## UNITED STATES BANKRUPTCY COURT DISTRICT OF NEW JERSEY

# FEE APPLICATION COVER SHEET FOR HILCO REAL ESTATE, LLC FOR THE PERIOD JUNE 4, 2023, THROUGH JANUARY 12, 2024

Debtor: Cyxtera Technologies, Inc., et al.<sup>1</sup>

Applicant: Hilco Real Estate, LLC

Case No.: 23-14853 (JKS)

Client: Debtors and Debtors-in-Possession

Chapter: 11

Cases Filed: June 4, 2023

# COMPLETION AND SIGNING OF THIS FORM CONSTITUES A CERTIFICATION UNDER PENALTY OF PERJURY PURSUANT TO 28 U.S.C. § 1746

# **RETENTION ORDER ATTACHED**

Dated: January 25, 2024 Northbrook, Illinois

# HILCO REAL ESTATE, LLC

By: /s/ Eric Kaup

Name: Eric Kaup Title: Executive Vice President & General Counsel, Managing Member

<sup>&</sup>lt;sup>1</sup> A complete list of each of the Debtors in these chapter 11 cases may be obtained on the website of the Debtors' claims and noticing agent at <u>https://www.kccllc.net/cyxtera</u>. The location of Debtor Cyxtera Technologies, Inc.'s principal place of business and the Debtors' service address in these chapter 11 cases is: 2333 Ponce de Leon Boulevard, Ste. 900, Coral Gables, Florida 33134.



## Case 23-14853-JKS Doc 894 Filed 01/25/24 Entered 01/25/24 21:16:27 Desc Main Document Page 2 of 48

# SECTION I FEE SUMMARY

First and Final Fee Application of Hilco Real Estate, LLC For the Period From June 4, 2023 to January 12, 2024<sup>1</sup>

Fee Totals Disbursement Totals Total Fee Application	\$2,115,608.82 \$0.00 \$2,115,608.82	
	<u>FEES</u>	<u>EXPENSES</u>
Total Previous Fee Requested	\$0.00	\$0.00
Total Fees Allowed To Date	\$0.00	\$0.00
Total Retainer (If Applicable)	\$0.00	\$0.00
Total Holdback (If Applicable)	\$0.00	\$0.00
Total Received By Applicant	\$2,115,608.82 <sup>2</sup>	\$0.00

<sup>&</sup>lt;sup>1</sup> Under the Plan, professionals are only required to file final fee applications for the period from the Petition Date through the Confirmation Date. Nevertheless, given Hilco's fee structure, this Application includes the fee period through January 12, 2024, the Effective Date.

 $<sup>^2</sup>$  The Retention Order (as defined herein) authorized the Debtors to compensate Hilco in accordance with the Engagement Agreement (as defined herein) during the chapter 11 cases.

## Case 23-14853-JKS Doc 894 Filed 01/25/24 Entered 01/25/24 21:16:27 Desc Main Document Page 3 of 48

# SECTION II CASE HISTORY

(1) Date case filed: June 4, 2023

(2) Chapter under which case commenced: Chapter 11

(3) Date of retention: July 18, 2023, effective as of June 4, 2023. See Exhibit A.

If limit on number of hours or other limitations to retention, set forth: N/A

(4) Summarize in brief the benefits to the estate and attach supplements as needed: <u>See</u> narrative portion of fee application.

(5) Anticipated distribution to creditors:

(a) Administration expense: Paid in full.

(b) Secured creditors: To be paid in accordance with the *Fourth Amended Joint Plan of Reorganization of Cyxtera Technologies, Inc. and Its Debtor Affiliates Pursuant to Chapter 11 of the Bankruptcy Code* [Docket No. 694, Exhibit A] (the "<u>Plan</u>").

(c) Priority creditors: To be paid in accordance with the Plan.

(d) General unsecured creditors: To be paid in accordance with the Plan.

(6) Final disposition of case and percentage of dividend paid to creditors (if applicable): This is the first and final fee application. Distributions to creditors will be made in accordance with the Plan.

#### KIRKLAND & ELLIS LLP KIRKLAND & ELLIS INTERNATIONAL LLP

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Co-Counsel for Debtors and Debtors in Possession

#### UNITED STATES BANKRUPTCY COURT DISTRICT OF NEW JERSEY

In re:

CYXTERA TECHNOLOGIES, INC., et al.,

Debtors.<sup>1</sup>

Chapter 11

Case No. 23-14853 (JKS)

(Jointly Administered)

<sup>&</sup>lt;sup>1</sup> A complete list of each of the Debtors in these chapter 11 cases may be obtained on the website of the Debtors' claims and noticing agent at <u>https://www.kccllc.net/cyxtera</u>. The location of Debtor Cyxtera Technologies, Inc.'s principal place of business and the Debtors' service address in these chapter 11 cases is: 2333 Ponce de Leon Boulevard, Ste. 900, Coral Gables, Florida 33134.

## FIRST AND FINAL FEE APPLICATION OF HILCO REAL ESTATE, LLC FOR ALLOWANCE OF COMPENSATION FOR SERVICES RENDERED AS REAL ESTATE CONSULTANT AND ADVISOR TO THE DEBTORS FOR THE <u>PERIOD FROM JUNE 4, 2023 THROUGH JANUARY 12, 2024</u>

Pursuant to 11 U.S.C. § 328 and Rule 2016 of the Federal Rules of Bankruptcy Procedure, Hilco Real Estate, LLC ("<u>Hilco</u>") hereby moves the Bankruptcy Court for the District of New Jersey (this "<u>Court</u>") for final allowance of compensation for professional services rendered as real estate consultant and advisor to the above-captioned debtors and debtors-in-possession (collectively, the "<u>Debtors</u>") in the amount of \$2,115,608.82 for the period commencing June 4, 2023 through January 12, 2024 (the "<u>Fee Period</u>").<sup>2</sup> In support of its application (the "<u>Application</u>"), Hilco respectfully represents as follows:

#### BACKGROUND

1. On June 4, 2023, (the "<u>Petition Date</u>"), the Debtors each commenced with this Court a voluntary case under chapter 11 of the Bankruptcy Code (the "<u>Chapter 11 Cases</u>"). The Debtors' Chapter 11 Cases are being jointly administered pursuant to Bankruptcy Rule 1015(b).

2. On June 21, 2023, the Office of the United States Trustee for the District of New Jersey appointed an official committee of unsecured creditors pursuant to section 1102 of the Bankruptcy Code (the "<u>Committee</u>") [Docket No. 133].

3. Hilco was employed as real estate consultant and advisor for the Debtors in connection with these Chapter 11 Cases, pursuant to that certain *Order (I) Authorizing the Employment and Retention of Hilco Real Estate, LLC as Real Estate Consultant and Advisor to the Debtors and Debtors in Possession Effective As Of the Petition Date, (II) Approving the Terms* 

<sup>&</sup>lt;sup>2</sup> As set forth in the Invoices attached hereto as <u>Exhibit B</u>, Hilco's aggregate fees earned under its Engagement Agreement (as defined below) during the Fee Period are in the amount of \$2,115,608.82. Prior to the Petition Date, Hilco received a monthly consulting fee in the amount of \$50,000.

#### Case 23-14853-JKS Doc 894 Filed 01/25/24 Entered 01/25/24 21:16:27 Desc Main Document Page 6 of 48

of Hilco's Employment, (III) Waiving Certain Timekeeping Requirements, and (IV) Granting Related Relief [Docket No. 291] (the "Retention Order") attached hereto as Exhibit A. The Retention Order authorized Hilco to be compensated in the ordinary course of business and in accordance with the terms of the Real Estate Consulting and Advisory Services Agreement effective as of May 9, 2023, attached as Exhibit 1 to the Retention Order (the "Engagement Agreement"); provided, however, Hilco was required to submit a final fee application with a summary of fees earned and expenses incurred along with a summary of what fees and expenses have been paid, in connection with these Chapter 11 Cases.

4. As set forth in the Debtors' Application For Entry of an Order (1) Authorizing the Employment and Retention of Hilco Real Estate, LLC as Real Estate Consultant and Advisor to the Debtors and Debtors in Possession Effective As Of the Petition Date, (11) Approving the Terms of Hilco's Employment, (111) Waiving Certain Timekeeping Requirements, and (1V) Granting Related Relief [Docket No. 199], Hilco engaged Newmark & Company Real Estate, Inc. ("<u>Newmark</u>") to provide certain services and consultation to Hilco in support of Hilco's performance of the services under the Engagement Agreement. In connection therewith, and as approved by the Debtors, Hilco has agreed to pay Newmark a fee in an amount equal to thirty-five percent (35%) of the fees paid to Hilco under the Engagement Agreement.

## **COMPENSATION PAID AND ITS SOURCE**

5. All services for which compensation is requested by Hilco were performed for or on behalf of the Debtors.

6. Attached hereto as **Exhibit B** are the invoices with a summary of the fees earned during the Fee Period by category as outlined in the Engagement Agreement (the "<u>Invoices</u>").

3

#### Case 23-14853-JKS Doc 894 Filed 01/25/24 Entered 01/25/24 21:16:27 Desc Main Document Page 7 of 48

## SUMMARY OF SERVICES RENDERED AND BASIS FOR RELIEF

7. The Debtors retained Hilco as the Debtors' exclusive agent to provide real estate consulting and advisory services with respect to negotiating with third parties and the Debtors' landlords (the "Landlords") to enter into lease restructuring agreements in connection with certain of the Debtors' unexpired leases of nonresidential real property (the "Leases"). To that end, Hilco has provided real estate consulting and advisory services to the Debtors including, but not limited to the following: (i) consulting with the Debtors to ascertain the Debtors' goals, objectives, and financial parameters; (ii) reviewing the Debtors' portfolio of Leases; (iii) consulting with the Debtors with respect to a strategic plan for restructuring, selling and/or assigning, shortening the term, or terminating the Leases; (iv) negotiating, on the Debtors' behalf, the terms of restructuring, term shortening, termination, and sale and/or assignment agreements with third parties and the Landlords under the Leases, in accordance with the strategy; (v) providing the Debtors with weekly Lease status reports and periodic written reports regarding the status of any negotiations; (vi) providing general real estate consulting and advisory services with respect to the Leases and the implementation of the strategy; and (vii) assisting the Debtors in closing the pertinent Lease restructuring, sale, and/or assignment, term shortening, and termination agreements.

8. Hilco submits this Application for final allowance of reasonable compensation for the actual, reasonable and necessary professional services that it has rendered as real estate consultant and advisor for the Debtors in these Chapter 11 Cases for the period June 4, 2023 through January 12, 2024. For the period covered by this Application, Hilco seeks final approval of fees for services rendered in the amount of \$2,115,608.82 and actual, reasonable and necessary expenses totaling \$0.00.

#### Case 23-14853-JKS Doc 894 Filed 01/25/24 Entered 01/25/24 21:16:27 Desc Main Document Page 8 of 48

9. As a direct result of Hilco's efforts, the Debtors were able to make significant strides towards achieving their goals and objectives for reducing lease exposure. By way of specific example, prior to the Petition Date and continuing through the Fee Period, Hilco reviewed the Debtors' Lease portfolio, with the objective of optimizing their go-forward footprint. This analysis included, among other components, determining each leased location's current and projected profitability, as well as the market rate for each leased location's rent terms.

10. Specifically, in consultation with the Debtors and their bankruptcy counsel, Hilco developed a strategy to reduce the Debtors' ongoing Lease obligations. The Hilco team worked with the Debtors and their advisors to revise deal structures to try to mitigate risk in what would be the go-forward portfolio. Hilco was able to negotiate the sale, novation, and/or the restructuring of thirteen (13) Leases, resulting in approximately \$5.7 million in loss avoidance and achieving total lease savings of approximately \$31.5 million when calculated by the full terms of the Leases. Not only did Hilco's services improve EBITDA for the potential go-forward locations, but they also reduced 502(b)(6) claims and other administrative expenses of the Debtors' estates.

11. Given the results obtained, Hilco respectfully submits that the services for which it seeks compensation in this Application were necessary for, beneficial to, and in the best interests of, the Debtors. Hilco further submits that the compensation requested herein is reasonable in light of the nature, extent, and value of such services to the Debtors.

12. Hilco has endeavored to represent the Debtors in the most efficient manner possible. Moreover, Hilco has endeavored to coordinate with the other professionals involved in this case so as to minimize any duplication of effort and to minimize fees and expenses to the Debtors.

5

#### Case 23-14853-JKS Doc 894 Filed 01/25/24 Entered 01/25/24 21:16:27 Desc Main Document Page 9 of 48

#### THE REQUESTED COMPENSATION SHOULD BE ALLOWED

13. Section 328(a) of the Bankruptcy Code provides the trustee, or a committee appointed under section 1102, with the court's approval, may employ or authorize the employment of a professional person under section 327 or 1103, on any reasonable terms and conditions of employment, including on a retainer, on an hourly basis, on a fixed or percentage fee basis, or on a contingent fee basis. 11 U.S.C. § 328(a). Section 328 also says:

The court may allow compensation different from the compensation provided under such terms and conditions after the conclusion of such employment, if such terms and conditions prove to have been improvident in light of developments not capable of being anticipated at the time of the fixing of such terms and conditions.

11 U.S.C. § 328(a).

14. The foregoing professional services performed by Hilco were appropriate and necessary. They were in the best interests of the Debtors and other parties in interest. Compensation for the foregoing services as requested is commensurate with the complexity, importance and nature of the problems, issues or tasks involved. The professional services were performed in an appropriately expeditious and efficient manner.

15. In addition, throughout the Fee Period, pursuant to the Retention Order, Hilco provided Invoices, as well as notices of its fees, to the following: (a) the Office of the United States Trustee for the District of New Jersey; (b) the Debtors; (c) counsel for the Debtors; and (d) counsel for the Committee (collectively the "<u>Notice Parties</u>"). Pursuant to the Retention Order, the Notice Parties have fourteen (14) days from receipt of the stated notice with Invoice, to review and dispute any Invoice submitted by Hilco. No such objection or dispute has been made by any of the Notice Parties as of the date hereof.

### Case 23-14853-JKS Doc 894 Filed 01/25/24 Entered 01/25/24 21:16:27 Desc Main Document Page 10 of 48

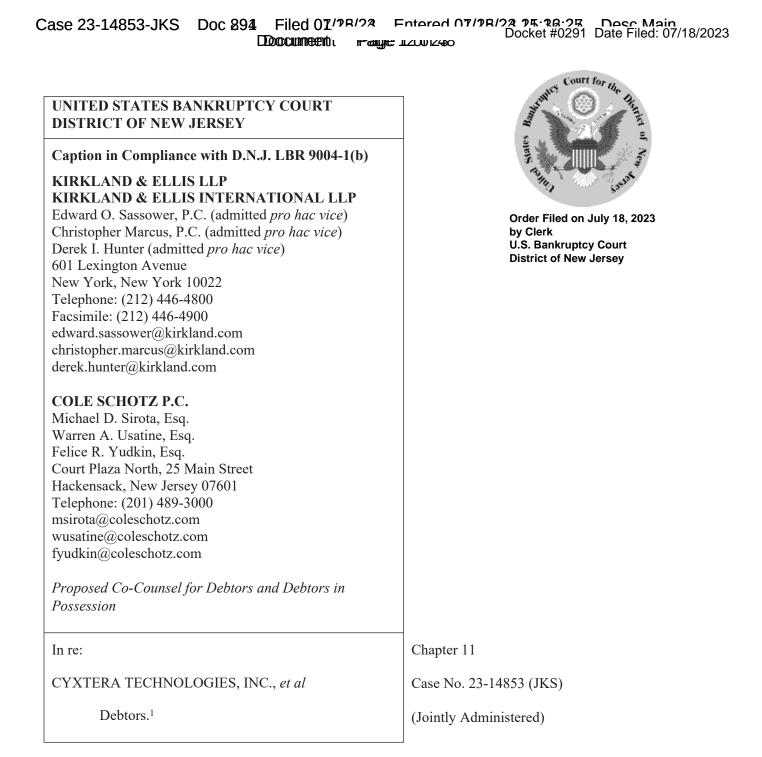
WHEREFORE, Hilco requests that final allowance be made to it in the sum of \$2,115,608.82 as compensation for necessary professional services rendered to the Debtors for the Fee Period, and further requests such other and further relief as this Court may deem just and proper.

Dated: January 25, 2024 Northbrook, Illinois HILCO REAL ESTATE, LLC

<u>/s/ Eric Kaup</u> Name: Eric Kaup Title: Executive Vice President & General Counsel, Managing Member Case 23-14853-JKS Doc 894 Filed 01/25/24 Entered 01/25/24 21:16:27 Desc Main Document Page 11 of 48

# <u>Exhibit A</u>

**Retention Order** 



<sup>&</sup>lt;sup>1</sup> A complete list of each of the Debtors in these chapter 11 cases may be obtained on the website of the Debtors' claims and noticing agent at <u>https://www.kccllc.net/cyxtera</u>. The location of Debtor Cyxtera Technologies, Inc.'s principal place of business and the Debtors' service address in these chapter 11 cases is: 2333 Ponce de Leon Boulevard, Ste. 900, Coral Gables, Florida 33134.



#### Case 23-14853-JKS Doc 2014 Filed 01/28/23 Entered 01/28/23 25:30:25 Desc Main Doocumeent Prage 23:06/248

## ORDER (I) AUTHORIZING THE EMPLOYMENT AND RETENTION OF HILCO REAL ESTATE, LLC AS REAL ESTATE CONSULTANT AND ADVISOR TO THE DEBTORS AND DEBTORS IN POSSESSION EFFECTIVE AS OF THE PETITION DATE, (II) APPROVING THE TERMS OF HILCO'S EMPLOYMENT, (III) WAIVING CERTAIN TIMEKEEPING REQUIREMENTS, AND (IV) GRANTING RELATED RELIEF

The relief set forth on the following pages, numbered three (3) through ten (10), is **ORDERED**.

DATED: July 18, 2023

Honorable John K. Sherwood United States Bankruptcy Court

Case 23-14853-JKS	Doc 294 Filed 01/18/28 Entered 01/18/28 15:30:25 Desc Main		
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Debtors:	CYXTERA TECHNOLOGIES, INC., et al.		
Case No.	23-14853 (JKS)		
Caption of Order:	Order (I) Authorizing the Employment and Retention of Hilco Real		
	Estate, LLC as Real Estate Consultant and Advisor to the Debtors and		
	Debtors in Possession Effective as of the Petition Date, (II) Approving the		
	Terms of Hilco's Employment, (III) Waiving Certain Timekeeping		
_	Requirements, and (IV) Granting Related Relief		

Upon the Debtors' Application for Entry of an Order (1) Authorizing the Employment and Retention of Hilco Real Estate, LLC as Real Estate Consultant and Advisor to the Debtors and Debtors in Possession Effective as of the Petition Date, (II) Approving the Terms of Hilco's Employment, (III) Waiving Certain Timekeeping Requirements, and (IV) Granting Related *Relief* (the "Application")<sup>2</sup> of the above-captioned debtors and debtors in possession (collectively, the "Debtors"), for entry of an order (this "Order") (a) authorizing the Debtors to, under sections 327(a) and 328(a) of the Bankruptcy Code, Bankruptcy Rules 2014(a) and 2016(a), and Local Rules 2014-1 and 2016-1, employ and retain Hilco Real Estate, LLC ("Hilco"), as real estate consultant and advisor to the Debtors in accordance with that certain real estate consulting and advisory services agreement executed on May 9, 2023 by and between Debtor Cyxtera Technologies, Inc. and Hilco (the "Engagement Agreement"), a copy of which is attached hereto as Exhibit 1, effective as of the Petition Date; (b) approving the terms of Hilco's employment and retention, including the fee and expense structure and the indemnification provisions set forth in Engagement Agreement; (c) waiving certain timekeeping requirements of the the Bankruptcy Rules, Local Rules, and the U.S. Trustee Guidelines; and (d) granting related relief, all as more fully set forth in the Application; and upon the First Day Declaration and the Baker Declaration; and the Court having jurisdiction to consider the Application and the relief requested therein pursuant to 28 U.S.C. §§ 157 and 1334 and the Standing Order of Reference to the

<sup>&</sup>lt;sup>2</sup> Capitalized terms used but not otherwise defined herein have the meanings ascribed to them in the Application.

Case 23-14853-JKS	Doc 294 Filed 01/28/23 Entered 01/28/23 25:30:25 Desc Main		
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Debtors:	CYXTERA TECHNOLOGIES, INC., et al.		
Case No.	23-14853 (JKS)		
Caption of Order:	Order (I) Authorizing the Employment and Retention of Hilco Real		
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	Debtors in Possession Effective as of the Petition Date, (II) Approving the		
	Terms of Hilco's Employment, (III) Waiving Certain Timekeeping		
	Requirements, and (IV) Granting Related Relief		

*Bankruptcy Court Under Title 11* of the United States District Court for the District of New Jersey, entered July 23, 1984, and amended on September 18, 2012 (Simandle, C.J.); and this Court having found that venue of this proceeding and the Application in this district is proper pursuant to 28 U.S.C. §§ 1408 and 1409; and this Court having found that sufficient cause exists for the relief set forth herein; and this Court having found that the Debtors' notice of the Application was appropriate under the circumstances and no other notice need be provided; and this Court having reviewed the Application and having heard the statements in support of the relief requested therein at a hearing before this Court (the "Hearing"); and this Court having determined that the legal and factual bases set forth in the Application establish just cause for the relief granted herein; and upon all of the proceedings had before the Court and after due deliberation and sufficient cause appearing therefor **IT IS HEREBY ORDERED THAT**:

1. The Application is **GRANTED** on a final basis as set forth herein.

2. In accordance with sections 327(a) and 328(a) of the Bankruptcy Code, Bankruptcy Rules 2014(a) and 2016(a), and Local Rules 2014-1 and 2016-1, the Debtors are hereby authorized to employ and retain Hilco as their real estate consultant and advisor in accordance with the terms and conditions set forth in the Application and the Engagement Agreement, as modified by this Order, effective as of the Petition Date.

3. Except to the extent set forth herein, the Engagement Agreement, together with all annexes and exhibits thereto and all compensation set forth therein, including, without limitation, the Fee Structure and Indemnification Provision are approved pursuant to section 328(a) of the

Case 23-14853-JKS	Doc 894 Filed 01/28/28 Entered 01/28/28 25:30:25 Desc Main		
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(Page   5)			
Debtors:	CYXTERA TECHNOLOGIES, INC., et al.		
Case No.	23-14853 (JKS)		
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	Terms of Hilco's Employment, (III) Waiving Certain Timekeeping		
	Requirements, and (IV) Granting Related Relief		

Bankruptcy Code, and Hilco shall be compensated, reimbursed, and indemnified pursuant to section 328(a) of the Bankruptcy Code in accordance with the terms of, and at the times specified in, the Engagement Agreement, as modified by the Order.

4. The terms and provisions of the Engagement Agreement are approved, and the Debtors are authorized to compensate Hilco in accordance with the Engagement Agreement. Hilco shall not be required to file interim fee applications; *provided* that Hilco shall (i) file a final fee application with a summary of fees earned and expenses incurred along with a summary of what fees and expenses have been paid, and (ii) submit invoices to the Debtors, counsel for Debtors, the Office of the United States Trustee for the District of New Jersey (the "<u>U.S. Trustee</u>"), and counsel to the Committee for the payment of compensation for professional services rendered and reimbursement of expenses incurred in connection with these chapter 11 cases in accordance with the terms of the Engagement Agreement when such compensation becomes due and owing and such expenses are incurred. Such parties shall have fourteen (14) days to review and dispute any such invoice submitted by Hilco, and if no such disputes are received, without any further order of the Court, the Debtors shall be authorized to pay such Hilco invoices in accordance with the terms of the Engagement Agreement.

5. If an objection is received, the Debtors shall withhold payment of the portion of the fees that is objected to and promptly pay the remainder, and all objections that are not resolved shall be preserved and presented to the Court for determination.

Case 23-14853-JKS	Doc 294 Filed 01/18/28 Entered 01/18/28 15:38:25 Desc Main		
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(Page   6)			
Debtors:	CYXTERA TECHNOLOGIES, INC., et al.		
Case No.	23-14853 (JKS)		
Caption of Order:	Order (I) Authorizing the Employment and Retention of Hilco Real		
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	Terms of Hilco's Employment, (III) Waiving Certain Timekeeping		
	Requirements, and (IV) Granting Related Relief		

6. The fees payable to Hilco pursuant to the Engagement Agreement shall be subject to review only pursuant to the standards set forth in section 328(a) of the Bankruptcy Code and shall not be subject to the standard of review set forth in section 330 of the Bankruptcy Code; *provided, however*, that notwithstanding the foregoing, the U.S. Trustee may review the reasonableness of Hilco's fees requested in the final fee application under section 330 of the Bankruptcy Code as set forth in paragraph 9 below.

7. The payment of all fees and reimbursement of all expenses pursuant to the Engagement Agreement shall be free and clear of all liens, claims, and encumbrances.

8. Notwithstanding anything to the contrary in the Bankruptcy Code, the Bankruptcy Rules, the Local Rules, orders of this Court, and the United States Trustee Program's *Guidelines for Reviewing Applications for Compensation and Reimbursement of Expenses Filed Under 11 U.S.C. § 330 by Attorneys in Larger Chapter 11 Cases* (the "U.S. Trustee Guidelines"), Hilco shall be granted a limited waiver of the information requirements such that Hilco shall not be required to maintain records of detailed time entries in connection with the Consulting and Advisory Services as that term is defined in the Engagement Agreement; *provided* that in the event that Hilco provides any Additional Services to the Debtors, and in connection with such Additional Services Hilco is to be compensated on a time and materials basis, Hilco shall be required to file interim and final fee applications on an hourly basis only and the time detail provided for such fees may be provided in a summary fashion. Specifically, Hilco will submit time records setting forth

Case 23-14853-JKS	Doc 294 Filed 01/18/28 Entered 01/18/28 15:38:25 Desc Main		
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(Page   7)			
Debtors:	CYXTERA TECHNOLOGIES, INC., et al.		
Case No.	23-14853 (JKS)		
Caption of Order:	Order (I) Authorizing the Employment and Retention of Hilco Real		
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	Debtors in Possession Effective as of the Petition Date, (II) Approving the		
	Terms of Hilco's Employment, (III) Waiving Certain Timekeeping		
	Requirements, and (IV) Granting Related Relief		

the hours spent on each activity and a description of the Additional Services provided but will not break out its time into tenth-of-an-hour increments.

9. Notwithstanding anything to the contrary in this Order, the Application, the Engagement Agreement, or the Baker Declaration, the U.S. Trustee shall retain the right and be entitled to object to Hilco's fees and expenses based on the reasonableness standard provided for in section 330 and 331 of the Bankruptcy Code. Accordingly, nothing in this Order or the record shall constitute a finding of fact or conclusion of law binding the U.S. Trustee on appeal or otherwise, with respect to the reasonableness of Hilco's fees and compensation and reimbursement requests.

10. In the event that, during the pendency of these chapter 11 cases, Hilco requests reimbursement for any attorneys' fees and/or expenses, the invoices and supporting time records from such attorneys shall be included in Hilco's fee applications, and such invoices and time records shall be in compliance with the Local Rules, the U.S. Trustee Guidelines, and approval of the Court under the standards of section 330 and 331 of the Bankruptcy Code, without regard to whether such attorneys have been retained under section 327 of the Bankruptcy Code and without regard to whether such attorney's services satisfy section 330(a)(3)(C) of the Bankruptcy Code. Notwithstanding the foregoing, Hilco shall only be reimbursed for any legal fees incurred in connection with these chapter 11 cases to the extent permitted under applicable law and the decisions of this Court; *provided*, *however*, that Hilco shall not seek reimbursement of any attorney

Doc 294 Filed 01/28/23 Entered 01/28/23 25:30:25 Desc Main		
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CYXTERA TECHNOLOGIES, INC., et al.		
23-14853 (JKS)		
Order (I) Authorizing the Employment and Retention of Hilco Real		
Estate, LLC as Real Estate Consultant and Advisor to the Debtors and		
Debtors in Possession Effective as of the Petition Date, (II) Approving the		
Terms of Hilco's Employment, (III) Waiving Certain Timekeeping		
Requirements, and (IV) Granting Related Relief		

fees incurred defending any objection filed with respect to Hilco's final fee application in these cases.

11. Hilco shall disclose any and all facts that may have a bearing on whether Hilco, its affiliates, and/or any individuals working on the engagement hold or represent any interest adverse to the Debtors, their creditors, or other parties in interest in these cases. The obligation to disclose identified in this paragraph shall be a continuing obligation.

- 12. With respect to controversies or claims arising out of or in any way related to the Services in the Hilco Agreement notwithstanding any arbitration, dispute resolution, or exclusive jurisdiction provisions contained in the Engagement Agreement, any disputes arising under the Engagement Agreement shall be heard in this Court during the pendency of these chapter 11 cases.
  - 13. The Indemnification Provision set forth in the Engagement Agreement is approved,

subject during the pendency of these cases to the following:

- a. Hilco shall not be entitled to indemnification, contribution, or reimbursement set forth in the Indemnification Provision, unless such indemnification, contribution, or reimbursement is approved by the Court;
- b. Notwithstanding any provision of the Application and the Engagement Agreement to the contrary, the Debtors shall have no obligation to indemnify or provide contribution or reimbursement to Hilco for any claim or expense that is either: (i) judicially determined (the determination having become final) to have arisen from Hilco's gross negligence, willful misconduct, bad faith, fraud, or self-dealing to which the Debtors have not consented, (ii) for a contractual dispute in which the Debtors allege the breach of Hilco's contractual obligations, unless the Court determines that indemnification, contribution, or reimbursement would be permissible pursuant to *In re United Artists Theatre Co.*, 315 F.3d 217 (3d Cir. 2003); or (iii) settled without the Debtors' consent prior to a judicial determination as to the Indemnified Person's gross negligence, willful misconduct, bad

#### Case 23-14853-JKS Doc 2894 Filed 01/28/28 Entered 01/28/28 25:32:25 Desc Main Doccumeent Prage 2000/1248

(Page   9)			
Debtors:	CYXTERA TECHNOLOGIES, INC., et al.		
Case No.	23-14853 (JKS)		
Caption of Order:	Order (I) Authorizing the Employment and Retention of Hilco Real		
-	Estate, LLC as Real Estate Consultant and Advisor to the Debtors and		
	Debtors in Possession Effective as of the Petition Date, (II) Approving the		
	Terms of Hilco's Employment, (III) Waiving Certain Timekeeping		
	Requirements, and (IV) Granting Related Relief		

faith, fraud or unconsented self-dealing but determined by this Court, after notice and a hearing, to be a claim or expense for which Hilco should not receive indemnity, contribution, or reimbursement under the terms of the Engagement Agreement as modified by this Order; and

- c. if, before the earlier of: (i) the entry of an order confirming a chapter 11 plan in the chapter 11 cases (that order having become a final order no longer subject to appeal); and (ii) the entry of an order closing the chapter 11 cases, Hilco believes that it is entitled to the payment of any amounts by the Debtors on account of the Debtors' indemnification, contribution, and/or reimbursement obligations under the Indemnification Provision (as modified by this Order), including, without limitation, the advancement of defense costs, Hilco must file an application therefor in this Court, and the Debtors may not pay any such amounts to Hilco before the entry of an order by this Court approving the payment. This subparagraph (c) is intended only to specify the period of time under which the Court shall have jurisdiction over any request for fees and expenses for indemnification, contribution, and/or reimbursement by Hilco, and is not a provision limiting the duration of the Debtors' obligation to indemnify, or make contributions or reimbursements to, Hilco. All parties in interest shall retain the right to object to any demand by Hilco for indemnification, contribution, and/or reimbursement; and
- d. any limitations on any amounts to be contributed by Hilco shall be eliminated from the Engagement Agreement. Hilco shall retain any rights they may have to contribution at common law.
- 14. Hilco will work to ensure that the services to be provided by Hilco will not duplicate

the services of any of the other professionals retained by the Debtors.

15. None of the fees payable to Hilco under the Engagement Agreement shall constitute

a "bonus" or fee enhancement under applicable law.

16. To the extent that there may be any inconsistency between the terms of the

Application, the Baker Declaration, the Engagement Agreement, and this Order, the terms of this

Order shall govern.

Case 23-14853-JKS	Doc 2894 Filed 01/28/233 Entered 01/28/23/25:32:25 Desc Main Documment Prage 20. off 2/38
(Page   10)	<b>u</b>
Debtors:	CYXTERA TECHNOLOGIES, INC., et al.
Case No.	23-14853 (JKS)
Caption of Order:	Order (I) Authorizing the Employment and Retention of Hilco Real Estate, LLC as Real Estate Consultant and Advisor to the Debtors and Debtors in Possession Effective as of the Petition Date, (II) Approving the Terms of Hilco's Employment, (III) Waiving Certain Timekeeping Requirements, and (IV) Granting Related Relief

17. Notice of the Application as provided therein is deemed to be good and sufficient notice of such Application, and the requirements of the Local Rules are satisfied by the contents of the Application.

18. The Debtors and Hilco are authorized to take all actions necessary to effectuate the relief granted pursuant to this Order in accordance with the Application.

19. The terms and conditions of this Order shall be immediately effective and enforceable upon its entry.

20. This Court retains exclusive jurisdiction with respect to all matters arising from or related to the implementation, interpretation, and enforcement of this Order.

# Case 23-14853-JKS Doc 2894 Filed 01/28/23 Entered 01/28/23 25:30:25 Desc Main Documment Page 22 off 28

<u>Exhibit 1</u>

#### Case 23-14853-JKS Doc 294 Filed 01/28/23 Entered 01/28/23 25:32:25 Desc Main Documment Page 23 off 28

#### **REAL ESTATE CONSULTING AND ADVISORY SERVICES AGREEMENT**

This Real Estate Consulting and Advisory Services Agreement ("<u>Agreement</u>") is entered into effective as of May 9, 2023 (the "<u>Effective Date</u>"), by and between Hilco Real Estate, LLC ("<u>Hilco</u>") and Cyxtera Technologies, Inc. (the "<u>Company</u>").

#### Recitals:

WHEREAS, the Company is the owner of the leasehold interests listed on Exhibit A attached hereto (each a "Lease" and collectively, the "Leases"); and

WHEREAS, the Company seeks to engage Hilco to provide certain consulting services in connection with the Leases as provided herein.

#### Agreement:

NOW, THEREFORE, in consideration of the foregoing recitals and for other good and valuable consideration, the receipt and sufficiency of which are hereby acknowledged, the Company and Hilco agree as follows:

1) <u>Consulting and Advisory Services</u>. Hilco shall provide the consulting and advisory services described below (collectively, the "<u>Consulting and Advisory Services</u>") to the Company with respect to the Leases:

- a) Meet twice weekly, or modified cadence as agreement between the parties, with the Company to ascertain the Company's goals, objectives and financial parameters;
- b) Review the Company's Lease portfolio;
- c) Mutually agree with the Company with respect to a strategic plan for restructuring, selling and/or assigning, shortening term, or terminating the Leases (the "<u>Strategy</u>");
- d) Provide the Company with weekly Lease status reports, which shall include updates on Hilco's Lease Restructuring Services; and
- e) Provide general real estate consulting and advisory services with respect to the Leases and the implementation of the Strategy.

2) <u>Lease Restructuring Services</u>. Hilco shall provide the Lease restructuring services described below (the "<u>Lease Restructuring Services</u>" and together with the Consulting and Advisory Services, the "<u>Services</u>")) to the Company with respect to the Leases:

- a) On the Company's behalf, negotiate the terms of restructuring, term shortening, termination, and sale and/or assignment agreements with the landlords under the Leases, in accordance with the Strategy;
- b) Provide written reports periodically to the Company regarding the status of such negotiations; and

### Case 23-14853-JKS Doc 2894 Filed 01/28/23 Entered 01/28/23 25:30:25 Desc Main Documment Prage 124 off 218

c) Assist the Company in closing the pertinent Lease restructuring, sale and/or assignment, term shortening, and termination agreements.

The Company may add additional leases to Exhibit A with the consent of Hilco (which consent may be provided in email) in which case such additional leases shall be considered "Leases" for purposes of this Agreement and the Company and Hilco shall mutually agree on a Strategy covering the additional leases.

## 3) <u>Term and Termination</u>.

- a) <u>Term</u>. The term of this Agreement shall commence upon the execution hereof and shall expire on the earlier of (i) the date that is twelve (12) months from the Effective Date or (ii) the effective date of any Chapter 11 plan of reorganization or closing of a sale of all or substantially all the Company's assets under section 363 of the Bankruptcy Code (as defined herein).
- b) <u>Termination for Cause</u>. Either party shall have the right to terminate this Agreement for cause upon written notice to the other party. Termination for cause shall mean any termination as a result of a party's fraud, misrepresentation, gross negligence, willful misconduct or material breach by a party of any of the terms of this Agreement.
- c) <u>Effect of Termination</u>. Upon termination of this Agreement by the Company, Hilco shall:
   (i) immediately discontinue all Services; and (ii) deliver to the Company all information, reports, papers, and other materials prepared or obtained by Hilco in performing the Services, whether completed or in process. Upon termination, the Company shall be liable for payment of accrued and unpaid fees and Expenses of Hilco as of the effective date of the termination, in accordance with Sections 6 and 7 below, as well as fees in accordance with Section 8 pursuant to the terms set forth in Section 8.

4) <u>Strategy</u>. Notwithstanding anything to the contrary in this Agreement, Company may modify the Strategy at any time and will promptly communicate such changes to Hilco.

Authority. Hilco shall serve as the Company's exclusive agent for the purpose of providing 5) the Services. For the avoidance of doubt, Hilco shall be the Company's exclusive provider of the Services in connection with all of the Company's leased real property locations. A11 communications and inquiries regarding restructuring, selling and/or assigning, shortening term, or terminating the Leases, including those directed to the Company (including (without limitation)) its officers, agents, and employees), shall be redirected to Hilco, unless otherwise agreed to by Hilco and the Company. Hilco shall promptly advise the Company of all offers made with respect to the Leases. Hilco is authorized only to negotiate the terms of agreements with respect to restructuring, selling and/or assigning, term shortening, or terminating the Leases in accordance with the Strategy at the direction and on the behalf of the Company, but not to commit the Company to any such agreement or arrangement or to sign any instrument on behalf of the Company. Company has the right, in its sole discretion, to accept or reject any offers with respect to the Leases, and, in the event of such rejection, the Company shall not be liable to Hilco for any fee or compensation, except as provided in Sections 6, 7, and 8 below.

#### Case 23-14853-JKS Doc 2894 Filed 01/28/23 Entered 01/28/23 25:32:25 Desc Main Documment Page 25 of 28

6) <u>Compensation</u>. As compensation for Hilco's Services, the Company will pay to Hilco compensation in accordance with the following; provided, that for any Restructured Lease that is rejected during a pending case filed under chapter 11 of the United States Bankruptcy Code (or similar code in the local jurisdiction), fees shall be due or payable with respect to such Restructured Lease solely to the extent that the Company realizes the benefit of any Restructured Lease Savings prior to rejection, in which case Hilco's compensation shall be calculated solely based on the Restructured Lease Savings realized by the Company prior to rejection; provided, however, if such Lease is subsequently reinstated (whether by a new lease or otherwise following such rejection) Hilco shall be entitled to the Restructured Lease Savings Fee as if such rejection never occurred minus compensation previously paid or payable in connection with any Restructured Lease Savings as described above.

## a) <u>Certain Definitions</u>.

- i) "<u>Monthly Consulting Fee</u>" means, with respect to the Consulting and Advisory Services provided by Hilco hereunder, monthly payments in the amount of \$50,000 each, which payments shall be due and payable upon the first day of each calendar month during the Term, except with respect to the first payment of the Monthly Consulting Fee, which shall be due and payable upon the execution of this Agreement. Each installment of the Monthly Consulting Fee shall be earned in full when due and is non-refundable. In no event shall Hilco have any obligation to refund any portion of the Monthly Consulting Fee. The Monthly Consulting Fee is only applicable for the first eight (8) months of this Agreement.
- ii) "<u>Restructured Lease</u>" means any Lease for which the Company, or any assignee or designee thereof (including, if applicable, any purchaser in a Bankruptcy Sale Process), enters into a written agreement with the applicable landlord that has the effect of modifying the terms of such Lease.
- "<u>Restructured Lease Savings Fee</u>" means, for any Restructured Lease, an amount equal to the aggregate Restructured Lease Savings multiplied by four and one half percent (4.5%); provided, however that for purposes of calculating Restructured Lease Savings only those Restructured Lease Savings to be achieved during the six (6) year period from and after the effective date of the Restructured Lease shall be included in such calculation.
- iv) "<u>Restructured Lease Savings</u>" means an amount equal to the net savings created by a Restructured Lease, including (without limitation) the sum of (x) the aggregate reduction of base rent, percentage rent, CAM, real estate taxes, insurance, deferred maintenance or maintenance obligations (including clean up) payable under a lease (exclusive of term shortening), and any other measurement of leasehold expense calculable by Hilco and the Company under a lease; provided, however, in the event any such amounts are not reasonably discernable or calculable, Hilco and the Company shall negotiate in good faith a commercially reasonable amount of such leasehold expenses, and (y) the aggregate amount of any tenant improvement allowance dollars secured, minus any restructuring, termination or similar fees paid by the Company to the counterparty to the leased property, or any other party, in

#### Case 23-14853-JKS Doc 2894 Filed 01/28/24 Entered 01/28/24 25:32:25 Desc Main Documment Prage 25 off 28

connection with the Restructured Lease. Where term is extended and the rent during such extended period is not specifically fixed or calculable within a leased property, Restructured Lease Savings shall be based on the last year's rent immediately prior to the extended period under a leased property.

- v) "<u>Term Shortened Lease</u>" means any Lease for which the Company, or any assignee or designee thereof (including, if applicable, any purchaser in a Bankruptcy Sale Process), enters into a written agreement with the applicable landlord that has (i) the effect of (i) terminating the Lease, or (ii) providing the Company with an early termination right, regardless of whether the Company ever exercises such right, or otherwise has the effect of shortening the term of such Lease.
- vi) "<u>Term Shortened Lease Fee</u>" means for any Term Shortened Lease, an amount equal to one (1) month of gross rent *plus* any other measurement of leasehold expense calculable by Hilco and the Company under a lease; provided, however, in the event any such amounts are not reasonably discernable or calculable, Hilco and the Company shall negotiate in good faith a commercially reasonable amount of such leasehold expenses. To the extent a Lease is both a Restructured Lease and a Term Shortened Lease, any lease savings attributable to the shortening of a Restructured Lease term shall be excluded from the calculation of the applicable Restructured Lease Savings Fee, and Hilco shall only be entitled to receive the applicable Term Shortened Lease Fee on account of such Restructured Lease term shortening. For the avoidance of doubt, Hilco shall not be entitled to a Term Shortened Lease Fee where such Lease is a Term Shortened Lease based on Section 6(a)(v)(ii) in the event Company does not exercise the early termination right.
- vii) "<u>Designated Sale and/or Assignment Lease</u>" means a Lease for which the Company enters into a written agreement that has the effect of selling or assigning the Lease to an applicable landlord or another third party. Upon the execution of this Agreement, the Company shall identify for Hilco the "Designated Sale and/or Assignment Leases" (the "<u>Designated Sale and/or Assignment Leases List</u>") (email shall be sufficient for this purpose). The Company may not subsequently add additional Leases to the Designated Sale and/or Assignment Leases List. With respect to each Designated Sale and/or Assignment Lease, Hilco shall be entitled to payment from Company of a "<u>Designated Sale and/or Assignment Lease Fee</u>" as follows:
  - (1) In the event Hilco advises the Company with respect to a sale or assignment of a Designated Sale and/or Assignment Lease where the Company has received a letter of intent or similar document ("Letter of Intent"), and the terms of such Letter of Intent were negotiated by Company, Hilco shall be entitled to payment of a fee in the amount of \$10,000 for assisting the Company with the closing of each such Designated Sale and/or Assignment Lease transaction. Hilco shall be entitled to payment of the applicable \$10,000 fee in connection with each closing of a Designated Sale and/or Assignment Lease transaction under this Section 6(a)(vii)(1).

### Case 23-14853-JKS Doc 2894 Filed 01/28/23 Entered 01/28/23 25:32:25 Desc Main Documment Page 27 of 218

- (2) In the event Hilco advises the Company with respect to a transaction to sell or assign a Designated Sale and/or Assignment Lease, where (i) Company has received a Letter of Intent containing terms of a proposed sale or assignment transaction, (ii) Company substantially negotiated all material terms of the Letter of Intent, and (iii) Hilco thereafter negotiates improved terms with the party submitting the Letter of Intent, Hilco shall be entitled to payment of a fee in the amount of one-half of one (1) month of gross rent *plus* any other applicable Leasehold Expenses for advising the Company, negotiating the improved transaction terms, and assisting with the closing of each such Designated Sale and/or Assignment Lease transaction. Hilco shall be entitled to payment of the applicable fee in connection with each closing of a Designated Sale and/or Assignment Lease transaction under this Section 6(a)(vii)(2).
- (3) In the event Hilco advises the Company with respect to a transaction to sell or assign a Designated Sale and/or Assignment Lease, where (i) Company has not received a formal Letter of Intent containing terms of a proposed sale or assignment transaction, (ii) Hilco thereafter negotiates the terms of a sale or assignment transaction with any purchaser or assignee of the Designated Sale and/or Assignment Lease, and (iii) the Designated Sale and/or Assignment Lease, Hilco shall be entitled to payment of a fee in the amount of one (1) month of gross rent *plus* any other applicable Leasehold Expenses for advising the Company, negotiating the transaction terms, and assisting with the closing of each such Designated Sale and/or Assignment Lease transaction. Hilco shall be entitled to payment of the applicable fee in connection with each closing of a Designated Sale and/or Assignment Lease transaction under this Section 6(a)(vii)(3).
- viii) "<u>Leasehold Expense</u>" means the aggregate base rent, percentage rent, CAM, real estate taxes, insurance, deferred maintenance or maintenance obligations (including clean up) payable under a lease (exclusive of term shortening), and any other measurement of leasehold expense calculable by Hilco and the Company under a lease; provided, however, in the event any such amounts are not reasonably discernable or calculable, Hilco and the Company shall negotiate in good faith a commercially reasonable amount of such leasehold expenses, and (y) the aggregate amount of any tenant improvement allowance dollars secured.
- b) <u>Restructuring</u>. For each Lease that becomes a Restructured Lease, Hilco shall earn a fee equal to the Restructured Lease Savings Fee. The amounts payable on account of a Restructured Lease shall be paid in a lump sum upon closing of the transaction having the effect of restructuring the Lease, which may include a transaction subject to entry of an order by the Bankruptcy Court (as defined herein) approving an assignment to any acquiror of applicable Leases (or any portion thereof), including through a purchase of the Company's or a portion of the Company's assets to such acquiror (whether through a credit bid, plan of reorganization, 363 sale or otherwise), directly or through designation rights (collectively, a "<u>Bankruptcy Sale Process</u>").

## Case 23-14853-JKS Doc 2894 Filed 01/28/23 Entered 01/28/23 25:32:25 Desc Main Documment Prage 28 off 28

- c) <u>Shortened Lease</u>. For each Lease that becomes a Term Shortened Lease, Hilco shall earn a fee equal to the Term Shortened Lease Fee. The amounts payable on account of a Term Shortened Lease shall be paid in a lump sum upon closing of the transaction that provides the Company with an early termination right or has the effect of terminating or otherwise shortening the term of such Lease, which may include a transaction subject to entry of an order by the Bankruptcy Court (as defined herein) approving an assignment to any acquiror of applicable Leases (or any portion thereof), including through a purchase of the Company's or a portion of the Company's assets to such acquiror, whether through a Bankruptcy Sale Process or otherwise.
- d) <u>Designated Sales and/or Assignments</u>. For each Lease that becomes a Designated Sale and/or Assignment Lease, Hilco shall earn a fee equal to the applicable Designated Sale and/or Assignment Lease Fee. The amounts payable on account of a Designated Sale and/or Assignment Lease shall be paid in a lump sum upon the closing of the Designated Sale and/or Assignment Lease transaction, which may include a transaction subject to entry of an order by the Bankruptcy Court (as defined herein) approving an assignment to any acquiror of applicable Leases (or any portion thereof), including through a purchase of the Company's or a portion of the Company's assets to such acquiror, whether through a Bankruptcy Sale Process or otherwise.
- e) <u>Free and Clear</u>. All fees payable to Hilco hereunder shall be free and clear of any liens, claims and encumbrances, including the liens of any secured parties.

<u>f) Reconciliation</u>. The Monthly Consulting Fee paid or payable shall be applied against any compensation otherwise due under this Agreement.

7) <u>Expenses</u>. All Expenses (defined below) shall be borne by the Company, and Hilco shall be entitled to reimbursement from the Company for all Expenses. Billing shall be monthly and invoices are due not later than thirty (30) days after the date of invoice. "<u>Expenses</u>" means all reasonable, documented (through receipts or invoices) out-of-pocket expenses incurred by Hilco in connection with its performance of its Services hereunder, including, without limitation: reasonable expenses of advertising, marketing, coach travel and transportation, including, the cost of out-of-town travel and postage and courier/overnight express fees and other mutually agreed upon expenses incurred in connection with performing the services required by this Agreement. Notwithstanding anything to the contrary, Expenses described herein shall not exceed, per individual Expense, Five Thousand US Dollars (\$5,000) or in aggregate, Fifty Thousand US Dollars (\$50,000) without prior written approval from Company.

8) <u>Survival</u>. Within fifteen (15) calendar days after termination of this Agreement, Hilco shall provide the Company with a list of all third parties, including landlords (each, a "<u>Prospect</u>") that Hilco has engaged in negotiations with respect to the Leases covered hereunder. If within ninety (90) days after the expiration of the Term of this Agreement, or any extension thereof agreed to in writing by the Company and Hilco, the Company, or any assignee or designee thereof (including any purchaser in a Bankruptcy Sale Process), and any Prospect should enter into a written agreement covered by this Agreement, incorporating deal terms that are identical or reasonably similar to terms that were negotiated and/or proposed by Hilco in connection with the Leases, Hilco shall be entitled to a fee calculated in accordance with the terms of this Agreement.

### Case 23-14853-JKS Doc 2894 Filed 01/28/23 Entered 01/28/23 25:32:25 Desc Main Documment Prage 29 off 28

9) <u>Hilco and Company Covenants</u>. In consideration of this Agreement, Hilco agrees to utilize commercially reasonable efforts and diligence to achieve the purpose of this Agreement. Hilco shall conduct all negotiations on behalf of the Company in a professional and businesslike manner and in accordance with the Company's and its officers', representatives,' and counsel's reasonable instructions. The Company agrees to cooperate reasonably with Hilco and to make available to Hilco such information as Hilco reasonably requests, including true and correct copies of the Leases, all information relating to occupancy-related expenses for the Leases and related correspondence.

10) <u>Confidentiality</u>. Hilco acknowledges that information furnished or made available by the Company, its employees or representatives to Hilco and its employees or representatives relating to the Leases and the business or affairs of the Company is confidential and is the property of the Company. During and after the term of this Agreement, Hilco will not disclose any such information to any person or use any such information for any purpose other than the performance of its obligations hereunder, in each case, without the prior written consent of the Company.

11)Assignment; Successors and Assigns. Neither party may assign its rights or delegate any of its obligations hereunder without the prior written consent of the other party; provided, however, if the Company is the subject of a bankruptcy process, the Company shall use its commercially reasonable best efforts to assign its rights and obligations hereunder to an assignee or purchaser of the Leases(s) pursuant to section 363 and/or 365 of the Bankruptcy Code (as defined herein) or otherwise. For the avoidance of doubt, if a purchaser of the Company's or a portion of the Company's assets (whether through a Bankruptcy Sale Process or otherwise) acquires the Leases (or any portion thereof), directly or through designation rights, and enters into an agreement (in connection with such purchase) for a Lease that incorporates deal terms that are identical or reasonably similar to terms that were negotiated and/or proposed by Hilco in connection with such Lease, then Hilco shall be entitled to the Restructured Lease Savings Fee, Term Shortened Lease Fee, and/or Designated Sale and/or Assignment Lease Fee with respect to such Leases, and such fee shall be paid by the Company, or, in the event such assignee or purchaser assumes this Agreement and the Company's obligations hereunder, by the assignee or purchaser. Subject to that limitation, this Agreement shall be binding upon and shall inure to the benefit of each party and its successors and assigns.

- 12) <u>Indemnification</u>.
  - a) The Company shall indemnify Hilco and hold it harmless against any and all losses, claims, damages, liabilities and expenses incurred by Hilco, including without limitation, reasonable legal expenses, arising from, related to, or in any way connected with (i) the Company's material breach of or failure to comply with any of its agreements, covenants, representations or warranties contained in this Agreement and (ii) the fraud, negligence (including omissions) or willful misconduct of the Company, its officers, directors, employees, agents or representatives.
  - b) Hilco shall indemnify the Company and hold it harmless against any and all losses, claims, damages, liabilities and expenses incurred by the Company, including without limitation, reasonable legal expenses, arising from, related to, or in any way connected with (i) Hilco's

#### Case 23-14853-JKS Doc 2894 Filed 01/28/23 Entered 01/28/23 25:32:25 Desc Main Documment Prage 199 off 218

material breach of or failure to comply with any of its agreements, covenants, representations or warranties contained in this Agreement and (ii) the fraud, negligence (including omissions) or willful misconduct of Hilco, its officers, directors, employees, agents or representatives.

- 13) <u>General Provisions</u>.
  - a) The Company and Hilco shall deal with each other fairly and in good faith so as to allow both parties to perform their duties and earn the benefits of this Agreement.
  - b) In the event the Company commences a case under Chapter 11 of title 11, United States Code (the "Bankruptcy Code"), with a bankruptcy court (the "Bankruptcy Court"), the Company shall promptly file a motion under section 327 and 328 of the Bankruptcy Code, in form and substance reasonably acceptable to Hilco, authorizing the Company's entry into this Agreement, which the Company agrees to use its reasonable efforts to obtain (the "Retention Order"). The Company will use its reasonable efforts to ensure that such order shall specifically provide that: (i) Hilco is being retained pursuant to sections 327 and 328 of the Bankruptcy Code by the Company; (ii) the payment of all fees and reimbursement of expenses hereunder to Hilco shall be free and clear of all liens, claims and encumbrances; (iii) all such payments of fees and reimbursement of expenses hereunder shall be the Company's responsibility and be made without further order of the Bankruptcy Court; (iv) notwithstanding the liens or claims of the Company's secured lenders, including any debtor in possession financing lender, any amounts paid to Hilco hereunder, will not be reduced or capped by the terms or conditions of any DIP Credit Agreement or related order; (v) all such fees and expenses due and owing to Hilco hereunder shall be included in any carve-out provided in any DIP Credit Agreement and Bankruptcy Court order approving such DIP Credit Agreement and; and (vi) Hilco is not required to maintain time records or file interim fee applications.
  - c) The Company recognizes and acknowledges that the services to be provided by Hilco pursuant to this Agreement are, in general, transactional in nature, and Hilco will not be billing the Company by the hour or maintaining time records. It is agreed that Hilco is not requested or required to maintain such time records and that its compensation will be fixed on the percentages set forth herein.
  - d) Any correspondence or required notice shall be addressed as follows:

If to Hilco:	Hilco Real Estate, LLC
	5 Revere Drive, Suite 206
	Northbrook, Illinois 60062
	Tel. (847) 504-2462
	Email: <u>sbaker@hilcoglobal.com</u>
	Attn: Sarah Baker
If to the Company:	Cyxtera Technologies, Inc.
	2333 Ponce De Leon Blvd, Ste 900

#### Case 23-14853-JKS Doc 2894 Filed 01/28/28 Entered 01/28/28 25:38:25 Desc Main Documment Prage 20 of 28

Coral Gables, FL 33134 Tel. (855) 699-8372 Email: <u>legal@cyxtera.com</u> Attn: Chief Legal Officer

- e) This Agreement shall be deemed drafted by both parties hereto, and there shall be no presumption against either party in the interpretation of this Agreement.
- f) Hilco shall be permitted to utilize independent contractors and subcontractors to assist Hilco with performing certain of its obligations hereunder.
- g) By executing or otherwise accepting this Agreement, the Company and Hilco acknowledge and represent that they are represented by and have consulted with independent legal counsel with respect to the terms and conditions contained herein.
- h) The construction, validity and interpretation of this Agreement will be governed by the internal law of the State of Delaware, without regard to any choice of law principle that might otherwise result in the application of the law of any other jurisdiction. The parties hereby waive trial by jury in any action, proceeding or counterclaim brought by either of the parties hereto against the other in respect of any matter arising out of or in connection with this Agreement.
- i) This Agreement may be executed in original counterparts, and if executed and delivered via facsimile shall be deemed the equivalent of an original.
- j) The parties hereto agree, and the Company hereby expressly acknowledges, that Hilco has not guaranteed the Company any return or results with respect to the services to be provided.
- k) This Agreement constitutes the entire agreement between the Company and Hilco and supersedes all prior discussions, negotiations, understandings, representations, and agreements, whether oral or written. This Agreement shall not be modified or amended in any respect except by a written instrument executed by or on behalf of the parties to this Agreement.
- 1) If either party institutes legal action to enforce its rights under this Agreement, the prevailing party will be entitled to recover its reasonable attorneys' fees and other costs actually incurred.
- m) Hilco may use the Company's name on Hilco's representative client lists, in any advertisements, publications or as a reference.

\* \* \*

## Case 23-14853-JKS Doc 2894 Filed 01/28/23 Entered 01/28/23 25:32:25 Desc Main Documment Page 32 of 218

IN WITNESS WHEREOF, the Company and Hilco have executed and delivered this Agreement as of the date first above written.

# CYXTERA TECHNOLOGIES, INC.

# HILCO REAL ESTATE, LLC

DocuSigned by: Carlos Sagasta —82C2ACD2F9DD408... By:

By:

By: F74D1B5C89EB44B... Title: VP & DGC, Managing Member

DocuSigned by:

Title chief Financial Officer

Case 23-14853-JKS Doc 2894 Filed 01/28/23 Entered 01/28/23 25:30:25 Desc Main Documment Page 23 off 28

# EXHIBIT A

Leases

	Curtors Communications 11	Iona Mariataia Data Contace	_		Dhonoiu	A7
	Cyxtera Communications, LLC Cyxtera Communications, LLC	Iron Mountain Data Centers Medina DC 1 Assets, LLC	4/15/2014 4/30/2024 Operating 4/1/2019 3/31/2034 Finance	g 615 North 48th Street 2055 E. Technology Circle	Tempe	AZ
	Cyxtera Communications Canada, Inc.	Polaris Realty (Canada) Limited			Vancouver	BC
	Cyxtera Communications, LLC	Digital Winona, LLC		3015 Winona Avenue	Burbank	8
	Cyxtera Communications, LLC Cyxtera Communications, LLC	Digital Nash, LLC CPUS Invine Crossing. LP	1/1/2019 2/28/2033 Finance 10/19/2000 6/30/2029 Operating	200 North Nash Street 17836 Gillette Avenue	EI Segundo Irvine	5 5
	Cyxtera Communications, LLC	Digital Walsh 1, LLC			Santa Clara	5 5
	Cyxtera Communications, LLC	Digital Walsh 2, LLC		2403 Walsh Avenue	Santa Clara	5
	Cyxtera Communications, LLC	4700 Santa Clara Technology Partners, LLC	3/5/2004 4/30/2027 Finance	4700 Old Ironsides Drive	Santa Clara	8 8
	Cyxtera communications, LLC	Redwood DC Assets, LLC			Sunnyvale	5 5
	Cyxtera Communications, LLC	PSB Northern California Industrial Portfolio, LLC			Sunnyvale	g
	Cyxtera Communications, LLC	Digital Space Park, LLC		1500 Space Park Drive	Santa Clara	g
	Cyxtera Communications, LLC	1550 Space Park Partners, LLC	11/1/2021 10/31/2036 Finance	1550 Space Park Drive	Santa Clara	5
	Cyxtera Communications, LLC	1221 Comstock Property, LLC	12/1/2022 11/30/2037 Finance a/1/2024 2/31/2030 Einance	1111 COMSTOCK STREET	Santa Clara Santa Clara	5 5
	Cyxtera Communications, LLC	Medina DC 1 Assets, LLC		8534 Concord Center Drive	Englewood	8
	Cyxtera Communications, LLC	Highlands Ranch Commerce Center, LLC			Highlands Ranch	9
	Cyxtera Germany GmbH	Interxion Deutschland GmbH			Frankfurt am Main	Ħ
	Cyxtera Germany GmbH	Digital Greenfield B.V.			Frankfurt am Main	Ŧ
	Cyxtera Technologies, Inc.	Prim Bac Colonnade, LLC		2333 Ponce De Leon Boulevard, Suite 900	Coral Gables	
5 0	Cystera Communications, LLC	EastGroup Properties, LP	2/1/2000 1/31/2025 Uperating		I ampa	J.
5 0	Cyxtera Communications, LLC Cyxtera Communications, LLC	Medina DC1 Assets, LLC	4/1/2019 12/21/2024 Finance	375 Riverside Parkway	Litthia Springs	40
	Cyxtera Technology UK Limited	Slough Trading Estate Limited			Slough	GB
0	Cyxtera Technology UK Limited	Greenwich View Place Limited			London	GB
0	Cyxtera Technology UK Limited	Robert Ogden - Indescon Development	11/29/2012 11/28/2027 Operating		London	GB
	Cyxtera Technology UK Limited	Sir Robert Ogden Estates Ltd.			London	GB
5	Cyxtera Technology UK Limited	Telstra Limited			London	GB
5 0	Cyxtera Lechnology UK Limited	Slough Frading Estate Limited	10/8/2012 10/7/2032 Uperating	5 b31 Ajax Avenue biota biotadi	Slough	39 0
5 3	Cyxtera recimology on climical Cyxtera Communications. III.C	Digital Lakeside LLC			Chicago	9 =
0	Cyxtera Communications, LLC	RREEF CPIF 2425 Busse Road, LLC			Elk Grove Village	_
S	Cyxtera Communications, LLC	Digital Lakeside, LLC			Chicago	-
0	Cyxtera Communications, LLC	SI CHI01 ABS, LLC	11/1/2019 1/31/2035 Finance		Elk Grove Village	2
	Cyxtera Communications, LLC	Digital Winter, LLC	2/15/1998 11/30/2020 Operating		Waltham	MA
	Cyxtera Communications, LLC Cyxtera Communications, 11C	1 W COTTOY 2 LLC Medina DC 2 Assets 11C	1/1/2019 8/31/2028 Uperaung	3 350 Willer Street 115 2nd Avenue	Waltham	MA
	Cystera Communications, ILC	Comnass Datacenters MSP   IIIC			Shakonee	N
	Cyxtera Communications, LLC	SL Harborside Owner 2 & 3, LLC			Jersey City	Z
	Cyxtera Communications, LLC	Global Weehawken Acquisition Company, LLC			Weehawken	Ĩ
	Cyxtera Communications, LLC	1919 Park Avenue Associates, LLC			Weehawken	Z
	Cyxtera Communications, LLC	Digital Piscataway, LLC	1/1/2019 2/28/2033 Finance	3 Corporate Place	Piscataway	Z
	Cyxtera Communications, LLC	Digital Piscataway, LLC	1/1/2012 12/31/202/ Hnance		Piscataway	2 2
	Cretera Iverneriarius B.V.	Controllad Rivis, B.V.			gamma	NE
	Cystera Communications, LLC		3/ 1/2/11/ 12/31/2029 Operating	8 400 IIJEIds Avenue INV 8 8180 Green Maadows Drive	Anuquerque Lowis Contor	
	Cvxtera Communications Canada. Inc.	Garrison DC Property Management Ltd	1/1/2019 4/12/2033 Finance		Mississauga	NO
	Cyxtera Communications Canada, Inc.	Neamsby Investments Inc.			Markham	NO
	Cyxtera Communications, LLC	Stack Infrastructure USA, LLC	10/1/2015 4/6/2026 Operating	8 8135 NE Evergreen Parkway	Hillsboro	OR
	Cyxtera Communications Canada, Inc.	Tidan, Inc.	3/1/2004 2/28/2026 Operating		Montreal	g
	Cyxtera Singapore Pte. Ltd.	Digital Singapore Jurong East Pte Ltd	1/1/2012 12/31/2026 Finance	29A - International Business Park Road	Jurong East	SG
	Cyxtera Singapore Pte. Ltd.	Digital Singapore Jurong East Pte Ltd	1///2020 4/30/2035 Finance		Jurong East	50
	Cyxtera Singapore Pte. Ltd.	Perpetual (Asia) Ltd	11/30/2007 11/29/2022 Uperating	3 9 Tai Seng Urive	Singapore	2 2
	Cystera Communications, LLC Cystera Management Inc	FSP Addison Circle Limited Partnership			Addison	
	Cvxtera Janan, Itd.	NTT Communications Corporation			Chivoda-ku	<u>a</u>
	Cyxtera Communications, LLC	Medina DC 2 Assets, LLC			Sterling	VA
	Cyxtera Communications, LLC	Medina DC 2 Assets, LLC		45845 Nokes Boulevard	Sterling	VA
	Cyxtera Communications, LLC	Medina DC 2 Assets, LLC			Sterling	VA
	Cyxtera Communications, LLC	ACPF Nova Data Center, LLC			Sterling	A V
	Cyxtera Communications, LLC	ACPF Nova Data Center, LLC			Sterling	AV
	Cyxtera Communications, LLC	PS TITAD, LLC	5/1/2015 9/30/2030 Operating	4944 Kandolph Koad	Morer Lake	WA
	Cyxtera communications, LLC Cyxtera Communications, LLC	ns man, LLC International Gateway West LLC			Tukwila	WA
	Cyxtera Communications, LLC	Sabey DataCenter LLC	8/1/2011 4/30/2034 Finance	3355 South 120th Place. 1st & 2nd Floor	Tubula	WA
					I UNWIG	

# Case 23-14853-JKS Doc 2894 Filed 01/28/28 Entered 01/28/28 25:38:25 Desc Main Documment Page 23 of 28

Case 23-14853-JKS Doc 894 Filed 01/25/24 Entered 01/25/24 21:16:27 Desc Main Document Page 35 of 48

# <u>Exhibit B</u>

Invoices



# INVOICE

INVOICE DATE:	June 9, 2023
INVOICE NUMBER:	CINV-05521
TERMS:	Due Upon Receipt

#### TO: Cyxtera Technologies, Inc. 2333 Ponce De Leon Blvd, Ste 900 Coral Gables, FL 33134

ATTENTION: Carlos Sagasta Chief Financial Officer Victor Semah Chief Legal Officer

EMAIL: carlos.sagasta@cyxtera.com victor.semah@cyxtera.com jprasertlum@alixpartners.com rayli@alixpartners.com

#### RE: Montly Consulting Fee

DESCRIPTION	TOTAL
2nd Monthly Consulting Fee - for service covered from 6/9 to 7/8	\$50,000

TOTAL DUE TO HILCO REAL ESTATE, LLC

\$50,000

#### TOTAL DUE TO HILCO REAL ESTATE, LLC

\$50,000

Wiring Instructions

Bank:JP Morgan Chase Bank NAABA#:021 000 021 (wires only)ACH ABA:071 000 013Account #:838110120Swift:CHASUS33Acct. Name:Hilco Real Estate, LLC



INVOICE DATE:	July 7, 2023
INVOICE NUMBER:	CINV-05935
TERMS:	Due Upon Receipt

#### TO: Cyxtera Technologies, Inc. 2333 Ponce De Leon Blvd, Ste 900 Coral Gables, FL 33134

ATTENTION: Carlos Sagasta Chief Financial Officer Victor Semah Chief Legal Officer

EMAIL: carlos.sagasta@cyxtera.com victor.semah@cyxtera.com jprasertlum@alixpartners.com rayli@alixpartners.com

#### RE: Montly Consulting Fee

DESCRIPTION	TOTAL	
3rd Monthly Consulting Fee - for service covered from 7/9 to 8/8	\$50,000	

TOTAL DUE TO HILCO REAL ESTATE, LLC

\$50,000

#### TOTAL DUE TO HILCO REAL ESTATE, LLC

\$50,000

Wiring Instructions



INVOICE DATE:	August 9, 2023
INVOICE NUMBER:	CINV-06460
TERMS:	Due Upon Receipt

- TO: Cyxtera Technologies, Inc. 2333 Ponce De Leon Blvd, Ste 900 Coral Gables, FL 33134
- ATTENTION: Carlos Sagasta Chief Financial Officer Victor Semah Chief Legal Officer
- EMAIL: carlos.sagasta@cyxtera.com victor.semah@cyxtera.com jprasertlum@alixpartners.com rayli@alixpartners.com

RE: Montly Consulting Fee

DESCRIPTION	TOTAL	
4th Monthly Consulting Fee - for service covered from 8/9 to 9/8	\$50,000	

TOTAL DUE TO HILCO REAL ESTATE, LLC

\$50,000

#### TOTAL DUE TO HILCO REAL ESTATE, LLC \$50,000

Wiring Instructions



INVOICE DATE:	September 11, 2023
INVOICE NUMBER:	CINV-06982
TERMS:	Due Upon Receipt

- TO: Cyxtera Technologies, Inc. 2333 Ponce De Leon Blvd, Ste 900 Coral Gables, FL 33134
- ATTENTION: Carlos Sagasta Chief Financial Officer Victor Semah Chief Legal Officer
- EMAIL: carlos.sagasta@cyxtera.com victor.semah@cyxtera.com jprasertlum@alixpartners.com rayli@alixpartners.com

#### RE: Montly Consulting Fee

DESCRIPTION	TOTAL
5th Monthly Consulting Fee - for service covered from 9/8 to 10/8	\$50,000
TOTAL DUE TO HILCO REAL ESTATE, LLC	\$50.000

\$50,000

Wiring Instructions



INVOICE DATE:	October 6, 2023
INVOICE NUMBER:	CINV-07408
TERMS:	Due Upon Receipt

- TO: Cyxtera Technologies, Inc. 2333 Ponce De Leon Blvd, Ste 900 Coral Gables, FL 33134
- ATTENTION: Carlos Sagasta Chief Financial Officer Victor Semah Chief Legal Officer
- EMAIL: carlos.sagasta@cyxtera.com victor.semah@cyxtera.com jprasertlum@alixpartners.com rayli@alixpartners.com

RE: Montly Consulting Fee

DESCRIPTION	TOTAL
6th Monthly Consulting Fee - for service covered from 10/8 to 11/8	\$50,000

TOTAL DUE TO HILCO REAL ESTATE, LLC

\$50,000

#### TOTAL DUE TO HILCO REAL ESTATE, LLC \$50,000

Wiring Instructions



INVOICE DATE:	November 8, 2023
IVOICE NUMBER:	CINV-07871
TERMS:	Due Upon Receipt

- TO: Cyxtera Technologies, Inc. 2333 Ponce De Leon Blvd, Ste 900 Coral Gables, FL 33134
- ATTENTION: Carlos Sagasta Chief Financial Officer Victor Semah Chief Legal Officer
- EMAIL: carlos.sagasta@cyxtera.com victor.semah@cyxtera.com jprasertlum@alixpartners.com rayli@alixpartners.com yhao@alixpartners.com

#### RE: Montly Consulting Fee

DESCRIPTION	TOTAL
7th Monthly Consulting Fee - for service covered from 11/8 to 12/8	\$50,000

TOTAL DUE TO HILCO REAL ESTATE, LLC

\$50,000

#### TOTAL DUE TO HILCO REAL ESTATE, LLC

\$50,000

#### Wiring Instructions



### Case 23-14853-JKS Doc 894 Filed 01/25/24 Entered 01/25/24 21:16:27 Desc Main Document Page 42 of 48

### INVOICE

Revised

Invoice Date: Invoice Number: Terms: December 31, 2023 CINV-08058-R Due Upon Receipt

TO: Cyxtera Technologies, Inc. 2333 Ponce De Leon Blvd, Ste 900 Coral Gables, FL 33134

ATTENTION: Carlos Sagasta Chief Financial Officer Victor Semah Chief Legal Officer

EMAIL: carlos.sagasta@cyxtera.com victor.semah@cyxtera.com jprasertlum@alixpartners.com rayli@alixpartners.com yhao@alixpartners.com

#### RE: Lease Restructure

Site Code	Lease ID	Landlord Company Name	Total Value Secured	Restructured Lease Savings Fee (4.5% capped at 6 years)	Novation Fee (1 month of rent)	Designated Sale Fee (1/2 month of rent)	Hilco Fee
EWR1	L-NJ-EWR01-01	Jones Lang LaSalle	\$3,813,777.00	\$171,620.00	\$0.00	\$0.00	\$171,620.00
PHX2	L-AZ-PHX02-01	Mapletree	\$0.00	\$0.00	\$253,020.58	\$0.00	\$253,020.58
SFO3-A	L-CA-SF005-01	Mapletree	\$0.00	\$0.00	\$237,543.22	\$0.00	\$237,543.22
ABQ1	L-NM-ABQ01-01	Lumen	\$1,500,168.00	\$63,811.00	\$0.00	\$0.00	\$63,811.00
EWR3-B	L-NJ-EWR05-01	Digital Realty	\$0.00	\$0.00	\$490,612.96	\$0.00	\$490,612.96
LAX1	L-CA-LAX02-02	Digital Realty	\$0.00	\$0.00	\$245,574.55	\$0.00	\$245,574.55
LAX2	L-CA-LAX01-02	Digital Realty	\$0.00	\$0.00	\$198,188.06	\$0.00	\$198,188.06
YUL1	L-QC-YUL01-01	Tidan	\$1,200,000.00	\$0.00	\$0.00	\$5,209.60	\$5,209.60
YVR1	L-BC-YVR01-01	Polaris Realty	\$8,800,000.00	\$0.00	\$0.00	\$16,572.39	\$16,572.39
SEA1-A	L-WA-SEA01-01	Sabey	\$6,802,406.00	\$171,003.00	\$0.00	\$0.00	\$171,003.00
SEA1-B	L-WA-SEA02-01	Sabey	\$4,949,607.00	\$124,771.00	\$0.00	\$0.00	\$124,771.00
TPA1	L-FL-TPA01-01	Eastgroup	\$1,728,899.00	\$77,800.46	\$0.00	\$0.00	\$77,800.46
MSP1	L-MN-MSP01-01	Compass	\$12,661,043.00	\$109,882.00	\$0.00	\$0.00	\$109,882.00
			Subtotal		\$2,165,608.82		
				Less Collected Monthly Consulting Fees			(\$350,000.00)
				Reconciled Total Due to Hilco Real Estate, LLC			\$1,815,608.82

TOTAL DUE TO HILCO REAL ESTATE, LLC \$1,815,608.82

#### Wiring Instructions

 Bank:
 JP Morgan Chase Bank NA

 ABA#:
 021 000 021 (wires only)

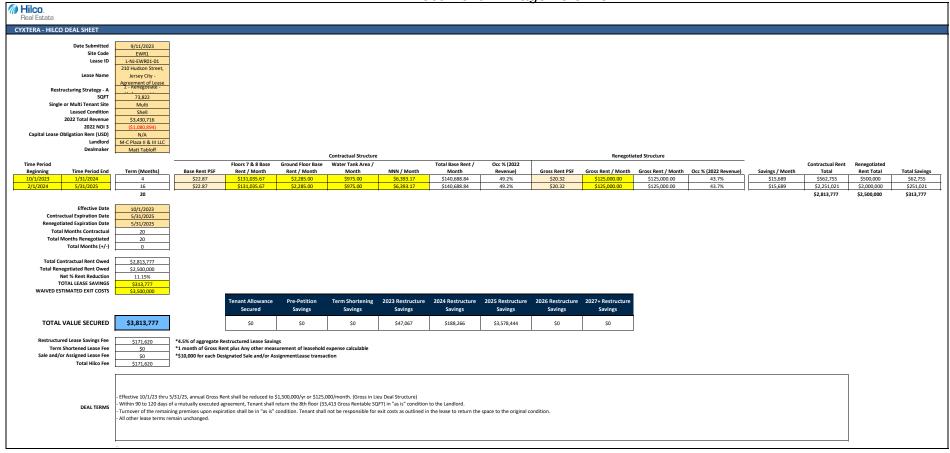
 ACH ABA:
 071 000 013

 Account #:
 838110120

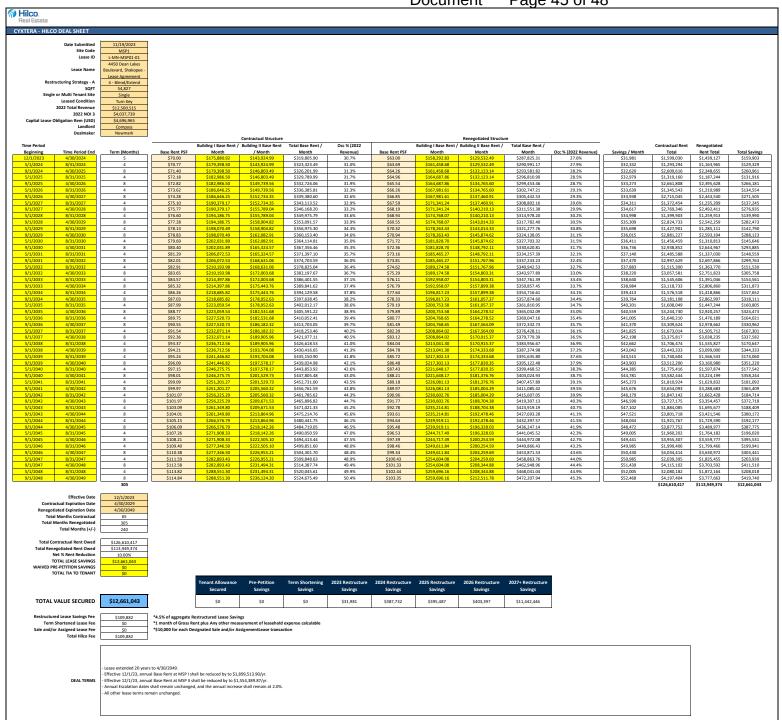
 Swift:
 CHASUS33

 Acct. Name:
 Hilco Real Estate, LLC

### Case 23-14853-JKS Doc 894 Filed 01/25/24 Entered 01/25/24 21:16:27 Desc Main Document Page 43 of 48



Hilco. Real Estate					Doodin								
CYXTERA - HILCO DEAL SHEET													
CTATERA - HILCO DEAL SHEET													
Date Submitted	8/29/2023												
Site Code	ABQ1												
Lease ID	L-NM-ABQ01-01 400 Tijeras Avenue												
Lease Name	NW, Albuquerque -												
	Sublease Agreement												
Restructuring Strategy - A SOFT	2 - Sell (Lumen) 86,235												
Single or Multi Tenant Site	Multi												
Leased Condition	Powered Shell												
2022 Total Revenue	\$3,801,422 \$591,732												
2022 NOI 3 Capital Lease Obligation Rem (USD)	\$591,732 N/A												
Landlord	Lumen												
Dealmaker	Dan O'Brien												
Time Period			Contractua	al Structure	Occ % (2022		Renegotia	ated Structure			Contractual Rent	Renegotiated	
Beginning Time Period End	Term (Months)	Total Rent PSF	Base Rent / Month	Total Rent / Month	Revenue)	Total Rent PSF	Base Rent / Month	Total Rent / Month	Occ % (2022 Revenue)	Savings / Month	Total	Rent Total	Total Savings
9/1/2023 12/31/2023	4	\$10.45	\$75,124.89	\$75,124.89	23.7%	\$7.84	\$56,343.67	\$56,343.67	17.8%	\$18,781	\$300,500	\$225,375	\$75,125
1/1/2024 12/31/2024	12 12	\$10.61 \$10.77	\$76,251.77	\$76,251.77 \$77,395.54	24.1% 24.4%	\$7.96 \$8.08	\$57,188.83	\$57,188.83 \$58,046.66	18.1% 18.3%	\$19,063 \$19,349	\$915,021	\$686,266 \$696,560	\$228,755 \$232,187
1/1/2025         12/31/2025           1/1/2026         12/31/2026	12	\$10.77 \$10.93	\$77,395.54 \$78,556.48	\$77,395.54 \$78,556.48	24.4%	\$8.08	\$58,046.66 \$58,917.36	\$58,046.66 \$58,917.36	18.3%	\$19,349 \$19,639	\$928,746 \$942,678	\$696,560 \$707,008	\$232,187 \$235,669
1/1/2027 12/31/2027	12	\$11.10	\$79,734.82	\$79,734.82	25.2%	\$8.32	\$59,801.12	\$59,801.12	18.9%	\$19,934	\$956,818	\$717,613	\$239,204
1/1/2028 12/31/2028	12	\$11.26	\$80,930.85	\$80,930.85	25.5%	\$8.45	\$60,698.14	\$60,698.14	19.2%	\$20,233	\$971,170	\$728,378	\$242,793
1/1/2029 12/31/2029	12 76	\$11.43	\$82,144.81	\$82,144.81	25.9%	\$8.57	\$61,608.61	\$61,608.61	19.4%	\$20,536	\$985,738 \$6,000,671	\$739,303	\$246,434
	76										\$6,000,671	\$4,500,503	\$1,500,168
Effective Date	9/1/2023												
Contractual Expiration Date	12/31/2029												
Renegotiated Expiration Date Total Months Contractual	12/31/2029 76												
Total Months Contractual	76												
Total Months (+/-)	0												
Total Contractual Rent Owed	\$6,000,671												
Total Renegotiated Rent Owed	\$4,500,503												
Net % Rent Reduction	25.00%												
TOTAL LEASE SAVINGS WAIVED PRE-PETITION SAVINGS	\$1,500,168												
TOTAL TIA TO TENANT	\$0 \$0												
		Tenant Allowance	Pre-Petition	Term Shortening	2023 Restructure	2024 Restructure	2025 Restructure	2026 Restructure	2027+ Restructure				
		Secured	Savings	Savings	Savings	Savings	Savings	Savings	Savings				
TOTAL VALUE SECURED	\$1,500,168	\$0	\$0	\$0	\$75,125	\$228,755	\$232,187	\$235,669	\$728,431				
Restructured Lease Savings Fee	\$63,811	*4.5% of aggregate Re	structured Lease Savin	gs capped at 6 years									
Term Shortened Lease Fee	\$0	*1 month of Gross Rer	nt plus Any other meas	urement of leasehold e									
Sale and/or Assigned Lease Fee Total Hilco Fee	\$0 \$63,811	*\$10,000 for each Des	ignated Sale and/or As	signmentLease transact	ion								
Total Nico Pee	\$05,811												
DEAL TERMS	Effective 9/1/23, annual     Effective 9/1/23 thru 12     Effective 1/1/24 thru 12     Effective 1/1/25 thru 12     Effective 1/1/26 thru 12     Effective 1/1/26 thru 12     Effective 1/1/27 thru 12     Effective 1/1/28 thru 12     Effective 1/1/28 thru 12     Tenant shall continue to	/31/23, annual Base Ren /31/24, annual Base Ren /31/25, annual Base Ren /31/26, annual Base Ren /31/27, annual Base Ren /31/29, annual Base Ren /31/29, annual Base Ren pay additional rent at th	t shall be equal to \$676 t shall be equal to \$686 t shall be equal to \$696 t shall be equal to \$707 t shall be equal to \$717 t shall be equal to \$728 t shall be equal to \$739	,124.01/yr. ,265.93/yr. ,559.86/yr. ,008.32/yr. ,613.38/yr. ,377.65/yr.	creases shall remain in	place at the 25% reduce	ed rates).						
	- All other lease terms ren	nam unchanged.											



#### Case 23-14853-JKS Doc 894 Filed 01/25/24 Entered 01/25/24 21:16:27 Desc Main Document Page 45 of 48

## Case 23-14853-JKS Doc 894 Filed 01/25/24 Entered 01/25/24 21:16:27 Desc Main Document Page 46 of 48

<b>•</b>						Docume		uge +0	01 10						
Milco.															
Real Estate															
CYXTERA - HILCO DEAL SHEET															
Date Submitted	10/23/2023														
Site Code	TPA1														
Lease ID	L-FL-TPA01-01														
	9310 Florida Palm														
Lease Name	Drive, Tampa - Lease Agreement														
	4 - Blend/Extend														
Restructuring Strategy - A	(Downsize)														
SQFT	96,000														
Single or Multi Tenant Site	Single														
Leased Condition	Shell														
2022 Total Revenue	\$9,943,199														
2022 NOI 3	\$5,885,095														
Capital Lease Obligation Rem (USD)	N/A														
Landlord Dealmaker	Eastgroup Newmark														
Dealmaker	Newmark			Contractual Structure					Renegotiated Structu	ire					
Time Period		Contractual structure Occ % (2022									Contractual Rent	Renegotiated			
Beginning Time Period End	Term (Months)	Base Rent PSF	Base Rent / Month	NNN Rent / Month	Total Rent / Month	Revenue)	Base Rent PSF	Base Rent / Month	NNN Rent / Month	Total Rent / Month	Occ % (2022 Revenue)	Savings / Month	Total	Rent Total	Total Savings
8/1/2023 1/31/2024	6	\$8.87	\$70,960.00	\$22,400.00	\$93,360.00	11.3%	\$8.87	\$70,960.00	\$22,400.00	\$93,360.00	11.3%	\$0	\$560,160	\$560,160	\$0
2/1/2024 9/30/2024	8	\$9.13	\$73,040.00	\$22,400.00	\$95,440.00	11.5%	\$9.13	\$73,040.00	\$22,400.00	\$95,440.00	11.5%	\$0	\$763,520	\$763,520	\$0
10/1/2024 1/31/2025	4	\$9.13	\$73,040.00	\$22,400.00	\$95,440.00	11.5%	\$12.60	\$61,929.00	\$13,762.00	\$75,691.00	9.1%	\$19,749	\$381,760	\$302,764	\$78,996
2/1/2025 2/28/2025	1	\$9.13	\$73,040.00	\$22,400.00	\$95,440.00	11.5%	\$0.00	\$0.00	\$13,762.00	\$13,762.00	1.7%	\$81,678	\$95,440	\$13,762	\$81,678
3/1/2025 1/31/2026 2/1/2026 1/31/2027	11 12	\$9.13 \$9.40	\$73,040.00 \$75,231.20	\$22,400.00 \$22,400.00	\$95,440.00 \$97,631.20	11.5%	\$13.10 \$13.63	\$64,406.16 \$66,982.41	\$13,762.00 \$13,762.00	\$78,168.16 \$80,744.41	9.4% 9.7%	\$17,272 \$16,887	\$1,049,840	\$859,850 \$968,933	\$189,990 \$202,642
2/1/2026 1/31/2027 2/1/2027 1/31/2028	12	\$9.69	\$77,488.14	\$22,400.00	\$99,888.14	11.8% 12.1%	\$13.63	\$69,661.70	\$13,762.00	\$83,423.70	9.7%	\$16,464	\$1,171,574 \$1,198,658	\$1,001,084	\$197,573
2/1/2028 1/31/2028	12	\$9.98	\$79,812.78	\$22,400.00	\$102,212.78	12.3%	\$14.74	\$72,448.17	\$13,762.00	\$86,210.17	10.1%	\$16,003	\$1,226,553	\$1,034,522	\$192,031
2/1/2029 1/31/2030	12	\$10.28	\$82,207.16	\$22,400.00	\$104,607.16	12.6%	\$15.33	\$75,346.10	\$13,762.00	\$89,108.10	10.8%	\$15,499	\$1,255,286	\$1,069,297	\$185,989
	78												\$7,702,791	\$6,573,892	\$1,128,899
Effective Date Contractual Expiration Date Renegoliated Expiration Date Total Months Contractual Total Months Kenegotiated Total Contractual Rent Owed Total Renegotiated Rent Owed Net % Rent Reduction TOTAL CALE SAVINGS WAIVED RESTORATION COSTS TOTAL VALUE SECURED Restructured Lease Savings Fee Term Shortened Lease Fee Sale and/or Assigned Lease Fee Sale and/or Assigned Lease Fee Total Hilco Fee	<ul> <li>Effective 10/1/24, tenar</li> <li>Tenant shall only be res</li> <li>Effective 10/1/24, annu</li> </ul>	*1 month of Gross Re *\$10,000 for each Des xtended 60 months to 1/? nt shall surrender the pro ponsible for the retained ial Base Rent shall be \$12.	nt plus Any other mea signated Sale and/or A 31/2030. posed 37,020 SF "Give area of 58,980 SF, whi .60 PSF or \$743,148/yi	Savings \$0 ings capped at 6 years issurement of leasehold issignmentLease transc Back Area" to the landli ch shall be used to dete	ord at no cost to tenani rmine Rent PSF going fo	Savings \$659,247 t. Landlord shall waive th		Savings \$203,027	Savings \$592,480	'(Landlord estimates *\$f	600k in restoration costs b	eing walved).			
DEAL TERMS	<ul> <li>For the purpose of this a</li> <li>All other lease terms reading to the second seco</li></ul>	nonth of free rent in Febru analysis, CAM and Taxes of main unchanged. icated that these terms an	were reduced proporti	onally to the SQFT giver	back to the Landlord.										

## Case 23-14853-JKS Doc 894 Filed 01/25/24 Entered 01/25/24 21:16:27 Desc Main Document Page 47 of 48

#### Milco. Real Estate

CYXTERA - HILCO DEAL SHEET	
Date Submitted	12/1/2023
Site Code	SEA1-A
Lease ID	L-WA-SEA01-01
	12301 Tukwila
Lease Name	International Blvd,
Lease Name	Tukwila - Lease
	Agreement
Restructuring Strategy - A	2 - Sell
SQFT	103,809
Single or Multi Tenant Site	Single
Leased Condition	Shell
2022 Total Revenue	\$6,165,787
2022 NOI 3	(\$212,437)
Capital Lease Obligation Rem (USD)	\$30,770,535
Landlord	Sabey
Dealmaker	Newmark

ime Period					Contractual Structure	•				Renegotiated Struct	ure					
ine renou				Building Base Rent /	Generator Bunker		Occ % (2022		Building Base Rent /	Generator Bunker				<b>Contractual Rent</b>	Renegotiated	
eginning	Time Period End	Term (Months)	Total Rent PSF	Month	Rent / Month	Total Rent / Month	Revenue)	Total Rent PSF	Month	Rent / Month	Total Rent / Month	Occ % (2022 Revenue)	Savings / Month	Total	Rent Total	Total Savings
/1/2024	4/30/2024	3	\$27.31	\$235,148.46	\$1,070.73	\$236,219.19	46.0%	\$22.00	\$189,474.60	\$843.92	\$190,318.52	37.0%	\$45,901	\$708,658	\$570,956	\$137,702
1/2024	1/31/2025	9	\$27.92	\$240,439.30	\$1,094.82	\$241,534.12	47.0%	\$22.00	\$189,474.60	\$843.92	\$190,318.52	37.0%	\$51,216	\$2,173,807	\$1,712,867	\$460,940
2025	4/30/2025	3	\$27.92	\$240,439.30	\$1,094.82	\$241,534.12	47.0%	\$22.50	\$193,737.78	\$862.91	\$194,600.69	37.9%	\$46,933	\$724,602	\$583,802	\$140,800
2025	1/31/2026	9	\$28.55	\$245,849.18	\$1,119.45	\$246,968.63	48.1%	\$22.50	\$193,737.78	\$862.91	\$194,600.69	37.9%	\$52,368	\$2,222,718	\$1,751,406	\$471,311
2026	4/30/2026	3	\$28.55	\$245,849.18	\$1,119.45	\$246,968.63	48.1%	\$23.00	\$198,096.88	\$882.32	\$198,979.20	38.7%	\$47,989	\$740,906	\$596,938	\$143,968
/2026	1/31/2027	9	\$29.19	\$251,380.79	\$1,144.64	\$252,525.43	49.1%	\$23.00	\$198,096.88	\$882.32	\$198,979.20	38.7%	\$53,546	\$2,272,729	\$1,790,813	\$481,916
/2027	4/30/2027	3	\$29.19	\$251,380.79	\$1,144.64	\$252,525.43	49.1%	\$23.52	\$202,554.06	\$902.18	\$203,456.24	39.6%	\$49,069	\$757,576	\$610,369	\$147,208
2027	1/31/2028	9	\$29.85	\$257,036.85	\$1,170.40	\$258,207.25	50.3%	\$23.52	\$202,554.06	\$902.18	\$203,456.24	39.6%	\$54,751	\$2,323,865	\$1,831,106	\$492,75
1/2028	4/30/2028	3	\$29.85	\$257,036.85	\$1,170.40	\$258,207.25	50.3%	\$24.05	\$207,111.52	\$922.47	\$208,033.99	40.5%	\$50,173	\$774,622	\$624,102	\$150,52
/2028	1/31/2029	9	\$30.52	\$262,820.18	\$1,196.73	\$264,016.91	51.4%	\$24.05	\$207,111.52	\$922.47	\$208,033.99	40.5%	\$55,983	\$2,376,152	\$1,872,306	\$503,84
/2029	4/30/2029	3	\$30.52	\$262,820.18	\$1,196.73	\$264,016.91	51.4%	\$24.59	\$211,771.53	\$943.23	\$212,714.76	41.4%	\$51,302	\$792,051	\$638,144	\$153,90
/2029	1/31/2030	9	\$31.21	\$268,733.64	\$1,223.66	\$269,957.30	52.5%	\$24.59	\$211,771.53	\$943.23	\$212,714.76	41.4%	\$57,243	\$2,429,616	\$1,914,433	\$515,18
/2030	4/30/2030	3	\$31.21	\$268,733.64	\$1,223.66	\$269,957.30	52.5%	\$25.14	\$216,536.39	\$964.45	\$217,500.84	42.3%	\$52,456	\$809,872	\$652,503	\$157,36
/2030	1/31/2031	9	\$31.91	\$274,780.14	\$1,251.19	\$276,031.33	53.7%	\$25.14	\$216,536.39	\$964.45	\$217,500.84	42.3%	\$58,530	\$2,484,282	\$1,957,508	\$526,77
2031	4/30/2031	3	\$31.91	\$274,780.14	\$1,251.19	\$276,031.33	53.7%	\$25.71	\$221,408.46	\$986.15	\$222,394.61	43.3%	\$53,637	\$828,094	\$667,184	\$160,91
2031	1/31/2032	9	\$32.63	\$280,962.70	\$1,279.34	\$282,242.04	54.9%	\$25.71	\$221,408.46	\$986.15	\$222,394.61	43.3%	\$59,847	\$2,540,178	\$2,001,551	\$538,62
2032	4/30/2032	3	\$32.63	\$280,962.70	\$1,279.34	\$282,242.04	54.9%	\$26.29	\$226,390.15	\$1,008.34	\$227,398.49	44.3%	\$54,844	\$846,726	\$682,195	\$164,53
2032	1/31/2033	9	\$33.36	\$287,284.36	\$1,308.13	\$288,592.49	56.2%	\$26.29	\$226,390.15	\$1,008.34	\$227,398.49	44.3%	\$61,194	\$2,597,332	\$2,046,586	\$550,74
/2033	4/30/2033	3	\$33.36	\$287,284.36	\$1,308.13	\$288,592.49	56.2%	\$26.88	\$231,483.93	\$1,031.03	\$232,514.96	45.3%	\$56,078	\$865,777	\$697,545	\$168,23
/2033	1/31/2034	9	\$34.11	\$293,748.26	\$1,337.56	\$295,085.82	57.4%	\$26.88	\$231,483.93	\$1,031.03	\$232,514.96	45.3%	\$62,571	\$2,655,772	\$2,092,635	\$563,13
/2034	4/30/2034	3 123	\$34.11	\$293,748.26	\$1,337.56	\$295,085.82	57.4%	\$27.48	\$236,692.32	\$1,054.23	\$237,746.55	46.3%	\$57,339	\$885,257 \$32,810,593	\$713,240 \$26,008,187	\$172,01 \$6,802,4
	Total Months (+/-)	0														
Total Reneg Ne TO WAIVED PRE	ntractual Rent Owed gotiated Rent Owed et % Rent Reduction DTAL LEASE SAVINGS E-PETITION SAVINGS	0 \$32,810,593 \$26,008,187 20.73% \$6,802,406 \$0 \$0														
Total Reneg Ne TO WAIVED PRE	ntractual Rent Owed gotiated Rent Owed et % Rent Reduction DTAL LEASE SAVINGS	\$32,810,593 \$26,008,187 20.73% \$6,802,406		Tenant Allowance Secured	Pre-Petition Savings	Term Shortening Savings	2023 Restructure Savings	2024 Restructure Savings	2025 Restructure Savings	2026 Restructure Savings	2027+ Restructure Savings	1				
Total Reneg Ne TO WAIVED PRE TO	ntractual Rent Owed gotiated Rent Owed et % Rent Reduction DTAL LEASE SAVINGS E-PETITION SAVINGS	\$32,810,593 \$26,008,187 20.73% \$6,802,406 \$0														
Total Rener No TO WAIVED PRE TO TOTAL V Restructure Term S	ntractual Rent Owed gotiated Rent Owed et % Rent Reduction DTAL LEASE SAVINGS E-PETITION SAVINGS DTAL TIA TO TENANT	\$32,810,593 \$26,008,187 20.73% \$6,802,406 \$0 \$0 \$0	*1 month of Gross Ren	Secured	Savings \$0 gs capped at 6 years urement of leasehold	Savings \$0 expense calculable	Savings	Savings	Savings	Savings	Savings					

### Case 23-14853-JKS Doc 894 Filed 01/25/24 Entered 01/25/24 21:16:27 Desc Main Document Page 48 of 48

Milco.								Jocume	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	age 40								
Real Est																		
CYXTERA -	HILCO DEAL SHEET																	
	Date Submitted	12/1/2023																
	Site Code Lease ID	SEA1-B L-WA-SEA02-01	-															
		3355 South 120th																
	Lease Name	Place, Tukwila - Data Center Lease																
	Restructuring Strategy - A	Agreement 2 - Sell	-															
	SQFT	84,354	-															
	Single or Multi Tenant Site Leased Condition	Multi Turn Key	-															
	2022 Total Revenue 2022 NOI 3	\$9,525,005																
Capital	Lease Obligation Rem (USD)	\$50,736,484																
	Landlord Dealmaker	Sabey Newmark	-															
			·		Contract	ual Structure			I		Renegoti	ated Structure						
						Room 101, & 133 R					Admin Support, 101							
Time Peri Beginnin		Term (Months)	Total Rent PSF	Base Rent / Month	RU, & 133 RU Space Rent / Month	Fiber Patch Panel Rent / Month	Total Rent / Month	Occ % (2022 Revenue)	Total Rent PSF	Base Rent / Month	RU, & 133 RU Space Rent / Month	Fiber Patch Panel Rent / Month	Total Rent / Month	Occ % (2022 Revenue)	Savings / Month	Contractual Rent Total	Renegotiated Rent Total	Total Savings
2/1/202	4 4/30/2024	3	\$55.41 \$56.66	\$380,167.27	\$8,752.58 \$8,948.05	\$584.52 \$596.20	\$389,504.37 \$398,265,29	49.1% 50.2%	\$51.17 \$51.17	\$350,993.85	\$8,096.88 \$8,096.88	\$584.52 \$584.52	\$359,675.25 \$359.675.25	45.3% 45.3%	\$29,829 \$38,590	\$1,168,513 \$3,584,388	\$1,079,026 \$3,237,077	\$89,487 \$347,310
2/1/202	5 4/30/2025	3	\$56.66	\$388,721.04	\$8,948.05	\$596.20	\$398,265.29	50.2%	\$52.32	\$358,891.22	\$8,277.58	\$596.20	\$367,765.00	46.3%	\$30,500	\$1,194,796	\$1,103,295	\$91,501
5/1/202 2/1/202		9	\$57.93 \$57.93	\$397,467.26 \$397,467.26	\$9,147.89 \$9,147.89	\$608.12 \$608.12	\$407,223.27 \$407,223.27	51.3% 51.3%	\$52.32 \$53.49	\$358,891.22 \$366,966.27	\$8,277.58 \$8,462.34	\$596.20 \$608.12	\$367,765.00 \$376,036.73	46.3% 47.4%	\$39,458 \$31,187	\$3,665,009 \$1,221,670	\$3,309,885 \$1,128,110	\$355,124 \$93,560
5/1/202	6 1/31/2027	9	\$59.23	\$406,410.27 \$406,410.27	\$9,352.21	\$620.30 \$620.30	\$416,382.78	52.5%	\$53.49	\$366,966.27	\$8,462.34 \$8,651.23	\$608.12 \$620.30	\$376,036.73	47.4%	\$40,346	\$3,747,445	\$3,384,331	\$363,114
2/1/202 5/1/202	7 1/31/2028	3	\$59.23 \$60.57	\$415,554.50	\$9,352.21 \$9,561.08	\$632.70	\$416,382.78 \$425,748.28	52.5% 53.6%	\$54.70 \$54.70	\$375,223.01 \$375,223.01	\$8,651.23	\$620.30	\$384,494.54 \$384,494.54	48.4% 48.4%	\$31,888 \$41,254	\$1,249,148 \$3,831,735	\$1,153,484 \$3,460,451	\$95,665 \$371,284
2/1/202 5/1/202		3	\$60.57 \$61.93	\$415,554.50 \$424,904,48	\$9,561.08 \$9,774.60	\$632.70	\$425,748.28 \$435,324.42	53.6% 54.8%	\$55.93 \$55.93	\$383,665.53 \$383,665.53	\$8,844.33 \$8,844.33	\$632.70 \$632.70	\$393,142.56 \$393,142.56	49.5% 49.5%	\$32,606 \$42,182	\$1,277,245 \$3.917.920	\$1,179,428 \$3.538.283	\$97,817 \$379,637
2/1/202	9 4/30/2029	3	\$61.93	\$424,904.48	\$9,774.60	\$645.34	\$435,324.42	54.8%	\$57.19	\$392,298.00	\$9,041.73	\$645.34	\$401,985.07	50.6%	\$33,339	\$1,305,973	\$1,205,955	\$100,018
5/1/202 2/1/203		9	\$63.32 \$63.32	\$434,464.83 \$434,464.83	\$9,992.93 \$9,992.93	\$658.26 \$658.26	\$445,116.02 \$445,116.02	56.1% 56.1%	\$57.19 \$58.47	\$392,298.00 \$401,124.71	\$9,041.73 \$9,243.57	\$645.34 \$658.26	\$401,985.07 \$411,026.54	50.6% 51.8%	\$43,131 \$34,089	\$4,006,044 \$1,335,348	\$3,617,866 \$1,233,080	\$388,179 \$102,268
5/1/203 2/1/203		9	\$64.75 \$64.75	\$444,240.29 \$444,240.29	\$10,216.12 \$10,216.12	\$671.42 \$671.42	\$455,127.83 \$455,127.83	57.3% 57.3%	\$58.47 \$59.79	\$401,124.71 \$410.150.01	\$9,243.57 \$9,449.90	\$658.26 \$671.42	\$411,026.54 \$420,271.33	51.8% 52.9%	\$44,101 \$34,856	\$4,096,150 \$1.365.383	\$3,699,239 \$1,260,814	\$396,912 \$104,570
5/1/203	1 1/31/2032	9	\$66.20	\$454,235.70	\$10,444.31	\$684.86	\$465,364.87	58.6%	\$59.79	\$410,150.01	\$9,449.90	\$671.42	\$420,271.33	52.9%	\$45,094	\$4,188,284	\$3,782,442	\$405,842
2/1/203		3	\$66.20 \$67.69	\$454,235.70	\$10,444.31 \$10,677.58	\$684.86 \$698.54	\$465,364.87 \$475,832.12	58.6% 59.9%	\$61.13 \$61.13	\$419,378.39 \$419,378.39	\$9,660.85	\$684.86 \$684.86	\$429,724.10 \$429,724.10	54.1% 54.1%	\$35,641 \$46,108	\$1,396,095 \$4,282,489	\$1,289,172 \$3,867,517	\$106,922 \$414,972
2/1/203 5/1/203	3 4/30/2033	3	\$67.69	\$464,456.00 \$474,906.26	\$10,677.58 \$10,916.09	\$698.54 \$712.52	\$475,832.12	59.9% 61.3%	\$62.51	\$428,814.40 \$428,814.40	\$9,876.50 \$9,876.50	\$698.54 \$698.54	\$439,389.44 \$439,389.44	55.4% 55.4%	\$36,443	\$1,427,496	\$1,318,168 \$3.954,505	\$109,328
2/1/203		3	\$69.21 \$69.21	\$474,906.26	\$10,916.09	\$712.52	\$486,534.87 \$486,534.87	61.3%	\$62.51 \$63.91	\$438,462.72	\$9,876.50 \$10,096.97	\$712.52	\$439,389.44 \$449,272.21	55.4%	\$47,145 \$37,263	\$4,378,814 \$1,459,605	\$1,347,817	\$424,309 \$111,788
		123														\$54,099,550	\$49,149,943	\$4,949,607
	Effective Date Contractual Expiration Date	2/1/2024 4/30/2034																
	enegotiated Expiration Date	4/30/2034																
	Total Months Contractual Total Months Renegotiated	123	-															
	Total Months (+/-)	0	]															
	Total Contractual Rent Owed	\$54,099,550	]															
Tot	tal Renegotiated Rent Owed Net % Rent Reduction	\$49,149,943 9.15%	-															
	TOTAL LEASE SAVINGS VED PRE-PETITION SAVINGS	\$4,949,607																
WAI	TOTAL TIA TO TENANT	\$0 \$0																
				Tenant Allowance Secured	Pre-Petition Savings	Term Shortening Savings	2023 Restructure Savings	2024 Restructure Savings	2025 Restructure Savings	2026 Restructure Savings	2027+ Restructure Savings							
т	OTAL VALUE SECURED	\$4,949,607		\$0	\$0	\$0	\$0	\$398,208	\$445,757	\$455,786	\$3,649,856							
P	tructured Lease Savings Fee	6124 774	*4 E% of	Restructured Lease Savi	are conned at Care		- ·					•						
	Term Shortened Lease Fee	\$124,771 \$0	*1 month of Gross R	ent plus Any other mea	surement of leasehold	d expense calculable												
Sale	e and/or Assigned Lease Fee Total Hilco Fee	\$0 \$124,771	*\$10,000 for each D	esignated Sale and/or A	ssignmentLease trans	action												
			4															
			shall remain unchanged.															
	DEAL TERMS						2.25% every 2/1 thereafte ent shall increase by 2.255											
		- Effective 2/1/24, the s	cheduled annual increas				ent, MPOE Room 133 Fibe			Rent shall reset to increa	ise every 2/1 thereafter	(existing rate extende	d through 1/31/25).					
		- All other lease terms n	emain unchanged.															
				-		-			-	-		-		-				