 \parallel A$  Yes.

- 6 | Q Did you do it at his direction?
- 7 | A Yes.
- 8 || Q What was his direction specifically for you to do?
- 9 A Well, Byju and I had had in the month of June, as early
- 10 | as June conversations about looking to acquire term loan B.
- 11 | Byju said that he had an investor that was sort of willing to
- 12 | partner with us, that investor was a gentleman named Ranjan
- 13 | Pai (phonetic), that Ranjan was going to be an investor in
- 14 | Rose Lake to acquire the asset, and that Ranjan was a very
- 15 | close friend of Byju. And in that conversation, when Byju
- 16 | talked about Ranjan, he also said, but if you look the guy
- 17 | up, he sued me, but that's sort of a distraction and we're
- 18 using that to help our case in India, but you should talk to
- 19 | Ranjan and his guy.
- 20 Q When you contacted GLAS, was your intent to relay back
- 21 | what you heard to Byju?
- 22 | A No, I reached out to GLAS to -- based upon what Byju
- 23 | had said -- and it wasn't just Byju, he had brought an
- 24 | individual named Hori on several calls. Hori was told to me
- 25 to be sort of the right hand for Ranjan, his chief of staff,

- and the two said that Ranjan wanted to invest in Rose Lake to acquire term loan B.
  - Q Have you ever signed an agreement with GLAS?
- 4 || A I have not signed an agreement with GLAS.
- 5 Q So take me through your communications. You mentioned 6 some of them started in June and July?
  - A Yes.

7

- ||Q When was the next time that you communicated with them?
- 9 A We would have only had communications through July. At
- 10 one point, there was a conversation where Ranjan Pai had
- 11 | reached -- actually, the way the story was told to me, one of
- 12 the lenders had reached out to an intermediary of Ranjan Pai
- 13 | to see if Rose Lake had approached the lenders to acquire
- 14 | term loan B. Ranjan Pai, in the first conversation, as
- 15 | reported to me, said I don't know who Rose Lake is, and in
- 16 the second conversation -- called back and in the second
- 17 | conversation said, oh, yeah, they're working with the
- 18 | company.
- 19 At that point, our ability to attempt to acquire term
- 20 | loan B, without providing substantial evidence of who the LP
- 21 | would be, would have been eliminated.
- 22  $\parallel$ Q So I just want to clarify one thing. When you say you
- 23 were working with the company, does that mean that you,
- 24 | Mr. Hailer, were working with Byju, is that what you mean?
- 25 | A Ranjan had -- again, the way that it was referred -- I

- wasn't a part of that conversation -- the way it was referred
- 2 to me was that Ranjan was intimating to the lenders that we
- 3 were doing the work on behalf of Byju.
- 4 | Q And is that something that you communicated to GLAS?
- 5 A We did not communicate that to GLAS, they -- one of the
- 6 | lenders had approached my counsel about hearing that
- 7 | information.
- 8 || Q Did your counsel communicate with GLAS's counsel?
- 9 A I don't know.
- 10 Q So going forward to, say, September, have you had
- 11 | further conversations with anyone at GLAS?
- 12 | A I have not.
- 13 | Q So how about October, did you have any communications
- 14 | with anyone at GLAS?
- 15 A At some point, whether it was September or October,
- 16 | maybe October, I notified GLAS that I believed Byju was
- 17 | attempting to defraud the term loan B lenders.
- 18 | Q Do you know approximately when that was?
- 19 A I don't offhand.
- 20 | Q Have you spoken with lawyers for Kirkland & Ellis prior
- 21 | to today?
- 22 | A There was one call when I was talking to the lenders
- 23 | back in June or July that an associate with Kirkland was on,
- 24 | and then I spoke with counsel yesterday when I arrived to
- 25 | Delaware.

- 1 Q In October, did you communicate -- you had your
- 2 | meetings in Dubai with Byju and others, correct?
- 3 | A Yep, that's correct.
- 4  $\mathbb{Q}$  Did you relay what happened at those meetings and what
- 5 was discussed at those meetings to anyone at GLAS in October?
- 6 A I don't know offhand if I relayed in October or
- 7 | November and the extent to what was relayed.
- 8 | Q Would it have been email that you communicated it
- 9 | through?
- 10 A There was -- there was a -- when I sort of realized the
- 11 | extent by which both Byju was conducting the fraud and asking
- 12 | me to be a part of it, there was a telephone conversation
- 13 | that included an individual from Kirkland & Ellis, one of the
- 14 | lenders, and Irena at GLAS.
- 15 | Q And did you agree in that communication with the
- 16 | attorney and Irena that you would relay back to them future
- 17 | communications that you have with Byju?
- 18 | A No.
- 19 | O Did you in fact relay your future communications with
- 20 Byju to the people you had spoken with?
- 21 | A I have since relayed information on conversations with
- 22 | Byju. You know, to the extent that it's been relayed was in
- 23 | the statement that I provided, the declaration.
- 24 | Q You mentioned earlier in your testimony that there was
- 25 | a hearing last Tuesday that you heard about. How did you

- 1 | hear about that hearing?
- 2 A I have Byju Google alerts that I get on a daily basis
- 3 ||and immediately saw Voizzit.
- 4  $\parallel$  Q And who did you reach out to when you saw that alert?
- 5 A The very first conversation I had was with Byju. I
- 6 | said, what's going on in the U.S., you know, is this
- 7 something that we should be concerned -- this was even before
- 8 | I googled Voizzit -- I said is this something that we should
- 9 | be concerned about. And Byju said it's no -- nothing to be
- 10 | concerned about, it's all a part of the strategy, he said
- 11 | this is exactly what we've talked about.
- 12 | Q Did you reach out to GLAS after that conversation?
- 13 A No, I did not talk to GLAS.
- 14 | Q So you have not spoken to anyone at GLAS since last
- 15 | Tuesday, is that your testimony?
- 16 A Yeah. I think the last time I spoke with someone at
- 17 | GLAS was that conversation that I mentioned that included
- 18 | someone from Kirkland & Ellis, one of the lenders, and Irena
- 19 | at GLAS, just my knowledge of the case. I had reached out to
- 20 | them. I was scared, I was scared of what I had learned, I
- 21 was scared of what I had been a part of, and I felt like I
- 22 was sort of stuck in this sort of position where I was being
- 23 asked to do things that I wasn't entirely comfortable with
- 24 | that I had eventually learned were -- you know, as I got
- 25 || further and further into the trust circle, the pure

- misinformation, disinformation, and fraud that was being
  done. And I was scared that I had been a part of this, and I
  had gone to the term loan B lenders previously and said I was
  a sort of legitimate actor in this space who, you know,
- 6 Q So, in the last week, did you communicate with 7 Kirkland & Ellis about offering an affidavit?

clearly had been lied to.

- 8 When I learned -- when I saw the attempt, when I saw Byju basically doing the thing that he said he would always 9 10 do, which was the backup to the backup, it drew incredible concerns to me about what he was doing. And when I saw the 11 case, when I saw the information about Voizzit come out, like 12 13 I said, I did two things: I talked to Byju, and then I 14 started looking to see who Voizzit was. And the fact that 15 Byju didn't bring up that the guy who founded Voizzit was the 16 guy we sat with for an hour in the conversation, that was 17 shocking to me, and then when I went -- I went on my computer 18 to the Apple store and I saw that Voizzit was the name in the 19 Apple store of the owner of this, I knew more than I ever had 20 before that all of the red flags that I had about Byju and what he was doing were a hundred percent true. 21
  - Q When did you first communicate with Kirkland & Ellis about your affidavit?
- 24 A Sunday or Monday.

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25 | Q Is that after your weekend conversation with Byju?

- $1 \parallel A$  Yes.
- 2 | Q Who did you email directly?
- 3 A I had -- I don't know if I emailed someone or if I had
- 4 sent a text message or email to one of the individuals that I
- 5 | spoke with on that previous call that I mentioned with GLAS
- 6 and with one of the lenders.
- 7  $\mathbb{Q}$  And was that with somebody with GLAS or somebody at the
- 8 || law firm?
- 9  $\|$ A No, that was someone at the law firm, it was Mike
- 10 || Gallo.
- 11 ||Q Did they revise the affidavit --
- 12 | A No.
- 13 | Q -- that you drafted?
- 14 || A No.
- 15 | Q We've heard Signal mentioned a couple of times that you
- 16 used that for your communications here; is that right?
- 17 | A Yeah, that's correct.
- 18 | Q Signal has an auto-delete function, doesn't it?
- 19 | A Yes.
- 20 ||Q| Is that why you use it?
- 21 | A I use it because when I started at the Democratic
- 22 | National Committee they had been hacked by the Russian
- 23 government, and it was generally used as a way to protect
- 24 | information and ensure that communications were private from
- 25 | hacks. At my company, I've had a business partner who's been

- 1 | attempted to be hacked multiple times. So it was -- I think
- 2 | it's a communication tool a lot of people use and, most
- 3 ||importantly, it's the only way Byju communicates.
- 4 | 0 It protects it by deleting the information, correct?
- 5 A I believe that's in part correct, in addition to peer-
- 6 | to-peer encryption.
- 7  $\mathbb{Q}$  And that means it can't be recovered by anyone else,
- 8 | correct?
- 9 | A I'm not a technical expert, I believe the answer is
- 10 yes, but I don't know for sure.
- 11 | Q How long does it take for your Signal app to auto
- 12 | delete messages?
- 13 A Byju set a Signal deletion on a daily basis. So any
- 14 | message that I have with Byju deletes on a daily basis.
- 15  $\mathbb{Q}$  So, earlier you testified that the ticket is still on
- 16 | your phone, correct?
- 17 | A Well, the ticket is definitely on my phone because I
- 18 | saved a copy --
- 19 Q You saved it?
- 20 A -- of the ticket, yeah. So I have it saved in my Apple
- 21 | files.
- 22 | Q But the Signal apps thought the message had been
- 23 | deleted; is that right?
- 24 | A I'd have to look at my -- I'm assuming it has been
- 25 | because he sent it to me early yesterday morning.

- 1 | Q Did you preserve those Signal messages and turn them 2 | over to anyone at any point?
- 3 | A I have taken some screen shots of some of the Signal 4 | messages that I had with Byju over time.
- 5 Q Did you share them with anyone involved in this 6 proceeding?
  - A I have shared them -- I've shared a few Signal messages previously with Kirkland & Ellis.
- 9 Q When was that?
- 10 A I don't recall offhand.
- 11 ||Q In the last six weeks?
- 12 | A Yes.

- 13 Q How did you determine that the unnamed man you claim
  14 was Rajendran Vellapalath was Rajendran Vellapalath?
- 15 A Well, I'm not claiming it. Number one, he was
- 16 | introduced to me at the time, I just didn't hear the name
- 17 | correctly -- not correctly, I didn't hear the name in full --
- 18 and, secondly, when I saw the court case last week that
- 19 Voizzit was claiming ownership, I was sort of like who -- who
- 20 | is this? I've never heard this name before. As I said, I
- 21 asked Byju who it was, he didn't say this was the gentleman
- 22 | that we met with, and I did a Google search and found that
- 23 the founder was in fact the gentleman I spent an hour with in
- 24 | Dubai.
- 25 | Q So you don't recall hearing his name specifically in

the meeting, is that your testimony?

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- A When I was in the meeting, I do not recall -- I did not
- 3 | recall walking out of that meeting and knowing this is Mr.
- 4 | Vellapalath, who founded Voizzit. What I knew was he was an
- 5 | entrepreneur in Dubai, Indian heritage, 20-plus years in the
- 6 | tech -- he walked through his entire bio, of which, as you go
- 7 | to LinkedIn and see his name and his photo, it is the
- 8 gentleman that I sat with for an hour in that room.
- 9 Q And in that hour you didn't discuss this bankruptcy
- 10 | proceeding at all, correct?
- 11 | A No, we talked about acquiring term loan B; we talked
- 12 | about the fact that the assets were in bankruptcy. We didn't
- 13 | talk about Voizzit's claim in that conversation, and at no
- 14 | point did Mr. Vellapalath say I own a company called Voizzit
- 15 | that I have given money to Byju that has a legitimate claim
- 16 | over the assets. That information would have been incredibly
- 17 | helpful to three people strategizing how to take control over
- 18 the assets because that would have seemed to be the fastest
- 19 | way rather than trying to buy term loan B and continue to
- 20 | negotiate with the lenders.
- 21 ||Q You mentioned a number of red flags a couple minutes
- 22 | ago; do you recall that?
- 23 | A Yes.
- 24 || Q What was the first red flag?
- 25 | (Pause)

- 1 A There's been so many it's hard to clarify what was sort 2 of the first red flag.
- $3 \parallel Q$  It was relatively early on, is that fair to say?
- 4 A Yeah, I would say as, you know, far back as 2023 when
- 5 | we were having conversations around Epiq!. I think to a
- 6 | large extent, though, having met Byju virtually a couple
- 7 | times last year, in 2023, I had a distinct hope that his goal
- 8 of ultimately educating the masses was truly who he was
- 9 | about.
- 10 Q Despite those red flags, you communicated with Byju for
- 11 | months about a potential deal, correct?
- 12 | A That's correct.
- 13 Q And that was because you were interested in making
- 14 money on that deal, correct?
- 15 A I certainly was not uninterested in making money on the
- 16 deal; I also was very interested in the technology. What I
- 17 | was -- the initial conversation that we had about Ranjan Pai
- 18 | coming in was that Ranjan was ultimately using this to take
- 19 | control of a cache. If we were able to acquire term loan B,
- 20 Rose Lake could then take Epiq! and help it grow in the
- 21 | United States and abroad.
- 22 Back in 2023, we had put together a full sort of
- 23 | advisory team, a strategy of countries that we would want to
- 24 ||enter into in a U.S. B2G distribution strategy. So it
- 25 | certainly was something I was very passionate about.

- 1 | Q You ignored the red flags and went forward with the 2 | possibility of doing a deal, correct?
  - A I wouldn't say I ignored the red flags --

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- 4 | Q You were comfortable doing the deal despite the red 5 | flags, right?
- A I would say I was always very guarded about Byju, how he operated, what he was looking to do, and very suspicious.
  - Q Why did you fly to the Middle East for a meeting in October if you were that suspicious and there were so many red flags?
  - A Well, the very first meeting was actually in September, it was to meet with Ranjan Pai, who, again, we were sort of told was interested in being the investor. And this was after, you know, sort of the conversation where Ranjan said, no, he's working with the company. So I was interested to see whether or not Ranjan would actually invest in such an acquisition and what the sort of motives behind it would be.
- 18 Q There was a demonstration of AI at some point in one of 19 these meetings, correct?
- 20 A Yes, Byju was showing me how to use ChatGPT.
- 21 | Q And one of the ChatGPT searches was something about 22 | corporate fraud, correct?
- 23 A Yeah, he -- there was a -- this was in the moment where
  24 Byju was -- within a ten-minute moment where Byju was asking
  25 me to rent a truck to go to Mexico to take Osmo inventory and

- 1 | bring it to the U.S. so we could sell it, he was showing me
- 2 | how easy that would be, and on ChatGPT one of the searches
- 3 that he had was defending against corporate fraud.
- 4 | Q Was that search about defending against corporate fraud
- 5 | have anything to do with you?
- 6 | A I don't -- I have no idea what the -- like why he put
- 7 | that search into it.
- 8 | Q Was he searching whether you had ever been accused of
- 9 | corporate fraud?
- 10 A Oh, no, it was a ChatGPT prompt asking questions about
- 11 | like responses, what would ChatGPT say.
- 12 | Q If he had asked ChatGPT if Mr. Mailer had ever been
- 13 | accused of corporate fraud, what would ChatGPT have told him?
- 14 | A It's Hailer and --
- 15 | Q I'm sorry, Mr. Hailer, I apologize.
- 16 A No, totally fine, and it would have said I have been
- 17 | accused of fraud, whether it's corporate fraud or not fraud.
- 18 | Q And those were fraudulent misrepresentations, correct?
- 19 | The accusations were of fraudulent misrepresentations,
- 20 | correct?
- 21 A Yes, alleged.
- 22 | Q Related to Rose Lake's investment in a CBD company,
- 23 | correct?
- 24 A It was a separate entity. It was East Street Ventures,
- 25 | which is a company that is dissolved.

- 1 ||Q That's the entity that you referenced earlier, correct?
- 2 | A Yep -- no, sorry, separate. I mentioned East Street
- 3 | Crew, which was a wine company that is in the process of
- 4 | being dissolved, East Street Ventures is dissolved, and that
- 5 was a case brought against us by several investors in a
- 6 cannabis venture capital investment, which has been dismissed
- 7 | with prejudice.
- 8 Q And it was dismissed with prejudice because you settled
- 9 || it, correct?
- 10 | A That's correct.
- 11 | Q And that those are public reports that would come up in
- 12 | the search, right?
- 13 | A Yes, yep.
- 14 | Q Did that ever come up in your conversations --
- 15 | A No. Byju never once asked about any other work that we
- 16 | had done before.
- 17 | Q So in the discussions -- or in the searches about
- 18 | fraudulent misrepresentations, you had some understanding of
- 19 | what that was based on your personal experience, is that
- 20 || fair?
- 21 A Sure.
- 22  $\parallel$ Q Oh, briefly, when we were talking earlier about the
- 23 discussion in the October meeting, I think it was, about that
- 24 | there was bankruptcy --
- 25 | A Yep.

- 1 Q -- was that a discussion of the Indian bankruptcy
- 2 | proceeding?
- 3 | A Oh, it was discussion of all, but it mainly focused on
- 4 the U.S.-based assets because that was directly related both
- 5 | to the attempt to acquire term loan B, as well as Epiq! and
- 6 Osmo.
- 7  $\|Q\|$  On the ticket that you were shown that was put up on
- 8 | the screen --
- 9 A Yeah.
- 10 | Q -- you didn't discuss that with anyone at Voizzit,
- 11 | correct?
- 12 A At Voizzit? No.
- 13 | Q You didn't discuss it with Mr. Vellapalath, right?
- 14 || A No.
- 15 | Q You've testified about a number of conversations or
- 16 | Signal messages sent in the last week, none of those were
- 17 | with Mr. Vellapalath, right?
- 18  $\parallel$ A No, the last conversation that I had with him was that
- 19 || in-person conversation in Dubai.
- 20 | Q You've never had a phone conversation with
- 21 Mr. Vellapalath, right?
- 22 | A Unless he was on a phone conversation that I was not
- 23 | aware he was on, I think the answer is no, although that was
- 24 | fairly common for Byju to do.
- 25 | Q And you've never emailed anyone at Voizzit, correct?

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1 | A I don't believe so.
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- Q Meaning you have not emailed them, correct?
- 3 || A Yeah, I -- yes.
- 4 | Q In the declaration that you provided you didn't mention
- 5 | that bankruptcy was discussed in the October conversations,
- 6 | correct?

- $7 \parallel A$  I don't have it right in front of me, but I think I
- 8 | mentioned that we discussed term loan B and Epiq!, and in
- 9 those conversations we would have no doubt been talking about
- 10 | bankruptcy.
- 11 | Q But the affidavit doesn't make that connection,
- 12 | correct?
- 13 A I don't have it right in front of me for clarity. If I
- 14 | could see it, I could answer, but I will take your word that
- 15 | I didn't put the two and two together.
- 16 MR. MOZAL: No further questions, Your Honor.
- 17 | THE COURT: Thank you.
- 18 | Redirect?
- 19 | REDIRECT EXAMINATION
- 20 BY MR. SHANKAR:
- 22 | A Yes.
- 23 | Q -- at the October 2024 meeting with Byju Ravindran and
- 24 Mr. Vellapalath, that's in your mind?
- 25 | A Yes.

- Q What specifically was discussed about the bankruptcy proceeding occurring today in this court?

  A There was no conversation about the Voizzit claim to
- the assets at all in that conversation. 4 5 What was the conversation about the Epiq! bankruptcy? 6 On Epiq!, twofold. Number one, that we were in the 7 process of attempting to acquire term loan B, which would 8 give us access to Epiq!, we were looking to do that at a \$150 million valuation, we had arranged potentially multiple 9 10 investors to do that, and that the sole purpose of that was two things: Number one, Epiq! and Epiq! largely because of 11 the financial returns that Epiq! provides, and number two, 12 13 Osmo, because Osmo provides a level of IP that Byju needs on
  - Q Thank you, Mr. Hailer.

new technology.

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- THE COURT: Thank you, Mr. Hailer. You may step down.
  - THE WITNESS: Thank you.
- 19 MS. ROOT: Good afternoon, Your Honor.
- 20 Melissa Root on behalf of the Chapter 11 Trustee.
- Your Honor, with regard to the trustee's evidence in support of the trustee's sale motion or stay motion, she previously moved and this Court admitted into evidence the declaration of Jacob Grall that's at Docket 256 and Exhibits A through I, thereto, which are Exhibits 1 through 3 and 5

through 9, and the declaration incorporates Exhibit 4 on the trustee's witness and exhibit list that she filed, first at Docket 305.

And then apologies to Your Honor for the late-breaking events this morning at Docket 324 and 325. Your Honor, I do apologize for the timing of that, but as you'll hear there Mr. Grall, the trustee was only just able to get to the Cloudflare tech platform today around noon and those were the additional exhibits that were offered there.

We also filed this morning, the supplemental declaration of Mr. Grall at Docket 318, which incorporates Exhibits 21, 24, 37, and 38 through 42. Mr. Grall is here in the courtroom today and available for cross-examination.

The trustee would move his supplemental declaration and those exhibits into evidence.

The Voizzit entities indicated this morning that they did not have an objection to that admission, subject to their right to cross Mr. Grall.

MR. MOZAL: That's right, Your Honor.

And I think, obviously, depending on how they're used, I you may have an objection based on relevance or -- because we received them pretty late -- so I'm not exactly sure how they might be brought up in argument, but that's the only correction.

THE COURT: Okay. It's admitted, without

objection.

(Grall Declaration received in evidence)

MS. ROOT: And, Your Honor, we also have Mr. Craig Martin, here in the courtroom and available for cross-examination. He submitted the sworn declaration of Mr. Martin as the custodian of records of DLA Piper and that's -- attached to that are Exhibits 13 through 15.

In that declaration, Mr. Martin swore that the records that are Exhibits 13 through 15 were made at or near the time of their creation by or from information transmitted by someone with knowledge of the facts or kept by DLA Piper in the course of its regularly conducted activity related to the representation of the companies in the Chapter 11 cases and were made as part of the regular practice of that activity.

So the trustee would move both, Mr. Martin's declaration and Exhibits 13 through 16 into evidence; although, as noted in our exhibit list, Exhibits 13 through 14 are not admitted for the truth of the matter asserted.

Again, I don't think there's any objection here, pending the ability to cross.

MR. MOZAL: Exactly, pending the ability to cross.

THE COURT: Okay. Thank you.

They're admitted, without objection.

(Martin Declaration received in evidence)

(Trustee's Exhibits 13, 14, 15 and 16 received into 1 evidence) 2 MS. ROOT: And, finally, Your Honor, the trustee 3 would move for the admission of Exhibits 10 through 12, 23, 4 5 25 through 27, 28 through 37, and 43 through 47 on the exhibit list into evidence, noting that Exhibit 11, as 6 7 reflected on our list, is not offered for the truth of the 8 matter asserted. 9 Again, I understand that's subject to cross-10 examination of the witnesses, Voizzit has no objection to 11 this. MR. MOZAL: Agreed, Your Honor. 12 13 THE COURT: Okay. They're admitted, without 14 objection. 15 (Trustee's Exhibits 10, 11, 12, 23, 25, 26, 27, 28, 29, 30, 31, 32, 33, 34, 35, 36, 37, 43, 44, 45, 46, 47 received 16 17 into evidence) 18 MS. ROOT: All right. Your Honor, and with 19 respect to Mr. Grall's declaration, as we've seen in this 20 case today, there are daily developments. So even after the 21 time that we filed his supplemental declaration this morning, 22 we've identified new evidence relevant to the day's hearing 23 and the trustee would call Mr. Grall to the stand. 24 THE COURT: Okay. Mr. Grall, please come forward.

Please take the stand and remain standing for the oath.

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THE CLERK: Please raise your right hand.
1
2
               Please state your full name and spell your last
 3
   name for the record.
 4
               THE WITNESS: Jacob Grall, G-r-a-l-l.
 5
               JACOB GRALL, TRUSTEE'S WITNESS, SWORN
               THE WITNESS: I do.
 6
7
               THE CLERK: You may be seated.
8
                          DIRECT EXAMINATION
9
   BY MS. ROOT:
10
   Q
          Good afternoon, Mr. Grall.
         Good afternoon.
11
12
         Who is your employer?
13
   lΑ
         Novo Advisors.
14
         And, Mr. Grall, what does Novo Advisors do?
          Novo Advisors is a turnaround and restructuring
15
16
   consulting practice.
17
          What is your title at Novo Advisors, Mr. Grall?
18
         Managing director.
19
          And could you provide just a brief overview of our
20
   educational background?
21
          Yes, I have a bachelor's in accounting from the
22
   University of Illinois and I'm a registered CPA in the state
   of Illinois.
23
          Mr. Grall, is Novo Advisors providing services to the
24
25
   Chapter 11 Trustee in this case?
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- 1 | A Yes, we serve as financial advisor to the trustee.
- 2 | Q And as managing director of Novo Advisors, are you, Mr.
- 3 ||Grall, providing services to the Chapter 11 Trustee in this
- 4 | case?
- 5 A Yes, I am serving as lead financial advisor.
- 6 | Q Do you -- are you responsible for overseeing the
- 7 | operations of the businesses?
- 8 A Yes.
- 9 Q Are you responsible for overseeing the financials for
- 10 | the business?
- 11 || A Yes.
- 12 | Q Mr. Grall, are you familiar with a business called
- 13 | Cloudflare?
- 14 | A Yes.
- 15  $\parallel$ Q What is the?
- 16 | A Cloudflare is a content delivery service and domain
- 17 | network system.
- 18 | Q Does Cloudflare provide services to the debtors, do you
- 19 | know?
- 20  $\mathbb{A}$  Yes, they do.
- 21 | Q Okay. What does Cloudflare do for the debtors'
- 22 | business?
- 23 A It essentially allows the debtors to host their
- 24 | websites and deliver that content to internet browsers and
- 25 | mobile devices.

- 1 Q And do each of the debtors, and by that I mean Epic!,
- 2 | Neuron Fuel, and Tangible Play, have accounts at Cloudflare?
- $3 \parallel A$  Yes.
- 4 | Q Are all of the debtors' domains, and by that, again, I
- 5 | mean the domains for Epic!, Neuron Fuel, and Tangible Play,
- 6 | presently in the debtors' respective accounts at Cloudflare?
- 7 A No, Tangible Play's domain is not.
- 8 | Q When, Mr. Grall, did you first learn that the Tangible
- 9 | Play domain was not in the Tangible Play account at
- 10 | Cloudflare?
- 11 | A That was on this Tuesday.
- 12 | Q This Tuesday, November --
- 13 | A November 19th, yes.
- 14  $\parallel$ Q Okay. And how did you learn that, Mr. Grall?
- 15 A When recognizing that the website was down, I went to
- 16 | the desk chat at Cloudflare and they advised that the domain
- 17 | had been moved.
- 18 | Q And on November 19th, when you learned that the
- 19 | Tangible Play domain had been moved out of the Tangible Play
- 20 | account at Cloudflare, did you know who transferred the
- 21 | domain?
- 22 | A No.
- 23 Q Did you know where it was transferred to?
- 24 | A No.
- 25 | Q Sitting here today on November 21st, do you know who

- 1 | transferred the Tangible Play domain?
- $2 \parallel A$  Yes.
- 3 | Q Who?
- 4 | A It was a user by the name of Kavitha@IndiaFirst.com.
- 5 | Q And do you know where the Tangible Play domain was
- 6 transferred to?
- $7 \parallel A$  Yes.
- 8 || Q Where?
- 9 A It is in a Cloudflare account that goes by the name of
- 10 | Kavitha@Voizzit.com.
- 11 | Q And when did your first learn that the Tangible Play
- 12 | domain has been transferred to Kavitha@Voizzit.com?
- 13 | A Today around 12:30 p.m.
- 14  $\parallel$ Q How were you able to discover that, Mr. Grall?
- 15 A Cloudflare granted myself and the trustee super-
- 16 | administrator privileges over the debtors' accounts, as well
- 17 | as the account for Kavitha@Voizzit.com.
- 18 | Q So, Mr. Grall, you would now have access to the
- 19 | debtors' accounts, including the Tangible Play and the
- 20 | Kavitha@Voizzit.com account at Cloudflare?
- 21 A That's correct.
- 22 | Q And are you able to look at historical records and
- 23 | transactions?
- 24 | A That's correct.
- 25 | Q And you testified that the Tangible Play domain was

- 1 | transferred to Kavitha@Voizzit.com on November 17th; is that
- 2 | correct?
- 3 | A Correct.
- 4 | Q How were you able to confirm that?
- 5 A By reviewing audit logs of both the Kavitha@Voizzit.com
- 6 | Cloudflare account and the Tangible Play Cloudflare account.
- 7  $\mathbb{Q}$  All right. Let's look at some documents.
- 8 | THE COURT: I'm sorry, can I -- what was the date?
- 9 | I missed the date of the transfer.
- 10 | THE WITNESS: November 17th.
- 11 | THE COURT: Okay. Thank you.
- 12 BY MS. ROOT:
- 13 ||Q Let's look at some documents, Mr. Grall.
- 14 | I'm going to first show Trustee's Exhibit 44. There's
- 15 | a binder in front of you, but I think it'll be on the screen
- 16 | in front of you, too. Tell me when you have that in from
- 17 | you.
- 18 | A I'm ready.
- 19 | Q What is this document, do you know?
- 20 A This is the account homepage of the Cloudflare account
- 21 | for Kavitha@Voizzit.com.
- 22 | Q And, Mr. Grall, how did you obtain this?
- 23 A Through my access as super admin to this account.
- 24 | Q And when did you obtain this?
- 25 A Around 12:30 this afternoon.

- 1 | Q Okay. And just to be clear, this is the
- 2 | Kavitha@Voizzit.com account, right?
- 3 || A Correct.
- 4  $\parallel$ Q This isn't the Tangible Play account, correct?
- 5 | A That's correct.
- 6 Q What does this show, Mr. Grall?
- 7 || A It shows that the domain, PlayOsmo.com, which is the
- 8 | main website for Tangible Play, is active within the
- 9 | Kavitha@Voizzit.com account.
- 10 | Q Mr. Grall, could you turn to Exhibit 45, please.
- 11 || A Yes.
- 12 | Q What is this document, do you know?
- 13  $\|A\|$  This is the last record of the audit log for
- 14 | Kavitha@Voizzit.com's account and it shows that on
- 15 | November 17th, the account was created by a user,
- 16 | Kavitha@Voizzit.com.
- 17 | Q Okay. So let's break this down.
- 18 | First of all, how did you obtain this document?
- 19  $\|A\|$  Through my super admin privileges access to the site.
- 20 | Q And when, Mr. Grall, were you first able to access that
- 21 and see this document?
- 22 | A Around 12:30 today.
- 23 Q Okay. So if I'm looking at the top line of this
- 24 | document where it says, "November 17th, 2024. Action:
- 25 | Create user Kavitha@Voizzit.com, " what does that mean?

- 1 A I believe that shows that that's when this account was 2 created.
- 3 Q Mr. Grall, I'm going to ask you to turn to Trustee's
- 4 Exhibit 43.
- $5 \parallel A$  Yes.
- 6 | Q What is this document, do you know, Mr. Grall?
- 7 A This is a screenshot of an audit log for the Tangible
- 8 | Play account, which is titled as "Osmo," as you can see in
- 9 the upper-corner. And it shows that on November 17th, the
- 10 | zone was moved. Zone is how Cloudflare calls the contents,
- 11 | or the domain contents of the Cloudflare account.
- 12 Q Okay. I know we're moving quickly, Mr. Grall, so I
- 13 | just want to make sure I understand this.
- 14 The first exhibits we looked at were for the
- 15 | Kavitha@Voizzit.com account; is that right?
- 16 A That's correct.
- 17 | Q And we're now looking, for the first time, at the
- 18 | Tangible Play Cloudflare account documents, correct?
- 19 A That's correct.
- 20 | Q And we're now looking, for the first time, at the
- 21 | Tangible Play Cloudflare account documents, correct?
- 22 | A That's correct.
- 23 | Q And they're showing on November 17th, that there was a
- 24 | transfer out of the Tangible Play Cloudflare account; is that
- 25 | your testimony?

- 1 | A That's correct.
- 2 | Q Mr. Grall, were you able to determine today when you
- 3 | logged in who the users were of the Tangible Play account?
- 4 | A Yes, they included numerous users with email extensions
- 5 | at Byjus.com. Two notable individuals were at
- 6 | Vinay@Byjus.com and JennyFittle@Byjus.com (phonetic).
- $7 \parallel Q$  Well, those are some familiar names, Mr. Grall.
- 8 | Have you been able to remove them as users?
- $9 \parallel A$  Yes.
- 10 Q Mr. Grall, I'm going to ask you now to look at
- 11 | Trustee's Exhibit 47.
- 12 | What is this document, do you know, Mr. Grall?
- 13 A This is another image of the audit log for the Tangible
- 14 | Play account, titled "Osmo" on the upper-left corner. It
- 15 | shows that on November 15th, a user, Vinay@Byjus.com, added a
- 16 | user, Kavitha@IndiaFirst.com.
- 17 | Q And how did you obtain this document, Mr. Grall?
- 18 A Through my access as super admin.
- 19 | Q And was that, again, today, around noon?
- 20 | A Yes.
- 21 | Q Mr. Grall, do you know what IndiaFirst is?
- 22 | A IndiaFirst is a Voizzit entity.
- 23 Q And how do you know that?
- 24 | A An internet search of the words IndiaFirst and Voizzit
- 25 | show that Rajendran Vellapalath was the founder of IndiaFirst

- 1 | and IndiaFirst is also listed on Voizzit's homepage.
- 2  $\mathbb{Q}$  So I just want to, again, make sure I'm understanding
- $3 \parallel \text{this correctly.}$
- 4 This document shows that on October 15th, Vinay
- 5 | Ravindra made Kavitha@IndiaFirst a user with authority to
- 6 make transfers out of the Tangible Play account; is that
- 7 || right?
- 8 A No. A correction on November 15th.
- 9 Q November 15th, thank you.
- 10 Mr. Grall, do you recall the date on which this Court
- 11 | entered the stay order?
- 12 | A On Tuesday, November 12th.
- 13 | Q Okay. And then just one more time, what was the date
- 14 | on which Vinay Ravindra made Kavitha@IndiaFirst.com, a user
- 15 | who was authorized to transfer this out of the debtors'
- 16 | account?
- 17 | A On November 15th.
- 18 | Q And what was the date on which Kavitha@IndiaFirst
- 19 | transferred the Tangible Play out of Tangible Play, out of
- 20 | the debtors' account to Kavitha@Voizzit.com?
- 21 A November 17th.
- 22 MS. ROOT: I have no further questions for you,
- 23 Mr. Grall.
- 24 | THE WITNESS: Thank you.
- 25 THE COURT: Any other direct?

UNIDENTIFIED SPEAKER: No, Your Honor. 1 2 THE COURT: Cross? 3 CROSS-EXAMINATION BY MR. MOZAL: 4 5 Good afternoon, Your Honor. Mr. Grall, when was the first time you heard of 6 7 Voizzit? On October 8th. 8 Α 9 What were the circumstances? 10 We had been informed by an employee that the Stripe account was renamed to Voizzit and money had left that 11 12 account. 13 Do you know whether, before October 8th, anybody had 14 reached out to anyone at Voizzit to give them notice of this 15 bankruptcy proceeding? We were not aware of Voizzit prior to that date. 16 17 THE COURT: Can you both keep your voices up? I'm 18 having sort of a difficulty hearing. 19 THE WITNESS: Yes, apologies, Your Honor. 20 Okay. We were not aware of Voizzit prior to 21 October 8th. 22 BY MR. MOZAL: 23 And on October 8th when that was discovered, did anybody say, Hey, we should reach out to Voizzit and ask them 24 25 about this?

```
We had no contact information for the people at
 1
   Voizzit.
 2
          You had no email addresses whatsoever?
 3
 4
   Α
         No.
 5
          So, to be clear, you didn't give anyone at Voizzit, at
   that time in early October, you didn't give anybody at
 6
   Voizzit notice of these proceedings, correct?
 7
 8
          Correct.
   Α
 9
          And you're not aware of anybody else doing so, correct?
10
   lΑ
          Correct.
               MR. MOZAL: No further questions, Your Honor.
11
12
               THE COURT: Okay. Any redirect?
13
               MS. ROOT: We have nothing further for Mr. Grall,
14
   Your Honor.
15
               THE COURT: Okay. Thank you.
               Thank you, Mr. Grall. You can step down.
16
17
               THE WITNESS: Thank you.
18
          (Witness excused)
19
               MS. ROOT: Your Honor, you have admitted into
20
    evidence Mr. Martin's certification and declaration. I just
21
   had a few questions for him. He is in the courtroom, so the
22
    trustee would call Mr. Martin to the stand.
23
               THE COURT: All right. Mr. Martin, please come
24
    forward.
25
               Mr. Martin is a member of the Delaware Bar, so I
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don't see a need to issue the oath to him. I know he is --
1
   understands his obligation to testify truthfully to this
2
   Court.
 3
               MR. MARTIN: Yes, I will confirm that, Your Honor.
 4
 5
               I intend to have candor with the tribunal in
   accordance with the Delaware Rules of Professional
 6
7
   Responsibility.
8
               THE COURT: Thank you.
9
               MS. ROOT: Thank you, Your Honor.
10
               And thank you, Mr. Martin.
         R. CRAIG MARTIN, TRUSTEE'S WITNESS, PREVIOUSLY SWORN
11
12
                          DIRECT EXAMINATION
   BY MS. ROOT:
13
14
          For the record, could you please state your employer?
15
          DLA Piper, LLP (US).
   Α
16
          And Mr. Martin, what is your job title?
17
          I'm a partner and I'm also the office managing partner
18
   of the Delaware office and the global co-chair of our
19
   restructuring practice.
20
          And Mr. Martin, you offered the declaration of document
21
    custodian that was previously admitted into evidence today;
22
   is that correct?
23
   Α
          Yes.
          Mr. Martin, I'm going to direct your attention, please,
24
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to Exhibit 15. There's a book there, but I think we can put

- 1 | it up on the screen. And I'll represent to you, Mr. Martin,
- 2 and to the Court that Exhibit 15 is a document that was
- 3 attached to your certification of records.
- 4 | A Yes, I'm familiar with it.
- $5 \parallel Q$  All right. What is this document, Mr. Martin?
- 6 A It's the engagement letter with the, at the time,
- 7 | putative debtors that were subject of an involuntary
- 8 | proceeding to engage our firm to provide legal services in
- 9 | that matter.
- 10 | Q And who were the prospective clients, Mr. Martin?
- 11 | A The clients were Epic! Creations, Tangible Play, and
- 12 | Neuron Technologies.
- 13 | Q And do you know if those clients ultimately retained
- 14 | DLA Piper, Mr. Martin?
- 15 | A Yes.
- 16 | Q And did you work on that matter?
- 17 | A I did.
- 18  $\parallel$ Q Mr. Martin, I would direct your attention to the first
- 19 | paragraph of Exhibit 15, in which it states that the
- 20 | representation is, and I quote:
- 21 | "In connection with involuntary Chapter 11
- 22 | proceedings in the United States Bankruptcy Court for the
- 23 | District of Delaware."
- 24 Do you see that?
- 25 | A Yes.

- 1 Is that an accurate description of the matter? 2 Α Yes. Who was this letter sent to, Mr. Martin? 3 Vinay Ravindra. 4 5 And turning to page 6, do you see Mr. Ravindra's signature on page 6? 7 I see a DocuSign signature for Vinay, chief content officer. 8 9 And did you understand that Vinay Ravindra was signing 10 this engagement letter on behalf of the clients? I take that to be the case, since he signed the 11 12 engagement letter. I was not the attorney specifically 13 involved in soliciting that signature. Okay. I see next to the signature a date that's listed 14 15 12/06/2024.
- Do you understand that Mr. Ravindra signed this on or around June 6th, 2024?
  - A Yes, people outside the United States frequently put the date before the month and then a different convention that we use. So that's the way I read it, yes.
  - Q All right. Thank you, Mr. Martin.
- 22 MS. ROOT: The trustee has no further questions.
- 23 THE WITNESS: Thank you, Ms. Root.
- 24 | THE COURT: Cross?
- 25 | /

19

20

## CROSS-EXAMINATION

2 BY MR. MOZAL:

- 3 Q Good afternoon, Mr. Martin.
- 4 | The engagement letter we were just looking at, was that
- 5 | labeled privileged or confidential?
- 6 A Yes, attorney-client privilege.
- 7  $\mathbb{Q}$  And when was the first time you heard of Voizzit?
- 8 A I'm not sure of the exact first time, but it would have
- 9 been in a phone call with Ms. Root in the last week or two.
- 10 | Q Voizzit was not one of the clients within the attorney-
- 11 | client privilege referenced on the engagement letter,
- 12 | correct?
- 13 || A Correct.
- 14 | Q You had no communications with Voizzit about the
- 15 | bankruptcy proceedings in this court, correct?
- 16 | A Correct.
- 17 | Q And you didn't give anyone at Voizzit notice of these
- 18 | proceedings, correct?
- 19  $\parallel$ A I don't know that I had any obligation to do so, but I
- 20 did not on behalf of these three clients, no.
- 21 | Q Fair enough.
- 22 You looked at your previous communications and provided
- 23 | some of them in your declaration, correct?
- 24 | A Correct.
- 25 | Q Did you look for communications with anyone at Voizzit;

- was that something that you did?
- 2 | A I did not.

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- When the trustee was appointed, we received a request to turn over all of our records to the trustee. Someone in my office and General Counsel's Office worked to accomplish that task.
  - Q So this -- the documents weren't necessarily handselected; they were turned over and used by the trustee.
- 9 | Is that what happened?
- 10 A We have someone in our General Counsel's Office that
  11 handles any requests for information from the firm, and that
  12 person handled searching our systems and making sure that the
  13 client file was turned over to the trustee.
- 14 Q Do you know whether that person looked for anything 15 relating to Voizzit in that search?
  - A I don't know for certain, no.
  - Q You would agree with me that you did not provide any communications as part of your declaration that indicates anything was communicated to Voizzit, correct?
- A I have -- it's been represented to me that Mr. Vinay
  Ravindra has some association with Voizzit, so I hesitate to
  say "no" to that question because to the extent that that's
  accurate, then this communication would reflect communication
  with someone at Voizzit, but I don't know that fact to be
  true, so I can't really answer that question yes or no.

MR. MOZAL: No further questions, Your Honor. 1 2 Thank you, Mr. Martin. THE COURT: Thank you. 3 Redirect? 4 5 MS. ROOT: Nothing, Your Honor. 6 THE COURT: Thank you, Mr. Martin. 7 You can step down. 8 THE WITNESS: Thank you, Judge Dorsey. 9 (Witness excused) 10 MR. MARTIN: Your Honor, I was under subpoena to be here today. I assume I'm released from that? 11 12 THE COURT: Yes, you're excused. Thank you. 13 MR. MARTIN: Thank you. MS. STEEGE: Your Honor, we have no further 14 15 witnesses. 16 THE COURT: Okay. Any other documentary evidence? 17 MS. STEEGE: No, Your Honor. I think all of our 18 exhibits have been admitted that we seek to submit. 19 THE COURT: Okay. Any evidence from the 20 Defendants? 21 MR. MOZAL: Your Honor, Mr. Samis raised the point 22 earlier about our affidavit and the proposed exhibits, and 23 I'm not trying to re-argue it, but I was just noting that that was the evidence that we had offered that we understand 24 25 is not being accepted today.

THE COURT: Okay. All right. 1 2 Well, I only have 10 minutes before I have this 4:30 hearing, so let's take a break before we do argument. 3 And I do want to consider the question of whether or not I'm 4 5 going to allow Voizzit the opportunity to come back and 6 present its own evidence in the case. 7 So let's take a recess for now. I don't know 8 how -- I'm hoping this hearing doesn't take more than 20 9 or 30 minutes, but we shall see. 10 Mr. Fox? MR. FOX: Good afternoon, Your Honor. 11 12 May I please the Court? I was just going to ask 13 the Court's indulgence to remain in the courtroom for the 14 purposes of the 4:30 hearing so I don't have to go and join 15 Zoom to then be on that hearing, as well. THE COURT: That's fine, thank you. 16 17 MR. FOX: Thank you, Your Honor. 18 THE COURT: And everybody else is, you're welcome 19 to sit in the courtroom; it's a public hearing. I imagine 20 you'll probably be bored to death --21 (Laughter) 22 THE COURT: -- but you can either stay here or go. 23 I'm trying to figure out when I should tell you to come back 24 if you want to leave. 25 Let's try to come back at 10 till 5:00, how about

1 that, and we'll see where we are. 2 Recess until 10 till 5:00. 3 (Recess taken at 4:20 p.m.) (Proceedings resumed at 5:31 p.m.) 4 5 THE CLERK: All rise. 6 Thank you, be seated. 7 Well, obviously, that other hearing took longer 8 than I expected. We're now at 5:30 and I thought about the issues regarding additional evidence to be allowed by the 9 10 Defendants. So I am going to continue the hearing at this 11 12 point, but I will say on the record that I am gravely 13 disturbed by the testimony that I heard today both, about 14 witness tampering and about actions being taken to take 15 assets from these debtors after I entered my order saying 16 that that should not happen. I think I am to a point where I 17 am going to have to make a reference to the U.S. Attorney's 18 Office, especially about the witness tampering. That's a 19 major issue. 20 But I will give Voizzit and any other Defendants 21 who want the opportunity, to put on what evidence they think 22 they have that contradicts what the debtors put on today. 23 I'm going to leave the record open so if the debtors have any

additional evidence that they want to put on after them --

I'm sure there'll be some discovery in between here -- any

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1
    additional evidence, I'll leave the record open so that the
    debtors can put on evidence, as well, and then we'll do
 2
    closings.
 3
               I don't know when this hearing is going to happen.
 4
 5
   Next week is not possible. The week after, December 5th,
    might be a possibility if that works for the parties, and
 6
    December 6th.
 7
 8
               Witnesses have to be live, if you're going to have
    someone testify. So if anyone from Voizzit wants to come
 9
10
    testify, they're going to have to be here in court.
               Anything else I'm missing? Any questions?
11
   Concerns? Comments?
12
13
               MS. SLEEGE: Your Honor, the preliminary
    injunction hearing you set for December 3rd.
14
15
               THE COURT: Oh, that's one of the things on my
16
    list. Why don't we continue this hearing then, we'll just do
17
    December 3rd.
18
               MS. SLEEGE: Yeah, that might make sense, since
   we'd be here on December 3rd anyway --
19
20
               THE COURT: Yeah.
21
               MS. SLEEGE: -- if there's time for it?
22
               THE COURT: Yeah. So I have three other hearings
23
    that day, but maybe some of those will come off, or we can
    try to move some of those. One of them I can't, because I've
24
25
    already moved it once, so I need to -- I have a 1 o'clock
```

hearing that I can't move. Some of the others we'll see. 1 One of them, I know I could move. 2 So, we'll start -- I think we're starting at 9:00, 3 4 right, on the 3rd? 5 THE CLERK: Correct. THE COURT: So we'll start at 9:00. This will 6 7 continue at that time and we'll go from there. 8 MS. SLEEGE: Your Honor, the other thing is we did serve discovery and we never got any answers to of it and we 9 10 did ask for depositions. If counsel is actually going to put 11 on and bring some witnesses here, we would ask that they 12 respond to our discovery and not say, Well, we don't have 13 time, so we're not going to do it. 14 THE COURT: Mr. Samis? 15 MR. SAMIS: Your Honor, we'll confer with the 16 clients, but our discussions with them to date was that they 17 were willing to commit to sit for depositions, they just 18 wanted to do it on a time frame that they didn't think would, like, was completely jamming them. 19 20

So, with what we've got now, we'll re-double our efforts and we'll try to make that happen.

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THE COURT: Well, if they don't cooperate in the discovery process -- I mean, this is bankruptcy: things move fast. I've tried billion-dollar cases in practice on three weeks' notice. So you need to move it along and get the

discovery done.

2 | If it's not done, there'll be consequences.

MR. SAMIS: We do understand, Your Honor. We'll be in contact. Thank you.

THE COURT: Okay.

MR. SAMIS: And thank you for your time.

THE COURT: Ms. Sleege?

MS. SLEEGE: The other point that we were going to make, Your Honor, was --

THE COURT: I don't think a mic might not be picking you up. You might want to stand at the podium.

MS. SLEEGE: Sorry.

The other point we were going to make is that by tomorrow, close of business, they are supposed to do certain things under the TRO you entered on Tuesday and there's been no effort to do any of those things. And I think that they haven't returned the funds that were supposed to be returned under the prior order, I would think that a prerequisite to putting on evidence might be that they comply with the two prior orders in advance of the hearing on December 3rd. That would be the other thing that we would request.

MR. SAMIS: Your Honor, the Court orders, we've been told by the client that they're planning on doing all of those things, especially with respect to the TRO order and they're just trying to get the analysis done on the funds

1 returned. I don't know exactly where that sits. We did send 2 another email advising them that the deadlines were, you 3 know, approaching, and they are aware of them. 4 5 So, some -- two of the deadlines haven't passed 6 yet. One of them is set to pass today, but we're rushing 7 them to be compliant. 8 THE COURT: Okay. Well, there are consequences if 9 they don't comply with the order. 10 MR. SAMIS: I do understand. THE COURT: Okay. 11 12 MR. SAMIS: Thank you. 13 THE COURT: All right. Anything else? 14 MS. SLEEGE: That's it from us, Your Honor. 15 THE COURT: All right. Anything from (indiscernible)? 16 17 MR. SAMIS: Nothing else, Your Honor. 18 THE COURT: Okay. All right. 19 Well, then, I guess I'll see everybody on 20 December 3rd. Thank you all very much. Have a happy 21 holiday, Thanksgiving; hopefully, you can enjoy some time 22 with your family. I know you all are going to have a lot of 23 work to do, but hopefully, you'll get to spend some time with your family. 24

25

Thank you.

1 CERTIFICATION We certify that the foregoing is a correct 2 3 transcript from the electronic sound recording of the 4 proceedings in the above-entitled matter to the best of our 5 knowledge and ability. 6 7 /s/ William J. Garling November 22, 2024 William J. Garling, CET-543 9 Certified Court Transcriptionist For Reliable 10 11 12 /s/ Tracey J. Williams November 22, 2024 13 Tracey J. Williams, CET-914 14 Certified Court Transcriptionist 15 For Reliable 16 17 /s/ Mary Zajaczkowski November 22, 2024 18 Mary Zajaczkowski, CET-531 Certified Court Transcriptionist 19 For Reliable 20 21 22 /s/ Coleen Rand November 22, 2024 23 Coleen Rand, CET-341 24 Certified Court Transcriptionist 25 For Reliable

## EXHIBIT C

1	UNITED STATES BANKRUPTCY COURT DISTRICT OF DELAWARE				
2	DISTRICT OF DELAWARE				
3	IN RE:	. Chapter 11 . Case No. 24-11161 (JTD)			
4	EPIC! CREATIONS, INC., et al.,				
5	Debtors.	•			
6		· ·			
7	CLAUDIA Z. SPRINGER, CHAPTER 11 TRUSTEE,	<ul><li>Adversary Proceeding</li><li>No. 24-50233 (JTD)</li></ul>			
8	Plaintiff,	. (Jointly Administered)			
10	vs.	· ·			
11	GOOGLE LLC, VOIZZIT TECHNOLOGY PRIVATE LTD., VOIZZIT INFORMATION	· ·			
12	TECHNOLOGY LLC, VINAY				
13	RAVINDRA, RAJENDRAN VELLAPALATH,	<ul><li>824 Market Street</li><li>Wilmington, Delaware 19801</li></ul>			
14	Defendants.	. Tuesday, December 3, 2024 . 9:03 a.m.			
15					
16	TRANSCRIPT OF ZOOM HEARING BEFORE THE HONORABLE JOHN T. DORSEY				
17	UNITED STATES BANKRUPTCY JUDGE				
18					
19					
20	Audio Operator:	Jermaine Cooper, ECRO			
21	Transcription Company:				
22	The Nemours Building 1007 N. Orange Street, Suite 110 Wilmington, Delaware 19801				
23	Telephone: (302)654-8080 Email: gmatthews@reliable-co.com				
24	Proceedings recorded by electronic sound recording,				
25	transcript produced by transcription service.				

1	APPEARANCES:	
2	For the Chapter 11 Trustee:	
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4		Suite 800 Wilmington, Delaware 19801
5		-and-
6		Catherine L. Steege, Esquire
7		JENNER & BLOCK, LLP 353 North Clark Street
8		Chicago, Illinois 60654
9	For GLAS Trust Company, LLC:	Ravi S. Shankar, Esquire
10		KIRKLAND & ELLIS, LLP 333 West Wolf Point Plaza
11		Chicago, Illinois 60654
12	For Voizzit Information	
13	Technology, LLC:	Christopher M. Samis, Esquire POTTER ANDERSON & CORROON, LLP
<ul><li>14</li><li>15</li></ul>		1313 North Market Street 6th Floor Wilmington, Delaware 19801
16		
17	ALSO APPEARING:	
18	In Propria Persona:	Rajendran Vellapalath, Pro Per
19		
20		
21		
22		
23		
24		
25		

## 1 INDEX 2 MOTIONS: PAGE 3 Agenda Item 1: Trustee's Emergency Motion for Entry of an 5 4 Order (I) Enforcing the Automatic Stay, (II) Declaring Violations of the Automatic Stay to 5 be Void Ab Initio, (III) Awarding Fees, Expenses, and Punitive Damages, and (IV) 6 Granting Related Relief [D.I. 244, filed 11/04/2024] 7 Court's Ruling: 67 8 Agenda 9 Item 2: Trustee's Motion for Entry of Temporary 69 Restraining Order 10 [Adv. D.I. 2, filed 11/18/2024] 72 11 Court's Ruling: 12 Agenda Item 3: Potter Anderson & Corroon LLP's Motion for 7.3 leave to Withdraw as Counsel to Voizzit 13 [D.I. 336, filed 11/25/2024] 14 75 Court's Ruling: 15 Agenda Item 4: Chapter Trustee's Emergency Motion for 6 16 Sanctions Against Voizzit Technology Private, 17 Ltd., Voizzit Information Technology Private, Ltd., Voizzit Information Technology LLC, 18 Vinay Ravindra, Rajendran Vellapalath, and Think & Learn Private Ltd. for their 19 Continuing Failure to Comply with the Automatic Stay [D.I. 340, filed 11/26/2024] 20 68 Court's Ruling: 21 Agenda 22 7 Item 5: Chapter 11 Trustee's Emergency Motion to Hold the Voizzit Defendants in Contempt of Court 23 for their Failure to Comply with the Court's November 19 Order 24 [Adv. D.I. 18, filed 11/26/2024] 25 72 Court's Ruling:

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INDEX MOTIONS: PAGE Agenda Item 6: Chapter 11 Trustee's Emergency Motion to Strike Tardy Pro Se Opposition to Preliminary Injunction [Adv. D.I. 28, filed 12/02/2024] Court's Ruling: Transcriptionists' Certificate 

(Proceedings commenced at 9:03 a.m.) 1 2 THE COURT: Good morning, this is Judge Dorsey. We're on the record in Epic! Creations, Inc., main Case 3 Number 24-11161, Adversary Proceeding 24-50233. 4 5 We're proceeding by a Zoom hearing today. turn it over to counsel for the Chapter 11 Trustee to run the 6 7 agenda. 8 MR. BARSALONA: Good morning, Your Honor. 9 For the record, Joe Barsalona from Pashman Stein Walder Hayden, on behalf of the Chapter 11 Trustee. 10 Your Honor, thank you, again, for hearing us on 11 12 Zoom. It saves mountains of expenses for the estate. We 13 appreciate it. 14 Your (audio interference) a minute ago our fourth 15 amended agenda to reflect the response to the motion to 16 strike, so we're going off of that. 17 This is a continuation, as the Court knows, of the 18 November 21st hearing and we would like to start with that; 19 that is Item 1 on the agenda, oral arguments on our motion to 20 enforce the automatic stay. 21 With that, I will hand it over to Ms. Steege. 22 THE COURT: Okay. Ms. Steege? 23 MS. STEEGE: Good morning, Your Honor. When we concluded last week, you left open the 24 25 evidentiary record. We have no additional evidence to

present and our understanding from conversations that we had yesterday with Mr. Samis is that the parties that did respond, the two Voizzit entities and Mr. Vellapalath, have no additional evidence to present.

So if Your Honor would like, we're prepared to provide our closing argument in support of our request for damages.

THE COURT: Okay.

MS. STEEGE: All right. So the trustee has approved by a preponderance of the evidence that Voizzit Information Technology LLC, Voizzit Technology Private Ltd., and Rajendran Vellapalath, working in conjunction with Think & Learn and Vinay Ravindra, willfully violated the automatic stay with full knowledge of the debtors' Chapter 11 cases when they seized the debtors' accounts held on the Apple application. I'll refer to these individuals and entities, collectively, as the "Respondents," even though, as Your Honor knows, Mr. Raveendran and Think & Learn have not appeared, despite being served.

The evidence also establishes that the trustee is entitled to actual and punitive damages because of what can only be described as the Respondents' brazen refusal to abide by the automatic stay; violations, which the evidence established, continued even after this Court ordered the Defendants on November 12th to, quote, ordered them from

"taking or causing others to take any actions in violation of 11 U.S.C. § 362(a)" and that's your order at Docket 276 at paragraph 6.

The operative Code section that governs that the trustee's requests for damages is Section 362(k) of the Code. It provides that the Court shall award actual damages, including attorneys' fees, for a willful violation of the automatic stay and that in, quote "appropriate circumstances" the Court may award punitive damages.

Atlantic Business and Community Corp., found at 901 F.2d 325 (3d Cir. 1990), a stay violation is willful if the Defendants knew of the bankruptcy filing and acted intentionally in taking the actions that they took that violated the stay. The evidence here establishes that each of the Respondents knew of the bankruptcy and that they acted intentionally when they took the Apple applications.

First, as to knowledge. Well, let's start with Vinay Ravindra. He knew of the Chapter 11 filing and that's proved by a preponderance of the evidence by the testimony of Craig Martin, a partner at DLA Piper, and Trustee's Exhibits 13 through 16. On June 10th, Byju Raveendran, the founder of Think & Learn, wrote to Rick Chesley, a partner at DLA Piper about the debtors' defense against the involuntary filing that was made in this court and at the end of this

email he states, quote, "Please send across the representation letter to Vinay.Ravindra@getepic.com"; that's Trustee's Exhibit 13.

Later that same day, Jay Tannon of DLA Piper emails Mr. Ravindra, copying Mr. Chesley and Byju Raveendran, the founder of Think & Learn, and he states in that email, which is Trustee's Exhibit 14, quote:

"Vinay, please see the attachments setting out the terms of our representation of Epic! Creations, Inc., Neuron Fuel, Inc., and Tangible Play, Inc. in the recently initiated involuntary bankruptcy proceedings."

Mr. Ravindra signs the engagement letter that was attached to the email, Exhibit 14, using Docusign. Above his signature on Exhibit 14 at the end of this engagement letter is the statement, quote:

"I have read the above engagement and conflict waiver letter for legal services and agree and accept the terms and conditions set forth herein."

He returns the engagement letter, placing a date of June 6th, 2024, on the letter. The first paragraph of the letter that Mr. Ravindra stated he read and that he signed states:

Thank you for selecting DLA Piper LLP (US), the, quote, firm, to represent Epic! Creations, Inc., Neuron Fuel, Inc., and Tangible Play, Inc., collectively, "the client" or

"the company" in connection with the involuntary Chapter 11 proceedings in the United States Bankruptcy Court for the District of Delaware, quote, "the matter," effective as of the date of this agreement.

The engagement letter executed by Mr. Ravindra is Trustee's Exhibit 15.

Exhibit 16 is Mr. Martin's declaration, testifying as the managing partner of DLA Piper's Delaware office, that the engagement letter and the emails marked as Exhibits 13, 14, and the engagement letter, 15, are part of the records of DLA Piper that it keeps in the ordinary course of its business. This evidence overwhelmingly establishes that Vinay Ravindra, the party who took all of the actions in violation of the stay, knew of the bankruptcy filing.

In response to this evidence, Mr. Ravindra offers nothing. He fails to appear and ignores this motion in the court.

The evidence also overwhelmingly establishes that
Think & Learn knew about the bankruptcy filing. The
knowledge of a corporate entity comes through its principals.
Here, the founder of Think & Learn, Byju Raveendran, was
instrumental was obtaining DLA Piper to represent the debtors
in this case as evidenced by Trustee's Exhibit 13, the email
he sends to DLA Piper, directing them to obtain Vinay
Ravindra's signature to the engagement letter, and

Exhibit 14, the email from DLA Piper to Mr. Ravindra, which 1 2 copies Mr. Raveendran, and attaches the engagement letter. But if there's any doubt that Think & Learn and/or 3 4 Mr. Raveendran knew about the bankruptcy, that doubt is 5 resolved by Trustee's Exhibits 11 and 12. Trustee's 6 Exhibit 11 is an email dated June 5th, 2024, from Aaron Kornblum and Exhibit 12 is the metadata for that email. 7 Mr. Kornblum identifies himself as, quote, "global general 8 counsel for BYJU'S Learning/BYJU'S FutureSchool/WhiteHat Jr." 9 10 He sends his email to a number of Think & Learn, BYJU'S employees, including Mr. Ravindra, Mr. Byju 11 Raveendran, and his brother Riju Raveendran. In bold at the 12 very top of that email it states, quote: 13 14 "Action required. BYJU'S term loan lenders and 15 agent initiate involuntary Chapter 11 petitions against U.S.-16 based guarantors Epic!, Neuron Fuel, and Tangible Play in 17 Delaware Bankruptcy Court." 18 The first paragraph of that email, Trustee's 19 Exhibit 11, states, quote: 20 "Reaching out, unfortunately, on a new urgent 21 matter occurrence Wednesday, 5 June, 2024, in the U.S. 22 Bankruptcy Court in the District of Delaware. A large 23 group, 15, of disgruntled term loan lenders filed involuntary

Chapter 11 petitions against U.S. subsidiaries Epic!, Tinker,

and Osmo for failing to pay creditors amounts owed."

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In response, Byju Raveendran and Think & Learn offer nothing. Like their employee, Mr. Ravindra, they have ignored this proceeding and this Court, despite being served with the trustee's motion and notice of the hearing. So the unrebutted evidence proves that each of these parties knew of the Chapter 11 bankruptcy of the debtors.

Now, turning to Mr. Vellapalath, the chief executive officer of the two Voizzit entities, his knowledge of the bankruptcy and the knowledge of both of his Voizzit companies is established in a number of different ways by the record before this Court. First, we have the testimony of William Hailer. He testified on cross-examination in testimony elicited by Voizzit's counsel, Mr. Mozal, about a meeting he attended with Mr. Vellapalath and Byju Raveendran during October in Dubai of this year.

Mr. Hailer's unrebutted testimony is that during this meeting, he and Mr. Vellapalath and Mr. Raveendran discussed these Chapter 11 cases. Mr. Hailer testified, quote, "We," meaning himself and Mr. Vellapalath and Mr. Byju Raveendran, "talked about the facts that the assets were in bankruptcy." And that's at page 63 of the transcript.

And then Mr. Mozal follows up at pages 67 and 68 of the transcript, trying to limit this testimony. He asks:

"Question: Oh, briefly, when we were talking earlier about the discussion in the October meeting, I think

it was about there was a bankruptcy?

"Answer: Yep.

"Question: Was that a discussion of the Indian bankruptcy proceeding?

"Answer: Oh, it was a discussion of all, but it mainly focused on the U.S.-based assets, because that was directly related both, to the attempt to acquire Term Loan B, as well as Epic! and Osmo."

So the Court has unrebutted testimony that in October, Mr. Vellapalath, whose knowledge is the most senior officer of the two Voizzit entities, can be imputed to them, knew of the Chapter 11 cases. This is contrary to the arguments made by counsel, not supported by any evidence, that the first time Vellapalath and his companies knew about the Chapter 11 cases was when the trustee's motion was served on November 5th of 2024.

In addition to the fact that there is evidence of this unrebutted conversation, the Court can infer from this testimony and the documents that Mr. Vellapalath and his companies knew by September 25th when Mr. Ravindra began using his former position with the debtors to start transferring assets to them about the bankruptcy.

What does the unrebutted evidence establish? It establishes that Mr. Ravindra, who clearly knew about the bankruptcy and is the person who used his position, starts

transferring a whole bunch of assets to Mr. Vellapalath and Voizzit.

Trustee's Exhibit 42, a document, Apple generated and produced in discovery, establishes that Vinay Ravindra used his administrative status on the debtors' Apple apps to administer and transfer Epic!'s Apple app to the India Voizzit entity.

Trustee's Exhibit 24 is a screenshot of an attempted taking on September 27th when Mr. Ravindra, again, tries to take the debtors' account, this time the Stripe account, and attempts to transfer that to Voizzit.

Exhibits 38, 39, and 40 establish that on

September 16th, a BYJU's employee, Janai Tatale (phonetic),

who is someone who has refused to talk to the trustee, gave

Mr. Ravindra status on Epic!'s Google Workspace account.

Using that status, on September 25th, the same time he's

taking the Apple apps, Mr. Ravindra adds

techadmin@voizzit.com to the Google accounts as an

organization administrator. This gave techadmin@voizzit.com

access to the Workspace, Cloud, and Play Store accounts.

The next day, techadmin@voizzit.com changes the account policies to allow Epic!'s projects on the Google Cloud site to move to a third-party organization and then it's moved from Epic!'s accounts over to the Voizzit entities.

Mr. Grall testified in his supplemental 1 declaration at paragraphs 20 through 4 that on 2 September 24th, all 72 of Epic!'s SourceCo repositories went 3 to an entity called EduNest-EP account and all 321 of 4 5 Tangible Play's repositories were transferred to an EduNest-6 TP account. All this happens on October 14th. As Mr. Grall testified, these EduNest accounts have a website that states 7 it is, quote, "designed and developed by Voizzit Information 8 9 Technology LLC." 10 And, finally, we have what happened on November 15th, after this Court's November 12th order, 11 ordering all of the Respondents to stop violating the 12 13 automatic stay. As established by Trustee's Exhibits 43 14 through 47 on November 15th, 2024, Mr. Ravindra accessed the 15 debtors' Cloudflare site and gave access to the site to Kavitha@IndiaFirst.com. 16 17 IndiaFirst is a Voizzit-Vellapalath related 18 company. If there's any doubt of that, Your Honor, look at 19 the email that was sent by chambers to various Voizzit 20 parties appearing here today via Zoom and you will see 21 IndiaFirst addresses among them. 22 Two days later, Kavitha transferred Tangible 23 Play's PlayOsmo.com domain to the control of Kavitha@voizzit.com. Common sense tells you that 24

Mr. Ravindra, in his position as a senior employee of Think &

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Learn, did not just pluck the company, Voizzit, out of thin air and decide that they should be the beneficiary of his gifting away of the debtors' IP; he was working with Voizzit and his employer, Think & Learn, to make these transfers happen. They all knew of the bankruptcy.

And this is where Mr. Hailer's testimony really fills in the gaps as to why Respondents were violating the automatic stay and taking property from the debtors; companies, you know, ostensibly, or that are owned by Think & Learn, and transferring it over to Voizzit, a company that, arguably -- or at least we have no evidence -- has a connection to Think & Learn, other than as part of this conspiracy.

Mr. Hailer testified that Byju Raveendran wanted to acquire the Term Loan B, the lender's loan guaranteed by the U.S. debtors, but the lenders were not willing to sell because they thought that perhaps what was happening was their own loan proceeds were being used to buy the loan.

Mr. Hailer testified that one of what he called the "backup plans to the backup plan" hatched by Mr. Byju Raveendran, was that if he could not buy the lender's loans at a steep discount, was to have someone claim that they actually owned the debtors, Think & Learn didn't own the debtors, and then just take the assets that way. And Mr. Hailer testified that Byju Raveendran asked him to have his company, Rose Lake,

participate in this scheme.

Mr. Hailer testifies at page 42 that he was asked to create documents that show that Rose Lake already owned the assets, but Mr. Hailer refused, and he testified, quote, "It would feel certainly weird, but fraudulent to say, Hey, we now own the assets."

And his explanation was that Rose Lake had tried to purchase these assets, unsuccessfully, when there had been a sales process run to sell these companies prior to the bankruptcy. So during these conversations, Mr. Hailer testified that, quote, "Never once in hundreds of conversations he had with Mr. Raveendran, had Mr. Raveendran ever brought up Voizzit or mentioned that it owned the U.S. companies." And this testimony is at page 43 of the transcript.

Mr. Hailer testified that he came forward to lender's counsel when he realized that the same scheme that Mr. Raveendran had proposed he participate in during a conversation he had this summer, was what Voizzit was now claiming in this court, that it owned the assets of the debtors' business and was entitled to take all of these internet platforms away from the debtor. And if there is any doubt about the fact that Mr. Raveendran was working with Voizzit, Mr. Hailer testified at page 44 of the transcript that he spoke with Mr. Byju Raveendran over the weekend of

November 15th through 17th and during those conversations,
Mr. Raveendran told him, quote, "The goal was ultimately to
decrease the value of the assets where the trustee would have
a harder time selling the assets. That it would more likely
that the lenders would either agree to sell Term Loan B to
Rose Lake or agree to a lower price for the assets."

Mr. Hailer also testified at page 44 that
Mr. Raveendran told him in the weekend before our hearing on
November 21st that Voizzit would continue to, quote, "muddle
the water of the overall bankruptcy hearings by filing
actions in Delaware Chancery Court." This testimony fills in
the gaps of why a Think & Learn employee would violate the
automatic stay to surreptitiously transfer the debtors' IP
and internet platforms to another company, Voizzit, planning
that if they were caught, to argue that this company owned
the assets of the debtor.

And what the connections and what the agreements are between Think & Learn and Voizzit, we don't know, Your Honor. We asked for discovery from Mr. Vellapalath, Mr. Ravindra, and the Voizzit entities through Rule 30(b)(6) examinations; no one ever appeared to answer our questions. No one ever produced any documents, other than what they chose to attach to their filings. No one ever answered our interrogatories about any of this. So there are some unanswered questions, but a good surmise here is that there

is some deal that was reached between Think & Learn and Voizzit, where funds would be exchanged at the end of the day if they had gotten away with this scheme.

In addition to this testimony, we have the Voizzit entities' own admissions. Mr. Vellapalath and the two Voizzit companies admitted in their response, filed at Docket 288, page 6, that through Voizzit's acquisition of debtor Epic!, further detailed below, Mr. Vinay Ravindra became the CEO of Epic! If their story is true, then they're bound by Mr. Ravindra's knowledge as their employee of the bankruptcy.

Finally, you have the timing here. All of this shortly after the trustee is appointed. The Court enters the orders for relief, directs the appointment of a trustee. On September 23rd, the U.S. Trustee appoints Ms. Springer, subject to Your Honor's approval.

Knowing that they can no longer divert the revenue, that that was ending, these bad actors took steps to take the business any way they could and the flurry of activity starts on September 25th and establishes that Respondents knew of the bankruptcy and they were working very, very hard to stay one step ahead of the trustee and get ahead of her and the debtors' bankruptcies.

In response, Mr. Vellapalath and the two Voizzit entities have offered no evidence. While they've appeared

here, apparently today via Zoom, they have never come to this court to testify. The Court gave them this extra day to come back in person and present evidence. Though chose not to do so.

At the start of the hearing, you heard a vague excuse about needing a visa, but the Court can take judicial notice that a business visa from the UAE or from India lasts 10 years and can be used on multiple trips. It makes no sense that Voizzit, it's this large international company that it claims to be in its filing, that no one in its organization has a visa to travel to Delaware to testify before Your Honor.

Maybe Mr. Vellapalath doesn't have a visa, but somebody does because they claim they own a company in the United States. You would think that someone would have visited that company at some point in the last several months if that was, in fact, a true story, which we would take the position it is not.

They have not come before you, Your Honor, I think it's clear, because they have no defense. And the icing on the cake of that conclusion is that when Respondents realized that Mr. Hailer would testify, they bought him a ticket to Dubai, hoping he would leave the company -- leave the country and not testify against them.

In addition to knowing about the bankruptcy, there

is no question that the acts necessary to take the Apple apps were intentional. An intentional act is one where the actor knows of effect of its actions.

The Respondents had to know that by going into these applications and transferring them to the Voizzit entities, in particular, the Apple apps, but all of the taking that they've done, that these actions would take property of the debtor and that was their intent all along.

The trustee has established by a preponderance of the evidence that each of the Respondents knew of the bankruptcy and willfully violated the automatic stay anyway. The preponderance of the evidence also establishes that Respondents' conduct here is egregious and this is a, quote, "appropriate circumstance" in which to award punitive damages.

established the taking of the Apple apps, but that is not just a single instance of a violation of the automatic stay. They've taken the debtors' accounts at Google. They've taken the debtors', or attempted to take the debtors' account at Stripe, and took substantial dollars there. They took the debtors' repositories on the GitHub site.

And the icing on the cake is the fact that after

Your Honor entered an order on November 12th ordering them to

stop their stay violations, Trustee's Exhibits 43 through 47

and Mr. Grall's testimony on November 21st establish on

November 15th that Vinay Ravindra infiltrated the debtors'

playosmo domain account on the Cloudflare site. On

November 17th, he granted access to that site to a Voizzit employee and they, then, transferred that site over to

Voizzit.

After the Court entered its consent order with Cloudflare giving us back control of the account, the trustee gained access to the site. And what is truly an ironic fact, when Mr. Grall was given access to the site late in the morning before the November 21st hearing, Cloudflare did that — they had to do it by using a Voizzit.com email address to send the site back to us.

All of this IP is known to be central to the debtors' businesses and its ability to operate and that this would do what Mr. Hailer testified was the Respondents' intent: prevent a sale of these businesses, or at least decrease its value, and allow the bad actors, the Respondents here, to retain these businesses without paying for the assets.

Respondents are not going to stop unless this

Court sanctions them severely. This is made clear by the

fact that the Respondents obviously knew about the automatic

stay on November 15th and they chose to violate it anyway;

that's the subject of another motion that's up today, a

second motion for sanctions.

Respondents are not going to stop without a severe sanction is evidenced by the Google adversary proceeding.

This Court ordered Respondents to cure their stay violations by November 22nd, with regard to the Google accounts. That cooperation was important, according to Google, because it would make it easier to transfer, more quickly, those accounts back to the debtors.

What did they do? They did nothing; they ignored the Court's orders.

One of our motions up this morning, Your Honor, is to ask you to issue a rule to show cause so that there can be a hearing to determine whether they should be held in contempt of that order.

Finally, it's important to know here that

Respondents are not before the Court pleading, mea culpa,

please forgive us, and offering to fix what they attempted to

break; instead, they have defied this Court's orders and

offered vague excuses about visas about why they aren't here.

The simple fact is they have chosen not to defend themselves

before this Court because they have no defense and they chose

to try to persuade another witness, Mr. Hailer, who came

forward voluntarily and gave very damaging testimony against

them, to leave the country and not testify. Their witness

tampering is clear evidence of guilt.

The only way to stop Respondents is to award significant damages, not only to compensate the trustee, but to punish them for their wrongful actions. So what we are asking for is actual damages equal to all of the attorneys' and financial advisor's fees incurred by the trustee in connection with prosecuting these motions and fixing the problems that their stay violations created. We are also asking that Your Honor include the lender's fees in connection with this because these are fees that the debtors' estates are responsible for under the DIP financing order that has been approved. And we'd ask that we be given a short period of time to submit those invoices so that Your Honor can set that amount as you deem appropriate.

And as part of the Cloudflare motion, what we're really asking for there, Your Honor, is given that we have proved-up that violation of the stay already through the evidence at this hearing, that we be allowed to include those fees in connection with this violation --

THE COURT: I'm sorry, which fees are you talking about now?

MS. STEEGE: The fees incurred in connection with fixing the Cloudflare stay violations included in with these Apple stay violation fees.

We're also asking for damages in the amount of \$1,063,763.74, which are the funds that Voizzit got out of

the Apple accounts before Apple froze those accounts, and that they have not returned to this estate; funds they should have returned if, in fact, this was just an innocent violation of the stay and they now know better. They haven't given those monies back.

We're also asking as part of the Cloudflare situation for \$15,000, which is the revenue we estimate that we lost over that four- or five-day period when the site was down.

In addition, we're asking that the fees the estate is being charged by these various websites, because we're still being charged fees for these sites for the time period when Voizzit controlled these apps and domains, and that's set forth in Mr. Grall's supplemental declaration, D.I. 318.

Finally, we would ask for punitive damages in an amount Your Honor determines are sufficient and appropriate under these circumstances. We know that under the Third Circuit precedent, In re Lansaw, 853 F.3d 657 (3d Cir. 2017), punitive damages that are up to four times the actual damages are appropriate in the Third Circuit. And we think that an award of that magnitude is appropriate here, given the egregious nature of the stay violations and the fact that they continue to violate the stay, even after Your Honor ordered them to stop.

And so unless the Court has any questions for us,

we would ask that Your Honor enter an order along the lines outlined herein.

THE COURT: Okay. Thank you.

No questions.

Mr. Shankar?

MR. SHANKAR: Good morning, Your Honor.

Ravi Shankar from Kirkland & Ellis, on behalf of GLAS Trust Company.

Your Honor, I want to start with the testimony of William Hailer. Mr. Hailer did something two weeks ago that no one in this case has done in a long, long time; he came to court, Your Honor. Mr. Hailer came to court and he walked us through the scheming that is occurring in the background. He pulled back the veil. He told us how far Byju Raveendran and his cohorts, including Voizzit, including Mr. Ravindra, will go, and it is nothing, Your Honor, short of a fraud on this Court to damage these debtors.

Mr. Hailer was detailed, including when he walked through the all-important mid-October meeting in Dubai at Byju Raveendran's house with Mr. Vellapalath and Mr. Hailer brought proof, a \$10,000 business class ticket to Dubai, courtesy of Byju Raveendran, which was admitted at GLAS Exhibit 1.

And I guess, Your Honor, if I were to look for the silver lining, and in the Christmas spirit, you know your

witness is good when the adversary wants him out of the country so badly that they'll buy them a \$10,000 ticket, rather than testify. I suppose that's the greatest compliment Mr. Hailer could get from his adversaries in this case.

Mr. Hailer is the only person who has ever given a coherent explanation for Voizzit's actions in this case.

Voizzit's position, Your Honor, is entirely implausible.

GLAS and the lender's commenced these cases back in early

June and for months, Voizzit was nowhere to be seen. But it showed up in November, a few weeks ago, claiming to be the debtors' true equity owner and it disclaimed any knowledge of these bankruptcy proceedings. It was a remarkable position to hear equity take the view that it had no clue that these Delaware debtors were in bankruptcy and there's not a shred of evidence, Your Honor, that has been admitted that substantiates that claim.

Ms. Steege walked through the automatic stay test and I want to focus, Your Honor, on the question of punitive damages, which is one that's close to my heart, given all of the misconduct, Your Honor, we have seen over the course of this case and that culminates and builds on to the misconduct we've seen over the course of the Alpha case. And the question of punitive damages, to me, is really a question of how reprehensible is Respondents' conduct? And I use the

word "reprehensible" because the Supreme Court in its State 1 2 Farm decision -- that's 538 U.S. 408 -- found that, quote: "The most important indicium of reasonableness of 3 punitive damages award is the degree of reprehensibility of 4 5 the Defendant's conduct." 6 Your Honor, I brought a few slides to walk through 7 with you in connection with these arguments. Nick Benyo is our trial tech, and if, Your Honor, wouldn't mind giving 8 Mr. Benyo access to the Zoom platform, I'll pull up the 9 10 slides, Your Honor. THE COURT: All right. If you raise your hand, 11 12 I'll be able to find you easier on the Zoom call. There we 13 go. MR. SHANKAR: And, Nick, let's pull up Slide 3. 14 15 THE COURT: You should be good to go. There you 16 go. 17 (Pause) 18 MR. SHANKAR: Your Honor, under Third Circuit 19 precedent, punitive damages of four times compensatory 20 damages are well within the appropriate boundaries of due 21 process. This is the Lansaw case that Ms. Steege mentioned. 22 I would also flag, Your Honor, the Third Circuit's 23 2007 decision in CGB Occupational Therapy, where the Third 24 Circuit awarded punitive damages at almost a 7:1 ratio after

conducting an extensive analysis of Supreme Court due process

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precedent.

Let's take down those slides, Nick.

And, Your Honor, the only reasonable inference from the evidence here is that Voizzit, Think & Learn,

Mr. Ravindra are co-conspirators, acting in concert, to undermine this bankruptcy process so they can regain control of the debtors. That's the scheme and it's reprehensible.

Voizzit doesn't actually own the debtors. The defense they have lodged to this motion is a mirage.

Mr. Hailer revealed Byju Raveendran's plot to backdate documents to attempt to show Epic!'s assets have already been moved before the bankruptcy has began. That's the backup to the backup that Ms. Steege referenced.

And I want to spend, Your Honor, a moment on the backdating. In the original declaration that Mr. Vellapalath filed, that's at Docket 289, Mr. Vellapalath attached three documents purporting to show a loan by which Voizzit acquired the equity of Epic! and Tangible back in April. And to be clear, Your Honor, the declaration, those exhibits are not in evidence. They are not — been moved into evidence. But I reference them, Your Honor, because their mere filing on the docket is relevant to the reprehensibility of Respondents' conduct.

This is not a case where a counterparty has been caught and acknowledges wrongdoing; this is a case where a

counterparty engages in deceit to cover up the wrongdoing.

In light of the evidence, Your Honor, the only reasonable inference is that the documents were backdated, that that is the throughline that explains why Voizzit never showed up in these cases until November.

I want to build on Ms. Steege's comments regarding Respondents' discovery failures, because we haven't received any meaningful discovery, Your Honor, which is a pattern we've seen, not in just these cases, but also in the Alpha case. The trustee served document requests on November 12th. If these loan documents were legitimate, if Mr. Vellapalath's declaration were legitimate, there would be hundreds, thousands of emails back and forth regarding the loan default. This is a hundred-million-dollar loan in default and there would be an extensive paper trail.

Your Honor, we have not received a single email in discovery about the loan. Not one email.

It gets worse, Your Honor, because Voizzit appears to now be doubling down on its deceit. Your Honor concluded the November 21st hearing with comments about the gravity of the misconduct, the criminal misconduct that has taken place in this case. And following those comments, just over the weekend on Sunday, Mr. Vellapalath filed an inadmissible and untimely declaration, which he styles as his pro se declaration. There are a number of exhibits attached to that

declaration, none of which are admissible, but if you work your way through the declaration, Your Honor, and its exhibits, what you will see is there are even more fabricated documents.

There are documents, not fabricated documents, which purport to be between GLAS, my client, and Rose Lake, Mr. Hailer's fund, that purport to effectuate a sale of the term loans for cents on the dollar. Your Honor, let me be absolutely clear: There is no agreement to sell the term loans. GLAS never entered into the documents that Mr. Vellapalath brazenly attaches to his declaration.

The purported signatory on those documents is GLAS' general counsel. We looked at the signature, Your Honor. We spoke to the general counsel. His signature was forged and we've confirmed it's forged. And if there's ever a point in time where we need to bring in Mr. Carne and to prove-up the forgery, we are prepared to put that into evidence. And I am simply at a loss for words, Your Honor, to now see fabrication, not just among the wrongdoers, but implicating my own client to manufacture a purported sale, which is entirely consistent with the scheme that Mr. Hailer brought to light.

In the Alpha case, we spoke a lot about the coverup being worse than the crime and here, Your Honor, there are parties submitting fabricated documents to cover up the crime. Your Honor, we can set all of that aside for a moment and assume for a moment that Voizzit, in fact, owns the debtor. And I thought a lot, Your Honor, about what would it mean if Voizzit was actually the secret equity owner of these debtors from April and what are the implications of those remarks?

And I want to go down, Your Honor, this thought bubble for two reasons. It further underscores the reprehensibility of the conduct here; that's the first reason. And, second, Your Honor, if there was any lingering doubt about Voizzit and Byju Raveendran's concoction of this entire scheme, when you look at the circumstantial evidence that is inconsistent with the claim of equity ownership, to me, that's the final nail in the coffin, or to borrow Ms. Steege's comments, it is "the icing on the cake."

It is implausible to believe that Voizzit did not know about the biggest lender in the debtors' capital stack and that those lenders put these debtors into bankruptcy.

Nick, if we could pull up Slide 5.

(Pause)

MR. SHANKAR: And, Your Honor, I will have to apologize for the wall of text here. This is excerpts from Voizzit's opposition brief, filed at Docket 288, and this is Voizzit's argument that they claimed to have exercise remedies in April of 2024 based on a loan that was assigned

to it in December of 2023. And the basis for Voizzit's exercise of remedies is that GLAS had filed an involuntary petition against Think & Learn in India and that involuntary bankruptcy petition had not been stayed or vacated within 30 days.

According to Voizzit, that is what triggered its conversion right. But that argument, Your Honor, is significant because it tells you two things. First, Voizzit knew that BYJU'S was in financial distress. The entire reason it purports to be equity is because of the distress of the BYJU'S organization. And, second, Your Honor, Voizzit knows that these same lenders, that GLAS and these same lenders, the principal creditors of the debtors and of Think & Learn, were ready, willing, and able to file involuntary bankruptcy petitions, and that's exactly what happened here. These bankruptcies were reasonably foreseeable from the very moment Voizzit became equity.

Next slide, Nick.

(Pause)

MR. SHANKAR: Two months later, Your Honor, GLAS and the lenders filed their involuntary petitions; this is early June of 2024. There is news coverage all over the globe around these petitions. And as the Third Circuit found, it's the <a href="Benak">Benak</a> decision at 435 F.3d 396, the Court can take judicial notice of the news articles to, quote, indicate

what is in the public realm at the time.

There was no secret about these involuntary petitions the moment they were filed. And anyone who set up a simple Google alert, like Mr. Hailer did, or who otherwise was tracking the business affairs of these debtors, would have readily been aware of the involuntary petitions. It was not a secret.

Next slide, Nick.

And you know it's not a secret, Your Honor, because this is what Ms. Steege quoted from; this is the engagement letter that Vinay Ravindra signed engaging DLA Piper as bankruptcy counsel in these involuntary cases and Vinay Ravindra, as quoted on this slide, quoting from Voizzit's opposition brief. He is Voizzit's handpicked CEO. Their agent is the one engaging bankruptcy counsel in the face of a well-publicized bankruptcy.

Next slide.

(Pause)

MR. SHANKAR: And the final point, Your Honor, is that the timing of the transfers tells it all. According to Voizzit, once it became equity, so that April 1st date when Voizzit becomes equity, it had the right to transfer the debtors' assets. That's how Voizzit explains why it came to the own the debtors' assets.

But what Your Honor will see from all of the white

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1 in the middle of this slide, is that for the first five and a half months after Voizzit purportedly became equity, there are no transfers. This is the visualization of Ms. Steege's 3 comments regarding the absence of transfers for a long 4 5 pendency of time. From April until September, Voizzit did 6 not move any assets out of Epic! and Tangible, and the 7 absence of any such transfers in the record is the proof, Your Honor, of what's going on.

But the green box, Ms. Springer is appointed on September 23rd, and suddenly there's a flurry of activity: September 24th, September 26th, September 27th, October 3rd, October 14th, just a couple of weeks ago in November. All of the transfers only follow Ms. Springer's appointment.

And if Voizzit's defense is true, if they truly are the innocent equity owner that they claim to be who are moving their assets out of a company they purported to own, and setting aside, Your Honor, that that entire argument makes no sense under Delaware corporate law, then the question I would ask Voizzit is why it did not start making any transfers until Ms. Springer's appointment.

Nick, we can take this slide down.

Your Honor, there is so much more we could walk through. We filed at Docket 351, two Rule 44.1 declarations, laying out why the purported Voizzit loan is unlawful under Indian law. Think & Learn and Byju Raveendran, they have

never acknowledged Voizzit's ownership; in fact, Think &

Learn just submitted multiple letters with this Court saying

it is the owner of the debtor. Byju Raveendran directed the

debtors' defense; Ms. Steege walked through that comment.

The list goes on and on and on.

And, ultimately, Your Honor, it's not all that complicated to see what's going on. Voizzit is working together with the Byju Raveendran family to frustrate and impair these bankruptcy cases. And under applicable Third Circuit case law, Your Honor, in addition to compensatory damages, we would request that the Court grant the maximum permissible punitive damages permitted under Third Circuit law, which we would submit, Your Honor, is at least 4:1 as a ratio and up to 7:1 under the Third Circuit's decision in CGB Occupational Therapy.

Thank you, Your Honor.

THE COURT: Thank you.

Mr. Samis?

MR. SAMIS: Good morning, Your Honor.

Chris Samis from Potter Anderson & Corroon here today on behalf of the Voizzit entities. Thank you for allowing us to participate by Zoom today; I think it aids the process.

I wanted to just start, Your Honor, with a little bit of table-setting so that you understand where we are and

then I'll dive into responding to Ms. Steege and
Mr. Subramanian. Your Honor, we find ourselves, I guess, in
a bit of an awkward spot at the intersection of this hearing
and our motion to withdraw.

When we arrived on the scene on November 12th, we were faced with a situation where our client was already staring down accusations of violating the stay. We sought more time and that request was denied; subsequently, we defended the client at the hearing on November 21st, again, among other things, arguing for more time to respond, to engage with, and participate in the discovery process. The Court also denied this request, but ultimately adjourned the damages hearing, due to Mr. Vellapalath's inability to appear live at the late hour of the day and the Court's calendar.

Potter Anderson immediately engaged with the client to make the most of the extension of the holiday; however, after multiple client communications and continued work over the weekend, by November 25th, it had become clear that we were not achieving the cooperation necessary on production or strategy to continue the engagement.

Accordingly, PAC filed a -- Potter Anderson filed a motion to withdraw as counsel for Voizzit. Potter Anderson recognizes it has a duty to Voizzit while the motion is pending; however, given the status of our relationship with Voizzit and the inability to agree on a strategy moving

forward, we did not feel comfortable making certain arguments or submitting certain documents, therefore, Mr. Vellapalath has represented that he has access to this information and its sources and wished to appear *pro se* in his personal capacity at the hearing.

PAC has only ever responded -- only ever represented the Voizzit entities and does not represent Mr. Vellapalath; thus, to accomplish this, he asked for Potter Anderson's help in courtesy filing his documents responding to the PI motion. Potter Anderson is not on that signature block. The title does reference the Voizzit entities. Mr. Vellapalath insisted upon that, but he does understand that business entities are not permitted to be represented pro se.

Your Honor, additionally, Potter Anderson did note that there was potentially confidential information in the filing, so an unredacted version was filed under seal with a redacted version filed on the docket to protect the parties in interest. After conversations with our general counsel, Potter Anderson believed this, consistent with our duties, was the least chaotic way to protect the client's interests, while also avoiding any harm to the estates.

Mr. Vellapalath has not yet filed the seal motion, but we expect he'll be addressing this with the parties.

Your Honor, Mr. Vellapalath was not able to secure

a visa, as you heard, to travel to the United States for the hearing, but he is present on Zoom today and he would like to be heard, to the extent the Court will so allow, acknowledging Your Honor's directives at the prior hearing.

But as for Potter Anderson, we are prepared to proceed with closing argument on the adjourned damages motion and our withdrawal motion, but just to be clear, we understand that to the extent that Your Honor allows it, Mr. Vellapalath would be arguing pro se in his personal capacity, with respect to the balance of the items today.

But with that, Your Honor, I can jump into our response.

THE COURT: All right. Let me hear your response as to the Voizzit entities.

MR. SAMIS: Very good. Thank you, Your Honor.

So, I think this really all comes down, still, to notice, for us, Your Honor. We do raise the UAE service arguments that we raised at the initial hearing in this matter when we first appeared in the context of the damages motion for more time. But, frankly, Your Honor, with the additional time that you granted by virtue of the adjournment from the last hearing, you know, that probably doesn't come across as with as much moment. But it's really about notice, Your Honor, so we'll just rest on the papers on that argument.

But this is a matter where the burden of proof is on the trustee and GLAS. They presented no evidence directly tying Voizzit to Mr. Vellapalath -- I'm sorry -- directly tying Voizzit or Mr. Vellapalath to actual knowledge of the bankruptcy. The trustee hasn't presented proof that Voizzit was served with notice of the proceeding; rather, they've presented testimony from a Rose Lake witness with a questionable background that -- rife with hearsay and speculative comments, alleging Mr. Vellapalath's mere presence at a meeting was somehow sufficient. But there's no context provided about the discussion of the bankruptcy at the meeting or that Mr. Vellapalath was listening or participating in the conversation or understood it to be a conversation about a U.S. proceeding.

To the contrary, the testimony is that he was silent; indeed, the testimony is that Mr. Vellapalath left before the alleged conspiratorial conversations about the discussion of backdating documents began. If anything, Your Honor, the testimony just as easily suggests facts that may have been withheld from Mr. Vellapalath and not shared with him.

Now, what are we really talking about here? From Voizzit's perspective, it owns Epic! and Tangible's equity. Whether that is legally correct and what Voizzit does next with that, with that view in this court is not important for

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today. What is important for today is asking yourself why, specifically, why in a situation where all of Voizzit's actions are consistent, rightly or wrongly with the belief in ownership, a belief in ownership that would have them running headlong into the automatic stay and a torrent of litigation if they were aware of it, why would they take these actions? Well, I guess you could speculate that they banked on a highrisk, bad-faith strategy where they, whereby they act, assume they're judgment-proof, and make some limited short-term gain and dash. And that may make sense if you're a sham entity but Voizzit didn't do that. It appeared here and is trying to defend itself because Voizzit is a legitimate multifaceted, multi-national business run by a well-known serial tech entrepreneur. It's not some fly by night fraudster despite all of the trustee's and GLAS's contentions to the contrary.

So, if this far flung international conspiracy angle seems a little far-fetched what is actually makes more sense? Well, that is simple. How about Voizzit acted like an owner because it believed it was and still believes that it does. It believes in the viability of its transaction. It had no knowledge of the United States bankruptcy proceeding and operated its business in the normal course resulting in stay violative transfers. That is true. Nobody is disputing that. Ms. Steege acts like, you know, we are rejecting that;

we're not.

The trustee didn't know about Voizzit and Voizzit didn't know about the trustee or the bankruptcy. Given the world spanning sales and operations and the trustee's only recent appointment, I don't think this screams for joy.

Instead, the evidence presented by the trustee and GLAS one can surmise Voizzit and Mr. Vellapalath are also being misled by some subset of the same group of bad actors. This is exactly why, with the burden proof on the trustee and GLAS and on this record Voizzit's conduct should not be found to be willful and Voizzit should not be sanctioned.

As for their employment agency arguments, Your Honor, we don't think that gets them there either. It's our understanding from our client that Vinay did not begin providing services to Voizzit until mid-July 2024. Thus, the bankruptcy related information that was received in June of 2024 was provided to Vinay while he was employed at Think and Learn and the debtors without knowledge of Voizzit's acquisition,

Under applicable agency principles, Your Honor, imputation of knowledge from the agent to principle is possible but there are also exceptions; namely, that there can't be an agency relationship if the agent has no knowledge of the principle of acting at its direction or there is an imputation where the agent is not acting in the scope of

employment with the principle or it is acting adversely with the principle.

Delaware Courts also recognize an additional exception whereby prior confidentiality restrictions on an agent can bar imputation. All of these are reasons to reject imputation here. There is no evidence today that Voizzit existed and was not acting on Voizzit's behalf when the bankruptcy information was received in June of 2024. If anything, he was still acting for Think and Learn and the debtors prior management. It was also received on a confidential basis and in some respects on a privileged basis consistent with the (indiscernible) that might have been resolved in line with the Delaware exception.

Your Honor, in conclusion, Voizzit first received notice of the bankruptcy cases upon filing of the stay motion. Until then Voizzit was operating in good faith and had been for the last six months believing it was the rightful owner of the debtors apps and debtors intellectual property. Immediately upon entry of the stay order Voizzit stopped any further actions associated with the debtors actions and despite all of the contention to the contrary and began working with counsel on methods to try to unwind actions that were deemed void initio; though, admittedly, those transfers had not yet been returned.

Therefore, Your Honor, there was not a willful

violation of the automatic stay here. A requirement to find Voizzit liable for any damages under 362(k) sanctions should be denied but even if the Court is inclined to grant sanctions they should be appropriately limited and not unduly extensive or putative.

Bedford Town Condominium case. It's a bankruptcy case out of the District of Maryland, 2010, Bankruptcy Lexus 3355. It stands for the proposition that the only solace for a creditor who winds up willfully violating the automatic stay without meaning to do so is that a good heart may figure into the assessment of 362 damages. Sympathetic facts may be used to avert putative damages in review of the trial judge's discretion over calculation of actual damages and awards. It may also figure into the calculous of actual damages. Thus, there's conclusion surrounding this, Your Honor. The ownership of the business, the complex technology at play, the lack of notice, the facts -- facts that exist that should limit any sanctions appropriately.

Your Honor, just responding to a couple of points that were raised by the opposition. I think there is actually more agreement here than people think. We are not saying that certain transfers that I mentioned didn't happen. Its they happened prior to the order on November 15th. My client maintains that any of the transfers that are being

alleged or app transfers or platform invasion, all of that their opinion is because of the GLAS breaking software that is being used or GLAS breaking option in the software that is being used by the trustee and the platforms that are working with the trustee that are creating these inadvertent Voizzit signatures, because as you heard, even from Ms. Steege, they are still using Voizzit email addresses in order to access certain points of the platform.

Voizzit's position is that it's not the trustee doing it intentionally. Voizzit's position is that these markers that occurred in the system are occurring by virtue of the continued access. This is not Voizzit taking any independent action. Your Honor --

THE COURT: Well, you are referring to something that is not in evidence. That was in Mr. Vellapalath's declaration, which is not admissible. So, I don't consider any of that argument to be valid.

MR. SAMIS: Very well, Your Honor.

THE COURT: Let me ask you a question while I'm at it. How do you square the fact that Mr. Ravindra was appointed by Voizzit to be the CEO of Epic! when he was the one signed the retention agreement with DLA when the involuntary proceedings were filed? How does that not show me that Voizzit was fully aware of what was happening?

MR. SAMIS: Sure, Your Honor. So, I think we have

two responses there. I think the one response, obviously, is that temporally he acquired this information prior to him becoming affiliated with Voizzit. So, it was in June 2024 that he acquired that information. It was not until mid-July that he started working with Voizzit. The other --

THE COURT: Even so then the actions taken by Voizzit were in October and November, well after the bankruptcy.

MR. SAMIS: Well, Your Honor, I don't -- another thing, Your Honor, there were confidentiality restrictions that were in place over the engagement letter and also privileged considerations there. So, that would be the Delaware exception application to him not sharing that information.

THE COURT: Well, number one, engagement letters are not privileged and confidential. They are discoverable. There may be certain information in them that is privileged but they are discoverable. Number two, the fact that they filed for bankruptcy is not a part of the engagement. That is just a fact and Mr. Ravindra knew it and, therefore, I can't -- how can I say he didn't -- to say that he didn't pass that onto Voizzit is just incomprehensible to me.

MR. SAMIS: Understood, Your Honor. I will respond to a couple of more points. You know, we heard that it was reasonably foreseeable, bankruptcy was reasonably foreseeable

from GLAS's counsel and that just isn't the standard, Your
Honor. So, we would push back on that. News coverage, we
don't also think is substitute for notice. We recognize Your
Honor can take judicial notice of it for general
circumstances at the time, but we don't think that meets the
standard either.

You know, as far as the chart went that showed the assets of transfers before the trustee's appointment, our understanding from our client, again, is that they were doing other things with the business, you know, getting operationally situated and that the transfers kind of just started to naturally happen over the course of their business operations. They didn't know the trustee was there. The trustee, obviously, came onto the scene and then started to discover those things. That is what they have told us with respect to the timing.

Your Honor, I would just close, I guess, by saying its one straight thought. You know, my client represents the software and systems are degrading without maintenance. That is another thing that is resulting, I think, in some of the problems where you are seeing continuing GLAS breaking and other things that are suggesting that Voizzit is still attempting to access things when it has represented it has not.

This is going to ultimately impact not only the

trustee's ability to stream income into the estates if things continue to degrade, but it's also going to impact the end user children who are depending upon the learning application. So, regardless, Your Honor, when the smoke clears from this hearing Voizzit has continued to represent to me, again, that it stands ready and willing to meet with the trustee to try to address any of these serious concerns and to protect the estates. 

We have communicated with the trustees counsel on that. There was some concern expressed about it being, you know, another opportunity for Voizzit to gain access to systems but it wasn't rejected out of hand either. So, I think it's an important thing to continue to consider.

THE COURT: Thank you, Mr. Samis.

MR. SAMIS: Thank you.

THE COURT: Are you on, Mr. Vellapalath?

MR. VELLAPALATH: Yes, Your Honor. Thank you so much for giving me the opportunity to explain my --

THE COURT: Hold on, before you begin let me make this abundantly clear. I told you that if you wanted to testify you had to be here in my courtroom. You are not here. You cannot testify. Anything you say that is a fact that has not already been admitted into evidence is rejected out of hand. You can argue the facts that are in play and that's it. The facts that were introduced at the hearing,

the first hearing.

2 MR. VELLAPALATH: Thank you, Your Honor.

THE COURT: So, with that go ahead.

MR. VELLAPALATH: Thank you.

THE COURT: One more thing, you are not here on behalf of Voizzit. Nothing you say applies to Voizzit. Its only you individually. That is all you can appear for prose.

MR. VELLAPALATH: Thank you, Your Honor. The simple reason why I couldn't be there in your esteemed Court is because I couldn't obtain a visa to come to the United States. I have applied for a visa months back which I haven't been able to get an appointment. The appointment that I have received from the U.S. Consulate is two or three months after next year. So, I have applied for (indiscernible) of the same which I haven't gotten a response for this one. If I actually got a visa, I would have definitely made this one to make my submission in front of yourself in this particular Court, Your Honor.

THE COURT: But you haven't provided me with any documentation to show that you actually applied for a visa.

MR. VELLAPALATH: Yes, Your Honor.

THE COURT: I have looked at the public record as to what it takes to apply for a visa to travel from Dubai -- are you in Dubai or are you in India?

MR. VELLAPALATH: I am in Dubai, Your Honor.

THE COURT: I checked what it takes to get a visa from Dubai and it's not that -- it can be done in a matter of a couple of days.

MR. VELLAPALATH: I am an Indian national holding an Indian passport. I have already applied for the visa. I have forwarded my email to my counsel and I have already filed that one. I have also emailed the (indiscernible) off the visa application which I have sent it to. The U.S. Consulate I have also forwarded the same to my counsel to actually find it.

THE COURT: Do you have a Dubai passport as well?

MR. VELLAPALATH: No, I don't have a Dubai

passport. I am Indian passport holder holding an Indian

nationality and I am working in -- I am a resident in the

United Arab Emirates. I don't hold any nationality over here.

THE COURT: Alright, go ahead.

MR. VELLAPALATH: Your Honor, there are a couple of things that I briefly wanted to highlight over here. One, the whole story of Voizzit or me actually paying my money to Riju Ravindran or Byju Ravindran of Think and Learn where I have already submitted the proof of the bank transfers. That has happened in December 2023 and in January 2023 I have already submitted the bank proof of \$25.5 million which I have gotten assignment of \$100 million which Riju Ravindran

has paid to Think and Learn. So, I have already submitted the proof of those and based on that I have actually converted two assets in question right now or in argument right now in April of 2024.

The simple reason why I couldn't actually -- maybe one of the counsel has actually mentioned why we were not doing any actions from April to July was that we were negotiating with Think and Learn that, okay, I was only concerned about the money that I have actually paid and that is hard earned money and I was not planning to run these two organizations until July where I have realized that there is a bankruptcy proceeding that has actually happened with the Think and Learn in India and that is where I have decided with my team and told my team to actually take over this one.

The second point, Your Honor, that I wanted to make here is regarding Mr. William Hailer who has actually made some submissions to the Court. I met very briefly Mr. William Hailer less than 10 minutes in Byju Ravindran's residence in Dubai. I just wanted to read the submission that I have actually made in front of this Court because I am a person who actually have two kids and I don't believe people lying in front of -- especially in front of a Court, in front of a Judge and I don't believe in that at all.

On (indiscernible) 2024 Mr. William Hailer submitted a declaration and provided testimony to this Court

that contains materially false statements and deliberated misrepresentations. I don't know why he had (indiscernible) he was supposed to be and bring me or drag me into this particular picture. My entire interaction with Mr. Hailer consisted of a single meeting lasting around 10 minutes at Mr. Byju Ravindran's residence, which I have actually mentioned.

During this brief encounter Mr. Hailer discussed only two topics with me. When I have introduced myself as a technology investor and entrepreneur who used to have a travel tech business and I also mentioned my recent success (indiscernible) from my first travel business which I have actually made money. That is the time that Mr. Hailer asked me whether you will be interested in investing that money somewhere else.

I have (indiscernible) of that money. I have already invested in some of my business and I have mentioned that -- Mr. Hailer has mentioned that he is in Dubai to meet some of the investors to raise \$150 million to close a term loan B and he showed me a term sheet for the same which he -- which was signed by William Hailer. The reason why I still remember that one is his signature forms the letter W and that is what he has actually told me.

Mr. Hailer's testimony to this Court includes demonstrably false statements that constitute perjury

specifically Mr. Hailer testified under oath that he had not signed any agreement with GLAS. This statement is false as I have seen the document in my own eyes with Mr. Hailer. I have also been able to update access to those term sheets and a document when I have heard when Mr. Hailer has actually testified in this particular Court from some of these investors that he has actually mentioned over there.

Mr. Hailer's declaration to this Court (indiscernible) omitted all the executed agreements which I have obtained from the investors that I have actually been in touch after what Mr. Hailer has actually mentioned over here demonstrating a deliberative withholding of material facts from this Court I have both direct and personal knowledge, seeing it through my own eyes, and additional documentary evidence filed under seal which Your Honor can actually go through to prove that Hailer made a false statement.

Not only that, I am currently obtaining a forensic report on those documents as well as the number of screenshots that I have actually obtained from the investors which he has already mentioned in his last justification and I have already processed that one. That is --

THE COURT: Let me ask you a question, Mr. Vellapalath. Where did you get this document from that was allegedly signed between GLAS and Mr. Hailer?

MR. VELLAPALATH: Mr. Hailer has actually

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mentioned to investors in his justification. Last time, and I
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   have gone back over those papers because I was dragged into
    this one with no reason. I only had about 10 minutes of
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    those --
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               THE COURT: You are not answering my question.
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    question is where did you get --
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               MR. VELLAPALATH: Yes, Your Honor, I --
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               THE COURT: Stop talking. Where did you get the
    document from that allegedly shows an agreement between GLAS
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   and Mr. Hailer?
               MR. VELLAPALATH: There is an investor by the name
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   of Mr. (indiscernible). The investors name is
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    (indiscernible) and he is the person that Mr. (indiscernible)
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   has actually given me copies of this document.
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               THE COURT: And that is what you attached to your
    declaration?
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               MR. VELLAPALATH: Yes, Your Honor.
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               THE COURT: And you just heard the comments from
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   GLAS's counsel that the signature on that document was
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   forged?
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               MR. VELLAPALATH: Yes. I heard that one. That is
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    the single reason why I have decided to go ahead with
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   forensic report of those particular documents. I have given
    that one because the IP addresses I asked Mr. (indiscernible)
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   how he actually got this one and the rest of the people and
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they have told me that they have got it through an email and with that email I can trace back the IP address that is exactly what I am actually going to do right now or in the process of doing right now. Mr. William Hailer is --

THE COURT: Why didn't you produce any documents in response to the discovery request from the debtors in this case?

MR. VELLAPALATH: Your Honor, I have been traveling all this while because this all is a complete shock to me because we got this document when we have actually got this document, not only documents even to prove the ownership of these two assets, Epic and Tangible Play. I have to literally travel left, right, and center both to India as well as to here to make sure that I get all the necessary government departments on all the loan agreements, the certifications and the rest of the documents so that I basically have to get that.

So, all this while I have been busy traveling. Even my counsel, whenever he has actually been there with me, that was in the middle of the night, there is a long-time gap between the United States, as well as India, as well as the (indiscernible), and Dubai. So, I have been traveling left, right and center over this period of time. That is the reason why I couldn't actually appear for the so-called sitting with the counsels.

THE COURT: Go ahead. You can continue your argument.

MR. VELLAPALATH: Your Honor, as I clearly mentioned, the foreign (indiscernible) actually going to provide will prove that Mr. Will Hailer was literally lying to this particular Court in. Your own eyes (indiscernible) and those foreign (indiscernible) will prove I'm a hundred sure because we have actually placed the back of those records to the IP address of Will Hailer's house. I have that much diligence. I am actually getting that report. I can send it to Your Honor with the necessary attestations from all the (indiscernible), as well as the Indian Consulate, as well as the U.S. Consulate for Your Honor's eyes.

Irrespective of whatever decision Your Honor makes on that one that is really up to you, Your Honor.

The second thing is, as I clearly mentioned, I have paid the \$25.5 million through two bank transfers. One is Bank of Singapore which I have already submitted to this Court. The other one is (indiscernible) Islamic Bank which I have already paid those monies to acquire this one.

Unfortunately, whatever the counsels are saying that I have been colluding with the Byju Ravindran or Riju Ravindran that is completely false.

Yes, I know Byju Ravindran because we come from the Southern part of India, state called Kerala. We only

have 3.5 million people over there out of which Mr. Byju
Ravindran is one of the celebrated educationists over there.

The second part, Your Honor, I wanted to make in humble submission over here is that I have been receiving calls or my office has been receiving calls other the last couple of days where from customers, from people, from students who are suffering due to the platform deception.

One thing I basically wanted to make clear over here is that these are highly sophisticated platforms which requires real maintenance. We have even offered support to the trustee through our counsel that we have asked our counsel whether we can literally connect with the trustee to make sure that at least the platforms are working.

I basically wanted to read a couple of comments for humble submission. Since November 2024 (indiscernible) Voizzit has been completely prohibited from performing any maintenance on the (indiscernible) as well as (indiscernible) that serves the platform. The consequences of this prohibition have been severe and far-reaching. I have personally observed that the trustees lack of technical expertise because these are assets that have been maintained outside of the United States for last several years after acquisition of these assets by BYJU's or Byju Ravindran (indiscernible).

So, there are no actual people who can literally

maintain these assets in the United States because these are highly complex and highly complicated assets. I basically wanted to read a couple of experts which I have actually seen on the (indiscernible) after receiving a number of customer complaints that we have actually received. They feature special needs report. We use (indiscernible) at our schools, special needs education. Our students are now unable to access the essential learning tools.

start. Another parent shares my kid is in tears because he can't access his program. My login information isn't working, it won't let me create a new account. We really enjoy it in our home. A homeschool educator says we use (indiscernible) as part of our homeschool curriculum. My children are upset and that they can no longer access their save progress. Another parent shares, man, I thought I was losing my mind when I started encountering this last week. I saw (indiscernible) had gone bankrupt but no one was talking about it which was insane because those people are still selling this.

There are hundreds of thousands of (indiscernible) whether it is with Amazon or whether it is (indiscernible) that they have been selling these platforms and unfortunately these are highly sophisticated software. That is one of the reasons why we didn't want to actually back out of this

complete software from where it was and actually make it a part of Voizzit though we have software engineers who are capable and who has been working on that one.

It looks like GLAS has not (indiscernible) will force all their documents to take this one and unfortunately, they have told that, okay, just while making some decisions against Voizzit or against Rajendran Vellapalath. These people, the people who have been using this one, they are the people who are literally suffering about it all they are going through this turmoil. We are still offering this service. We can actually take care of the entire site if the Court allows us to.

Until such time we are actually coming to conclusion about the ownership of this particular platform. We can still work on that one so that at least those students, those kids, they won't suffer because there are huge (indiscernible) on students' progress. It has been monitored by the platforms highly sophisticated software.

Your Honor, that is a kind request from my.

Myself as well as my organization is ready to actually manage the entire software provided we get the access back. We will, under such time the Court actually makes a decision on how it has to be taken forward, I will oblige for that one and I am ready to comply and my organization is ready to comply for that.

That is all, Your Honor, that I wanted to make.

THE COURT: Thank you, Mr. Vellapalath.

MR. VELLAPALATH: Thank you, Your Honor.

THE COURT: Ms. Steege.

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MS. STEEGE: Yes, Your Honor. Briefly in response to the arguments that were made. I think we have to step back and look at why we're here today. Your Honor already has found that there was a stay violation. You made that finding on November 12th. We are here today with regard to damages and we can all look long and hard but you are not going to find an exception in Section 362(b) for shareholders. So, even if you accept what counsel has argued, but not proved up because there has been no evidence presented by Mr. Vellapalath or the Voizzit entities, or anyone else for that matter who is responding to this motion, that somehow they became equity holders in April. There is no exception to the automatic stay that allows a shareholder to violate the automatic stay and take property of the debtor. A shareholder, just like a creditor, just like any other person, all entities are bound by the automatic stay.

Atlantic Business Community Corp., Third Circuit case 901

F.2d 325, where ethe Court says, "A willful violation does not require specific intent to violate the automatic stay.

Rather, the statute provides for damages upon a finding that

the defendant knew of the automatic stay and that the defendants actions, which violated the stay, were intentional. Whether a party believes in good faith that it had a right to the property is not relevant to whether the act was willful or whether compensation must be awarded."

In other words, all of this discussion here that we have heard about how Mr. Vellapalath and his company's think they have some ownership interest based on documents that are not in evidence, all we have got are statements made in a response that were never proved up at a hearing, don't really matter. A shareholder cannot violate the automatic stay.

Second, I would point out, Your Honor, that
Mr. Samis goes through a long discussion about how the
evidence suggests that this is all innocent and his clients
have been defrauded and all of this other stuff. That does
not hold together. What you see is no action being taken
until the trustee is appointed and then Mr. Ravindra, who
they acknowledge or state works for them under this, what I
would suggest, phony suggestion that they own these
businesses but whatever it is they acknowledge he works for
them, suddenly goes into action and starts transferring all
of the debtors websites over to Voizzit.

Voizzit doesn't get plucked out of thin air, he is working. Think and Learn is working with Voizzit through

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Mr. Ravindra to get these assets transferred over to the control of Mr. Vellapalath and his companies with the goal ultimately of disrupting this Chapter 11 process. And if there was any question about that, that gets resolved by what happens on November 15th. They are not sitting back and abiding by Your Honor's orders. They are telling the Court that in responses that they have counsel here in the US file, but, in fact, on that date the evidence proves that Mr. Ravindra goes into the (indiscernible) account, gives Voizzit, through this India first email address, Kavitha (phonetic), who I think Mr. Kavitha Juganoff (phonetic), and I apologize I am not pronouncing his name correctly, who is on the Zoom here today gets control and then he transfers the whole website over to Voizzit. They sit here and they talk about the students and the complaints from parents. Well, we have none of that in the record. We don't know if any of that is accurate or true or anything else or why people are calling them, since there's no evidence here that, in fact, they're actually running anything of the debtor. And had they actually presented evidence,

And had they actually presented evidence,

Mr. Grall was prepared to testify that there was no evidence
in the email system, no evidence by any U.S. employees,
nobody who's ever heard of Voizzit or thought that they were
doing anything in connection with these platforms.

Mr. Kavitha takes that domain and crashes the

site, causing the problems, where we hear from customers that there's a problem because the site has crashed because they've taken it. It's a little bit like, someone gave me the analogy, it's like someone robbing a bank and then saying, Don't bank there because it doesn't have a lot of cash.

Well, we took all the cash. They're the ones causing the problem here and now they turn around and they argue in this proceeding based on facts that are not in evidence, that somehow this is the trustee's fault and they stand ready to help.

I think Your Honor can look at our motion to strike and see that there's been no cooperation here. We've been pestering Mr. Samis and his partner for weeks now about getting discovery, getting depositions and all we hear is, We're talking to the client. Sure, there's a time difference. It's not a three-week time difference; it's a matter-of-hours' time difference. People communicate all over the world all of the time, recognizing the time difference. That is not a reason why they haven't been able to respond to our discovery to provide information to correct the problems that they created.

To come in here as a penitent person saying, Yes, we violated the stay, but we're sorry and we're not going to do it again, so please don't impose any damages against us;

instead, they continue to act in brazen disregard of this

Court's orders. Even in the statements that Mr. Vellapalath
gave, you told him you're not going to consider his

declaration. What did he do? He essentially read his

declaration into the record in his statements here today. He

doesn't even listen when Your Honor is telling him directly

on a Zoom what he can and cannot do. It's brazen disregard

for this Court.

Point in fact, what makes sense here is that they have been working with Think & Learn all along. This is part of their backup plan to the backup plan to take control of these assets, hoping they wouldn't get taught -- they were caught -- and then muddying the waters and diverting the resources of this estate away from where it should be and trying to figure out a way to stabilize these businesses, maximize their value, and get creditors, and, instead, spending our time in the courtroom fighting with them over their stay violations, trying to get one step ahead of them and their actions to destroy the debtors.

So, we would submit, Your Honor, that the preponderance of the evidence, it's the only evidence in the record, supports the conclusion that they will willfully violated the automatic stay. They knew of the bankruptcy, which means they knew of the automatic stay, because you're presumed to know the law, and they acted intentionally to

dismember this debtor with no basis for doing so. And even after they were told of the automatic stay, they continued to violate it. Even after they were ordered to do things to fix the problems that they created under the Google order TRO that you entered, they didn't do what they were supposed to do.

So we would submit that we are entitled to damages, including punitive damages, at the level that Your Honor deems appropriate under these circumstances.

THE COURT: Okay. Thank you, Ms. Steege.

Mr. Shankar?

MR. SHANKAR: Thank you, Your Honor.

Your Honor, Voizzit's position is not credible.

Mr. Vellapalath's position is not credible. It's the coverup.

To believe Voizzit, Your Honor, you would have to not just ignore Mr. Hailer who actually showed up, you would have to ignore Vinay Ravindra's knowledge of the bankruptcy; his role at both, the debtors, as CEO, as well as the chief content officer of Think & Learn; you'd have to ignore the fabricated documents; and you would have to ignore the ongoing automatic stay violations. Stay violations, Your Honor, that I think Mr. Vellapalath leaned into under a theory that he knows best, that Voizzit knows best for these debtors.

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You would have to ignore all of that, Your Honor, and then believe two things. You would have to believe that Voizzit was an ostrich with absolutely no knowledge of these bankruptcy proceedings and you would also have to believe that Voizzit was a victim, because Mr. Ravindra and everyone else was covering up the fact that these entities have been in bankruptcy since June. And you would have to believe all of that, Your Honor, even though Mr. Samis is here arguing that Voizzit is not a sham enterprise; that it's a sophisticated organization. You would have to ignore the fact that in their papers they put that Voizzit is worth hundreds of millions of dollars. That Mr. Vellapalath is a start-up success story of the Kerala community. And you would have to ignore, Your Honor, that Mr. Vellapalath comes here and he says that Byju Raveendran is an icon. He's a beacon of his community within India. Mr. Raveendran is far from that.

And the fact that Mr. Vellapalath is not disputing his meeting with Mr. Hailer and Mr. Raveendran in mid-October is incredibly telling about the scheming that is occurring within the background.

Your Honor, Voizzit is a lender that purported to exercise remedies to take control of these debtors to foreclose upon the equity, and then apparently had lost complete track of what happened to these debtors like they

were coins in a couch cushion, and that's the story that they want you to believe. And you, Your Honor, have not heard any evidence. There is no admissible evidence, and even the inadmissible testimony of Mr. Vellapalath fails to provide an explanation of how they lost track of these debtor entities.

Mr. Samis suggests that more evidence should have been marshalled regarding the knowledge of the Voizzit entities. Your Honor, we wanted to get more evidence. We sought document discovery. We sought depositions.

Deposition notices were issued on November 12th. GLAS filed a joinder to the deposition notices on November 13th.

There was no visa issue that prevented

Mr. Vellapalath from sitting for a deposition, particularly
so, Your Honor, after the continuance of the hearing on
November 21st. Voizzit had got the time that it requested,
yet they didn't comply with the discovery process.

I mentioned, Your Honor, the lack of emails. We haven't even seen, Your Honor, a shareholder's certificate in Voizzit's possession concerning their purported ownership of these debtors. Setting aside the "harder to get" documents, Your Honor, there's been a basic failure of discovery that is really used as a cover-up.

Mr. Vellapalath makes big claims about perjuring William Hailer. The U.S. discovery process is intended to create the clash and the fulsome, robust discovery in order

to get behind the truth, and what we see, Your Honor, time and time again, is one-sided facts because the counterparties here refused to engage in the discovery process to bring out the truth.

We've seen this movie before. We've seen the last-minute chaos, the filings the morning of the hearings, the filings the weekend before, all with the intention to delay and/or distract from what is happening to these debtors and their well-being going forward.

I go back, Your Honor, to Occam's razor; that's one of the lessons my mom taught me a long time ago: sometimes the simplest solution is the correct solution.

Voizzit would have you believe that it was completely clueless to what was happening with these entities for months and months and months, and only the day after Ms. Springer's appointment does the switch click and suddenly transfers are being made. Your Honor, Voizzit is part of a scheme with Byju Raveendran, with Vinay Ravindra to damage and harm these entities, to create confusion, and to create chaos, and enough is enough, Your Honor. Thank you.

THE COURT: All right. Thank you.

All right. Well, I'm going to take -- I'm going to have to write on this one, write an opinion.

But in the interim, I will be issuing an order to show cause why I should not hold the Defendants in contempt

for violating my stay order, my TRO after it had been entered, and they were certainly fully aware of it. So I will be issuing an order to show cause on that.

On the damages, I am going to need to have the invoices submitted by counsel as to the amounts of fees. I can't do it based on estimates, which is all I have at this point, and we will then go from there once I get that evidence submitted or once I get those invoices submitted, I should say.

In the interim, also, Mr. Vellapalath, I want to make this abundantly clear: The only person who controls these companies is the Chapter 11 Trustee. Not you, not Voizzit, not anybody else. The Chapter 11 Trustee controls these entities and you need to act expeditiously to unwind whatever you've done to take assets from these debtors, including the million-plus dollars that was taken from the Apple account that still hasn't been recovered. So I just want to put that out there for you in the interim, as well, all right.

Any questions?

MS. STEEGE: Your Honor, when would you like the invoices by?

THE COURT: As soon as you can --

MS. STEEGE: We have them mostly prepared up through -- we need today's to be, obviously, to be added in,

but...

THE COURT: As soon as you can get them to me is fine.

 ${\tt MS.}$  STEEGE: We'll get them as quickly as we can.

THE COURT: Okay. All right.

And what's up next on the agenda?

MS. STEEGE: Your Honor, I think the next item was the Google request for contempt, but I think Your Honor has already dealt with that in the motion to strike, but it sounds like you're going to issue the contempt ruling.

There's also a preliminary injunction request.

You had continued the TRO through this morning and we would ask that that be turned into a preliminary injunction.

Google has signed off on the form of order that we submitted yesterday and there's been no response from anyone by the objection deadline.

There was the tardy pro se filing by the two
Voizzit entities and Mr. Vellapalath; although, he now seems
to acknowledge that he could not file a pro se response on
behalf of the two corporate entities. Even still, we would
ask that his response be stricken and the preliminary
injunction be entered for a number of reasons: one, it's a
party; two, it depends on the declaration and the ability to
testify remotely, which Your Honor has indicated you would
not allow him to do; and, finally, they have never responded

to any discovery since the hearing on November 21st.

Before that hearing, we tried to get depositions and they said they couldn't do it; they didn't have time.

After the hearing, we attempted to engage with counsel to obtain depositions and discovery from Mr. Vellapalath and the two Voizzit entities and got nowhere. All we kept hearing was they're conferring with their clients and, eventually, they said, Well, it's impractical to take any discovery before the hearing on the 2nd, so -- or the 3rd.

So, we would argue for all of those reasons that their response should be stricken and Your Honor should just enter the preliminary injunction that we're requesting, based upon the evidence that was presented at the TRO hearing on November 19th.

THE COURT: Okay. Mr. Samis, any response to that?

MR. SAMIS: Your Honor, on this one, this was the pro se response that was filed by Mr. Vellapalath, so I would probably cede the virtual podium to him, since it was his filing.

THE COURT: All right. Mr. Vellapalath?

MR. VELLAPALATH: Your Honor, I have already filed my objection, sir, for the motion to strike the tardy *pro se* filings made before time. I already passed that one to the

counsel to file it. That is one thing.

Secondly, as I mentioned earlier on, Your Honor, if there is anything that this Court wanted me to do, I'm honored to do that one and I will abide by the rules and the regulations of this particular Court. If I don't want to actually follow the rules and the regulations of this particular Court, I would not have made myself available over here. I would have actually run away from this one, which is not my intention at all.

All that I wanted to tell Your Honor is that the only person, the witness of whom they have actually brought is Will. He's the only witness and our foreign currency board will show that he is an absolute fraud in this regard.

The second part is that if the trustee wanted us to actually fix the issue, because the entire effective management of those two assets were lying even in Dubai, as well as in India, so if the trustee wanted us to fix any of those stuff, we are here. We can actually reach out and we will actually fix it because the entire team of the software engineers are based in Dubai, as well as, in India for these two particular assets.

I don't want the students or the kids to suffer just because of this particular -- the time that is actually being taken on this one. This is a (indiscernible) system and that is the only humble request that I have towards Your

Honor.

THE COURT: All right. Thank you.

All right. I am going to strike the pro se filings as improper, but recognize that even if I didn't strike them, there's nothing in those filings that would lead me to conclude that the entry of a preliminary injunction is improper. Most of the declaration is simply hearsay or based on unsubstantiated allegations against witnesses who are not here today, who actually came and testified before me live, and I found to be very credible.

I don't find the declaration of Mr. Vellapalath to be credible at this point in time, even if I did accept it, which I'm not. So, for those reasons -- and I believe entry of a preliminary injunction, the standard for entering a preliminary injunction has been met. It's necessary to protect the debtors in this case and I will enter that order.

And you said, Ms. Steege, that's been updated and submitted, an updated form?

MS. STEEGE: Yes, Your Honor. It was filed yesterday with the Court.

THE COURT: All right. We'll get that entered right away.

All right. What do we have next?

MS. STEEGE: Next is the motion to request that damages be entered in connection with the Cloudflare

violation. And what we're asking for there, Your Honor, is because we proved-up that stay violation in connection with the hearing on the Apple stay violation, what we're really asking for is that we be allowed to include in the submission of attorneys' fees, the attorneys' fees and financial advisor fees and lender fees that were incurred when we discovered the Cloudflare problem on November 19th, the time that was spent to fix it.

We didn't need an order of the Court, other than the order that Cloudflare asked for to give us access to the site to be able to fix that problem, but it did cause damage to the estate in the sense that there were attorneys' fees spent on dealing with all that. There was time spent by Mr. Grall in working through the systems to get everything back in order under the trustee's control, and we'd ask that we be able to just include those times in the invoices that we're submitting so that there would be an order, a comprehensive order, including the damages for both, the Apple violation and the Cloudflare violation.

THE COURT: All right. That's fine. We'll do that.

Okay. Anything else?

MS. STEEGE: I think --

THE COURT: You've got the motion to withdraw --

MS. STEEGE: Oh, yes. That's right.

THE COURT: The motion to withdraw.

MR. SAMIS: Your Honor, would you like to take

that up now?

THE COURT: Yes, go ahead.

MR. SAMIS: Very good, Your Honor.

So, as I stated at the outset of the hearing, unfortunately, there has been a breakdown in the relationship between Potter Anderson and our client. We have a fundamental disagreement on the path forward in these cases and so we have found that we can no longer effectively represent Voizzit.

We've had several calls and email exchanges, detailing the outstanding issues and advised Voizzit of Potter's potential need to withdraw. As soon as we realized that we weren't getting the cooperation that we needed after providing those warnings, we advised them that they should seek new counsel. We provided a recommendation for new counsel and indicated that we would be withdrawing.

That happened on November 24th, which was right after the hearing on the 21st, so we didn't take much time in getting there. We didn't want to needlessly inconvenience or prejudice the parties, so we acted as quickly as we possibly could under the circumstances once we were where we were.

I would also add, Your Honor, that we dropped a footnote in our motion, but since that time -- regarding

payment -- since that time, the deadlines for refreshing our evergreen retainer and paying our bills have passed and it appears that we're owed significantly more than \$200,000. So, Your Honor, while our engagement letter is clear, it allows us to withdraw for any reason; obviously, this Court has its Local Rules, so we filed our motion.

But that is where we are, Your Honor. We found ourselves -- and I don't want to prejudice my client, so I'm trying to keep it high level and make sure that, you know, that I'm not saying anything out of school -- but this, I think, adequately describes the circumstances that we find ourselves in today.

THE COURT: Okay. Anyone wish to respond? (No verbal response)

THE COURT: Okay. I'm satisfied the requested relief is appropriate. I will enter the order, Mr. Samis.

MR. SAMIS: Thank you very much, Your Honor.

THE COURT: Mr. Vellapalath, let me just give you one more comment. I would highly, highly suggest that you obtain counsel if you're going to proceed with these cases, who can walk you through this process, and listen to what they say and pay them what they're owed if they're going to continue to participate in the case. But I just wanted to give that piece of advice to you before we got off the call today.

Okay. Anything else for today? MS. STEEGE: Your Honor, we don't have anything Thank you very much. THE COURT: All right. Thank you. We are adjourned. Thank you all very much. COUNSEL: Thank you, Your Honor. (Proceedings concluded at 10:42 a.m.) 

CERTIFICATION We certify that the foregoing is a correct transcript from the electronic sound recording of the proceedings in the above-entitled matter to the best of our knowledge and ability. /s/ William J. Garling December 4, 2024 William J. Garling, CET-543 Certified Court Transcriptionist For Reliable /s/ Mary Zajaczkowski December 4, 2024 Mary Zajaczkowski, CET-531 Certified Court Transcriptionist For Reliable