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**UNITED STATES BANKRUPTCY COURT
SOUTHERN DISTRICT OF NEW YORK**

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In re:	: Chapter 11
	: :
AVIANCA HOLDINGS S.A. <i>et al.</i> , ¹	: Case No. 20-11133 (MG)
	: :
Debtors.	: (Jointly Administered)
	: :
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**NOTICE OF FILING OF (I) EXHIBITS C AND D
TO THE DISCLOSURE STATEMENT RELATING TO THE
JOINT CHAPTER 11 PLAN OF AVIANCA HOLDINGS S.A. AND ITS
AFFILIATED DEBTORS AND (II) ADDITIONAL FINANCIAL MATERIALS**

PLEASE TAKE NOTICE that on August 10, 2021, the above-captioned debtors and debtors in possession (collectively, the “Debtors”) filed (a) the *Joint Chapter 11 Plan of Avianca*

¹ The Debtors in these cases (the “Chapter 11 Cases”) and each Debtor’s federal tax identification number (to the extent applicable) are: Avianca Holdings S.A. (N/A); Aero Transporte de Carga Unión, S.A. de C.V. (N/A); Aeroinversiones de Honduras, S.A. (N/A); Aerovías del Continente Americano S.A. Avianca (N/A); Airlease Holdings One Ltd. (N/A); America Central (Canada) Corp. (00-1071563); America Central Corp. (65-0444665); AV International Holdco S.A. (N/A); AV International Holdings S.A. (N/A); AV International Investments S.A. (N/A); AV International Ventures S.A. (N/A); AV Investments One Colombia S.A.S. (N/A); AV Investments Two Colombia S.A.S. (N/A); AV Loyalty Bermuda Ltd. (N/A); AV Taca International Holdco S.A. (N/A); Aviacorp Enterprises S.A. (N/A); Avianca Costa Rica S.A. (N/A); Avianca Leasing, LLC (47-2628716); Avianca, Inc. (13-1868573); Avianca-Ecuador S.A. (N/A); Aviaservicios, S.A. (N/A); Aviateca, S.A. (N/A); Avifreight Holding Mexico, S.A.P.I. de C.V. (N/A); C.R. Int’l Enterprises, Inc. (59-2240957); Grupo Taca Holdings Limited (N/A); International Trade Marks Agency Inc. (N/A); Inversiones del Caribe, S.A. (N/A); Isleña de Inversiones, S.A. de C.V. (N/A); Latin Airways Corp. (N/A); Latin Logistics, LLC (41-2187926); Nicaragüense de Aviación, Sociedad Anónima (N/A); Regional Express Américas S.A.S. (N/A); Ronair N.V. (N/A); Servicio Terrestre, Aéreo y Rampa S.A. (N/A); Servicios Aeroportuarios Integrados SAI S.A.S. (92-4006439); Taca de Honduras, S.A. de C.V. (N/A); Taca de México, S.A. (N/A); Taca International Airlines S.A. (N/A); Taca S.A. (N/A); Tampa Cargo S.A.S. (N/A); Technical and Training Services, S.A. de C.V. (N/A). The Debtors’ principal offices are located at Avenida Calle 26 # 59 – 15 Bogotá, Colombia.



Holdings S.A. and Its Affiliated Debtors [Docket No. 1981] (as amended from time to time and including all exhibits and supplements thereto, the “Plan”); (b) the *Disclosure Statement for Joint Chapter 11 Plan of Avianca Holdings S.A. and Its Affiliated Debtors* [Docket No. 1982] (as amended from time to time and including all exhibits thereto, the “Disclosure Statement”); and (c) the *Debtors’ Motion for Entry of an Order (I) Approving the Disclosure Statement; (II) Approving Solicitation and Voting Procedures; (III) Approving Forms of Ballots; (IV) Establishing Procedures for Allowing Certain Claims for Voting Purposes; (V) Scheduling a Confirmation Hearing; and (VI) Establishing Notice and Objection Procedures* [Docket No. 1983] (the “Disclosure Statement Motion”).²

PLEASE TAKE FURTHER NOTICE that the Debtors hereby submit their Liquidation Analysis (to be attached to the Disclosure Statement as Exhibit C), Financial Projections (to be attached to the Disclosure Statement as Exhibit D), and additional financial materials, attached hereto as **Exhibits A** through **C**.

PLEASE TAKE FURTHER NOTICE that copies of the Disclosure Statement Motion and other pleadings for subsequent hearings may be obtained free of charge by visiting the KCC website at <http://www.kccllc.net/avianca>. You may also obtain copies of any pleadings by visiting at <http://www.nysb.uscourts.gov> in accordance with the procedures and fees set forth therein.

² Unless otherwise defined herein, all capitalized terms have the meanings given to them in the Plan, Disclosure Statement, or Disclosure Statement Motion, as applicable.

Dated: New York, New York
August 31, 2021

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Exhibit A

Liquidation Analysis

EXHIBIT C to Disclosure Statement

Hypothetical Liquidation Analyses

I. INTRODUCTION

In connection with the Plan and Disclosure Statement, the following hypothetical liquidation analyses (the “Liquidation Analyses”) have been prepared by Avianca Debtors’ management with the assistance of the financial advisor for the Avianca Debtors.

The Liquidation Analyses represent a hypothetical scenario whereby, under chapter 7 liquidation proceedings, all estimated proceeds from the liquidation of the Debtors’ estates would be paid to claimants and equity interest holders of the Debtors. It is the Debtors’ and their financial advisor’s opinion that even though the assumptions used in the Liquidation Analyses are reasonable, they are subject to significant business, economic and competitive uncertainties and contingencies beyond the control of the Debtors, their management and their advisor. ACCORDINGLY, NEITHER THE DEBTORS NOR THEIR ADVISOR MAKE ANY WARRANTY OR REPRESENTATION THAT THE HYPOTHETICAL RECOVERY OF AMOUNTS OUTLINED IN THE LIQUIDATION ANALYSES WOULD OR WOULD NOT APPROXIMATE THE ACTUAL AMOUNTS THE CLAIMANTS MIGHT HAVE BEEN ABLE TO RECOVER HAD THE DEBTORS LIQUIDATED THEIR ASSETS UNDER A CHAPTER 7 PROCEEDING.

The Debtors, with the assistance of their financial advisor, have prepared these Liquidation Analyses for the purpose of evaluating whether the Plan meets the so-called best interests test under section 1129(a)(7) of the Bankruptcy Code.

The Liquidation Analyses indicate the values which may be obtained upon disposition of assets, pursuant to a hypothetical chapter 7 liquidation, as an alternative to continued operation of the business as proposed under the Plan. Accordingly, values discussed herein are different than amounts referred to in the Plan, which illustrates the value of the Debtors’ business as a going concern.

II. BASIS OF PRESENTATION

The Liquidation Analyses assume that the Debtors’ chapter 11 cases are converted into chapter 7 cases under the Bankruptcy Code on September 30, 2021 (the “Liquidation Date”). All calculations put forth in the Liquidation Analyses are based on the unaudited book values as of March 31, 2021, except for Cash and cash equivalents which is pro forma for closing of the Exit Facility. These values, in total, are assumed to be representative of the Debtors’ assets and liabilities as of the Liquidation Date.

The Liquidation Analyses assume that, on the Liquidation Date, the Bankruptcy Court would appoint a Bankruptcy Trustee (the “Trustee”). The Trustee would oversee the orderly process of liquidating the Debtors’ assets and the distribution of proceeds to the Debtors’ claimants. It is assumed that the liquidation process would take approximately 12-18 months. Furthermore, it is assumed that the distribution of all proceeds would be in accordance with Bankruptcy Code sections 726 and 507 as follows: to satisfy (i) all secured claims to the extent the relevant collateral values of the Debtors’ assets are sufficient to do so, (ii) any administrative claims for fees and expenses arising from the Chapter 7 process for the benefit of the Trustee and other professionals involved in the liquidation process, (iii) any administrative claims such as chapter 11 professional fees, post-petition payables and other accrued liabilities, (iv) any priority unsecured claims and (v) any General Unsecured Claims.

The Liquidation Analyses include an estimate of the amount of claims that could ultimately be allowed under a hypothetical chapter 7 liquidation. Nothing contained in these valuation assumptions is intended to be or constitutes a concession or admission of the Debtors for any other purpose nor is it intended to bind any other party.

The Liquidation Analyses also assume that there are no recoveries from the pursuit of any potential preferences, fraudulent conveyances, or other causes of action that may exist and does not include the estimated costs of pursuing those actions.

In preparing the Liquidation Analyses, the amount of allowed claims have been projected based upon a review of scheduled claims and all Proofs of Claims associated with pre-petition and post-petition obligations. Additional claims were estimated to include certain post-petition obligations on account of which claims have not been asserted, but which would be asserted in a hypothetical chapter 7 liquidation. These potential claims include, without limitation, claims related to assumed executory contracts, pension and related obligations, and lease and contract rejections including additional administrative claims relating to damages for breach of contracts and leases that were assumed during the chapter 11 cases. In the event litigation were necessary to resolve claims asserted in a chapter 7 liquidation, the delay could be prolonged and claims could further increase. The effects of this delay on the value of distributions under the hypothetical liquidation have not been considered. No order or finding has been entered by the Bankruptcy Court estimating or otherwise fixing the amount of claims at the estimated amounts set forth in the Liquidation Analyses. THE ESTIMATED AMOUNT OF ALLOWED CLAIMS SET FORTH IN THE LIQUIDATION ANALYSES SHOULD NOT BE RELIED UPON FOR ANY OTHER PURPOSE, INCLUDING, WITHOUT LIMITATION, ANY DETERMINATION OF THE VALUE OF ANY DISTRIBUTION TO BE MADE ON ACCOUNT OF ALLOWED CLAIMS UNDER THE PLAN. THE ACTUAL AMOUNT OF ALLOWED CLAIMS IN THE CHAPTER 11 CASES COULD MATERIALLY AND SIGNIFICANTLY DIFFER FROM THE AMOUNT OF CLAIMS ESTIMATED IN THE LIQUIDATION ANALYSES.

III. PRINCIPAL ASSUMPTIONS – AVIANCA DEBTORS

The following notes detail the assumed treatment and estimated value of (i) the Avianca Debtors' assets, (ii) costs associated with the liquidation of these assets and (iii) any claims that have been asserted or could be asserted against these assets. The number associated with each note below corresponds with the number of a line item on the Avianca Debtors Liquidation Analysis.

Note 1: Cash and cash equivalents

Cash and cash equivalents (including checking, savings or other financial accounts) includes any cash amounts or cash equivalent securities, such as demand and term deposits, which are held by any of the Avianca Debtors on a pro forma basis including closing of the Exit Facility closed in August 2021. The estimated recovery for this asset is 100%.

Note 2: Restricted cash

Restricted cash consists of cash that will be used to hedge events or claims against the Avianca Debtors. The estimated recovery for this asset is 100%.

Note 3: Short term investments

Short term investments includes funds that are invested for terms of less than one year; excess cash in treasury is the basis for these investment funds. The estimated recovery for this asset is 100%.

Note 4: Accounts receivable, net

Accounts receivable consists of various receivables related to the Debtors' cargo and passenger transportation business, including credit card receivables for passenger tickets purchased but not yet flown. Due to the differing nature of these segments, a range of recovery estimates are used with higher assumed recovery for cargo receivables, and no recovery assigned to credit card receivables. The average estimated recovery for this asset is 18%.

Note 5: Tax assets

Tax assets consists of the net operating losses, credit carryforwards and capital loss carryforwards of the Avianca Debtors. The estimated recovery for this asset is 0%.

Note 6: Expendable spare parts and supplies, net

Expendable spare parts and supplies consists of serviced parts used in the repair and overhaul of engines or airframe components that are assumed to be non-rotable or have no potential for reuse. This also includes miscellaneous materials and supplies consumed during the repair and overhaul process. The Debtors contract with reputable industry appraisers on a routine basis to assess the market value of its inventory of expendable spare parts. The estimated recovery for this asset is 22% of book value, equivalent to 60% of the appraised steady-state market value. Expendable values are typically very low in liquidations, due primarily to the high volume of assets and logistical limitations of their sale.

Note 7: Property and equipment, net

Property and equipment is comprised of aircraft and related installed engines, spare engines, aircraft improvements, related rotatable spare parts, and various other airline capital expenditures. The secondary market for aircraft and related equipment has been deeply impacted by the global slowdown in travel created by the COVID-19 pandemic. While the current known effect of the pandemic is reflected in appraisers' assessments of aircraft values, market values would be further negatively impacted by a chapter 7 liquidation of the Avianca Debtors across all aircraft types where it is a key operator. The estimated recovery for this asset is 37% of book value.

Note 8: Prepaid expenses

Prepaid expenses includes items such as insurance premiums and selling costs such as global distribution system and credit card fees and other items utilized to represent the difference between cash and accounting treatment of expenses. All of the prepayments are assumed to be consumed during the normal course of the Avianca Debtors' operations in chapter 11 prior to the Liquidation Date. The estimated recovery for this asset is 0%.

Note 9: Intangibles

Intangibles consist largely of the proceeds from the assumed sale of LifeMiles Ltd., the Avianca Debtors' airport slot portfolio as well as routes, trademarks and other intangible items. Key intangible assets have been appraised by reputable third-party appraisers, and values have been adjusted to reflect current market conditions. The estimated recovery for this asset is 121% of book value.

Note 10: Assets held for sale

Assets held for sale consists of spare parts (expendables, repairables, rotatables and tools) for aircraft which have since been removed from the Avianca Debtors' fleet and are no longer required to support the Avianca Debtors' operation. The estimated recovery for this asset is 47% of book value.

Note 11: Deposits and other assets

Deposits and other assets includes deposits with lessors, long term investments, guarantee deposits, security deposits, national tax refund titles, and deferred charges. It is assumed that these assets will be utilized (i) for offsetting any claims that the relevant creditor may have against the Avianca Debtors or (ii) through consumption in the normal course of the Avianca Debtors' operations in chapter 11 prior to the Liquidation Date. The estimated recovery for this asset is 0%.

Note 12: Assumed liquidation costs

Assumed liquidation costs include chapter 7 trustee and professional fees estimated to be \$40M incorporating professional fees associated with the wind-down of the estates (e.g. liquidation and recovery of assets and claims reconciliation), as well as estimated expenses that would be incurred during the wind-down period, including wages and benefits for employed personnel, aircraft storage costs and general overhead costs. This estimate is based on industry experience of the Debtors' advisor.

Note 13: Senior Secured Super Priority claims (DIP financing facility)

This amount includes the total value of the two-tranche DIP financing facility, including the paid-in-kind interest.

Note 14: Secured claims

This amount includes claims secured by certain aircraft and other equipment and assets. The allowed claim amount is equal to the liquidation value ascribed to the underlying collateral. Any debt that is not satisfied by the value of the underlying collateral becomes an unsecured deficiency claim and is included in the estimated amount for General Unsecured Claims. Recoveries for specific secured claims may vary widely depending on the nature and value of the collateral that secures each claim. Consistent with treatment under the Plan, the outstanding amount of the Debtors' secured notes due 2023 (and other claims that share the same collateral as those notes) is treated as a General Unsecured Claim instead of a secured claim.

Note 15: Administrative claims

This amount includes administrative claims that are senior to priority and General Unsecured Claims, including post-petition accounts payable, accrued expenses, and air traffic liabilities.

Note 16: Priority claims

This amount includes estimated priority tax claims as well as employee benefits.

Note 17: General Unsecured Claims

This amount includes claims arising from approved settlement agreements, management’s estimation of allowed unsecured claims based upon General Unsecured Claims which have been filed but not yet resolved, shortfall of secured claims, the outstanding amount of the Debtors’ secured notes due 2023 (and other claims that share the same collateral as those notes) as well as General Unsecured Claims arising from rejection of executory contracts and leases as a result of the liquidation.

Available Assets and Estimated Realization	Net Book Value	Liquidation Value		Notes
	as of 3/31/2021	Estimated Value	% of Book Value	
Cash and cash equivalents	\$ 922,700	\$ 922,700	100%	1
Restricted cash	24,313	24,300	100%	2
Short term investments	9,978	10,000	100%	3
Accounts receivable, net	188,282	34,500	18%	4
Tax assets	143,242	-	0%	5
Expendable spare parts and supplies, net	82,128	18,400	22%	6
Property and equipment, net	4,674,461	1,712,700	37%	7
Prepaid expenses	35,064	-	0%	8
Intangibles	432,171	523,000	121%	9
Assets held for sale	848	400	47%	10
Deposits and other assets	88,694	-	0%	11
Total assets / proceeds available for distribution	\$ 6,601,881	\$ 3,246,000	49%	
Assumed liquidation costs		40,000		12
Amounts available to creditors		\$ 3,206,000		

Amounts Available to Satisfy Claims	Allowed Claim	Recovery Amount	% of Satisfaction	
<i>Senior secured super priority claims (DIP financing facility)</i>	\$ 2,455,300	\$ 1,748,700	71%	13
Amounts available to other creditors following satisfaction of senior secured super priority claims		\$ -		
<i>Secured claims</i>	\$ 2,211,100	\$ 1,457,300	66%	14
Amounts available to other creditors following satisfaction of senior secured super priority claims and secured claims		\$ -		
<i>Administrative claims</i>	\$ 624,600	\$ -	0%	15
Amounts available to other creditors following satisfaction of senior secured super priority claims, secured claims, and administrative claims		\$ -		
<i>Priority claims</i>	\$ 232,200	\$ -	0%	16
Amounts available to General Unsecured Creditors		\$ -		
<i>General Unsecured claims</i>	\$ 3,904,500	\$ -	0%	17
		\$ -		

Exhibit B

Financial Projections

Exhibit D to Disclosure Statement

Financial Projections

Introduction

The financial projections presented herein for the Reorganized Debtors (the “**Financial Projections**”) are shown on a consolidated basis for the period of January 1, 2021 through December 31, 2028 (the “**Projection Period**”). Also provided herein are key assumptions and commentary for the Financial Projections (the “**Notes**”). The Financial Projections and the Notes should be read in conjunction with the Plan and Disclosure Statement. In addition, a presentation that provides additional detail on the Financial Projections can be accessed on the Company’s website at the following address:

<https://aviancaholdings.com/English/investor-relations/events-and-presentations/events/default.aspx>

The Debtors, with the assistance of their financial advisors, have prepared these Financial Projections to assist the Bankruptcy Court in determining whether the Plan meets the so-called “feasibility test” of section 1129(a)(11) of the Bankruptcy Code.

The Debtors generally do not publish their business plans, market strategies, anticipated future financial position or results of operations in the level of detail and in the format set forth herein. Accordingly, the Debtors do not anticipate that they will, and disclaim any obligation to, furnish updated business plans or projections to holders of Claims or Interests, or to include such information in documents required to be filed any regulator or otherwise make public such information.

THE FINANCIAL PROJECTIONS HAVE BEEN PREPARED BY THE DEBTORS’ MANAGEMENT, IN CONJUNCTION WITH THE DEBTORS’ FINANCIAL ADVISOR AND INVESTMENT BANKER, SEABURY SECURITIES LLC (“**SEABURY**”). SEABURY HAS REVIEWED THE FINANCIAL PROJECTIONS AND BELIEVES THAT THE ASSUMPTIONS USED BY MANAGEMENT IN THE PREPARATION THEREOF ARE REASONABLE AND REFLECT THE BEST INFORMATION AVAILABLE TO THE DEBTORS AT THIS TIME. THE FINANCIAL PROJECTIONS BY THEIR NATURE ARE NOT FINANCIAL STATEMENTS PREPARED IN ACCORDANCE WITH INTERNATIONAL FINANCIAL REPORTING STANDARDS.

THE DEBTORS’ INDEPENDENT ACCOUNTANTS HAVE NEITHER EXAMINED NOR COMPILED THE ACCOMPANYING FINANCIAL PROJECTIONS AND ACCORDINGLY DO NOT EXPRESS AN OPINION OR ANY OTHER FORM OF ASSURANCE WITH RESPECT TO THE FINANCIAL PROJECTIONS, ASSUME NO RESPONSIBILITY FOR THE FINANCIAL PROJECTIONS AND DISCLAIM ANY ASSOCIATION WITH THE FINANCIAL PROJECTIONS.

THE FINANCIAL PROJECTIONS DO NOT REFLECT THE FULL IMPACT OF ACCOUNTING FOR THE IMPACT OF THE CONSUMMATION OF THE CHAPTER 11

WHICH, WHEN REFLECTED AT THE EFFECTIVE DATE, MIGHT MATERIALLY DIFFER FROM THE ENCLOSED PROJECTIONS. THE FINANCIAL PROJECTIONS CONTAIN CERTAIN STATEMENTS THAT ARE FORWARD-LOOKING STATEMENTS. THESE STATEMENTS ARE SUBJECT TO A NUMBER OF ASSUMPTIONS, RISKS, AND UNCERTAINTIES, MANY OF WHICH ARE BEYOND THE CONTROL OF THE DEBTORS. IMPORTANT ASSUMPTIONS AND OTHER FACTORS THAT COULD CAUSE ACTUAL RESULTS TO DIFFER MATERIALLY INCLUDE, BUT ARE NOT LIMITED TO, THOSE RISKS AND UNCERTAINTIES DESCRIBED UNDER THE HEADING "RISK FACTORS" IN THE DISCLOSURE STATEMENT. THESE RISKS INCLUDE, BUT ARE NOT LIMITED TO, RISK THAT PLAN CONFIRMATION MAY NOT BE OBTAINED, OR MAY NOT BE OBTAINED IN THE TIMEFRAME ASSUMED; RISK THAT THE BANKRUPTCY COURT MAY NOT ORDER THE AVIANCA PLAN CONSOLIDATION; RISK THAT THE EFFECTIVE DATE MAY NOT OCCUR; RISK THAT THE NOTEHOLDER RSA, THE DIP FACILITY, AND/OR THE TRANCHE B EQUITY CONVERSION AGREEMENT MAY BE TERMINATED; RISK THAT PARTIES IN INTEREST MAY OPPOSE THE PLAN; RISK THAT RELEASES, INJUNCTIONS, AND EXCULPATIONS CONTAINED IN THE PLAN MAY NOT BE APPROVED; RISK OF HIGHER-THAN-EXPECTED COMPETITION FROM OTHER AIRLINES; RISK OF HIGHER-THAN-EXPECTED FUEL PRICES; RISK OF GOVERNMENT REGULATION; RISK OF THE EXERCISE OF CHANGE-OF-CONTROL PROVISIONS IN CERTAIN CONTRACTS; RISK OF PRICE COMPETITION; RISK OF LABOR DISPUTES; RISK OF CONTINUED BUSINESS DISRUPTION FROM THE COVID-19 PANDEMIC.

ALL FORWARD-LOOKING STATEMENTS ARE AS OF THE DATE MADE, ARE BASED ON THE DEBTORS' BELIEFS, INTENTIONS, AND EXPECTATIONS AS OF SUCH DATE, AND ARE NOT GUARANTEES OF FUTURE PERFORMANCE. ACTUAL RESULTS OR DEVELOPMENTS MAY DIFFER MATERIALLY FROM THE EXPECTATIONS EXPRESSED OR IMPLIED IN THE FORWARD-LOOKING STATEMENTS, AND THE DEBTORS AND REORGANIZED DEBTORS UNDERTAKE NO DUTY TO UPDATE ANY SUCH STATEMENTS. THE DEBTORS AND REORGANIZED DEBTORS DO NOT INTEND TO UPDATE OR OTHERWISE REVISE ANY FORWARD-LOOKING STATEMENTS, INCLUDING THE FINANCIAL PROJECTIONS, TO REFLECT EVENTS OR CIRCUMSTANCES EXISTING OR ARISING AFTER THE DATE OF THE DISCLOSURE STATEMENT OR TO REFLECT THE OCCURRENCE OF UNANTICIPATED EVENTS OR OTHERWISE, UNLESS INSTRUCTED TO DO SO BY THE BANKRUPTCY COURT.

HOLDERS OF CLAIMS ARE CAUTIONED THAT THE FORWARD-LOOKING STATEMENTS SPEAK AS OF THE DATE MADE AND ARE NOT GUARANTEES OF FUTURE PERFORMANCE. ACTUAL RESULTS OR DEVELOPMENTS MAY DIFFER MATERIALLY FROM THE EXPECTATIONS EXPRESSED OR IMPLIED IN THE FORWARD-LOOKING STATEMENTS, AND THE DEBTORS UNDERTAKE NO OBLIGATION TO UPDATE ANY SUCH STATEMENTS.

THE FINANCIAL PROJECTIONS, WHILE PRESENTED WITH NUMERICAL SPECIFICITY, ARE NECESSARILY BASED ON A VARIETY OF ESTIMATES AND ASSUMPTIONS WHICH, THOUGH CONSIDERED REASONABLE BY THE DEBTORS

AND SEABURY, MAY NOT BE REALIZED AND ARE INHERENTLY SUBJECT TO SIGNIFICANT BUSINESS, ECONOMIC, COMPETITIVE, INDUSTRY, REGULATORY, MARKET AND FINANCIAL UNCERTAINTIES AND CONTINGENCIES, MANY OF WHICH ARE BEYOND THE CONTROL OF THE DEBTORS AND THE REORGANIZED DEBTORS. THE DEBTORS CAUTION THAT NO REPRESENTATIONS CAN BE MADE OR ARE MADE AS TO THE REORGANIZED DEBTORS' ABILITY TO ACHIEVE THE PROJECTED RESULTS. SOME ASSUMPTIONS INEVITABLY WILL BE INCORRECT. MOREOVER, EVENTS AND CIRCUMSTANCES OCCURRING SUBSEQUENT TO THE DATE ON WHICH THESE FINANCIAL PROJECTIONS WERE PREPARED MAY BE DIFFERENT FROM THOSE ASSUMED, OR, ALTERNATIVELY, MAY HAVE BEEN UNANTICIPATED, AND THUS THE OCCURRENCE OF THESE EVENTS MAY AFFECT FINANCIAL RESULTS IN A MATERIALLY ADVERSE OR MATERIALLY BENEFICIAL MANNER. THE DEBTORS AND REORGANIZED DEBTORS DO NOT INTEND AND DO NOT UNDERTAKE ANY OBLIGATION TO UPDATE OR OTHERWISE REVISE THE FINANCIAL PROJECTIONS TO REFLECT EVENTS OR CIRCUMSTANCES EXISTING OR ARISING AFTER THE DATE THESE FINANCIAL PROJECTIONS ARE INITIALLY FILED OR TO REFLECT THE OCCURRENCE OF UNANTICIPATED EVENTS. THEREFORE, THE FINANCIAL PROJECTIONS MAY NOT BE RELIED UPON AS A GUARANTEE OR OTHER ASSURANCE OF THE ACTUAL RESULTS THAT WILL OCCUR. IN DECIDING WHETHER TO VOTE TO ACCEPT OR REJECT THE PLAN, HOLDERS OF CLAIMS OR INTERESTS MUST MAKE THEIR OWN DETERMINATIONS AS TO THE REASONABLENESS OF SUCH ASSUMPTIONS AND THE RELIABILITY OF THE FINANCIAL PROJECTIONS.

THESE FINANCIAL PROJECTIONS WERE DEVELOPED SOLELY FOR PURPOSES OF THE FORMULATION AND NEGOTIATION OF THE PLAN AND TO ENABLE THE HOLDERS OF CLAIMS AND INTERESTS ENTITLED TO VOTE UNDER THE PLAN TO MAKE AN INFORMED JUDGMENT ABOUT THE PLAN AND SHOULD NOT BE USED OR RELIED UPON FOR ANY OTHER PURPOSE, INCLUDING THE PURCHASE OR SALE OF SECURITIES OF, OR CLAIMS OR INTERESTS IN, THE DEBTORS OR ANY OF THEIR AFFILIATES.

General Assumptions in the Financial Projections and the Notes

The Financial Projections have been prepared based on the assumption that the Effective Date of the Plan is October 31, 2021. The Financial Projections are based on, and assume, among other things, the Debtors' successful reorganization, completion of the Debtors' fleet restructuring initiatives, and implementation of the Debtors' business plan. Although the Debtors presently intend to cause the Effective Date to occur as soon as practicable following Confirmation, there can be no assurance as to when the Effective Date will actually occur. If the Effective Date is delayed, the Debtors will continue to incur reorganization costs, which may be significant.

**Projected Consolidated Statements of Operations
(unaudited)**

US\$ millions	forecast	forecast	forecast	forecast	forecast	forecast	forecast	forecast
	2021	2022	2023	2024	2025	2026	2027	2028
Passenger Revenues	977.0	1,876.3	2,393.7	2,820.2	3,033.9	3,229.3	3,435.0	3,644.7
Other Passenger Related Revenues	129.0	388.2	531.9	588.7	672.4	699.8	725.4	751.5
Cargo Revenues	625.7	571.6	574.1	585.7	603.4	619.6	632.2	647.3
Loyalty Revenues	162.6	260.5	319.2	364.0	404.7	443.8	443.8	443.8
Other Revenues	48.8	28.8	29.6	30.4	31.3	32.2	32.8	33.4
Total Operating Revenues	1,943.1	3,125.3	3,848.5	4,389.1	4,745.6	5,024.8	5,269.2	5,520.7
Aircraft Fuel	423.8	771.9	942.7	1,019.1	1,069.1	1,100.5	1,120.0	1,139.3
Aircraft and Engine Rentals	78.5	125.9	36.0	18.6	19.6	19.6	18.0	16.0
Depreciation, Amortization and Impairment	434.8	398.7	453.9	512.5	561.9	663.5	739.3	767.6
Maintenance And Repairs	162.2	176.5	223.6	247.9	263.8	269.6	255.6	286.0
Salaries, Wages And Benefits	388.6	399.7	428.0	467.7	508.5	530.3	563.0	598.2
Distribution, Commissions & Other S&M Expense	188.5	293.1	361.9	407.4	441.7	470.5	479.4	497.6
Other Operations Expense	503.3	645.4	811.9	903.6	965.7	1,014.2	1,065.9	1,121.1
General & Administrative Expense	273.9	161.7	167.6	177.4	184.2	191.3	199.6	207.7
Total Operating Costs	2,453.8	2,972.9	3,425.6	3,754.2	4,014.6	4,259.5	4,440.8	4,633.6
EBIT	(510.7)	152.4	422.9	634.9	731.0	765.4	828.4	887.1
<i>EBIT Margin</i>	<i>(26.3%)</i>	<i>4.9%</i>	<i>11.0%</i>	<i>14.5%</i>	<i>15.4%</i>	<i>15.2%</i>	<i>15.7%</i>	<i>16.1%</i>
EBITDA	(75.9)	551.0	876.8	1,147.4	1,292.8	1,428.9	1,567.8	1,654.7
<i>EBITDA Margin</i>	<i>(3.9%)</i>	<i>17.6%</i>	<i>22.8%</i>	<i>26.1%</i>	<i>27.2%</i>	<i>28.4%</i>	<i>29.8%</i>	<i>30.0%</i>
EBITDA excluding aircraft PBH payments	51.6	667.3	896.7	1,147.4	1,292.8	1,428.9	1,567.8	1,654.7
<i>EBITDA excluding PBH Margin</i>	<i>2.7%</i>	<i>21.4%</i>	<i>23.3%</i>	<i>26.1%</i>	<i>27.2%</i>	<i>28.4%</i>	<i>29.8%</i>	<i>30.0%</i>
EBITDAR	2.7	676.9	912.8	1,165.9	1,312.5	1,448.5	1,585.7	1,670.8
<i>EBITDAR Margin</i>	<i>0.1%</i>	<i>21.7%</i>	<i>23.7%</i>	<i>26.6%</i>	<i>27.7%</i>	<i>28.8%</i>	<i>30.1%</i>	<i>30.3%</i>
Interest Expense, net	587.8	342.0	367.2	366.3	358.3	321.7	337.3	368.3
(Gains) / Losses on Asset Sales	20.1	-	-	-	-	-	-	-
Derivative Instruments and Foreign Exchange	(33.7)	-	-	-	-	-	-	-
Total Non-Operating Costs	574.2	342.0	367.2	366.3	358.3	321.7	337.3	368.3
Pre-Tax Income	(1,085.0)	(189.6)	55.8	268.6	372.7	443.7	491.1	518.8
<i>Pre-Tax Margin</i>	<i>(55.8%)</i>	<i>(6.1%)</i>	<i>1.4%</i>	<i>6.1%</i>	<i>7.9%</i>	<i>8.8%</i>	<i>9.3%</i>	<i>9.4%</i>
Income Taxes	19.3	21.1	23.6	28.0	49.6	68.2	70.5	72.1
Net Income	(1,104.2)	(210.7)	32.2	240.6	323.0	375.5	420.6	446.7
<i>Net Margin</i>	<i>(56.8%)</i>	<i>(6.7%)</i>	<i>0.8%</i>	<i>5.5%</i>	<i>6.8%</i>	<i>7.5%</i>	<i>8.0%</i>	<i>8.1%</i>

Please read in conjunction with associated Notes. Figures shown may not tie due to rounding.

Projected Consolidated Balance Sheets (unaudited)

US\$ M	actual	forecast	forecast	forecast	forecast	forecast	forecast	forecast	forecast
	2020	2021	2022	2023	2024	2025	2026	2027	2028
Total assets	6,860.5	4,516.0	4,759.4	5,028.2	5,383.4	5,767.6	6,310.6	7,344.3	8,289.5
Cash, restricted cash, short-term investments	978.4	977.8	984.5	1,157.5	1,495.0	1,733.4	2,102.8	2,515.4	2,936.9
Current tax assets	111.8	120.6	120.6	120.6	120.6	120.6	120.6	120.6	120.6
Accounts receivable, net of provision for doubtful accounts	233.0	139.6	164.8	199.0	218.9	238.6	258.1	265.1	280.0
Expendable spare parts and supplies, net of provision for obsolescence	81.4	70.2	58.6	72.2	82.5	89.1	94.0	108.0	113.1
Prepaid expenses	36.2	46.9	57.3	84.7	82.9	148.4	137.2	124.8	114.8
Assets held for sale	0.9	0.8	0.8	0.8	0.8	0.8	0.8	0.8	0.8
Deposits and other assets	93.1	113.4	121.9	128.1	131.5	133.1	135.1	138.5	140.7
Intangibles	488.9	443.6	384.2	323.4	259.1	221.1	179.6	143.8	108.1
Deferred tax assets	25.2	22.5	22.5	22.5	22.5	22.5	22.5	22.5	22.5
Property and equipment, net	3,764.6	993.3	1,082.3	1,121.3	1,278.2	1,565.9	1,916.5	2,394.4	2,901.4
IFRS-16 lease right-of-use asset (net)	1,046.9	1,587.2	1,761.7	1,798.1	1,691.3	1,493.9	1,343.2	1,510.4	1,550.5
Total liabilities	8,162.3	5,377.6	5,808.0	6,015.3	6,104.4	6,154.5	6,316.7	6,929.8	7,428.3
Long-Term Debt	4,880.9	2,466.2	2,494.5	2,441.7	2,470.9	2,549.6	2,744.3	3,143.1	3,521.3
IFRS-16 Lease Liabilities	1,400.3	1,527.8	1,874.8	1,982.5	1,909.5	1,733.2	1,582.6	1,741.6	1,768.3
Accrued interest	-	17.0	16.9	20.0	19.8	23.1	24.1	26.4	27.8
Tax liabilities	68.7	10.9	1.9	(0.1)	0.6	5.6	6.3	6.9	7.4
Accounts payable and accrued expenses	525.5	369.7	478.0	552.6	592.8	630.4	656.8	694.2	728.3
Provisions for return conditions and legal claims	184.2	131.3	164.2	202.1	236.5	268.2	285.5	235.2	223.2
Employee benefits	238.6	102.9	76.5	41.6	47.3	55.9	61.0	71.9	79.1
Air traffic liability	399.2	294.1	269.4	336.2	369.0	398.1	424.4	443.9	476.3
Other liabilities	12.1	11.3	11.3	11.3	11.3	11.3	11.3	11.3	11.3
Frequent flyer deferred revenue	452.8	446.4	420.5	427.3	446.6	479.1	520.3	555.3	585.1
Total equity	(1,301.8)	(861.6)	(1,048.7)	(987.1)	(721.0)	(386.9)	(6.1)	414.5	861.2

Please read in conjunction with associated Notes. Figures shown may not tie due to rounding.

Projected Consolidated Statements of Cash Flows (unaudited)

US\$ M	forecast	forecast	forecast	forecast	forecast	forecast	forecast	forecast	CUMULATIVE
	Apr - Dec 2021	2022	2023	2024	2025	2026	2027	2028	
Cash Flows from Operations:									
EBITDAR	56.0	676.9	912.8	1,165.9	1,312.5	1,448.5	1,585.7	1,670.8	8,829.2
Add-back of non-cash items:									
Maintenance and pension provisions	7.5	31.5	48.3	56.3	42.1	27.4	(2.1)	16.7	227.7
Other operating cash flows:									
Income tax paid, net of refunds	(68.5)	(30.1)	(25.6)	(27.3)	(44.7)	(67.4)	(69.9)	(71.7)	(405.2)
Working capital (net)	(22.3)	39.6	93.6	62.2	76.4	69.9	78.3	77.4	475.0
Net Cash Flows Provided by Operations	(27.3)	717.9	1,029.1	1,257.1	1,386.3	1,478.4	1,592.0	1,693.3	9,126.7
Cash Flows from Investing:									
Aircraft security deposits	(49.0)	(8.5)	(6.2)	(3.5)	(1.6)	(2.0)	(3.3)	(2.2)	(76.3)
Aircraft predelivery deposits, net of financing	-	(2.4)	(7.2)	29.9	(15.6)	(55.6)	16.9	1.3	(32.9)
Capital expenditures, net of financing	(181.1)	(211.0)	(175.7)	(287.8)	(395.5)	(368.3)	(440.6)	(476.8)	(2,536.7)
Aircraft return expenses	-	-	-	-	-	(9.4)	(54.7)	(36.2)	(100.3)
Interest income	1.1	1.4	1.5	1.9	2.4	2.7	3.3	3.9	18.2
Net Cash Flows Provided by Investing	(229.0)	(220.5)	(187.7)	(259.4)	(410.3)	(432.5)	(478.5)	(510.0)	(2,728.0)
Cash Flows from Financing:									
DIP - original Tranche A, B issuance (final draw)	174.5	-	-	-	-	-	-	-	174.5
DIP - original Tranche A repayment	(1,427.9)	-	-	-	-	-	-	-	(1,427.9)
DIP-to-Exit Financing - issuance / refinancing	1,600.0	-	569.9	-	1,085.4	-	-	-	3,255.4
DIP-to-Exit Financing - repayment	-	-	(569.9)	-	(1,085.4)	-	-	-	(1,655.4)
Conversion of Tranche B DIP loan to equity	934.7	-	-	-	-	-	-	-	934.7
Retirement of Tranche B DIP loan to equity	(934.7)	-	-	-	-	-	-	-	(934.7)
Other long-term debt - new debt issuance	418.9	78.0	-	-	400.0	-	-	-	896.9
Other long-term debt - debt repayment	(409.4)	(49.7)	(52.8)	(51.6)	(443.8)	(67.2)	(59.3)	(81.3)	(1,215.1)
Aircraft and engine rentals	(76.3)	(125.9)	(36.0)	(18.6)	(19.6)	(19.6)	(18.0)	(16.0)	(330.1)
Interest payments	(98.7)	(194.8)	(214.6)	(186.8)	(254.1)	(160.1)	(174.6)	(195.6)	(1,479.2)
Payments of IFRS-16 lease liability	(20.4)	(96.8)	(189.2)	(227.5)	(254.9)	(280.8)	(299.8)	(308.2)	(1,677.6)
Interest on IFRS-16 lease liability	(26.2)	(77.4)	(151.4)	(175.7)	(165.1)	(148.7)	(149.2)	(160.6)	(1,054.5)
Net Cash Flows Used in Financing Activities	134.5	(466.5)	(644.0)	(660.2)	(737.6)	(676.5)	(700.9)	(761.8)	(4,512.9)
Cash Flows from Other Activities:									
Pension payments	(17.1)	(24.0)	(24.4)	-	-	-	-	-	(65.6)
Purchase of LifeMiles stake	(5.0)	-	-	-	-	-	-	-	(5.0)
Sale of assets	(0.4)	-	-	-	-	-	-	-	(0.4)
Capitalization	200.0	-	-	-	-	-	-	-	200.0
Net Cash Flows Used in Other Activities	177.5	(24.0)	(24.4)	-	-	-	-	-	129.1
Net Cash Flow	55.7	6.8	173.0	337.5	238.4	369.4	412.6	421.5	2,014.8
Starting Cash Balance (consolidated AVH)	922.0	977.8	984.5	1,157.5	1,495.0	1,733.4	2,102.8	2,515.4	922.0
Ending Cash Balance (consolidated AVH)	977.8	984.5	1,157.5	1,495.0	1,733.4	2,102.8	2,515.4	2,936.9	2,936.9

Please read in conjunction with associated Notes. Figures shown may not tie due to rounding.

Notes to Financial Projections

Overview

The Reorganized Debtors (more generally referred to hereafter as the “**Company**”) are implementing a plan to significantly reduce the Company’s cost structure and realign its operating fleet. The Company believes these changes will allow it to return to profitability and grow its network as the industry recovers from the COVID pandemic. The Financial Projections also feature a significant reduction in debt and lease liabilities coupled with a substantial improvement in liquidity – giving the Company a more robust balance sheet from which to execute its plan.

The Company has identified a broad range of cost reduction initiatives that are currently being implemented. These include savings from a redesign of the Company’s administrative functions and overhead processes, revisions to passenger amenity expenses including catering and lounge costs, and reductions in personnel costs resulting from renegotiated contracts with key labor groups. In addition, the Company is taking significant steps with its fleet to further reduce its unit costs, including reconfiguring aircraft to add additional seats in all aircraft, reducing the number of aircraft types and engine variants in the fleet, and eliminating surplus aircraft to increase asset utilization. In all, the Company estimates that its unit operating cost excluding fuel for passenger operations will be reduced by more than 41% versus pre-pandemic levels.

Operating Revenue

Revenue: Revenue in the Financial Projections consists of three primary elements: passenger and other passenger related revenue, cargo revenue and loyalty revenue. Passenger revenue and other passenger related revenue is earned from carrying passengers on scheduled flights operated on the Company’s network spanning the Americas and between South America and Europe. Cargo revenue is generated by both carrying cargo on dedicated freighter aircraft operated by the Company’s two cargo subsidiaries as well as carrying cargo in the bellies of passenger aircraft on passenger flights across the Company’s network. Loyalty revenue is earned by the Company’s LifeMiles subsidiary when customers redeem loyalty miles that have been sold by the Company or awarded to the Company’s passengers.

Passenger revenue is forecast based on a detailed projection of traffic and passenger fare levels. This projection incorporates an assumed demand recovery curve that accounts for a gradual recovery of demand from the impact of the COVID pandemic, as well as the combined impacts of industry capacity and market stimulation. Other passenger related revenue reflects certain ancillary fees and charges earned from passengers for supplemental services related to passenger flights (e.g., excess baggage fees, seat selection fees, etc.). These revenues have been projected based on passenger volumes and expected ancillary fee rates per passenger.

Cargo revenue is forecast based on a similar projection of cargo volumes and yields – both for the Company’s dedicated freighter operation as well as for the belly cargo carried by its passenger aircraft.

Loyalty revenue is forecast based on estimated mileage sales and projected redemptions based on the Company's recent experience and its outlook for general demand recovery.

Operating Expenses

The Financial Projection includes operating expenses that have been calculated from detailed cost drivers applied against the projected operating statistics from the Company's network and fleet plan. Operating expenses have been adjusted to account for assumed inflation or contractual escalation, and for cost reduction initiatives, where applicable.

Aircraft Fuel: Fuel expense is based on a projection of fuel consumption multiplied by an assumed fuel price. Fuel consumption has been estimated using historical fuel burn rates by fleet type applied to the planned utilization of each aircraft from the network plan, while fuel prices are based on an underlying industry price forecast for jet fuel based on a forward curve, along with an assumed fuel price differential based on the Company's historical average differential.

Salaries, Wages and Benefits: Salaries, wages and benefits include labor expenses based on current labor contracts, expected fleet operating levels and projected benefits.

Maintenance and Repairs: Maintenance and repair expenses include costs for line maintenance and light airframe checks, along with contractual expenses for certain maintenance and repair services provided to the Company on a power-by-the-hour basis ("PBH"). These costs are estimated based historical trends adjusted for projected changes in the size and composition of the operating fleet, as well as current contractual rates for PBH services, where applicable.

Depreciation, Amortization and Impairment: Depreciation and amortization expense includes depreciation of physical assets and projected capital expenditures, depreciation of capitalized maintenance expenses, and depreciation of aircraft operating lease right-of-use assets (capitalized per IFRS-16).

Distribution, Commissions, and Other Sales & Marketing Expense: Sales and marketing expense includes the cost of global distribution systems, passenger and cargo commissions paid to sales agents, credit card commissions, loyalty related charges, and other general marketing expense.

Other Operations Expense: Other operations expense includes various expenses related to flight operations, including navigation charges and landing fees, pilot training and travel expenses, airport operations costs, ground and passenger handling charges, as well as catering and inflight entertainment expenses.

General and Administrative Expense: General and administrative expenses include non-labor overhead costs such as insurance, consultancy and legal fees, operational taxes, as well as restructuring fees related to the Company's reorganization.

Aircraft and Engine Rentals: Many of the Company's aircraft leases include a PBH period during which time the Company pays rent on only the hours that it uses a particular aircraft. Given the variable nature of these payments, these PBH payments are not capitalized pursuant to IFRS-16

(unlike fixed monthly rental payments under operating leases) and are instead expensed as aircraft rent on the P&L. In addition, the Financial Projection assumes additional expense for short-term spare engine rentals throughout the forecast period.

Income Taxes: The Company has estimated income tax expense and cash payments based on its outlook for tax loss carryforwards and the projected profitability allocated to its operating subsidiaries (where income taxes are incurred).

Notes to Projected Consolidated Balance Sheets

Capital Structure: The Company's capital structure at emergence is assumed to include:

- a) **New Common Equity:** On the Effective Date, in accordance with and subject to the Tranche B Equity Conversion Agreement (unless otherwise provided therein or in the DIP Orders), each holder of an Allowed Tranche B DIP Facility Claim shall receive its respective allocation of New Common Equity set forth on the Tranche B Equity Allocation Schedule, in exchange for such holder's Allowed Tranche B DIP Facility Claim and, as applicable, its Tranche B Equity Contribution and/or Tranche B Asset Contribution. The Financial Projection assumes the Company receives proceeds of US\$ 200 million at emergence, through the Tranche B Equity Contribution.
- b) **Exit Facility:** Approximately US\$ 1.65 billion (inclusive of PIK fees), secured by security interests in substantially all assets of the Reorganized Debtors, and US \$794 million of other debt, including existing debt of LifeMiles Ltd.
- c) **IFRS-16 Lease Liabilities:** Approximately US\$ 1.55 billion of long-term operating lease liabilities capitalized pursuant to IFRS-16, excluding short-term leases of less than 12-months in duration and leases of low-value assets that are exempt from the capitalization requirements of IFRS-16

Notes to Projected Consolidated Statements of Cash Flows

During the forecast period, the Debtors estimate its business will generate net cash flow of over US\$ 2.0 billion projected between April 2021 and December 2028.

Operating Cash Flow: During the forecast period, it is estimated that the Debtors will generate positive cash flow from operations before aircraft ownership payments. Cash flow from operating activities is projected to fluctuate from approximately negative US\$ 27 million in 2021 (April – December) to just under US\$ 1.7 billion in 2028, with aggregate cash produced from operating activities during the forecast period of over US\$ 9.1 billion.

Investing Cash Flow: Net cash flow from investing activities is projected to consume over US\$ 2.7 billion over the forecast period, of which more than US\$ 2.5 billion is related to the cost of certain major maintenance events performed on the Company's fleet of aircraft and engines, as well as the purchase of some A320-NEO aircraft in the latter years of the forecast.

Financing Cash Flow: The Financial Projections anticipate the use of more than US\$ 4.5 billion during the forecast period for operating lease payments and debt service payments on the lease and debt financings assumed in the Financial Projections.

Exhibit C

Additional Financial Materials

Avianca 8-Year Financial Forecast

August 2021



Disclaimer

This document consolidates information from Avianca Holdings S.A. (the "Company") and its subsidiaries, including unaudited financial figures, operational managerial indicators, financial indicators and managerial projections of future performance, in line with the Company's and its subsidiaries' current business plans. References to future results are indicative and do not constitute a guarantee of performance by the Company, its stakeholders, management or directors. Unaudited accounting and financial information and projections presented in this document are based on internal data and calculations made by the Company, which may be subject to changes or adjustments and may differ from actual results under IFRS. Any change in the current economic conditions, the aviation industry, fuel prices, international markets and external events, as well as the Company's Chapter 11 plan, among others, may affect the Company's results and future projections.

Certain statements in this presentation, including statements regarding the further impacts of the COVID-19 pandemic and steps we plan to take in response thereto, are forward-looking and thus reflect our current expectations and estimates with respect to certain current and future events and anticipated financial and operating performance. Such forward-looking statements are and will be subject to many risks and uncertainties relating to our operations and business environment that may cause actual results to differ materially from any future results expressed or implied in such forward-looking statements. Words such as "expects," "projects," "will," "plans," "anticipates," "indicates," "remains," "believes," "estimates," "forecast," "guidance," "outlook," "goals," "targets" and similar expressions are intended to identify forward-looking statements. Additionally, forward-looking statements include statements that do not relate solely to historical facts, such as statements which identify uncertainties or trends, discuss the possible future effects of current known trends or uncertainties, or which indicate that the future effects of known trends or uncertainties cannot be predicted, guaranteed or assured, especially in light of the ongoing COVID-19 pandemic and the resulting grounding of part of our fleet. All forward-looking statements are based upon information available to the Company on the date of this presentation and the Company's current expectations, estimates and assumptions regarding future events and are applicable only as of the dates of such statements. Readers are cautioned not to put undue reliance on such forward-looking statements. We undertake no obligation to publicly update or revise any forward-looking statement, estimate or projection, whether as a result of new information, future events, changed circumstances or otherwise, except as required by applicable law.

The Company and its subsidiaries warn investors and potential investors that future projections are not a guarantee of performance and involve risks and uncertainties, including with respect to the Chapter 11 process, related negotiations and hearings before the Bankruptcy Court, as well as the COVID-19 crisis, and that actual results may differ materially. Every investor or potential investor will be responsible for investment decisions taken or not taken as a result of his or her assessment of the information contained herein.

This information (the "Transaction Information") does not contain all of the information material to an investment in Avianca and the restructuring transactions described herein (the "Restructuring"), and does not constitute an offer or a solicitation of acceptances of a Chapter 11 plan within the meaning of Section 1125 of the Bankruptcy Code or otherwise. Any such offer or solicitation will be made in compliance with any applicable securities, bankruptcy, and other applicable laws.

The Restructuring remains subject to approval of, among others, Avianca's Board of Directors and eventually by the United States Bankruptcy Court for the Southern District of New York, which is overseeing the Company's Chapter 11 process. Each recipient should review the Transaction Information with its counsel as it evaluates participation in the Restructuring. Nothing contained herein shall be an admission of fact or liability or deemed binding on any of the Company or its subsidiaries.

This presentation includes certain references to the non-IFRS measures of EBITDA, Net Debt to Adjusted EBITDA ratio.

We calculate Net Debt as long- and short-term debt minus cash and cash equivalents and short-term investments and Adjusted EBITDA (earnings before interest, taxes, depreciation, amortization, and restructuring costs) as consolidated net profit for the year plus the sum of income tax expense, depreciation and amortization and impairment, less interest expense, interest income, derivative instruments, foreign exchange, net and restructuring-related non-recurring expenses. We present Net Debt to EBITDA ratio because we believe it is a useful indicator of our operating performance, useful in comparing our operating performance with other companies. However, Net Debt and Adjusted EBITDA are not measures under IFRS and should not be considered in isolation, as a substitute for net profit determined in accordance with IFRS or as a measure of our profitability. Accordingly, you are cautioned not to place undue reliance on this information and should note that Net Debt to Adjusted EBITDA, as calculated by us, may differ materially from similarly titled measures reported by other companies, including our competitors.

Executive Summary | New Strategic Direction



Avianca has developed a revised 8-year forecast to position the Company for a successful emergence from Chapter 11, featuring:

✓ Dramatically lower cost structure with focus on maintaining a low-cost position

- ❑ Total system passenger-airline CASK ex-fuel is projected to fall by more than 41% by 2023 versus 2019 (excluding inflation)
- ❑ Cost reductions result from a broad and deep program that spans the organization and includes more than 300 individual initiatives, including:
 - Significant fleet CASK improvements through improved utilization and seat densification
 - Implementation of a ZBO program to re-size the corporate overhead and back-office functions
 - Shift to lower-cost distribution
 - Buy-on-board program in place of free meals on most short-haul flights
 - Renegotiation of labor, maintenance and other significant contracts to drive improved efficiency and lower cost
 - Closure of under-performing AV Peru entity
- ❑ Majority of initiatives already in implementation

✓ Substantial reduction in fleet costs and more efficient network design

- ❑ Average fleet ownership cost by aircraft type are expected to be reduced by over 35% through replacement of some existing aircraft with lower-cost (used) aircraft taken from the market and repricing of other existing aircraft to current market terms
- ❑ All narrowbody aircraft will be reconfigured with a new densified seat layout that adds ~20% more seats per aircraft, on average, bringing Avianca's seat configuration in-line with its low-cost peers and greatly reducing unit costs
- ❑ The Company has also re-optimized its network plan to increase aircraft utilization by adding more non-hub point-to-point flying, and to serve new destinations and new routes that are made viable as a result of the Company's lower cost structure

✓ Significant deleveraging and improved liquidity

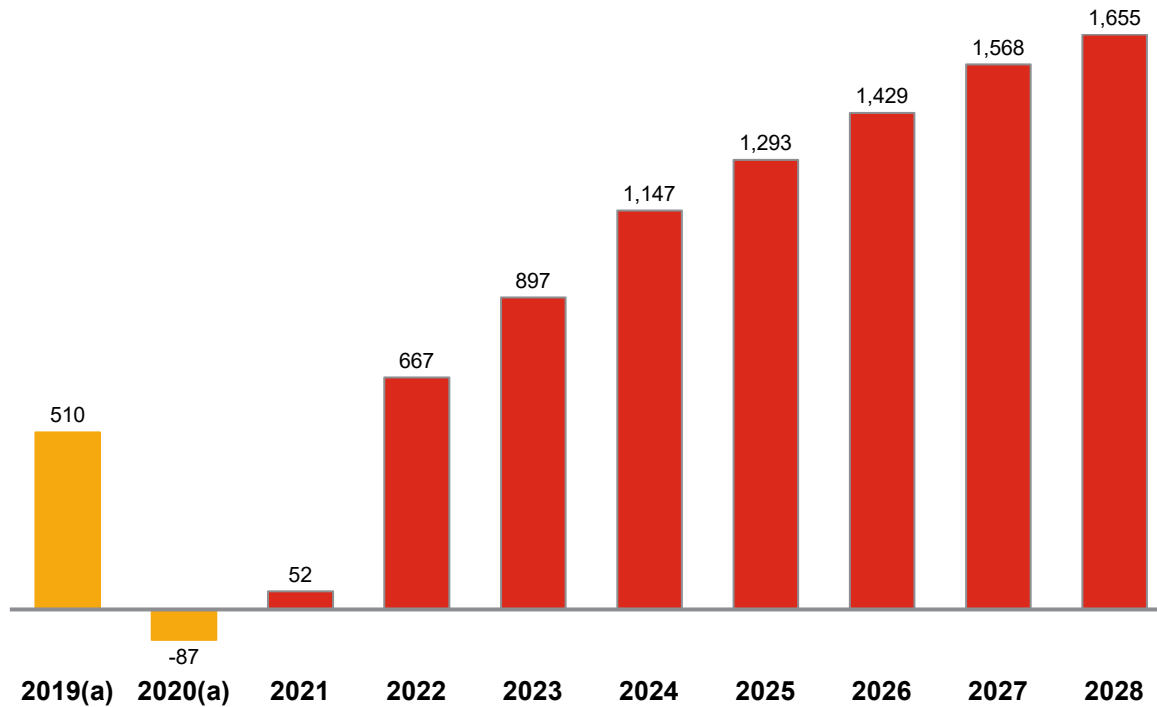
- ❑ The Company's debt and IFRS-16 lease liability balance is projected to be more than US\$ 2.0B lower by year-end 2021 relative to year-end 2020
- ❑ Leverage is projected to decrease steadily over the forecast period, with projected adjusted net-debt-to-EBITDA falling below 3.0x by the end of 2024
- ❑ Liquidity is forecast to remain robust, with cash as a percent of LTM revenues projected to be greater than 25% throughout the forecast period

Executive Summary | Projected Profitability



» The emergence plan projects significant growth in profitability

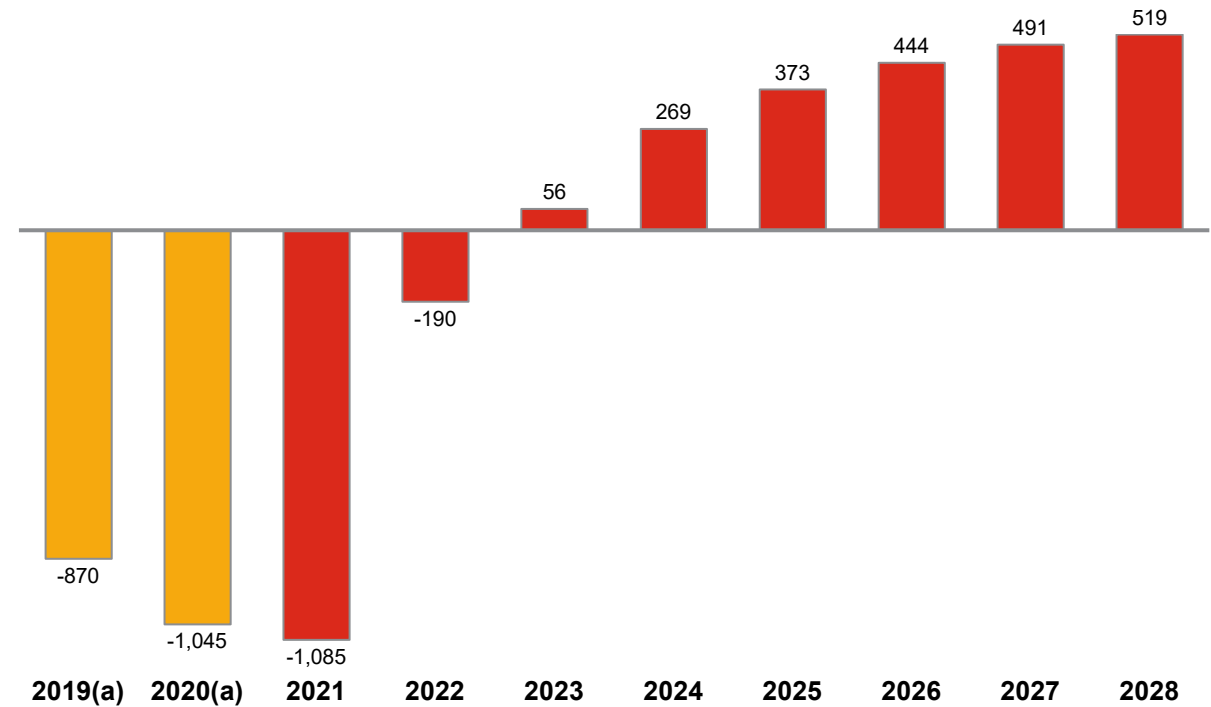
Projected AVH EBITDA¹
(US\$ millions)



Projected

EBITDA Margin	2021	2022	2023	2024	2025	2026	2027	2028
	2.7%	21.4%	23.3%	26.1%	27.2%	28.4%	29.8%	30.0%

Projected AVH Pre-Tax Profit
(US\$ millions)



Projected

Pre-Tax Profit Margin	2021	2022	2023	2024	2025	2026	2027	2028
	-55.8%	-6.1%	1.4%	6.1%	7.9%	8.8%	9.3%	9.4%

(1) Projected EBITDA as shown for 2021 and 2022 excludes maintenance PBH expense (as a proxy for maintenance cap-ex during the PBH period), and aircraft rentals during the PBH period (as these are excluded from the depreciation expense of the IFRS-16 right-of-use assets)

Executive Summary | Projected Cash



»» The emergence plan is projected to generate robust liquidity and significantly reduced leverage

Projected AVH Cash Balance
(US\$ millions)



Projected Ratios (Net Debt / EBITDA) ¹	2022	2023	2024	2025	2026	2027	2028
Leverage Ratio (Net Debt / EBITDA) ¹	5.1x	3.6x	2.5x	2.0x	1.6x	1.5x	1.4x
Liquidity (YE Cash as % of LTM Rev.)	31.5%	30.1%	34.1%	36.5%	41.8%	47.7%	53.2%

(1) EBITDA used in leverage ratio calculation excludes aircraft rentals during the PBH period (as these are excluded from the depreciation expense of the IFRS-16 right-of-use assets)



01

Background

02

New Strategy

03

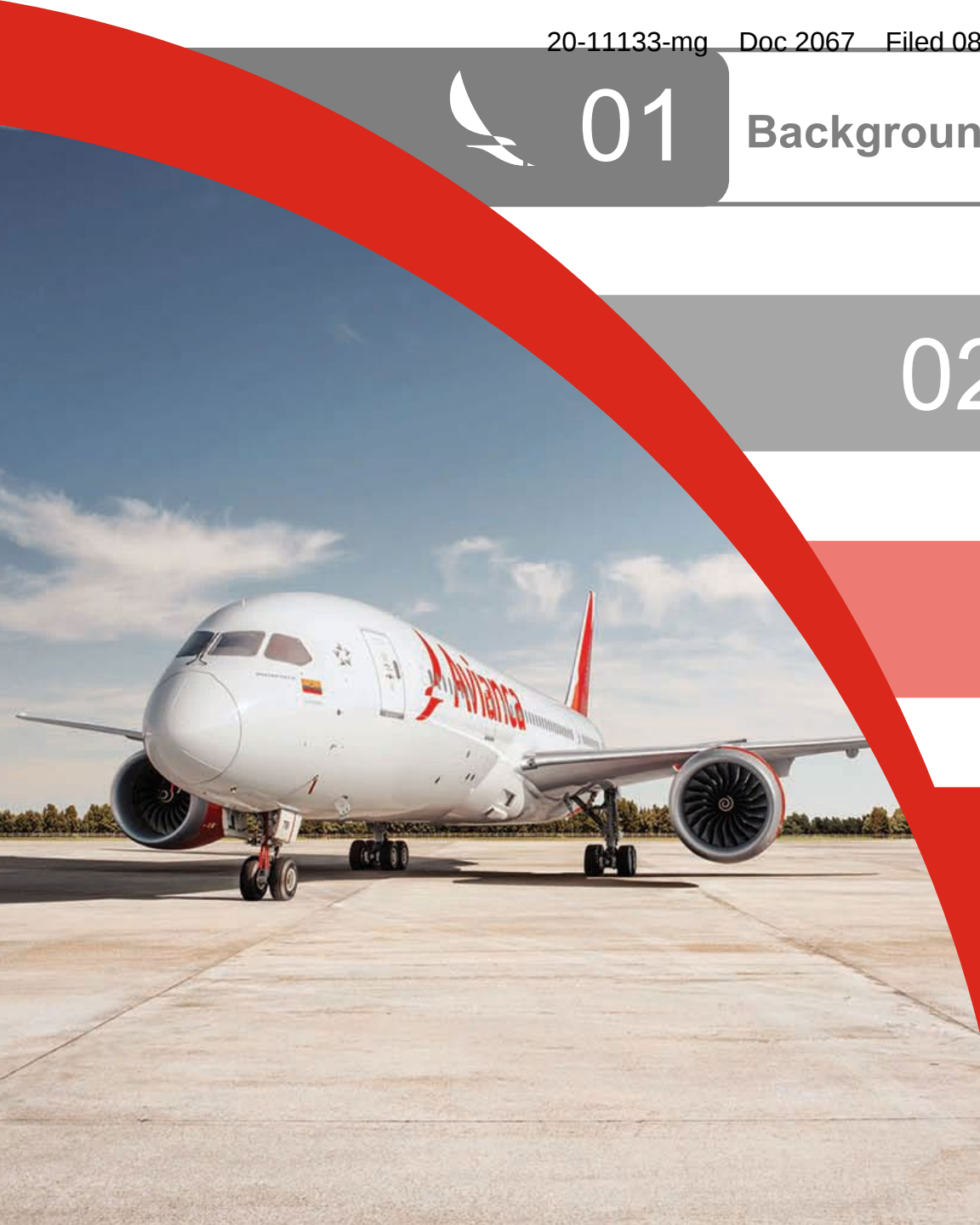
Cost Transformation

04

Network and Fleet Plan

05

Financial Forecast



Avianca | Leading Airline in Latin America Serving More than 28 Countries Worldwide¹



Largest Airline in Colombia; Second-Largest in Latin America

2019 Route Network



#1 Avianca has the **largest market share** in its home market for both domestic (51%) and international (49%) passenger services

#1 Avianca carried more than **200,000 tons of cargo** in 2019, or more than 40% of both the Colombia-inbound and Colombia-outbound air cargo markets

Note: Avianca Peru was placed into liquidation on May 10, 2020, eliminating domestic Peru routes from Avianca network

Key Attributes as of 2019

- ❑ Network of routes with strategically located hubs in Colombia, Ecuador and El Salvador **operating 139 routes**
- ❑ **Leading carrier in Colombia, Ecuador and El Salvador** with international service
- ❑ **Dedicated freighter operations** serving the Americas and Europe with **11 freighters**
- ❑ **World class loyalty program**, serving **9.9+ million loyalty members**
- ❑ World's oldest continuously operating airline: **100 years old on 5 December 2019**

Primary Segments

Passenger Airline	Loyalty	Cargo Airline
Avianca	LifeMiles	Avianca Cargo
<ul style="list-style-type: none"> - Comprises 80% of the business - 2019 fleet: 152 aircraft - Capacity per region <ul style="list-style-type: none"> - Colombia International 40% - Colombia Domestic 15% - Central America 13% - Central America – US 12% - Other South America 9% - Ecuador 6% - Peru Domestic 4% 	<ul style="list-style-type: none"> - World class loyalty program - 9.9+ million members - 600+ business partners - Recognized as a leading loyalty program; awarded with 13 Freddie awards since 2012 <p><i>Note: Not a filing entity</i></p>	<ul style="list-style-type: none"> - 40% market share to/from Colombia - Cargo operation in Colombia serving Bogota, Cali, Medellin and Barranquilla is strategic and scalable - Employs 1,000+ personnel - 11 freighters + belly capacity on passenger aircraft

2019 Key Stats

Total Revenue (EBITDA ²)	US\$ ~4.6B (US\$ ~774.8M)
ASKs (RPKs)	~54.4M (~44.4M)
Operated Routes	~139
Passengers Carried	~30M
Cargo Transported	~200,000 tons

(1) All statistics and metrics are pre-COVID-19
 (2) EBITDA excludes non-recurring expenses

Avianca | Pre-COVID Overview of Key Business Units



Passenger Airline

Avianca benefits from a strong domestic market and its advantageous hub locations for connecting North, Central, and South America

Financial and Passenger Fleet Highlights

- ❑ FY2019 passenger revenues of US\$ 3.9B
- ❑ Modern fleet¹ (average age of 7 years) consisting of:
 - 130 narrowbody and widebody aircraft
 - 15 turboprop aircraft

Bogota Hub Services a Strategic Network²

 Bogota, Colombia	3,192 Avg flights / week	Direct flights to: 6 cities in North America 12 cities in South America 12 cities in Mexico, Central America and Caribbean 4 destinations in Europe
	25 Cities in Colombia	
	22 Countries	

Overview of San Salvador Hub

 San Salvador, El Salvador	623 Avg flights / week	Direct flights to: 9 cities in North America 11 cities in Mexico, Central America and Caribbean 4 cities in South America
	13 Countries	

LifeMiles

LifeMiles maintains a strong position as the largest and most recognized coalition loyalty program in Colombia and Central America

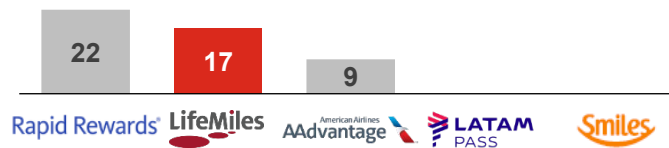
Select Partners



Highlights of the Program

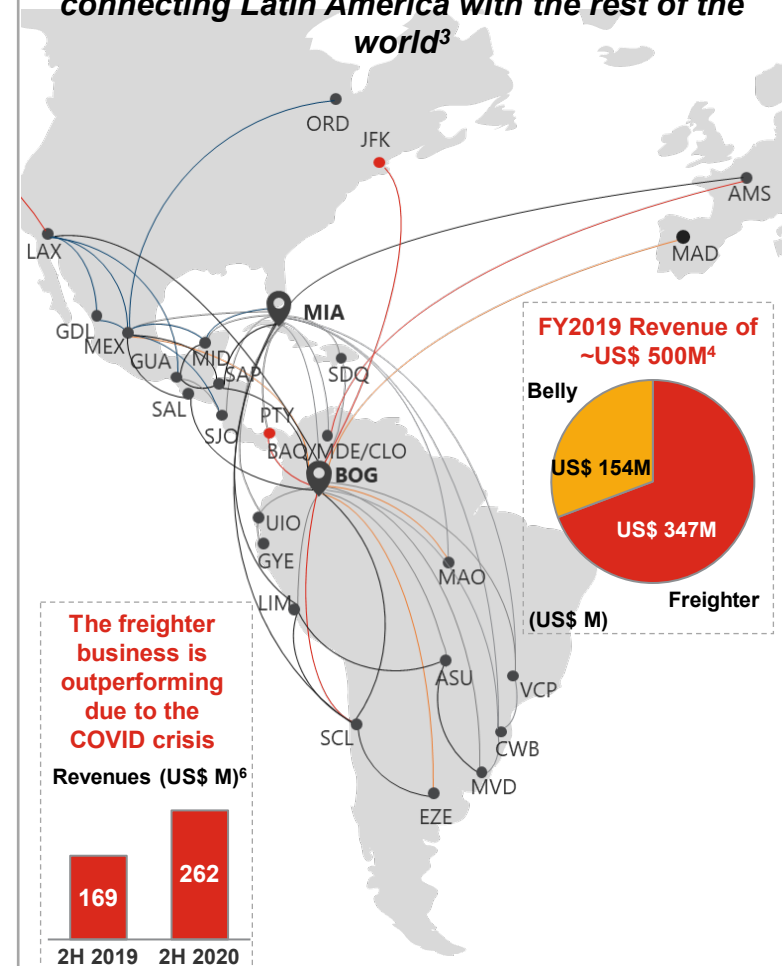
- 9.9+ million loyalty members**
- US\$ 334M in FY19 gross billings**
- Winner of 5 Global Traveler awards**
- Exclusive loyalty program for Avianca**
- ~700K co-branded credit cards**
- 600+ commercial partners**

One of the Most Awarded Loyalty Programs across the Americas⁵



Avianca Cargo

Avianca's freight and cargo operations hold the #1 market position in Colombia and #2 in Miami, connecting Latin America with the rest of the world³



(1) Fleet count and age as of December 31, 2019;
 (2) Passenger flight operating statistics as of 2019

(3) Route map includes routes flown by strategic partners; from 2014 – 2020
 (4) Source: unaudited management financial reports; includes freighter and belly cargo revenue

(5) Aggregate number of Freddie Awards and Global Traveler awards granted
 (6) Source: unaudited management financial reports; includes only freighter revenues

Avianca | Robust Management Team



>> Avianca is led by a world class Senior Executive Team



Adrian Neuhauser – Chief Executive Officer

- ~20 years of experience in Investment Banking, focused on Aviation with strong experience in Latin America
- Senior roles at Credit Suisse, Deutsche Bank, and Bank of America Merrill Lynch



Frederico Pedreria – Chief Operating Officer

- 20 years of experience spanning a wide breadth of roles and responsibilities within aviation including engineering, business development, and finance
- Previously the CEO of Avianca Brazil



Rohit Philip – Chief Financial Officer

- ~20 years of experience in the aviation industry, with senior roles in treasury, FP&A, and corporate strategy
- Previous roles include CFO of IndiGo, and SVP Corporate Strategy at United



Matthew Vincett – Chief Loyalty Officer & LifeMiles CEO

- Led the integration of the loyalty businesses for Avianca and Taca Airlines
- Previously served as Commercial Vice President and Regional Airlines Vice President at Taca Airlines



Renato Covelo – Chief People Officer

- 20 years of experience in legal practice for the airline industry
- Co-Founder and former General Counsel at Azul Brazilian Airlines
- Senior positions in prestigious law firms focused on aviation industry



Manuel Ambriz – Chief Commercial Officer

- ~ 15 years of aviation experience, focused in Commercial, Network, and Strategy
- Previously Chief Commercial Officer at Vueling Airlines (IAG) and Viva Aerobus
- Senior roles in Volaris and consulting experience in Bain & Co.



Michael Ruplitsch – Chief Information Officer

- 10+ years of aviation industry experience in numerous leadership positions
- Previously the Chief Information Officer at Austrian Airlines during the financial crisis, helping to transform the company / support merger with Lufthansa Group



Michael Swiatek – Chief Planning Officer

- Over 25 years of experience in the aviation industry, serving at numerous airlines
- Previously Chief Planning Officer at Qatar Airways and IndiGo
- Other leadership positions at Air New Zealand and LATAM



Richard Galindo – Legal VP and General Counsel

- 20+ years of legal experience focused on the airline industry and corporate law
- Prior to joining Avianca, served as director for Corporate/M&A practice group at a top-tier law firm in Colombia

Avianca | Strong Corporate Governance Structure



» Avianca has been led through the bankruptcy process by a Board of Directors with deep experience in aviation and restructuring



Roberto Kriete – Chairman

- ❑ Chairman of Kingsland Holdings
- ❑ Former Director and CEO of TACA Airlines
- ❑ Founder and Director of Volaris



Richard Schifter – Chair of Independent Equity Committee

- ❑ Senior Advisor at TPG Capital – previously a partner
- ❑ Former partner at Arnold & Porter
- ❑ Former board member of American Airlines, US Airways, and Ryanair



Jairo Burgos de la Espriella

- ❑ Founder and CEO of Talento & Talante
- ❑ Expert in labor strategy
- ❑ Former VP Human Resources at Bancolombia Group



Jose Gurdian

- ❑ Founding Partner and CEO at Caoba Capital
- ❑ Former Partner at Ernst Young in Transaction Advisory for Central America
- ❑ Previously VP Finance, Treasury and Strategic Development for TACA Airlines



Álvaro Jaramillo

- ❑ Former CEO of Avianca and VP of Philadelphia National Bank
- ❑ President of Banco de Colombia (1994-96)
- ❑ Founding Partner of iQ Outsourcing (Colombia's leading BPO)



Anko Van der Werff

- ❑ President and CEO SAS AB
- ❑ Former CEO Avianca Holdings
- ❑ Over 15 years of Aviation industry



James P. Leshaw

- ❑ Mediator and Arbitrator at Leshaw Law
- ❑ Former Restructuring Partner at Greenberg Taurig LLP
- ❑ Over 30 years of experience as a commercial lawyer



Oscar Darío Morales

- ❑ Previous Partner & Board President for Deloitte in Colombia
- ❑ Former CEO of CARVAJAL Group



Rodrigo Salcedo

- ❑ Managing Director at Caoba Capital
- ❑ Director at multiple Latin American companies in the transport sector
- ❑ Previously a Director at Volaris



Fabio Villegas

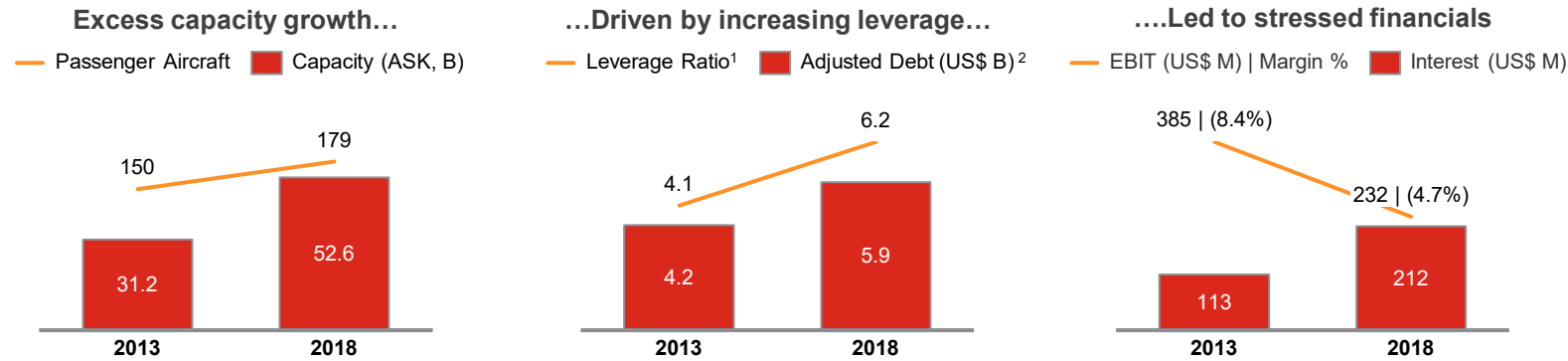
- ❑ Previous Avianca CEO during transformational period (2005-15)
- ❑ Former Managing Director at Rothschild Group and Deutsche Bank
- ❑ Colombian Ambassador to OAS and General Secretary to the President

Background | 2019 Out-of-Court Restructuring Overview



After several years of poor performance, Avianca completed an out-of-court restructuring process in 2019 to address shareholder defaults and an unprofitable business model

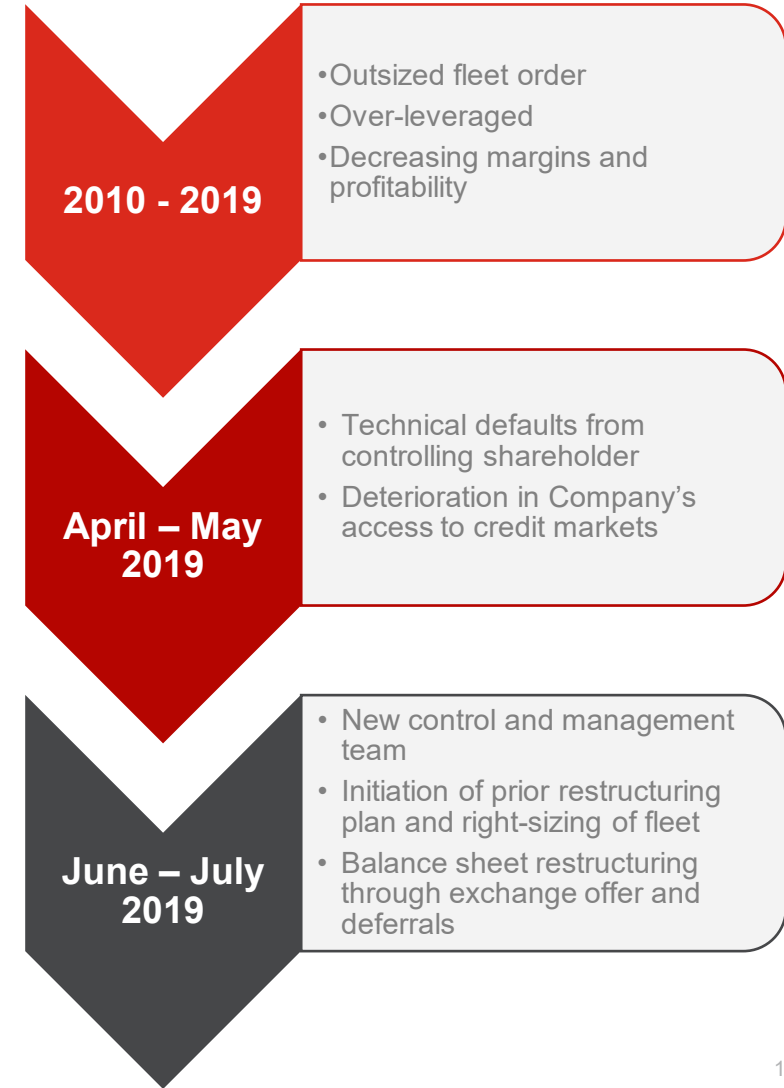
- Avianca’s focus on growth over profitability over the past decade led to stressed financials which necessitated constant refinancing



- In April 2019, BRW – Avianca’s then-controlling shareholder – defaulted on its loan from United Airlines, and United exercised remedies that led to governance changes at Avianca, including enhancements to the Board of Directors and new Executive Management

- In mid-2019 Avianca developed a **comprehensive restructuring plan** to improve profitability and position the Company to de-lever the balance sheet over time

- Fleet restructuring:** simplified and shrank fleet by selling all aircraft in two fleet types (E190 and A318), and restructured aircraft orderbook (delivery deferrals, cancellations, and PDP refunds)
- Operating Performance:** developed – and began implementing – initiatives to improve revenue performance and reduce operating costs to competitive levels
- Balance Sheet:** Re-profiled over \$5B in debt, improved cash position through asset sales and sale-leasebacks, as well as by raising US\$ 375M of new liquidity
- Through February of 2020, the Company was tracking ahead of profitability and liquidity goals



(1) Leverage ratio reflects year-end adjusted net debt (total balance sheet debt + 7x annual rental expense less cash and cash equivalents) divided by LTM EBITDAR
 (2) Adjusted debt includes total balance sheet debt + 7x annual rental expense (as an estimate of capitalized aircraft lease obligations)

Background | 2019 Out-of-Court Restructuring Achievements



Business restructuring milestones achieved

- ✓ Aircraft sales: 10 A318s, 4 A320s, 10 E190s → provided net cash of \$100M
- ✓ Reduction of orders from 108 to 88 for A320neo aircraft to be delivered from 2025-onwards
- ✓ 25 unprofitable routes cancelled from network
- ✓ 6.9% capacity reduction in 4Q 2019
- ✓ Branded fares initiative increased pricing customization to improve revenue management
- ✓ 4Q-2019 on-time-performance improved 504 basic points year-over-year
- ✓ APEX 2020 Award for the best airline in Latin America

Successful financial reprofiling with broad support from financial markets

- ✓ Bond Exchange, 88.1% tendered
- ✓ Agreement with over \$5bn of creditors, lessors and ECAs on deferral of US\$ 220M of payments – 100% participation
- ✓ US\$ 250M convertible note facility from current stakeholder and US\$ 125M additional facility from other investors
- ✓ Completed sale leaseback of 9 aircraft for US\$ 160M in 1Q20



Eliminated unprofitable routes



Redesigned network and strengthened BOG hub



Modified fleet to optimize new network

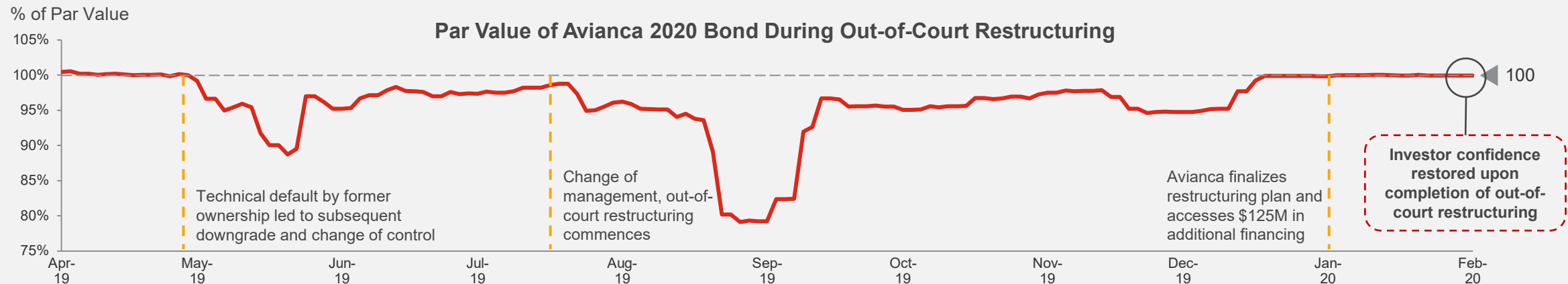


Improved commercial performance and customer service



Drove cost efficiencies

The international bond market validated investor confidence in the 2019 restructuring plan, with Avianca's debt returning from heavily discounted levels to par value upon the completion of the restructuring



Background | COVID Crisis

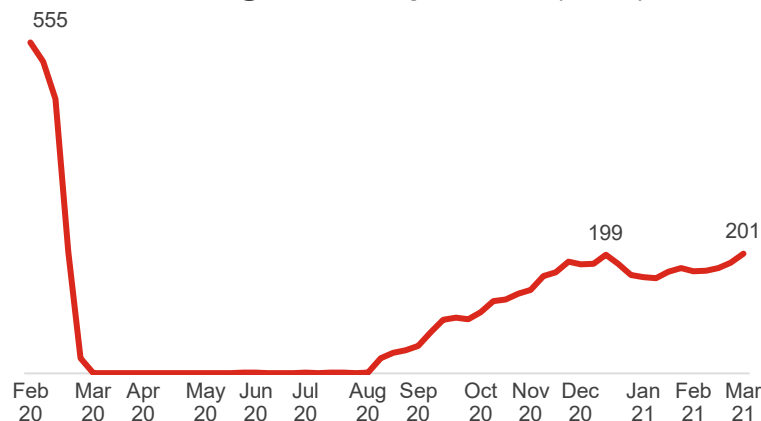


» Following the successful out-of-court restructuring in 2019, Avianca was steadily improving when COVID hit; after filing for bankruptcy in May 2020, Avianca has managed through the crisis and is now poised to emerge as passenger demand recovers

Slow recovery in passenger demand...

- ❑ Avianca’s entire passenger fleet was grounded in March 2020 due to government-mandated hub closures in its key markets
- ❑ Passenger flying gradually re-commenced, with Colombia and Central American markets re-opening in September 2020
- ❑ Demand has started to recover, but is volatile amid recent resurgences in COVID-19 infections and changing passenger testing requirements

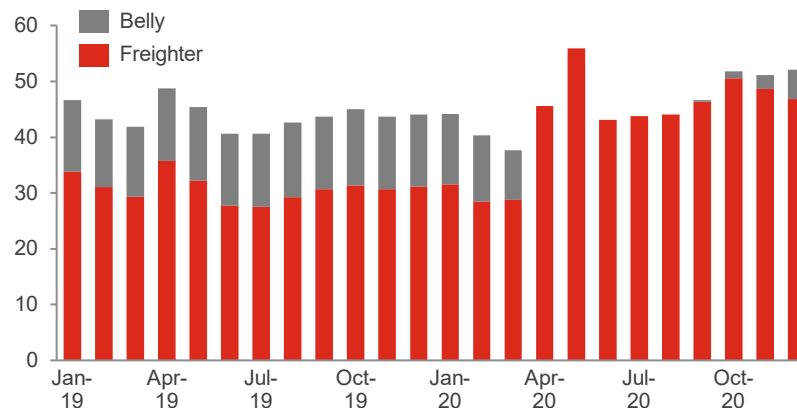
Passengers flown per week (000's)



...balanced by strong freighter performance...

- ❑ Avianca’s cargo business, which operates 11 freighters, has continued to contribute positive cashflow
- ❑ Total cargo revenue has increased on the back of freighter demand, despite limited belly capacity

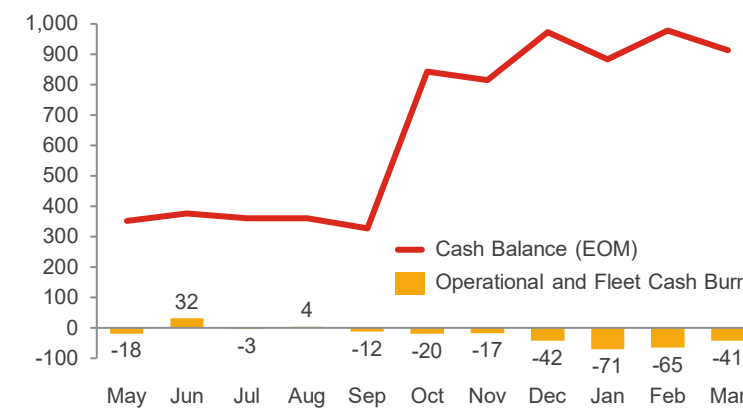
Cargo Revenue (US\$ millions)¹



Avianca has controlled cash burn, and has taken measures to dramatically cut costs

- ❑ Suspended debt and lease payments
- ❑ Deferred significant maintenance events
- ❑ With strong employee support, significantly reduced payroll expenses with most employees taking voluntary furloughs and temporary wage reductions
- ❑ Variabilized key fixed costs, most notably fleet and labor, in order to preserve cash and position the Company for restoration of passenger demand

Cash Performance (US\$ millions)¹



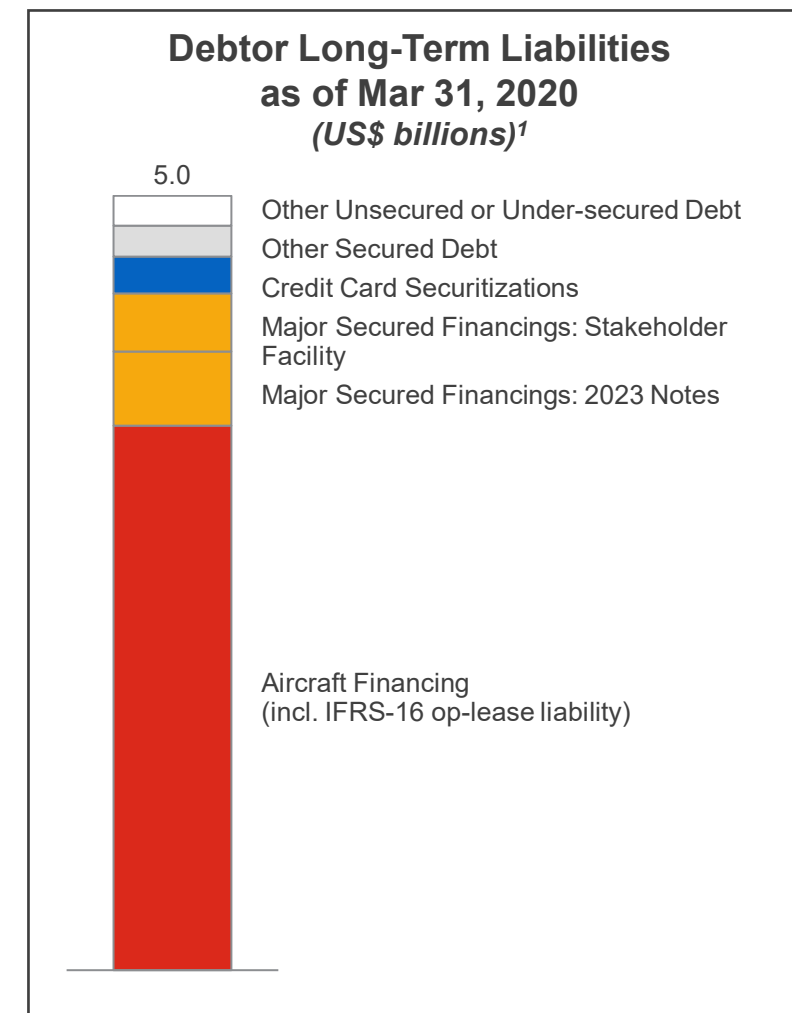
(1) Source: unaudited management financial reports

Progress Under Bankruptcy



» In order to address the significant negative impact COVID-19 has had on Avianca’s business and the markets in which it operates, Avianca has sought concessions from every major creditor constituency and partner

- ❑ Restructured major secured financings to obtain concessions and expand collateral available for DIP loan
 - 2023 Bondholders - US\$ 484M converted to approximately US\$ 220M in DIP Tranche A Loans
 - 2019 Convertible US\$ 386M Stakeholder Facility – converted into subordinated Tranche B Loans with equity conversion option for Avianca at Chapter 11 emergence
 - Acquired minority stake in LifeMiles from co-investor Advent at an accretive price allowing additional collateral support
- ❑ The Republic of Colombia sought to participate in the original DIP Tranche A Loans
- ❑ Credit Card Securitizations: favorable debt extensions from fully-secured securitization counterparties
 - USAVflow – term extended by approximately 3 years, interest margin reduced from 375 bps margin to 100 bps with modest step-ups thereafter
 - Banco de Bogota Credit Card Securitization – likely to result in long-term low-cost loan (pending)
- ❑ Aircraft counterparties: negotiations with lessors and lenders have resulted in more than 35% ownership cost concessions and contributions to maintenance and cabin upgrades
- ❑ Over US\$ 150M of unsecured or under-secured creditors to receive only general unsecured claims
- ❑ Pilots / Labor: secured concessions on wages, benefits, work rules, and flexible furlough rules to ensure flexibility during COVID ramp-up providing >US\$ 150M in cumulative savings
- ❑ Suppliers: re-negotiated or rejected contracts with Engine OEMs, component support providers, real estate, and other trade suppliers
- ❑ Structured DIP-to-exit financing to repay original DIP Tranche A Loans and provide exit financing to support emergence



(1) Estimates from unaudited management financial reports



01 Background



02 New Strategy

03 Cost Transformation

04 Network and Fleet Plan

05 Financial Forecast



Historical Performance Indicators of Low-Cost Carriers (LCC) Relative to Full Service



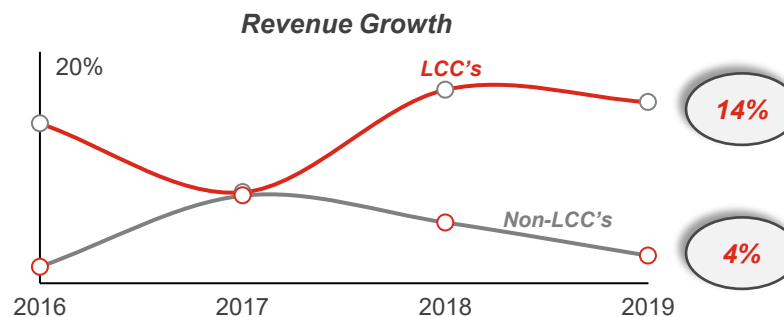
» In recent years, best-in-class LCC's have demonstrably outpaced non-LCC's in revenue and profitability

AVH Transformation

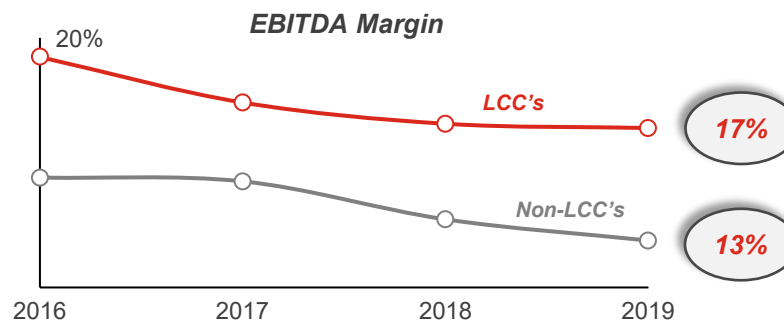
- ❑ The Company took advantage of the opportunity to re-evaluate its strategic direction in light of the changing marketplace as well as the tools available to it under bankruptcy
 - Post-COVID demand is expected to recover fastest in the leisure and VFR segments, with slower recoveries in business travel
 - Ability to reject executory contracts under Chapter 11 to transform cost and fleet structure
- ❑ The Company engaged Oliver Wyman for a deep review of its strategic alternatives
- ❑ This review suggested a shift in the Company's strategic direction to focus on an efficient cost structure and a network optimized for point-to-point leisure and VFR traffic, to improve competitiveness and to position it to align with shifts in air traffic demand
- ❑ The Company is transforming its cost structure, with passenger airline CASK projected to reduce to LCC levels

Revenue and EBITDA Comparison

LCC's have higher annual revenue growth...



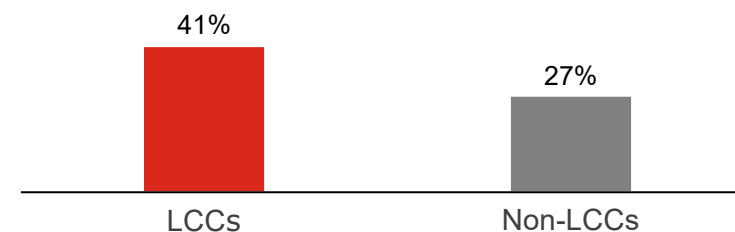
...and higher annual EBITDA margins (%)



Pre- and Post-Covid Comparison

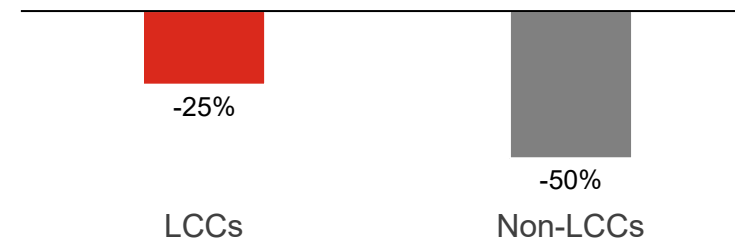
LCC's have maintained higher revenue...

Revenue Comparison:
2019 Q3 vs. 2020 Q3



...and had less severe drops in EBITDA

EBITDA Margin Comparison:
2019 Q3 vs. 2020 Q3



Strategic Shift | Cost-Conscious Narrowbody Core + Complementary Business Entities



» Avianca Holdings will remain a portfolio of aviation businesses, the core part of which will be a highly-efficient narrowbody operation, with complementary entities that give scale and profitability

FUTURE CORE: COST-EFFICIENT POINT-TO-POINT NARROWBODY

Avianca's narrowbody operation will be the core business and follow all core elements of a LCC, with limited defined exceptions, and the ability to optimize for revenues due to its superior market positioning



New, densified, and differentiated product optimized for cost

- Focus on efficiency and reduced complexity
- Densified cabins
- Unbundled fares / ancillaries
- Maintain BOG and grow other cities via point-to-point network
- Greater focus on leisure and VFR traffic
- Better product than LCCs

SUPPLEMENTAL BUSINESS ENTITIES



WIDEBODY

- Single fleet operation
- Simplified experience
- Accidental connectivity



CARGO

- Separate freighters
- Also use belly of passenger fleets



LOYALTY

- Frequent flyer program
- Coalition revenue
- Lounges and benefits







STANDALONE PROFITABILITY

Entities to be independently profitable (separate P&Ls)

Strategic Shift | Cost Focus









>> Approach to achieving transformative cost reductions across the Company

FOCUS AREAS		INITIAL TARGET IMPACT	
	ZERO-BASED ORGANIZATION	▶ Rightsized the organization through ~US\$65M of achieved headcount savings	▶ Identified & implementing approx. ~US\$35M+ of additional in-process initiatives
	NETWORK, FLEET, ALLIANCES	▶ Design of an optimal US\$1B+ EBITDAR network	
	COMMERCIAL	▶ Identified opportunities for a 3x to 4x ancillary revenue increase	▶ Identified & implementing approx. US\$90M+ of distribution, loyalty, and corporate accounts initiatives
	CUSTOMER EXPERIENCE	▶ Identified approx. US\$80M+ of catering, lounge, and IFE savings initiatives	
	MAINTENANCE	▶ Identified approx. US\$20M+ of maintenance savings	
	LABOR	▶ More flexible labor contracts worth approx. US\$30M+ of targeted run-rate savings in steady state	

Strategic Shift | Network and Fleet Optimization



» Given the expected reduction in unit cost, the Company developed a future network to optimize profitability

THEMES	DESCRIPTION
	<p>NETWORK BUILT TO SERVE HOME MARKETS</p> <ul style="list-style-type: none"> • Network sized and developed around underlying home market demand characteristics • Opening new low-frequency leisure and VFR oriented direct markets, particularly to the US – and reduces dependence on business traffic
	<p>FAVORABLE REVENUE POSITIONING</p> <ul style="list-style-type: none"> • Historic market position favors future passenger revenue performance • Future revenue model gives customer choice and unlocks better ancillary performance
	<p>HIGH GROWTH, ENABLED BY LEANER COST STRUCTURE</p> <ul style="list-style-type: none"> • Growth of narrowbody fleet and network to expand service for Latin America as demand fully recovers • Lean cost structure enables growth into new markets
	<p>NARROWBODY CABIN DENSIFICATION</p> <ul style="list-style-type: none"> • Reconfiguration of all narrowbody aircraft to a configuration competitive with different market segments • Approximately 20% increase in seats per aircraft
	<p>SUPERIOR ASSET UTILIZATION</p> <ul style="list-style-type: none"> • Growth in aircraft utilization to 12+ BH / day • Future growth focused on A320 fleet to improve commonality
	<p>STANDALONE WIDEBODY OPERATION</p> <ul style="list-style-type: none"> • Limited widebody operation to Europe, LAX that can stand on its own, and with a single fleet for reduced complexity



01 Background

02 New Strategy



03 Cost Transformation

04 Network and Fleet Plan

05 Financial Forecast

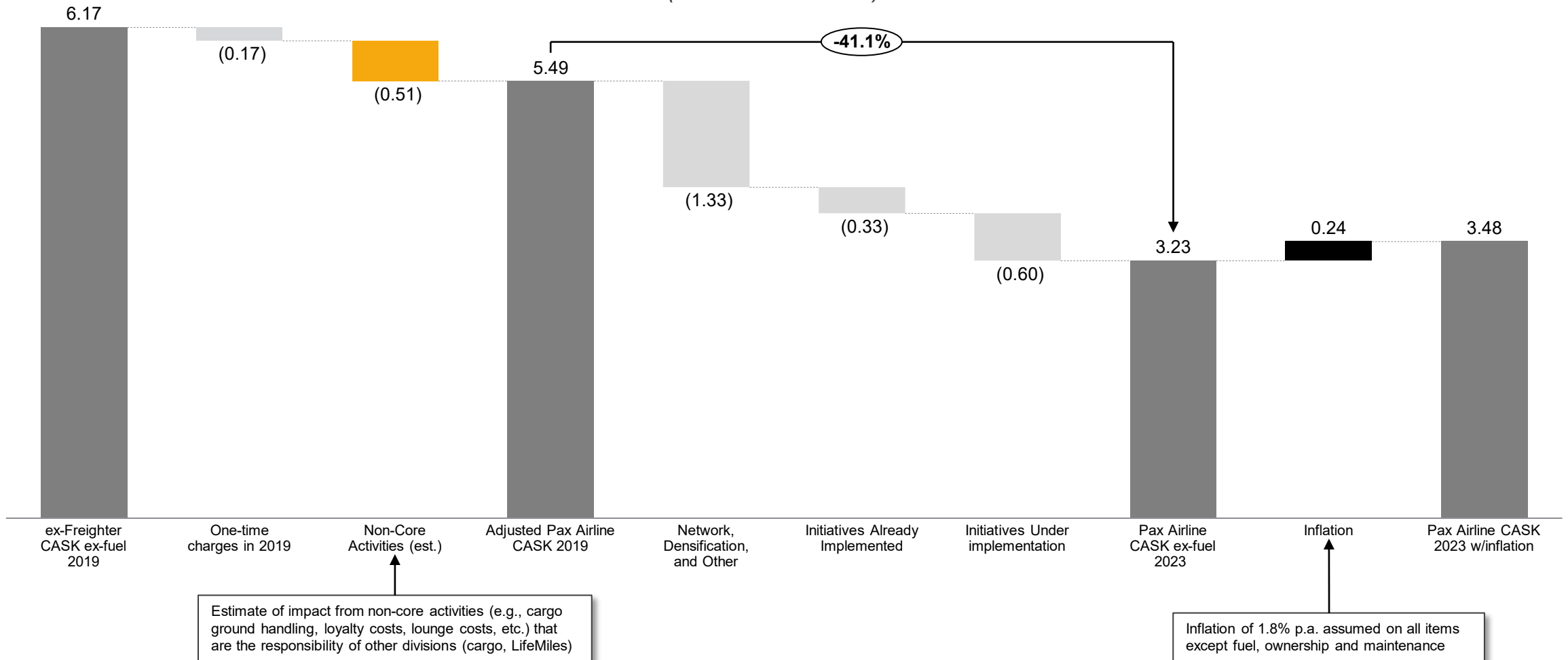


Cost Transformation | Passenger Airline System CASK ex-Fuel



» A combination of cost reduction initiatives of ~US\$ 500 million pa¹ and structural changes to the fleet and network are expected to reduce unit cost (passenger airline system CASK ex-fuel) by over 41% from pre-pandemic levels

Evolution of Projected CASK ex-fuel – System
(USD Cents / ASK)



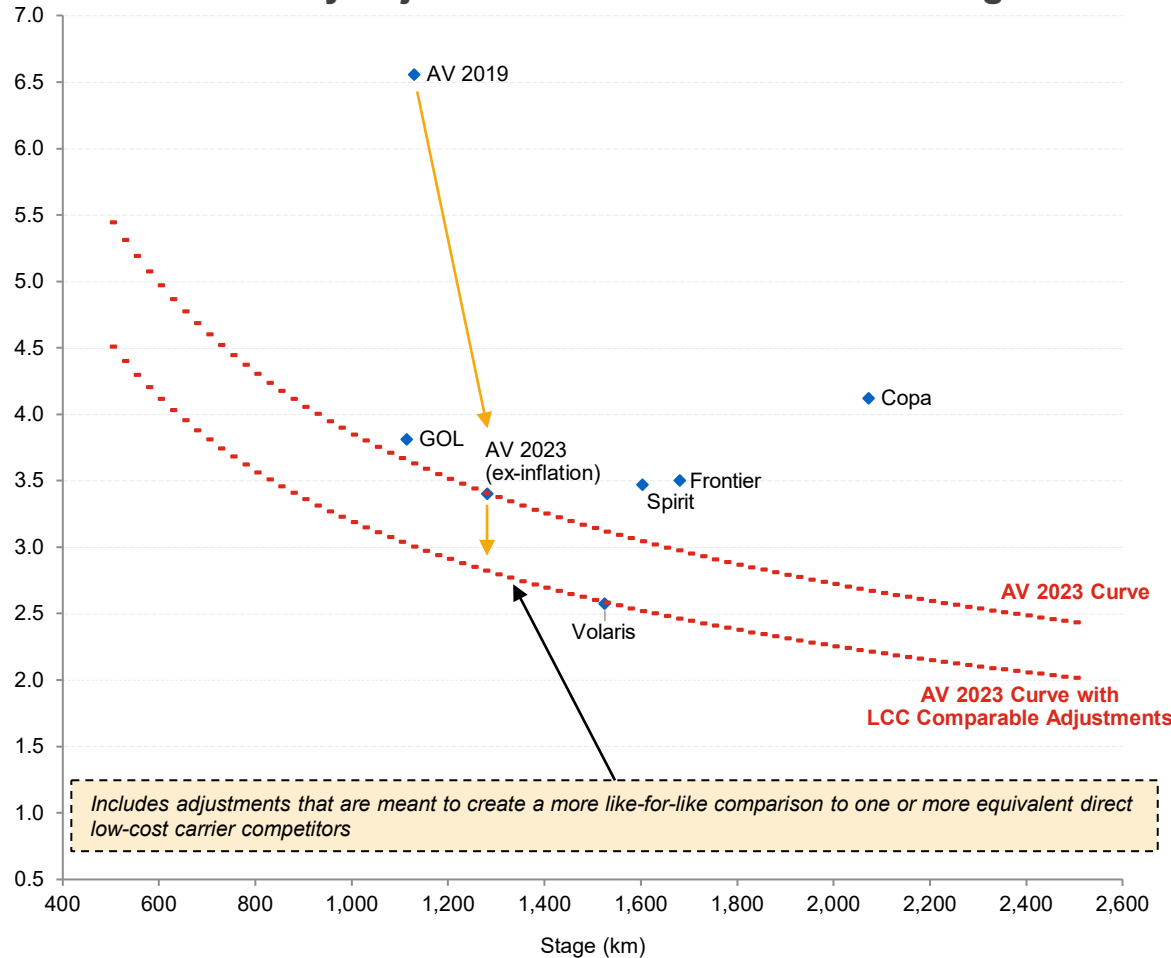
(1) Cost initiatives quantified at the 2023 projected operating levels. Cost initiatives already implemented valued at US\$ 181.7 million with an additional US\$ 327.7 million of initiatives currently under implementation

Cost Transformations | Peer Comparisons

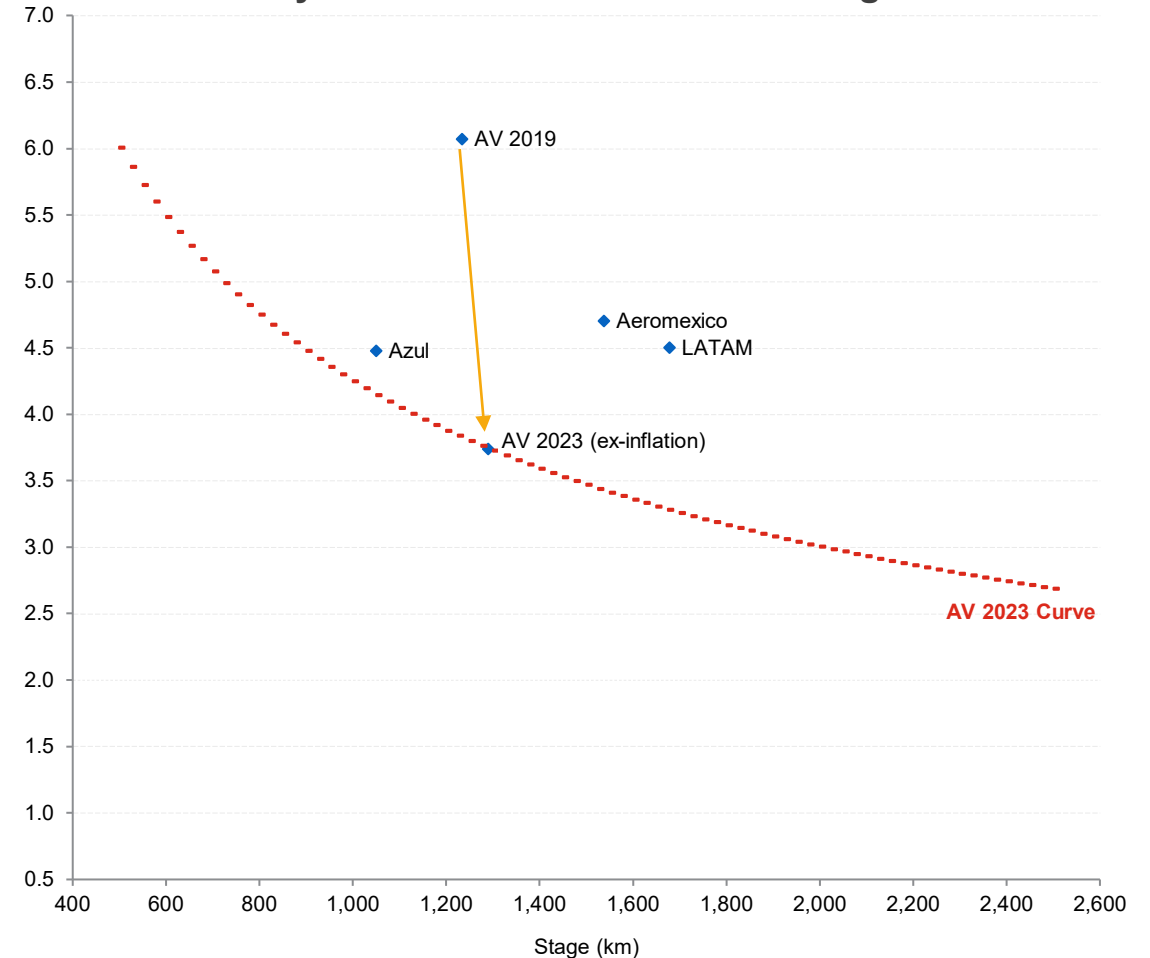


➤➤ Projected cost initiatives should bring AVH system CASK well below those of LATAM and Aeroméxico (2019); adjusted NB CASK¹ is projected to be lower than US LCCs and comparable to Volaris (2019)

Narrowbody Adjusted CASK ex-Fuel¹ versus Stage



System CASK ex-Fuel versus Stage



(1) Competitor data points reflect figures for 2019 from annual reports or public US DOT Form 41 reports; narrowbody adjusted CASK excludes estimated cost for non-core activities, including loyalty, lounge and cargo handling



01 Background

02 New Strategy

03 Cost Transformation



04 Network and Fleet Plan

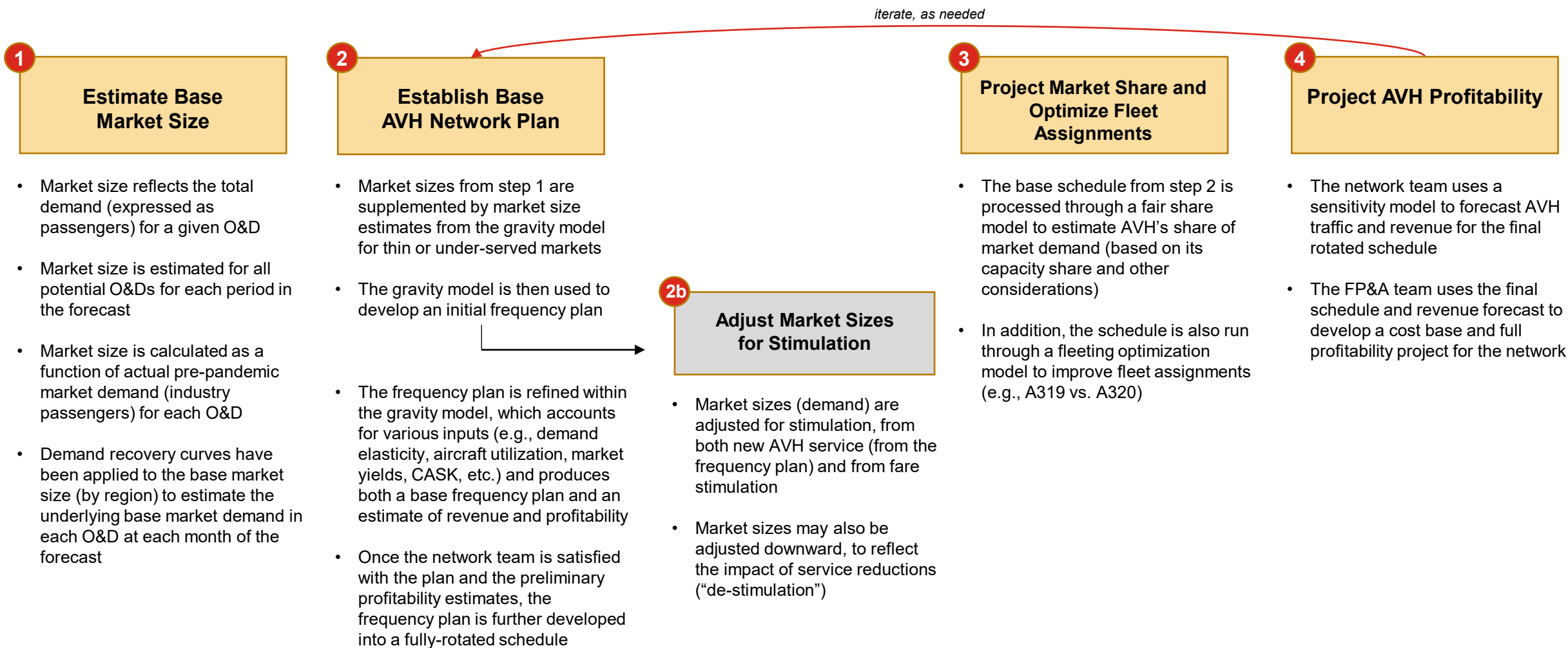
05 Financial Forecast



Network and Fleet Plan | Network Development



» With a target CASK reduction established, the Company’s network planning team used a detailed modeling methodology to develop an optimal network plan for the 8-year forecast



(1) The complete network planning process is much more complex, with more nuanced steps and iterations to arrive at a more robust forecast of the network, passengers and revenue

Network and Fleet Plan | Changing Revenue Model and Mix



» The network plan leverages the Company’s lower cost structure to stimulate demand and offer new service in markets that previously were not viable

DRIVERS AND KEY CHANGE		DESCRIPTION	IMPACT
Market growth 	Price elasticity	<ul style="list-style-type: none"> Attractive pricing stimulates demand in leisure / VFR markets 	
	Service stimulation & market substitution	<ul style="list-style-type: none"> Adding direct service unlocks demand in underserved markets 	
Market share 	New routes and cities served	<ul style="list-style-type: none"> Expanded network with more unique direct routes 	
	Densification and fleet growth	<ul style="list-style-type: none"> Fleet and density growth improves market share, revenues 	
Revenue mix 	Average fare reductions	<ul style="list-style-type: none"> Pricing model reduces average fares (but grows passengers) 	
	Ancillary revenue growth	<ul style="list-style-type: none"> Greater focus on ancillaries enables new potential revenues 	
	Connecting revenue reductions	<ul style="list-style-type: none"> Point-to-point network reduces connecting revenue 	

Higher impact on future revenue

Lower impact on future revenue

Network and Fleet Plan | Higher Network Density Featuring Point-to-Point Service



➤➤ The revised network plan will add more low-frequency point-to-point markets to the Company’s route network

2019 Network¹

**Future-State Network
(projected 2025)**

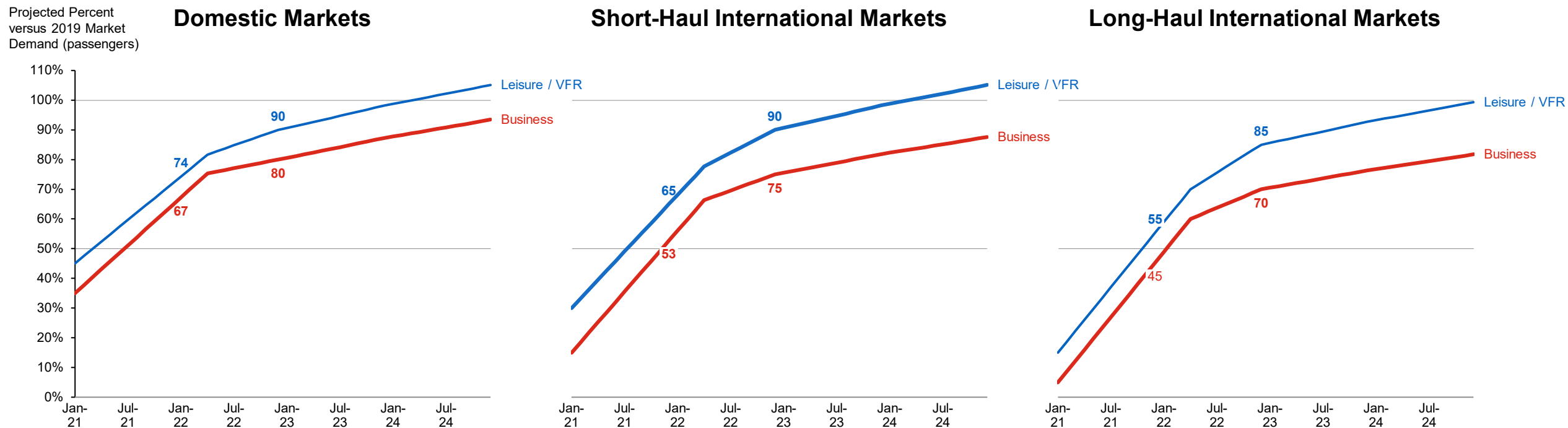
2019 service overview		Future service overview (projected 2025)	
Destinations	79	Destinations	85
Routes	145	Routes	245
Daily departures	662	Daily departures	698
Routes per City	1.8	Routes per City	2.9
Departures per Route	4.6	Departures per Route	2.8
Departures per City	8.4	Departures per City	8.2

(1) Excludes the Peru domestic operation, which has since been discontinued

Network and Fleet Plan | Demand Recovery Curves



» The Company's projected network plan is based on assumed demand recovery curves by region and traffic type



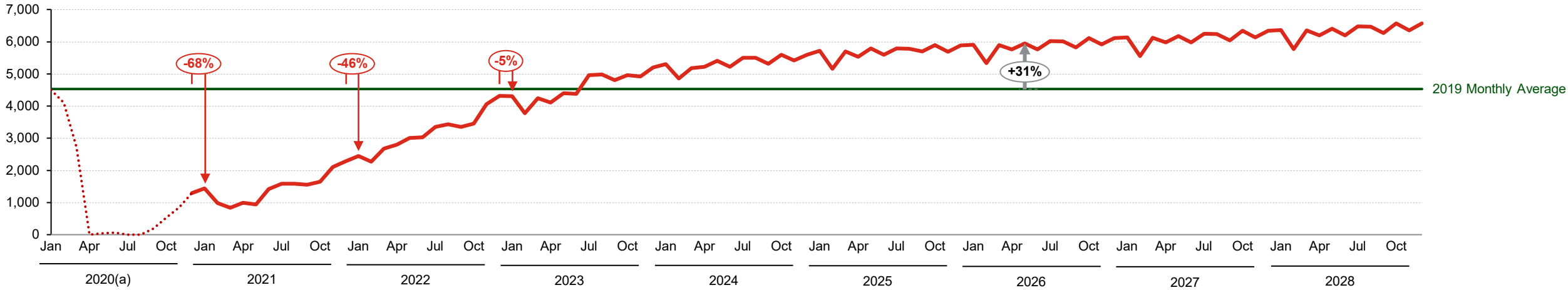
- ❑ In general, leisure and VFR traffic is projected to recover more quickly than business traffic, with faster recovery assumed in shorter-haul flying (domestic and short-haul international)
- ❑ The Company expects leisure demand to reach 2019 levels by early 2024, while business demand remains impaired versus 2019
- ❑ The stronger and faster recovery in the leisure / VFR segment further supports the Company's business model shift to focus on low-fare point-to-point flying

Network and Fleet Plan | Capacity Plan

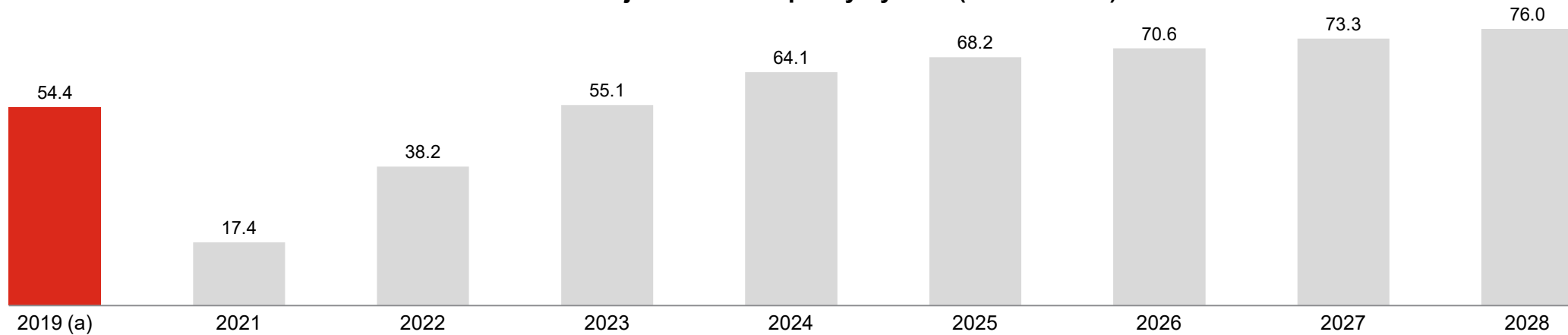


» The projected capacity plan assumes the Company will recover to 2019 ASK levels by mid-2023

Total Projected AVH Monthly Capacity (ASK millions)



Total Projected AVH Capacity by Year (ASK billions)

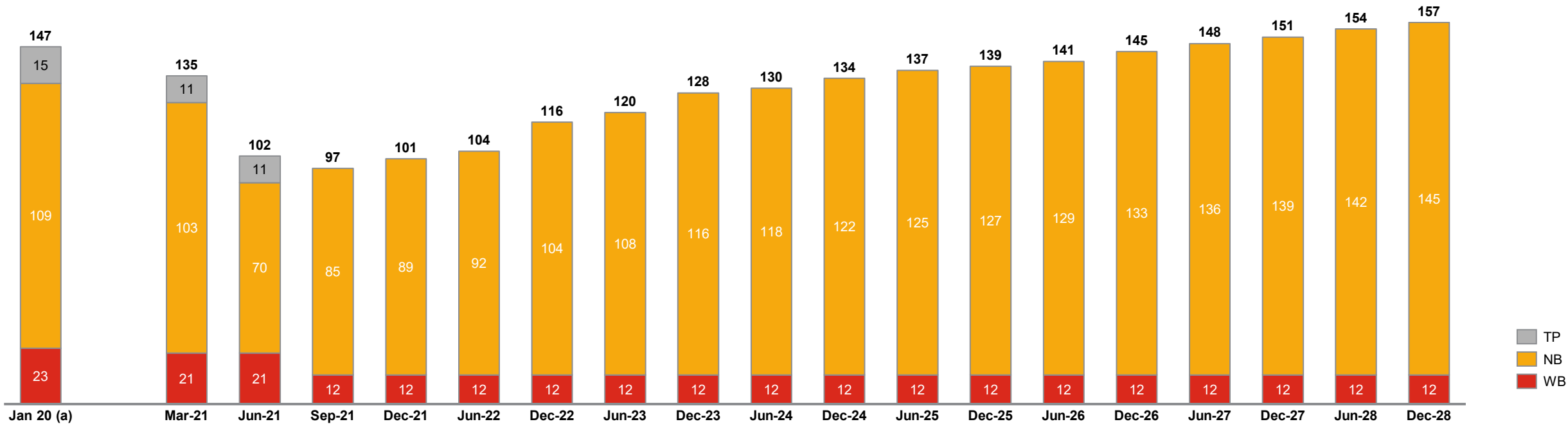


Network and Fleet Plan | Fleet Plan



➤ Fleet count is expected to return to pre-COVID levels in 2025 after shifting the mix towards more narrowbodies

Projected Passenger Fleet Count
(total fleet including spares and PBH)



Projected Daily BH Utilization (total fleet, inc. spares)	2022	2023	2024	2025	2026	2027	2028
Narrowbody	10.0	11.8	11.8	11.9	12.0	11.9	11.9
Widebody	7.2	9.3	12.8	13.3	13.3	13.3	13.2

Network and Fleet Plan | Fleet Plan Overview



➤➤ The actual fleet plan could change as negotiations with fleet counterparties continue

Total Fleet Count <i>(includes spares and aircraft on PBH)</i>	Projected Fleet			
	Sep-21 *	YE-2026	YE-2027	YE-2028
A319	10	10	10	10
A320-CEO	61	73	56	43
A320-NEO	14	50	73	92
Total Narrowbody	85	133	139	145
Total Widebody	12	12	12	12
Total Freighter	11	11	11	11
Total Fleet (on PBH or fixed rental)	108	156	162	168
Avg Remaining Lease Term (months)	104.7	77.2	83.6	87.2

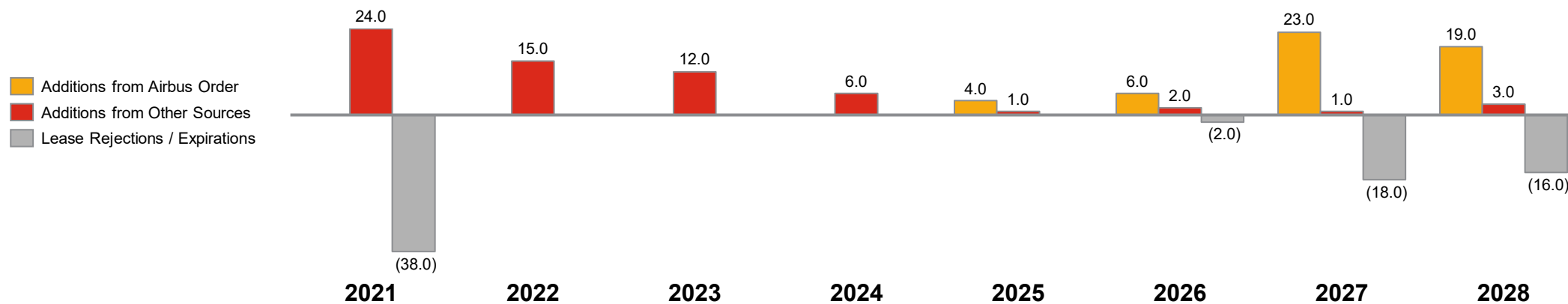
* Aircraft forecast to be on PBH agreement: widebody aircraft through mid-2023 and narrowbody aircraft through mid-2022
Note: forecast remaining lease term of widebody aircraft is 11-years and for A320-NEOs 12-years

Network and Fleet Plan | Assumed Aircraft Movements



» From 2024 forward, net fleet growth is limited to at most +6 aircraft per year; however, there are many more fleet transactions in each year (renewals, additions, expirations) – particularly in 2026 – 2028

Narrowbody Fleet Movements by Year



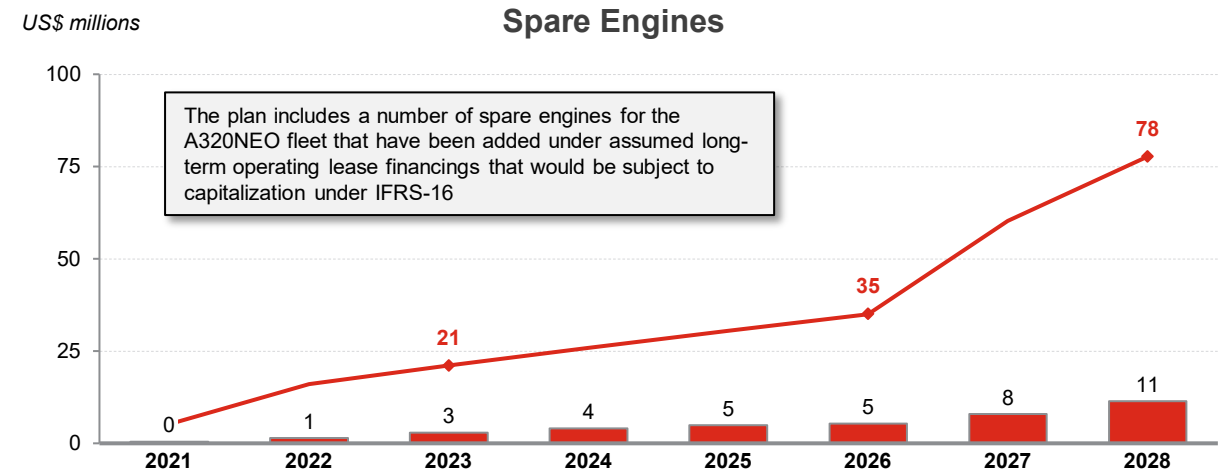
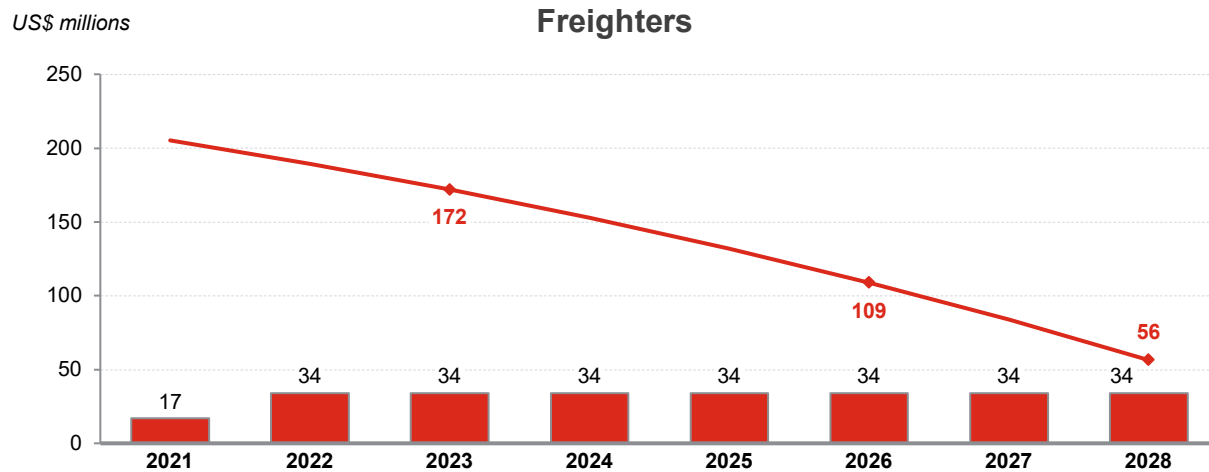
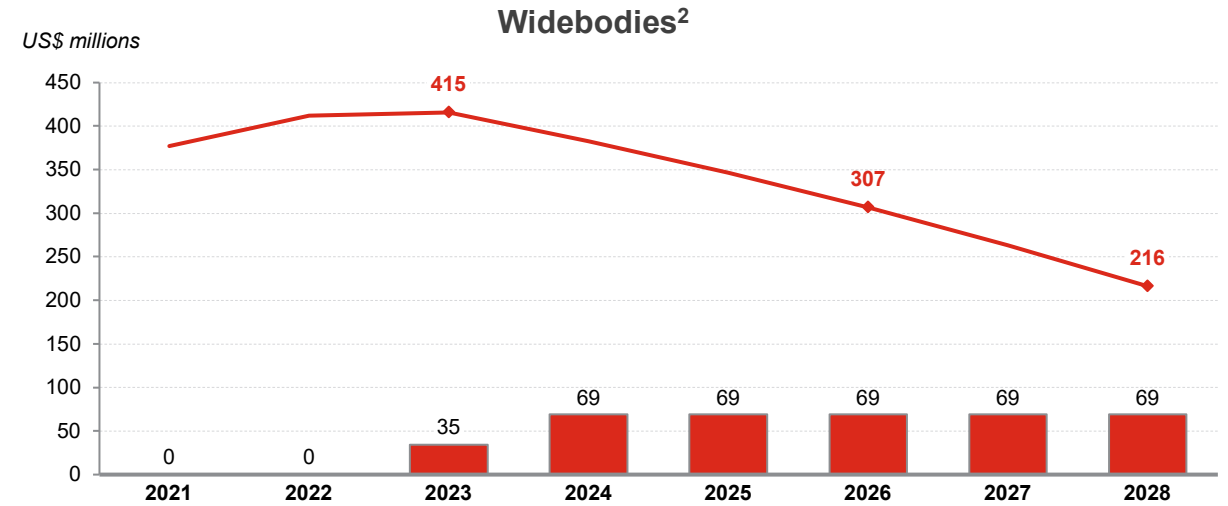
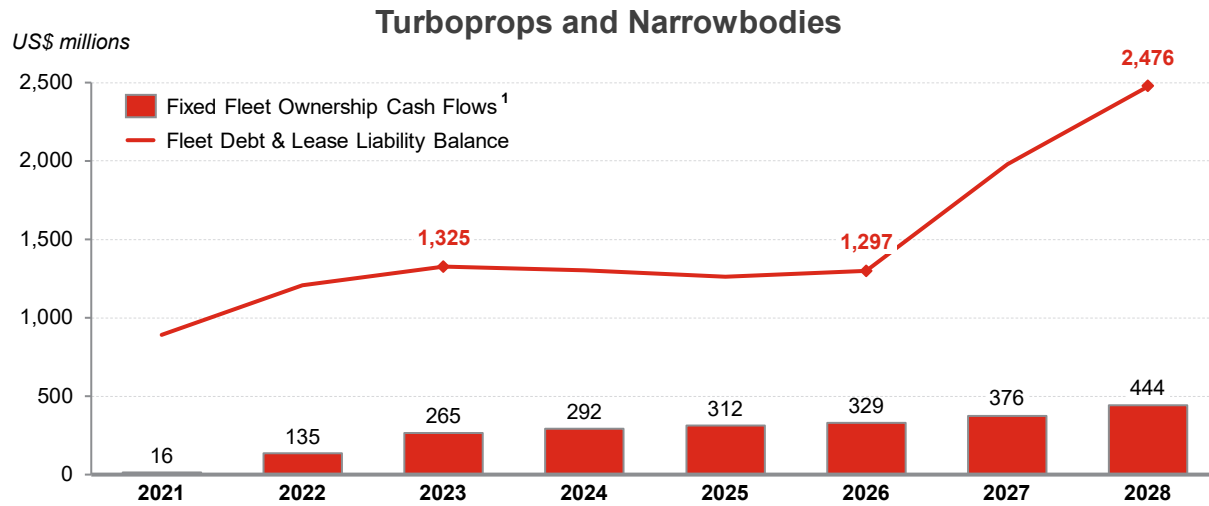
Net Narrowbody Fleet Additions	(14)	+15	+12	+6	+5	+6	+6	+6
Narrowbody Lease Renewals	-	-	3	-	2	9	14	4

- Operating leases were assumed to be renewed at the end of the initial lease term if the aircraft age at lease expiry is less than 18 years old
- From 2022 forward, while most fleet additions are projected as A320-NEOs, there are 6 used A319s and 8 used A320-CEOs that are assumed to be added to the fleet throughout the forecast period (counted as fleet additions in the chart above)
- All used aircraft added to the fleet are assumed to be acquired on operating lease; for new aircraft, a mix of operating lease and debt financing has been assumed
- The forecast assumes reinstatement of the Airbus order, with 88 A320-NEOs to be delivered between 2025 and 2030

Network and Fleet Plan | Ownership Cash Flows^{1,2} versus Debt and Lease Liabilities



» A320-CEO fleet is gradually replaced from 2027+, as A320-CEO leases expire and A320-NEOs are delivered from the Airbus order, driving the increase in fleet debt & lease liabilities at the back-end of the forecast period



¹ Ownership cash flows as shown include fixed monthly lease payments and debt service payments; not included are variable PBH payments, up-front security deposits and down payments on debt-financed aircraft

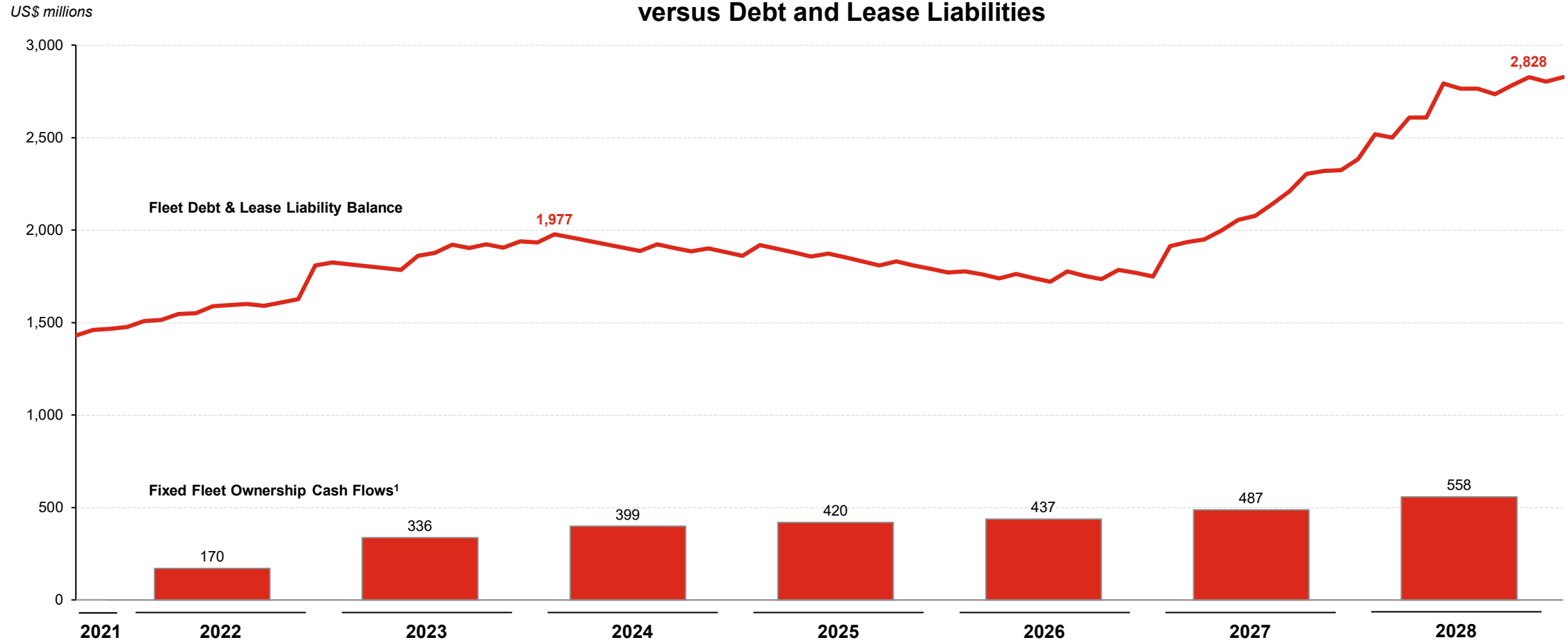
² All widebodies are assumed to be on PBH through mid-2023

Network and Fleet Plan | Ownership Cash Flows^{1,2} versus Debt and Lease Liabilities



» A320-CEO fleet is gradually replaced from 2027+, as A320-CEO leases expire and A320-NEOs are delivered from the Airbus order, driving the increase in fleet debt & lease liabilities at the back-end of the forecast period

Projected Aircraft and Spare Engine Ownership Cash Flows^{1,2} versus Debt and Lease Liabilities



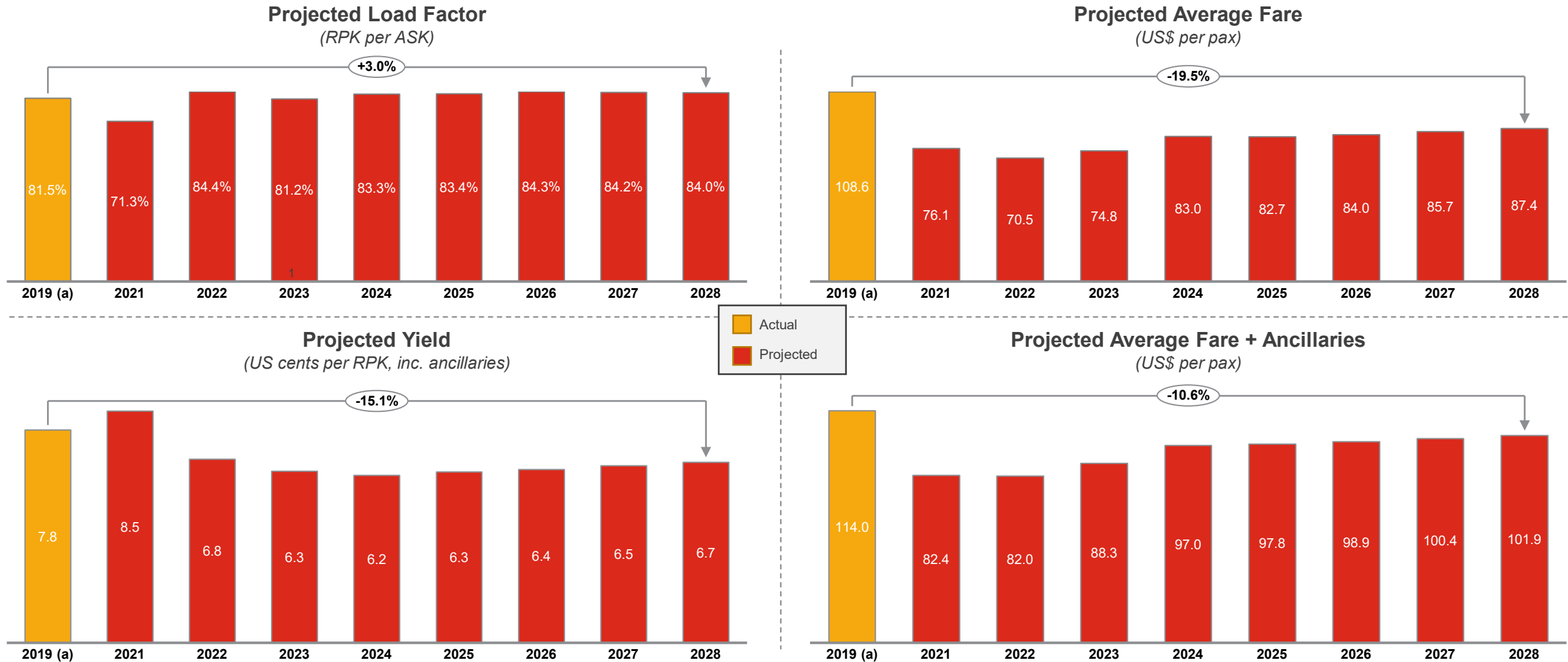
¹ Ownership cash flows as shown include fixed monthly lease payments and debt service payments; not included are variable PBH payments, up-front security deposits and down payments on debt-financed aircraft

² All widebodies are assumed to be on PBH through mid-2023

Network and Fleet Plan | Revenue Forecast



» The emergence plan features higher load factors but significantly lower fares

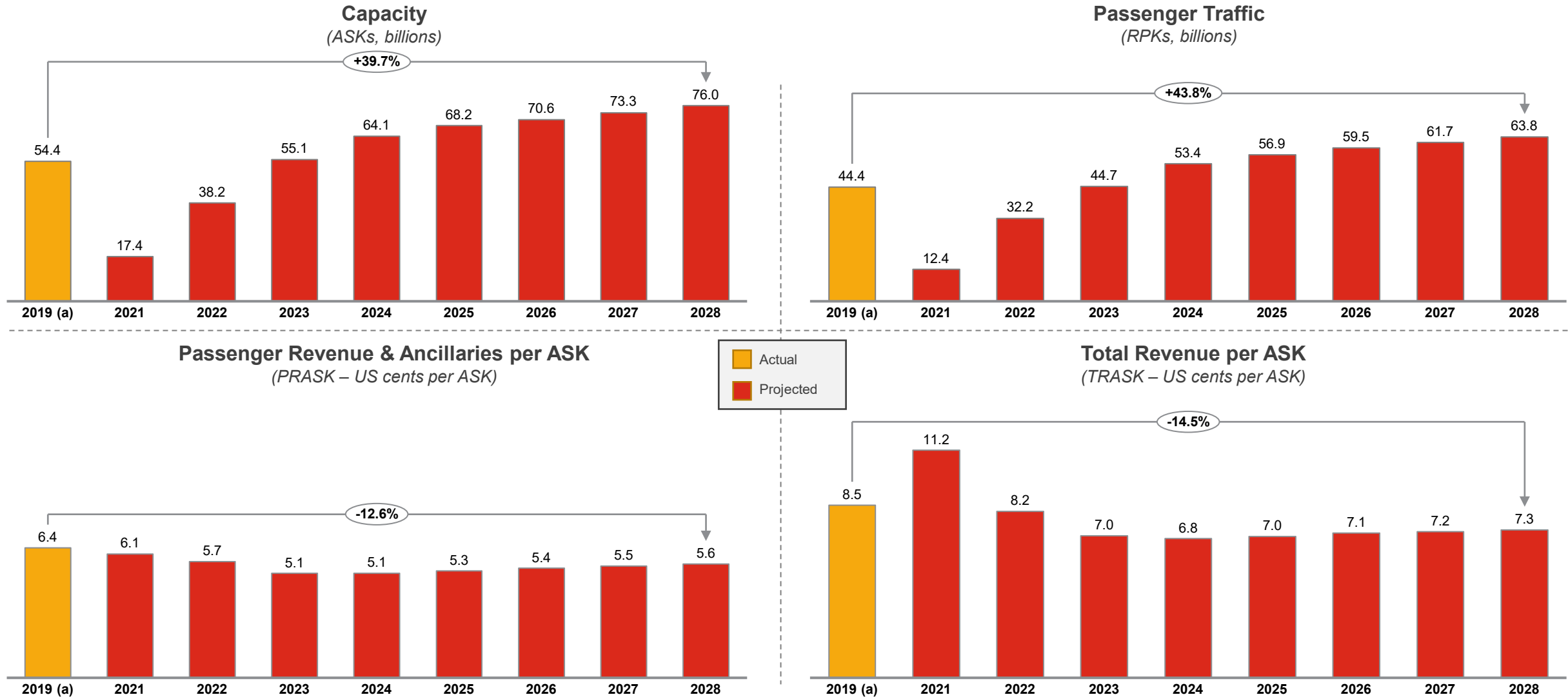


(1) Projected load factor in 2022 reflects densification program not completed until 2H-2022

Network and Fleet Plan | Revenue Forecast



➤ The Company has conservatively projected lower unit revenue (both PRASK and TRASK) as a result of higher capacity



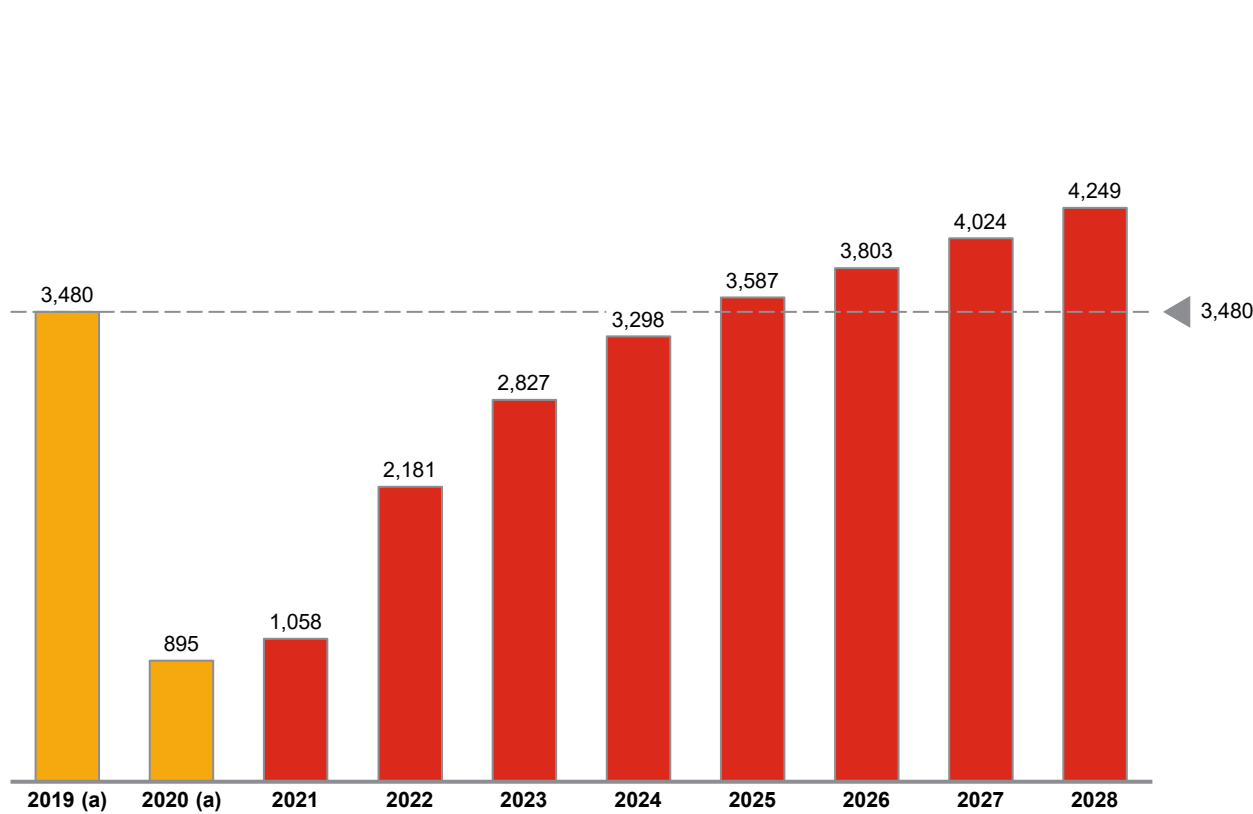
(1) Projected load factor in 2022 reflects densification program not completed until 2H-2022

Network and Fleet Plan | Revenue Forecast

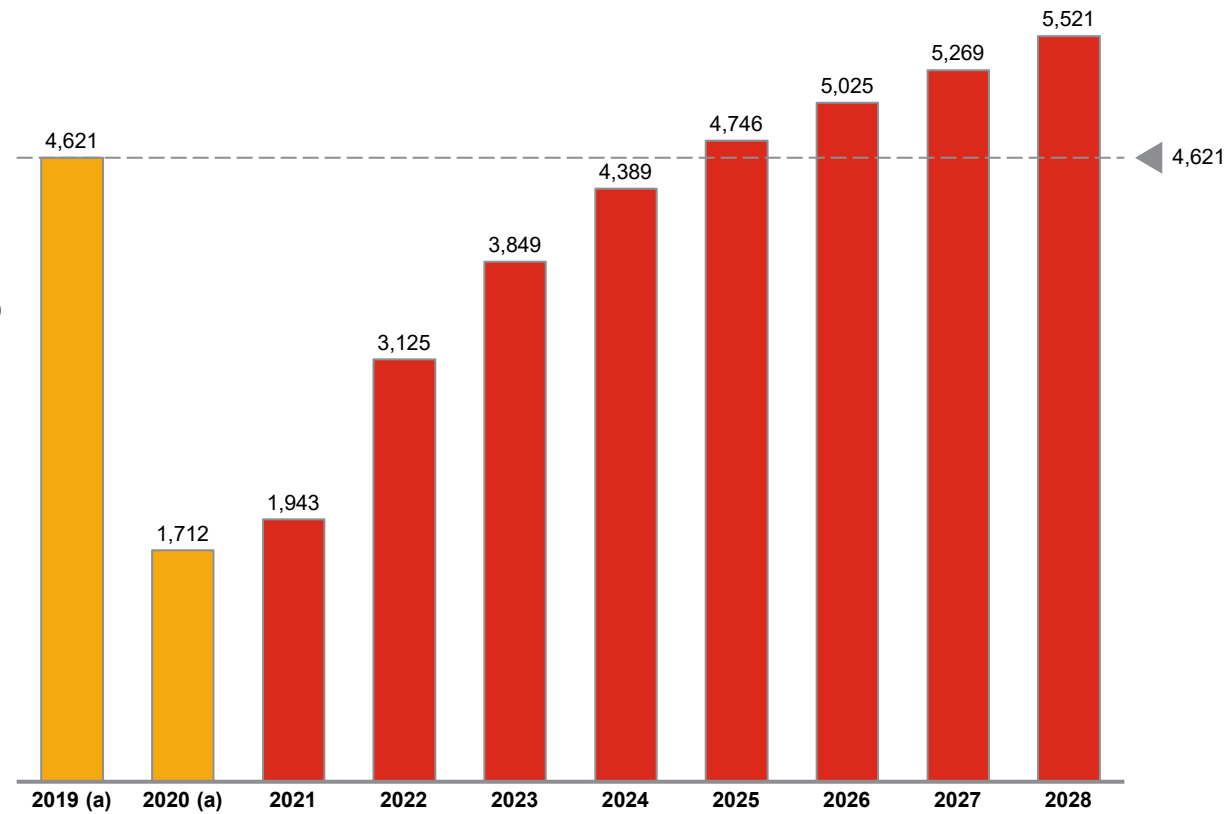


>> The emergence plan projects significant growth in revenue

Projected Passenger Revenue + Ancillary Revenue
(US\$ millions)



Projected Total Revenue
(US\$ millions)

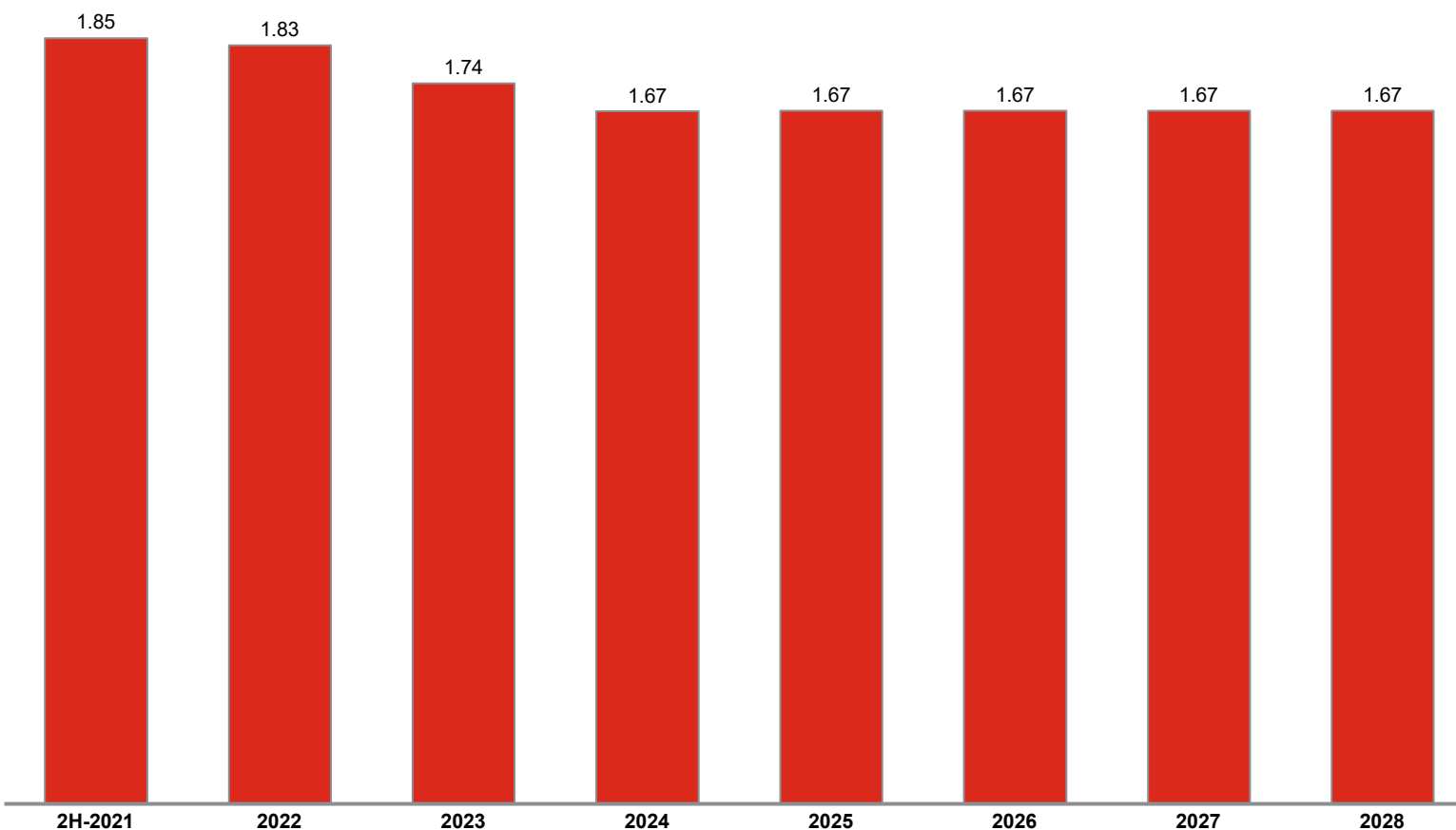


Network and Fleet Plan | Fuel Price Assumptions



>> Forecast includes the outlook for fuel prices

Assumed Base Fuel Price¹
(US\$ per gallon)



- Fuel prices reflect the current prevailing jet fuel prices and the forward price outlook as of 16 June 2021
- The company's passenger revenue forecast was constructed based on an industry fuel price of US\$1.65/gallon
 - The Company has included a 65% fuel recapture assumption (with a 9-month ramp-up) to account for the expected impact of higher fuel prices on industry fares

¹ Base jet fuel price assumption before station-specific into-plane fees and local taxes



01 Background

02 New Strategy

03 Cost Transformation

04 Network and Fleet Plan

 **05** Financial Forecast



Exit Debt Financing | Revised Financing Assumptions



Exit Financing Tranche A-1	
	Terms
Facility Size	US\$ 1,050 million
Collateral	Secured
Issuance	DIP-to-exit (from August 2021)
Interest	9.0% p.a. paid quarterly
Up-front Fees ¹	Commitment fee: 1.75% (PIK) Conversion fee: 1.625% (PIK)
Maturity	7-years
Amortization	Bullet
Refinancing	US\$ 1,085 million in Oct-2025
Refinancing Collateral	Secured
Refinancing Terms	7-year bullet; 6.25% coupon
Refinancing Fees ¹	50 basis points up-front fees + 4.175% prepayment fee

Exit Financing Tranche A-2	
	Terms
Facility Size	US\$ 550 million
Collateral	Secured
Issuance	DIP-to-exit (from August 2021)
Interest, p.a.	9.0% p.a. paid quarterly
Up-front Fees ¹	Commitment fee: 1.50% (PIK) Conversion fee: 2.125% (PIK)
Maturity	7-years
Amortization	Bullet
Refinancing	US\$ 570 million in Oct-2023
Refinancing Collateral	Unsecured
Refinancing Terms	7-year bullet; 7.75% coupon
Refinancing Fees ¹	150 basis points up-front fees + 200 basis points prepayment fee

>> The plan assumes a raise of US\$ 200 million of incremental equity

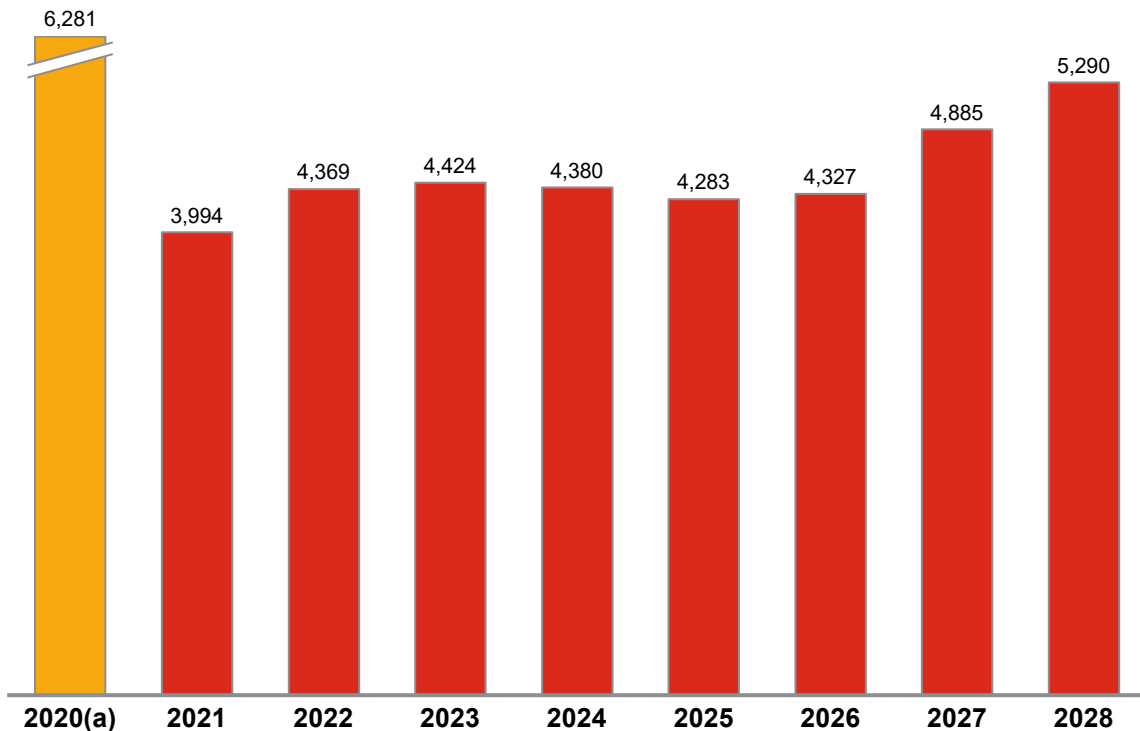
(1) Fees are non-inclusive of arranger fees

Financial Forecast | Debt Projections

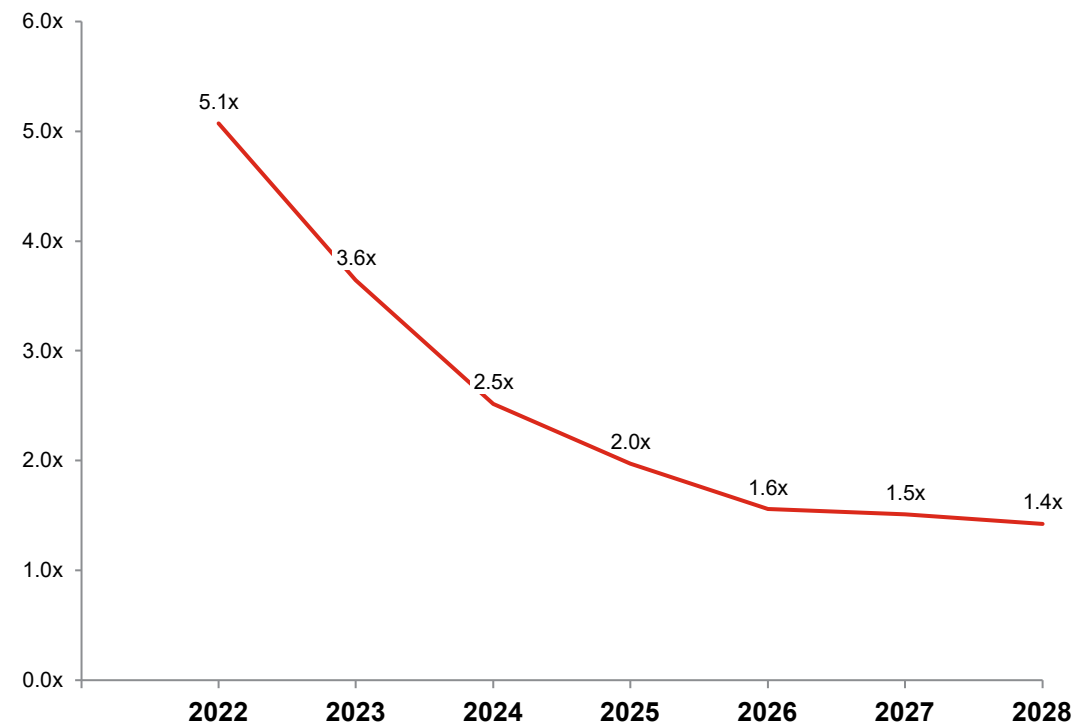


» While the emergence plan assumes significant financing, the tools available to Avianca through Chapter 11 and a more efficient business model will allow the Company to significantly de-lever

Projected Total Debt and IFRS-16 Liability Balance at Year-End
(US\$ millions)



Projected Net Adjusted Debt / EBITDA ⁽¹⁾



Net Debt
(US\$ millions)

Year	2021	2022	2023	2024	2025	2026	2027	2028
Net Debt	3,016	3,385	3,267	2,885	2,549	2,224	2,369	2,353

(1) EBITDA as included in the leverage calculation excludes aircraft rentals during the PBH period (as these are excluded from the depreciation expense of the IFRS-16 right-of-use assets)

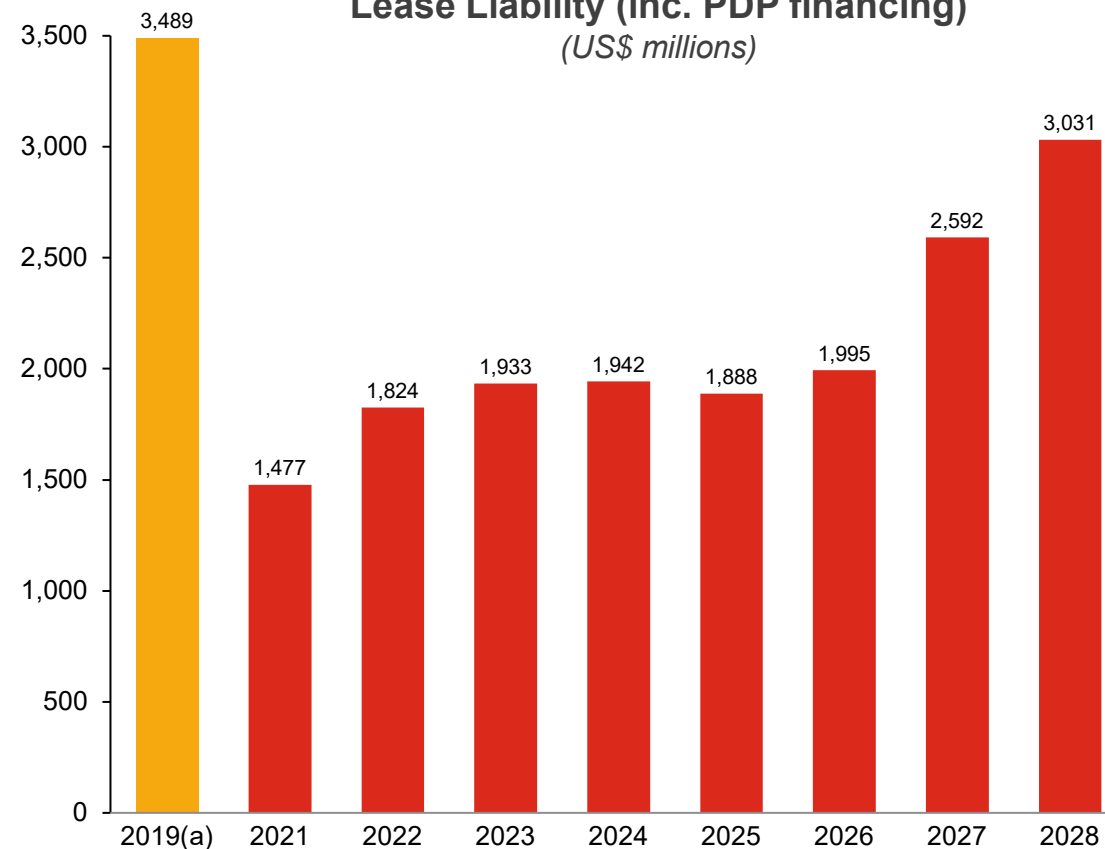
Financial Forecast | Aircraft Financings



>> The forecast includes a tail-by-tail build up of fleet ownership costs

- ❑ Tails included in the projected fleet are based on the Company’s best estimates at the time of forecast completion of the aircraft that are likely to be retained from the Company’s existing fleet, plus incremental aircraft assumed to be taken from the market, either through operating leases or new deliveries via the Airbus order from 2025
- ❑ Prior to bankruptcy, Avianca’s fleet included a mix of financing structures, including finance leases, operating leases JOLCOs and term debt financing
- ❑ In the emergence plan, most of the Company’s aircraft are assumed to be financed with operating leases going forward, with the exception of a small number of finance leased aircraft that are assumed to remain on finance lease with revised debt amortization schedules going forward.
- ❑ All used aircraft added to the fleet are assumed to be acquired on operating lease, while for new aircraft, a mix of operating lease and debt financing has been assumed
- ❑ The forecast reflects IFRS-16 accounting for the operating leases, in which a lease liability is booked on the balance sheet at the time of lease agreement, along with a corresponding lease right-of-use asset
 - The right-of-use asset is depreciated on a straight-line basis over the assumed term of the lease, while the lease liability is amortized through monthly rental payments that are split between an interest and principal portion
- ❑ The Company has made assumptions about the likely lease terms for all of the operating leased fleet; while most leases are assumed to stretch beyond the forecast period, some leases are assumed to expire and be renewed before YE-2028

Projected Aircraft Debt Financing and IFRS-16 Lease Liability (inc. PDP financing)
(US\$ millions)



YE Pax Fleet Count: **101¹** **116** **128** **134** **139** **145** **151** **157**

YE Freighter Fleet Count: **11** **11** **11** **11** **11** **11** **11** **11**

(1) Most aircraft in 2021 are expected to be under a PBH rental agreement with no fixed minimums, and so the total fleet count as of YE2021 somewhat exceeds the expected network demand

Financial Forecast | Pro-Forma Debt Structure



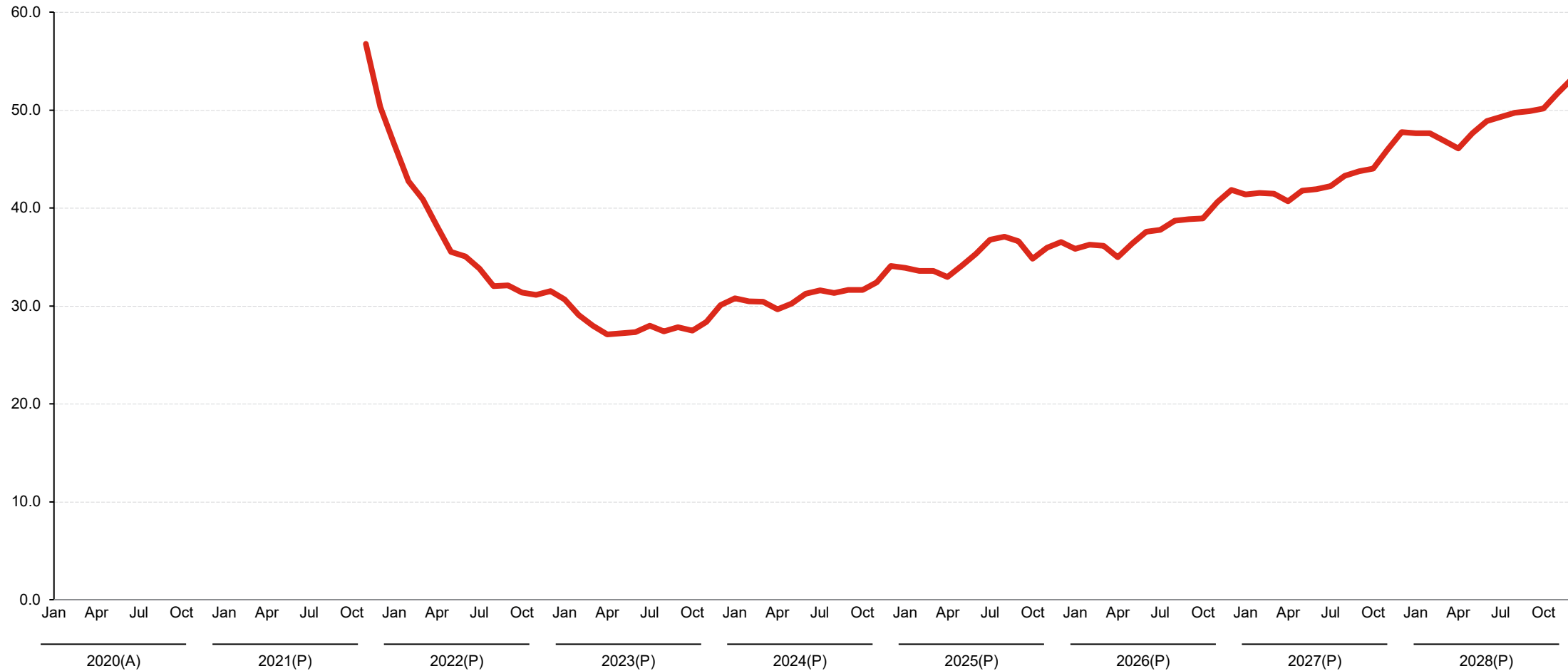
USD millions	<i>estimated</i>	<i>emergence</i>	<i>forecast</i>	<i>forecast</i>	<i>forecast</i>	<i>forecast</i>	<i>forecast</i>	<i>forecast</i>	<i>forecast</i>	<i>forecast</i>
	31-Jan-21	31-Oct-21	31-Dec-21	31-Dec-22	31-Dec-23	31-Dec-24	31-Dec-25	31-Dec-26	31-Dec-27	31-Dec-28
DIP Loan (Tranches A & B)	1,693.1	-	-	-	-	-	-	-	-	-
Exit Tranche A-1 Financing / Refinancing	-	1,085.4	1,085.4	1,085.4	1,085.4	1,085.4	1,085.4	1,085.4	1,085.4	1,085.4
Exit Tranche A-2 Financing / Refinancing	-	569.9	569.9	569.9	569.9	569.9	569.9	569.9	569.9	569.9
Credit Card Securitizations	243.3	207.5	207.5	199.2	190.8	182.4	140.6	112.5	84.3	56.2
Engine Financing	55.4	52.6	52.6	41.5	30.4	19.4	8.3	-	-	-
Densification Financing	-	-	18.7	83.9	65.9	46.8	26.6	5.6	-	-
Secured Revolving Credit Facility	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0
Lifemiles Debt (term loan B & revolver)	365.4	397.5	397.5	387.5	377.5	367.5	399.1	395.5	391.8	388.2
Other Corporate Debt	544.5	36.2	34.4	27.1	21.7	18.6	18.6	18.6	18.6	18.6
Total Corporate Debt	3,001.7	2,449.2	2,466.2	2,494.5	2,441.7	2,390.1	2,348.5	2,287.4	2,250.1	2,218.4
Total Aircraft Financings (debt, lease, PDP financings)	3,227.3	1,459.9	1,476.6	1,824.4	1,933.1	1,942.2	1,887.7	1,994.7	2,591.7	3,030.6
IFRS-16 Non-Aircraft Lease Liabilities	51.5	51.2	51.1	50.4	49.3	48.1	46.6	44.8	42.8	40.7
Total Debt and Lease Liabilities	6,280.5	3,960.4	3,993.9	4,369.3	4,424.2	4,380.4	4,282.8	4,326.9	4,884.7	5,289.6

Financial Forecast | Projected Cash Balance



» It is projected that the Company's cash balance will remain above 25% of LTM revenues in all periods

Liquidity
(Cash Balance as % of LTM Revenues)

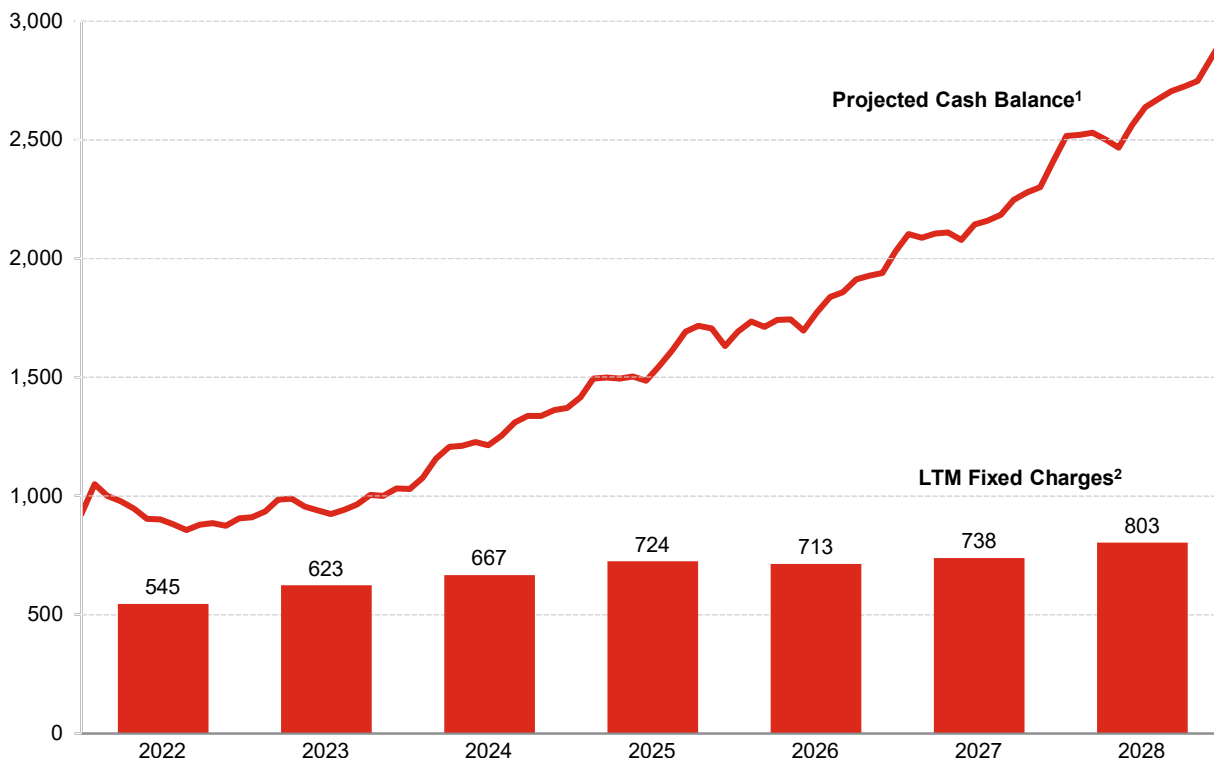


Financial Forecast | Projected Liquidity and Leverage

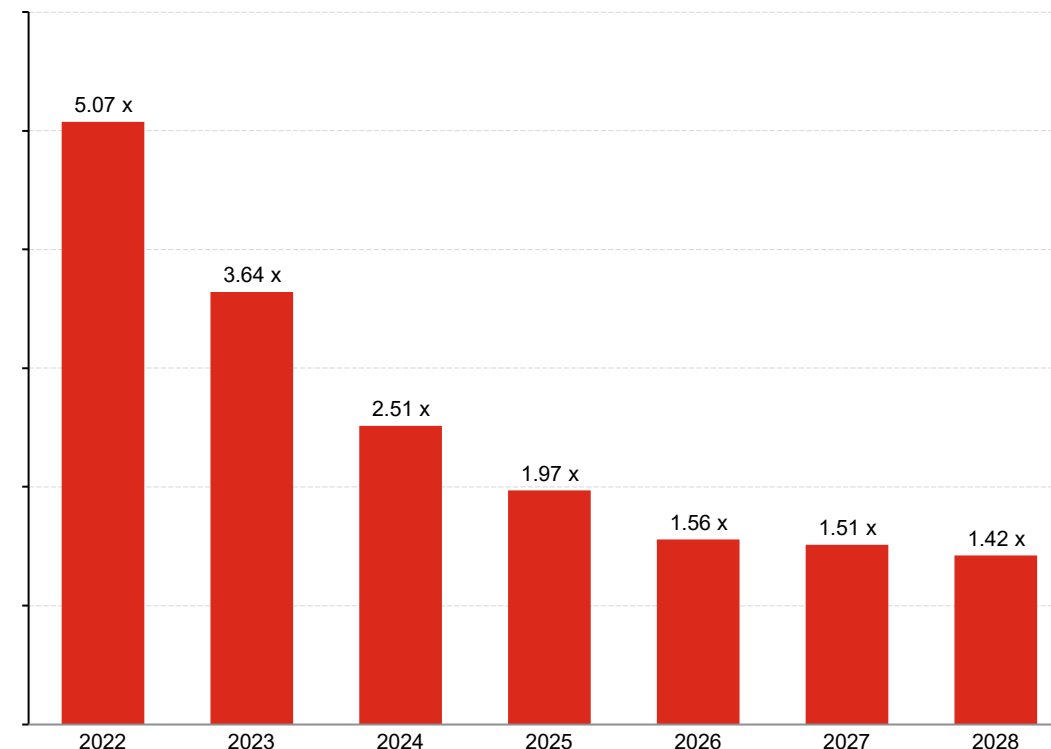


» The company is projecting significant cash generation which will allow it to reduce its leverage ratio to 2.0x about 4 years after emergence

Projected Cash Balance¹ and LTM Fixed Charges²
(USD millions)



Projected Leverage Ratio^{1,3}
(Net Debt-to-LTM EBITDA)



¹ Projected cash balance and leverage ratio are the product of high-level adjustments to the Company's forecast to reflect 1Q actuals, fleet changes, fuel price adjustment, and the impact of the Airbus order, with PDPs and assumed PDP financing

² LTM fixed charges assumes no pre-payment of the exit financing and includes LTM cash rent payments (both fixed monthly payment and variable PBH payments) and debt principal and interest payments – excludes repayments of debt due to re-financings (e.g., PDP debt repayments that are refinanced with the subsequent aircraft financing)

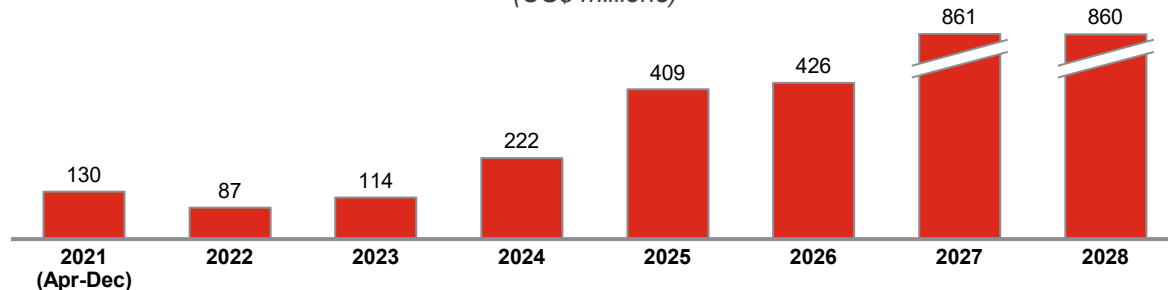
³ EBITDA as included in the leverage calculation excludes maintenance PBH expense (as a proxy for maintenance cap-ex during the PBH period), and aircraft rentals during the PBH period (as these are excluded from the depreciation expense of the IFRS-16 right-of-use assets)

Financial Forecast | Capital Expenditures

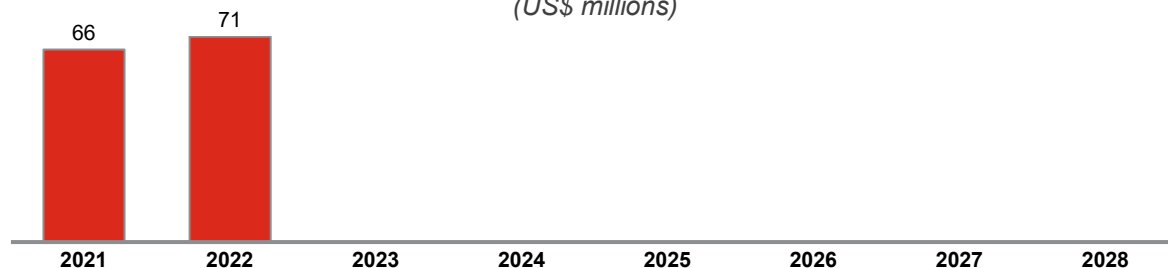


>> The emergence plan assumes heavy maintenance event costs are capitalized

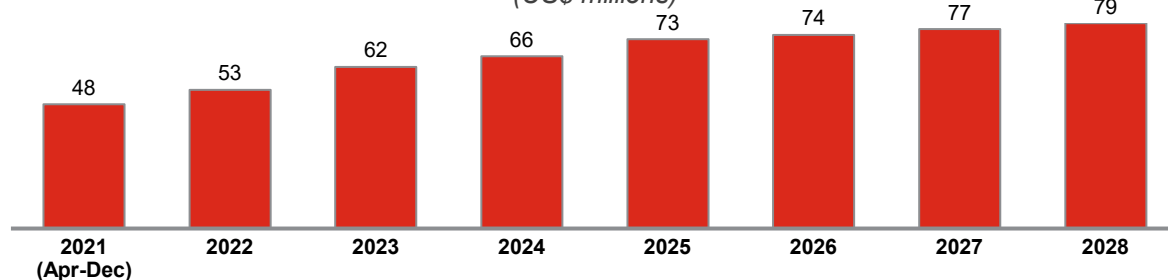
Projected Capital Expenditures: Aircraft Related¹
(US\$ millions)



Projected Capital Expenditures: Densification
(US\$ millions)



Projected Capital Expenditures: Other
(US\$ millions)



(1) Includes aircraft purchases and maintenance cap-ex

Comments

- ❑ Total capital expenditures of US\$ 3.7 billion are projected over the forecast period (2021 – 2028)
- ❑ The company has assumed that it will use surplus cash in the latter years (2025 – 2028) to purchase a number of A320NEOs either outright (with no financing), or with debt
- ❑ Heavy maintenance event costs are capitalized when incurred
 - Total maintenance capital expenditures as shown includes maintenance PBH payments in 2021 (proxy for cap-ex during the PBH period)
- ❑ The forecast assumes densification of all narrowbodies, with projected net capital expenditures of US\$ 137 million

Financial Forecast | Summary P&L



US\$ M	actual	actual	forecast	forecast	forecast	forecast	forecast	forecast	forecast	forecast
	2019	2020	2021	2022	2023	2024	2025	2026	2027	2028
Passenger Revenues	3,313.3	838.5	977.0	1,876.3	2,393.7	2,820.2	3,033.9	3,229.3	3,435.0	3,644.7
Other Passenger Related Revenues	276.9	93.3	129.0	388.2	531.9	588.7	672.4	699.8	725.4	751.5
Cargo Revenues	567.3	573.8	625.7	571.6	574.1	585.7	603.4	619.6	632.2	647.3
Loyalty Revenues	353.7	73.9	162.6	260.5	319.2	364.0	404.7	443.8	443.8	443.8
Other Revenues	110.3	132.1	48.8	28.8	29.6	30.4	31.3	32.2	32.8	33.4
Total Operating Revenues	4,621.5	1,711.6	1,943.1	3,125.3	3,848.5	4,389.1	4,745.6	5,024.8	5,269.2	5,520.7
Aircraft Fuel	1,204.1	335.6	423.8	771.9	942.7	1,019.1	1,069.1	1,100.5	1,120.0	1,139.3
Aircraft and Engine Rentals	11.8	3.4	78.5	125.9	36.0	18.6	19.6	19.6	18.0	16.0
Depreciation, Amortization and Impairment	1,064.1	534.1	434.8	398.7	453.9	512.5	561.9	663.5	739.3	767.6
Maintenance And Repairs	257.6	121.5	162.2	176.5	223.6	247.9	263.8	269.6	255.6	286.0
Salaries, Wages And Benefits	717.3	389.0	388.6	399.7	428.0	467.7	508.5	530.3	563.0	598.2
Distribution, Commissions & Other S&M Expense	500.2	169.3	188.5	293.1	361.9	407.4	441.7	470.5	479.4	497.6
Other Operations Expense	1,009.2	386.6	503.3	645.4	811.9	903.6	965.7	1,014.2	1,065.9	1,121.1
General & Administrative Expense	411.6	393.7	273.9	161.7	167.6	177.4	184.2	191.3	199.6	207.7
Total Operating Costs	5,175.8	2,333.1	2,453.8	2,972.9	3,425.6	3,754.2	4,014.6	4,259.5	4,440.8	4,633.6
EBIT	(554.3)	(621.5)	(510.7)	152.4	422.9	634.9	731.0	765.4	828.4	887.1
<i>EBIT Margin</i>	<i>(12.0%)</i>	<i>(36.3%)</i>	<i>(26.3%)</i>	<i>4.9%</i>	<i>11.0%</i>	<i>14.5%</i>	<i>15.4%</i>	<i>15.2%</i>	<i>15.7%</i>	<i>16.1%</i>
EBITDA	509.8	(87.4)	(75.9)	551.0	876.8	1,147.4	1,292.8	1,428.9	1,567.8	1,654.7
<i>EBITDA Margin</i>	<i>11.0%</i>	<i>(5.1%)</i>	<i>(3.9%)</i>	<i>17.6%</i>	<i>22.8%</i>	<i>26.1%</i>	<i>27.2%</i>	<i>28.4%</i>	<i>29.8%</i>	<i>30.0%</i>
EBITDA excluding aircraft PBH payments			51.6	667.3	896.7	1,147.4	1,292.8	1,428.9	1,567.8	1,654.7
<i>EBITDA excluding PBH Margin</i>			<i>2.7%</i>	<i>21.4%</i>	<i>23.3%</i>	<i>26.1%</i>	<i>27.2%</i>	<i>28.4%</i>	<i>29.8%</i>	<i>30.0%</i>
EBITDAR	521.5	(84.0)	2.7	676.9	912.8	1,165.9	1,312.5	1,448.5	1,585.7	1,670.8
<i>EBITDAR Margin</i>	<i>11.3%</i>	<i>(4.9%)</i>	<i>0.1%</i>	<i>21.7%</i>	<i>23.7%</i>	<i>26.6%</i>	<i>27.7%</i>	<i>28.8%</i>	<i>30.1%</i>	<i>30.3%</i>
Interest Expense, net	290.9	373.9	587.8	342.0	367.2	366.3	358.3	321.7	337.3	368.3
(Gains) / Losses on Asset Sales	-	(0.3)	20.1	-	-	-	-	-	-	-
Derivative Instruments and Foreign Exchange	24.8	49.6	(33.7)	-	-	-	-	-	-	-
Total Non-Operating Costs	315.7	423.2	574.2	342.0	367.2	366.3	358.3	321.7	337.3	368.3
Pre-Tax Income	(870.0)	(1,044.7)	(1,085.0)	(189.6)	55.8	268.6	372.7	443.7	491.1	518.8
<i>Pre-Tax Margin</i>	<i>(18.8%)</i>	<i>(61.0%)</i>	<i>(55.8%)</i>	<i>(6.1%)</i>	<i>1.4%</i>	<i>6.1%</i>	<i>7.9%</i>	<i>8.8%</i>	<i>9.3%</i>	<i>9.4%</i>
Income Taxes	24.0	47.4	19.3	21.1	23.6	28.0	49.6	68.2	70.5	72.1
Net Income	(894.0)	(1,092.0)	(1,104.2)	(210.7)	32.2	240.6	323.0	375.5	420.6	446.7
<i>Net Margin</i>	<i>(19.3%)</i>	<i>(63.8%)</i>	<i>(56.8%)</i>	<i>(6.7%)</i>	<i>0.8%</i>	<i>5.5%</i>	<i>6.8%</i>	<i>7.5%</i>	<i>8.0%</i>	<i>8.1%</i>

Financial Forecast | Summary Cash Flow Statement



US\$ M	forecast Apr - Dec 2021	forecast 2022	forecast 2023	forecast 2024	forecast 2025	forecast 2026	forecast 2027	forecast 2028	CUMULATIVE
Cash Flows from Operations:									
EBITDAR	56.0	676.9	912.8	1,165.9	1,312.5	1,448.5	1,585.7	1,670.8	8,829.2
Add-back of non-cash items:									
Maintenance and pension provisions	7.5	31.5	48.3	56.3	42.1	27.4	(2.1)	16.7	227.7
Other operating cash flows:									
Income tax paid, net of refunds	(68.5)	(30.1)	(25.6)	(27.3)	(44.7)	(67.4)	(69.9)	(71.7)	(405.2)
Working capital (net)	(22.3)	39.6	93.6	62.2	76.4	69.9	78.3	77.4	475.0
Net Cash Flows Provided by Operations	(27.3)	717.9	1,029.1	1,257.1	1,386.3	1,478.4	1,592.0	1,693.3	9,126.7
Cash Flows from Investing:									
Aircraft security deposits	(49.0)	(8.5)	(6.2)	(3.5)	(1.6)	(2.0)	(3.3)	(2.2)	(76.3)
Aircraft predelivery deposits, net of financing	-	(2.4)	(7.2)	29.9	(15.6)	(55.6)	16.9	1.3	(32.9)
Capital expenditures, net of financing	(181.1)	(211.0)	(175.7)	(287.8)	(395.5)	(368.3)	(440.6)	(476.8)	(2,536.7)
Aircraft return expenses	-	-	-	-	-	(9.4)	(54.7)	(36.2)	(100.3)
Interest income	1.1	1.4	1.5	1.9	2.4	2.7	3.3	3.9	18.2
Net Cash Flows Provided by Investing	(229.0)	(220.5)	(187.7)	(259.4)	(410.3)	(432.5)	(478.5)	(510.0)	(2,728.0)
Cash Flows from Financing:									
DIP - original Tranche A, B issuance (final draw)	174.5	-	-	-	-	-	-	-	174.5
DIP - original Tranche A repayment	(1,427.9)	-	-	-	-	-	-	-	(1,427.9)
DIP-to-Exit Financing - issuance / refinancing	1,600.0	-	569.9	-	1,085.4	-	-	-	3,255.4
DIP-to-Exit Financing - repayment	-	-	(569.9)	-	(1,085.4)	-	-	-	(1,655.4)
Conversion of Tranche B DIP loan to equity	934.7	-	-	-	-	-	-	-	934.7
Retirement of Tranche B DIP loan to equity	(934.7)	-	-	-	-	-	-	-	(934.7)
Other long-term debt - new debt issuance	418.9	78.0	-	-	400.0	-	-	-	896.9
Other long-term debt - debt repayment	(409.4)	(49.7)	(52.8)	(51.6)	(443.8)	(67.2)	(59.3)	(81.3)	(1,215.1)
Aircraft and engine rentals	(76.3)	(125.9)	(36.0)	(18.6)	(19.6)	(19.6)	(18.0)	(16.0)	(330.1)
Interest payments	(98.7)	(194.8)	(214.6)	(186.8)	(254.1)	(160.1)	(174.6)	(195.6)	(1,479.2)
Payments of IFRS-16 lease liability	(20.4)	(96.8)	(189.2)	(227.5)	(254.9)	(280.8)	(299.8)	(308.2)	(1,677.6)
Interest on IFRS-16 lease liability	(26.2)	(77.4)	(151.4)	(175.7)	(165.1)	(148.7)	(149.2)	(160.6)	(1,054.5)
Net Cash Flows Used in Financing Activities	134.5	(466.5)	(644.0)	(660.2)	(737.6)	(676.5)	(700.9)	(761.8)	(4,512.9)
Cash Flows from Other Activities:									
Pension payments	(17.1)	(24.0)	(24.4)	-	-	-	-	-	(65.6)
Purchase of LifeMiles stake	(5.0)	-	-	-	-	-	-	-	(5.0)
Sale of assets	(0.4)	-	-	-	-	-	-	-	(0.4)
Capitalization	200.0	-	-	-	-	-	-	-	200.0
Net Cash Flows Used in Other Activities	177.5	(24.0)	(24.4)	-	-	-	-	-	129.1
Net Cash Flow	55.7	6.8	173.0	337.5	238.4	369.4	412.6	421.5	2,014.8
Starting Cash Balance (consolidated AVH)	922.0	977.8	984.5	1,157.5	1,495.0	1,733.4	2,102.8	2,515.4	922.0
Ending Cash Balance (consolidated AVH)	977.8	984.5	1,157.5	1,495.0	1,733.4	2,102.8	2,515.4	2,936.9	2,936.9

Financial Forecast | Summary Balance Sheet¹



US\$ M	actual	forecast	forecast	forecast	forecast	forecast	forecast	forecast	forecast
	2020	2021	2022	2023	2024	2025	2026	2027	2028
Total assets	6,860.5	4,516.0	4,759.4	5,028.3	5,383.4	5,767.6	6,310.6	7,344.3	8,289.5
Cash, restricted cash, short-term investments	978.4	977.8	984.5	1,157.5	1,495.0	1,733.4	2,102.8	2,515.4	2,936.9
Current tax assets	111.8	120.6	120.6	120.6	120.6	120.6	120.6	120.6	120.6
Accounts receivable, net of provision for doubtful accounts	233.0	139.6	164.8	199.0	218.9	238.6	258.1	265.1	280.0
Expendable spare parts and supplies, net of provision for obsolescence	81.4	70.2	58.6	72.2	82.5	89.1	94.0	108.0	113.1
Prepaid expenses	36.2	46.9	57.3	84.7	82.9	148.4	137.2	124.8	114.8
Assets held for sale	0.9	0.8	0.8	0.8	0.8	0.8	0.8	0.8	0.8
Deposits and other assets	93.1	113.4	121.9	128.1	131.5	133.1	135.1	138.5	140.7
Intangibles	488.9	443.6	384.2	323.4	259.1	221.1	179.6	143.8	108.1
Deferred tax assets	25.2	22.5	22.5	22.5	22.5	22.5	22.5	22.5	22.5
Property and equipment, net	3,764.6	993.3	1,082.3	1,121.3	1,278.2	1,565.9	1,916.5	2,394.4	2,901.4
IFRS-16 lease right-of-use asset (net)	1,046.9	1,587.2	1,761.7	1,798.1	1,691.3	1,493.9	1,343.2	1,510.4	1,550.5
Total liabilities	8,162.3	5,377.6	5,808.0	6,015.3	6,104.4	6,154.5	6,316.7	6,929.8	7,428.3
Long-Term Debt	4,880.9	2,466.2	2,494.5	2,441.7	2,470.9	2,549.6	2,744.3	3,143.1	3,521.3
IFRS-16 Lease Liabilities	1,400.3	1,527.8	1,874.8	1,982.5	1,909.5	1,733.2	1,582.6	1,741.6	1,768.3
Accrued interest	-	17.0	16.9	20.0	19.8	23.1	24.1	26.4	27.8
Tax liabilities	68.7	10.9	1.9	(0.1)	0.6	5.6	6.3	6.9	7.4
Accounts payable and accrued expenses	525.5	369.7	478.0	552.6	592.8	630.4	656.8	694.2	728.3
Provisions for return conditions and legal claims	184.2	131.3	164.2	202.1	236.5	268.2	285.5	235.2	223.2
Employee benefits	238.6	102.9	76.5	41.6	47.3	55.9	61.0	71.9	79.1
Air traffic liability	399.2	294.1	269.4	336.2	369.0	398.1	424.4	443.9	476.3
Other liabilities	12.1	11.3	11.3	11.3	11.3	11.3	11.3	11.3	11.3
Frequent flyer deferred revenue	452.8	446.4	420.5	427.3	446.6	479.1	520.3	555.3	585.1
Total equity	(1,301.8)	(861.6)	(1,048.6)	(987.1)	(721.0)	(386.9)	(6.1)	414.5	861.2

(1) Forecast assumes the sale of the Company's interest in Servicios Aeroportuarios Integrales SAI S.A.S. in August 2021

Financial Forecast | Summary Operating Statistics



Operating Statistics	forecast	forecast	forecast	forecast	forecast	forecast	forecast	forecast
	2021	2022	2023	2024	2025	2026	2027	2028
All flights (passenger + cargo):								
Departures	131,148	191,157	230,883	243,620	250,876	259,542	258,294	269,249
BH	254,634	421,877	553,785	616,637	649,372	671,402	653,389	679,896
Passenger flights only:								
Departures	121,156	191,157	230,883	243,620	250,876	259,542	270,497	281,452
BH	218,408	421,877	553,785	616,637	649,372	671,402	697,910	724,418
Kilometers (K)	108,987	209,214	296,159	340,612	363,302	376,845	391,797	406,749
Average Stage (km)	900	1,094	1,283	1,398	1,448	1,452	1,448	1,445
ASK (M)	17,367	38,190	55,061	64,108	68,230	70,609	73,300	75,992
RPK (M)	12,382	32,227	44,701	53,406	56,922	59,547	61,684	63,820
Load Factor	71.3%	84.4%	81.2%	83.3%	83.4%	84.3%	84.2%	84.0%
Seats	17,469,418	30,744,075	38,618,897	41,083,396	42,383,889	43,930,746	45,902,646	47,874,546
PAX	12,836,457	26,608,555	32,018,043	33,988,841	36,679,552	38,452,896	40,069,681	41,686,466
Average BH per Departure	1.80	2.21	2.40	2.53	2.59	2.59	2.58	2.57
Average Seats per Departure	144	161	167	169	169	169	170	170
Average Jet Fuel Price (US\$ / gallon)	1.75	1.83	1.74	1.67	1.67	1.67	1.67	1.67

Appendix – Collateral Coverage

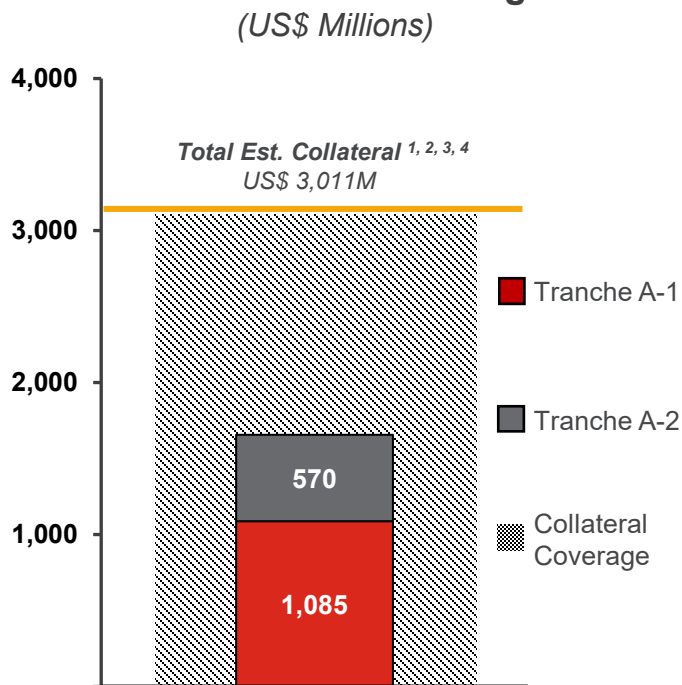


Collateral Coverage for Exit Debt Financing



➤➤ Newly performed appraisals support that the Exit Debt Financing of US\$ 1.6 billion will have substantial collateral coverage (LTV of 56.2%) after upsizing of the LM debt and before accounting for the value of the COP-denominated credit card receivables

Projected Exit Debt Finance Balance and Collateral Coverage (US\$ Millions)



Emergence Debt	
Loan to Value (LTV) (pre- / post-upsizing of LM debt to US\$ 405M) ^{1, 2, 3, 4}	55.0% / 56.2%

Available Collateral	Description	Valuation Summary
 Equity interest in LifeMiles	Avianca's 89.9% equity interest in the LifeMiles, as well as its nominally-priced option to acquire an additional 10.1% ²	MBA Valuation: US\$ 2,159M Implied Equity Value after subtraction of net debt US\$ 1,891M / US\$ 1,825M³ (MBA 6/18/21)
 Cargo Business	Pledge of the cargo business (not inclusive of belly cargo)	MBA Valuation: US\$ 870M Implied Equity Value after subtraction of net debt US\$ 660M⁴ (MBA 6/18/21)
 Brand Intellectual Property	First-lien pledge on Brand Intellectual Property (i.e., Trademarks)	MBA Valuation: US\$ 460M (MBA 6/18/21)
 COP-denominated credit card receivables	First-lien pledge on certain COP-denominated credit card receivables	Not appraised by 3 rd party

(1) Collateral coverage projections is not inclusive of monthly estimates of credit card receivable balances, and is inclusive of expected PIK'd conversion and commitment fees upon emergence
 (2) Avianca will pay purchase price of US\$ 5M to acquire the remaining 10.1% upon refinancing of the existing LM debt facility.
 (3) Equity stake for collateral value is calculated by subtracting gross debt of US\$ 340M (pre-upsizing) or assumes LM upsizes debt to US\$ 405M (post-upsizing); the net debt includes cash position of US\$ 72M
 (4) Assuming estimated net debt at emergence of US\$ 210M, the net collateral value drops to US\$ 660M

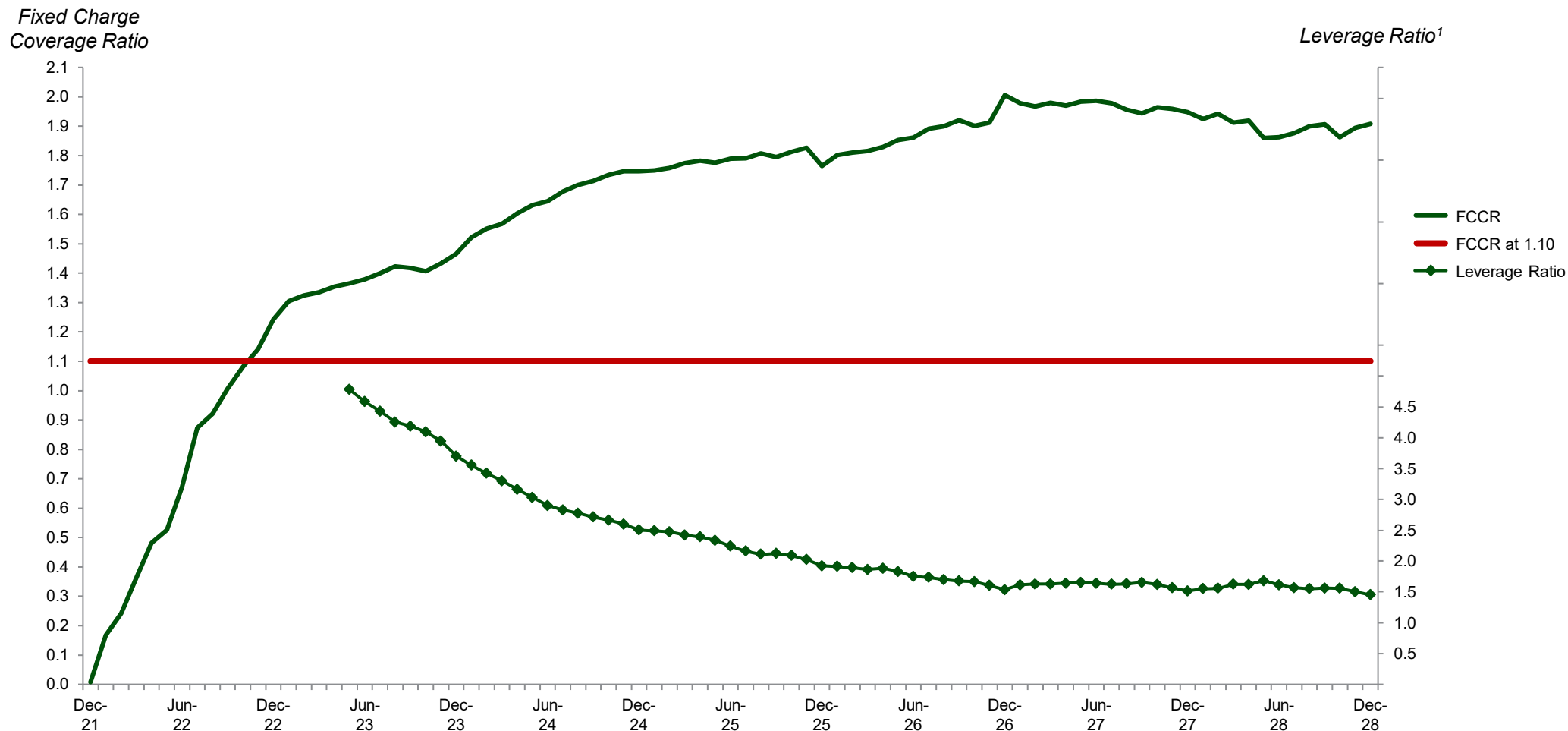
Appendix - Covenant Analysis



Fixed Charge Coverage Ratio (“FCCR”) and Leverage Ratio through Dec-2028



» The FCCR is projected above 1.10 from the end of 2022 forward

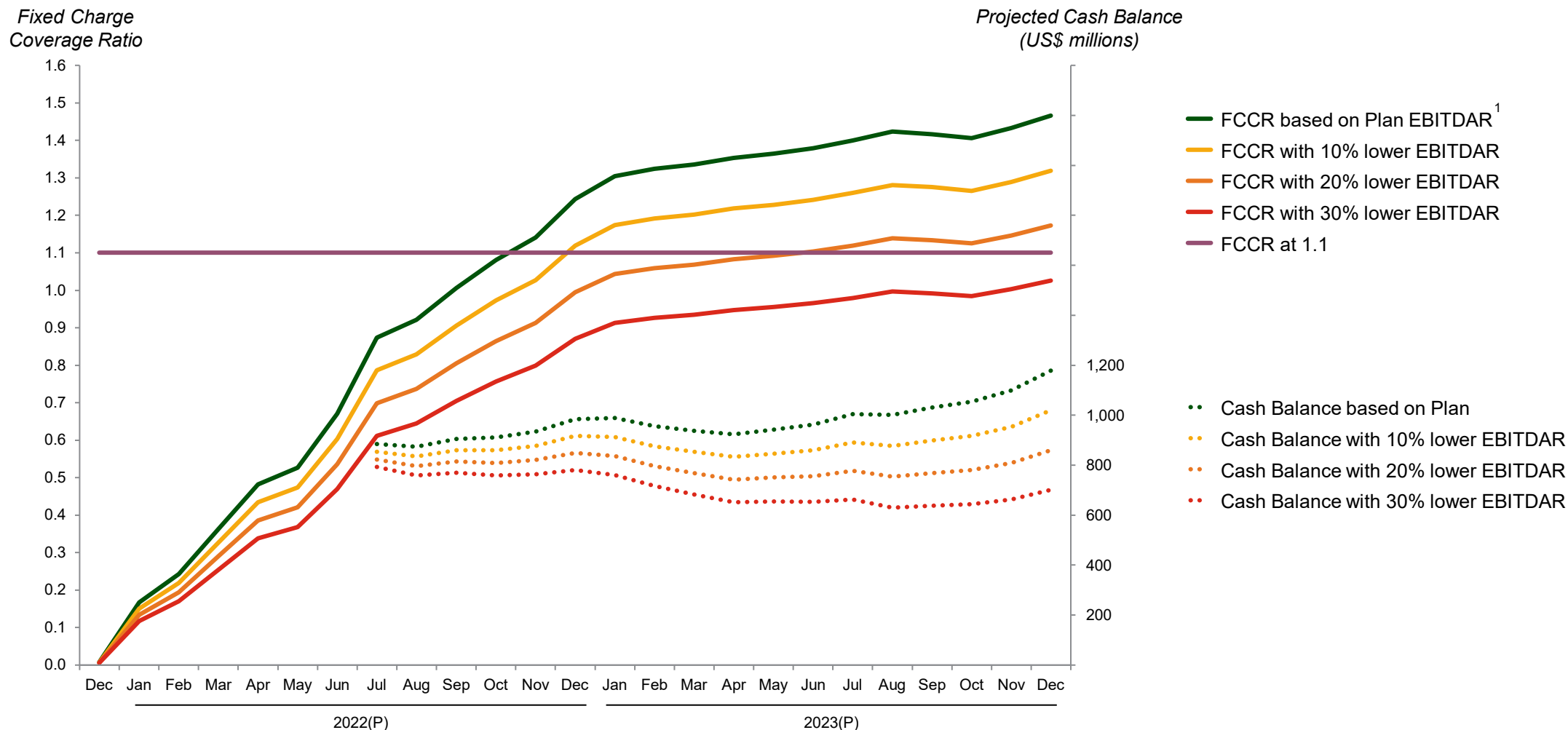


(1) EBITDA as included in the leverage calculation excludes aircraft rentals during the PBH period (as these are excluded from the depreciation expense of the IFRS-16 right-of-use assets)
 Note: The forecast as shown in this page has been adjusted to assume that exit debt is refinanced only at maturity in October 2028 (versus the standard assumption in the rest of the deck that exit debt is refinanced mid-forecast)

Fixed Charge Coverage Ratio (“FCCR”) Sensitivity through 2023



➤➤ The projected FCCR remains below 1.5x through 2023, and grows thereafter as projected profitability expands



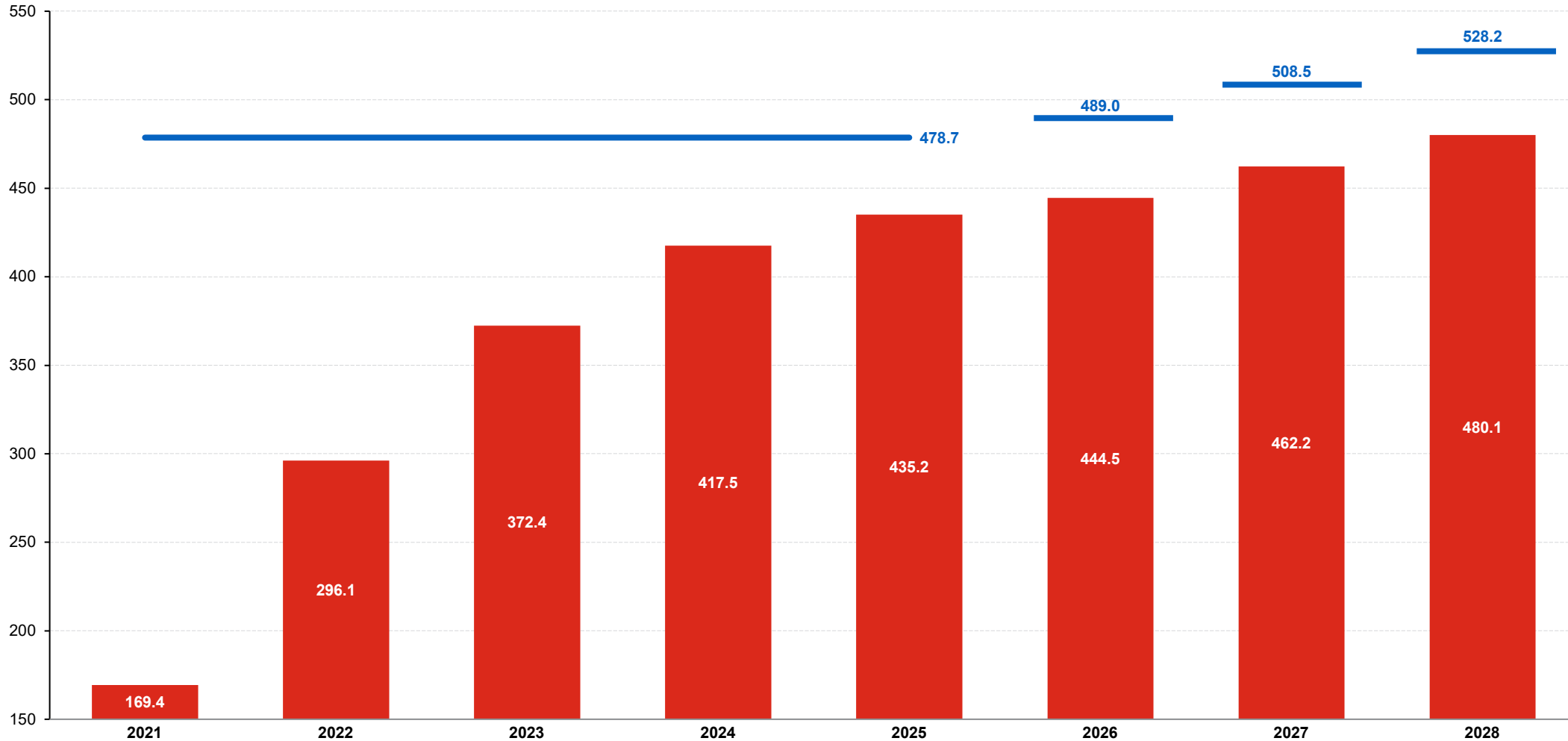
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 Note: The forecast as shown in this page has been adjusted to assume that exit debt is refinanced only at maturity in October 2028 (versus the standard assumption in the rest of the deck that exit debt is refinanced mid-forecast)

Proposed Rental Payment Covenant Levels



Annual Cash Rental Payments for Aircraft and Spare Engines (inc. PBH capital payments) vs. Proposed Covenant Levels

US\$ millions



Proposed 2026 - 2028 Threshold (annual rent + 10%)

Proposed 2021 - 2025 Threshold (max +10%) = \$478.7 million

Appendix - LifeMiles



LifeMiles Loyalty Program | Overview



>> The LifeMiles loyalty program is uniquely positioned to continue to bolster its growth trajectory and profitability

Business At-A-Glance



10+ million Members



US\$ 334M in FY19 Gross Billings



Winner of 5 Global Traveler Awards and 13 Freddie Award



Exclusive Loyalty Program for Avianca



~600K Active Co-branded Credit Cards



700+ Commercial Partners



Key Highlights

- 1 Strongly positioned in its core markets as the largest and most recognized loyalty program
- 2 Underpenetrated consumer markets foster significant growth potential
- 3 Diversified network of Blue-Chip commercial and financial partners
- 4 Attractive operating model generating predictable, long-term liquidity
- 5 Proven, experienced and aligned management team, supported by a top private equity sponsor
- 6 Exclusive agreement with Avianca, the leading carrier in Colombia and Central America, extended through 2040

LifeMiles Loyalty Program | Business Model

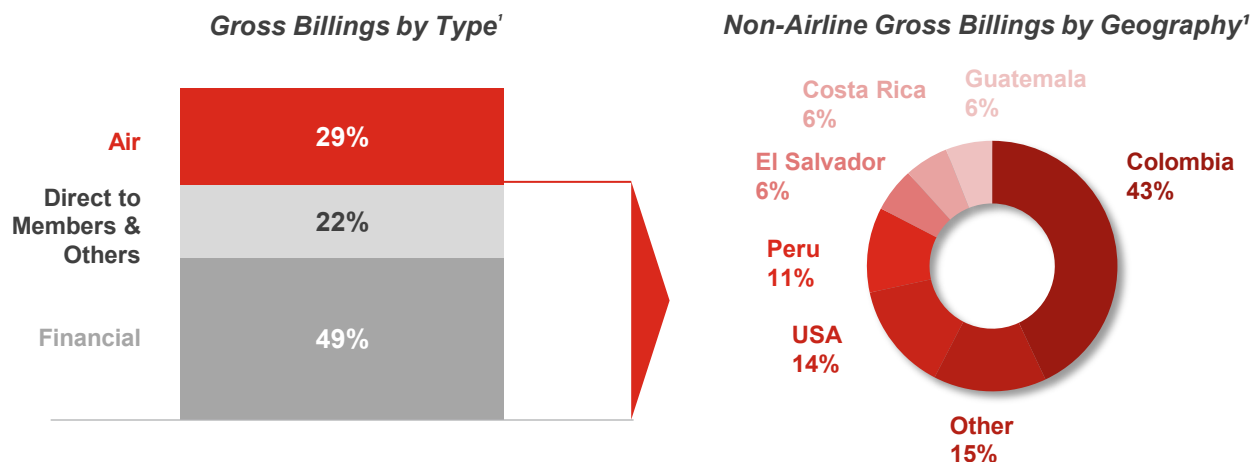


LifeMiles continues to augment its non-airline partner network to drive robust operational results and profitability

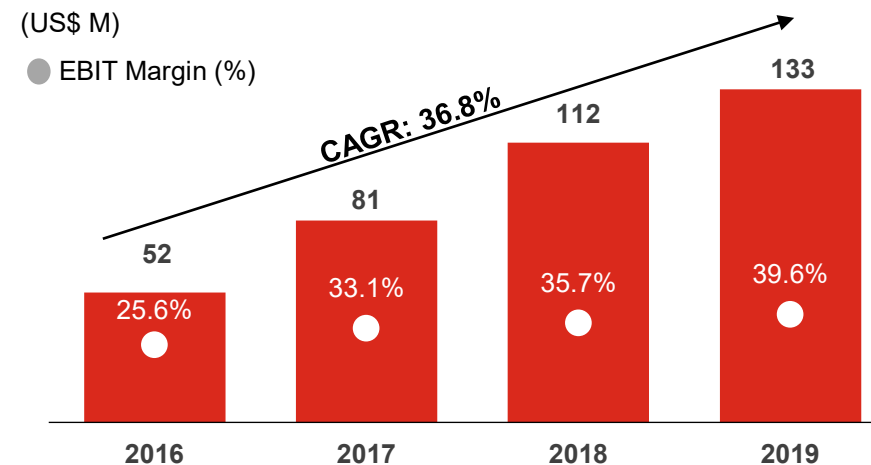
Successful and Diverse Business Model

- ❑ Diversified geographic presence with 6 countries contributing 6%+ of gross billings¹
- ❑ Asset-light business model with favorable working capital dynamics, cash margin of ~45%² of gross billings
- ❑ Proven management team, the core of which has been in place since 2010 and has grown non-airline sales by 4x over the same time period
- ❑ On average, non-air rewards provide a 10% to 20% higher profit margin than redemptions for air tickets
- ❑ With a growing customer base and partner network, non-domesticated (Colombia) gross billings have increased by 10%+ since FY2017

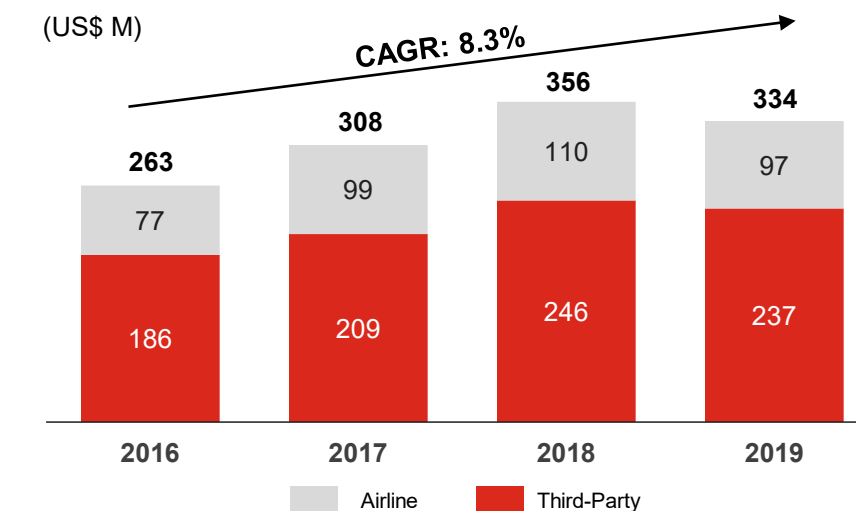
A Diversified Mix of Customers & Geographies



Strong EBIT Growth and Margin Expansion (IFRS 15)²



.....Is Accelerating Growth in Gross Billings



(1) Reflects FY 2019. LifeMiles revenue comes primarily from the sale of miles, which are referred to as "Gross Billings"
 (2) Defined as Adj. Cash EBITDA / Gross Billings
 (3) Excludes one-time non-cash breakage-related adjustment

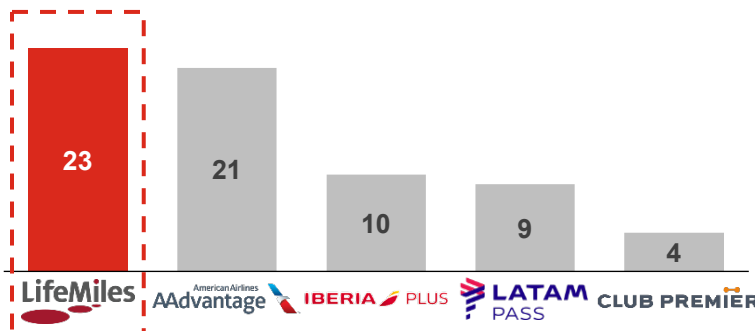
LifeMiles Loyalty Program | Growth Opportunities



LifeMiles leverages its diversified network of partnerships across an expanding geographic footprint to accelerate growth

Financial Partnerships

LifeMiles has more co-brand credit card partnerships than any of its Latin American Competitors



Co-branding contracts deliver diversified and predictable sales streams vs. AVH point accruals

Miles sold through financial partnerships yield higher margins than miles sold to Avianca & AV air partners

Co-branded credit cards facilitate continuous customer engagement with the LifeMiles program

Network of financial partnerships enables LifeMiles to provide a more comprehensive loyalty program

Retail / Transport Channels

Hotels	Car Rental	Retail	Restaurants
Hilton HONORS	Hertz	THE NORTH FACE	Olive Garden
IHG Rewards Club	SIXT rent a car	ALDO	UBER EATS
Marriott REWARDS	AVIS	VANS	STARBUCKS COFFEE
WYNDHAM REWARDS	Budget	STEVE MADDEN	14 inkas

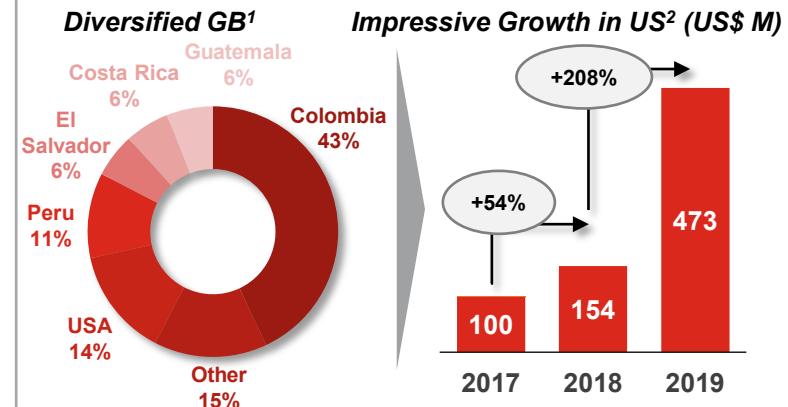
Members are able to utilize their accrued points as a liquid currency outside of the airline industry

Non-airline rewards are often cheaper (fewer miles), broadening the program's appeal

Partnership with Uber Eats & other similar partners critical while air travel recovers from COVID crisis

LM investing in e-commerce, mobile payments, & other strategies to reinforce non-travel elements of program

Geographic Diversification



Financial Partners in North America have gained significant relevance



Conversion of points to miles in the US grew 241% in '19 vs '18 & represent ~42% of conversion gross billings

International partnerships enable global customers to redeem LifeMiles' points outside of AV core

Expansion of geographic footprint enables the business to appeal to a broad array of travelers

Through a strong international network of earn (e.g; financial partners) and redemption (e.g; Star Alliance) partners, LifeMiles effectively serves, sells to, and grows its customer base both in the airline's core markets and beyond

(1) Non-Airline Gross Billings by Geography for FY2019
 (2) Financial partners' gross billings in the United States. Indexed for FY2017 amount.

LifeMiles Loyalty Program | Entrenched Brand Recognition

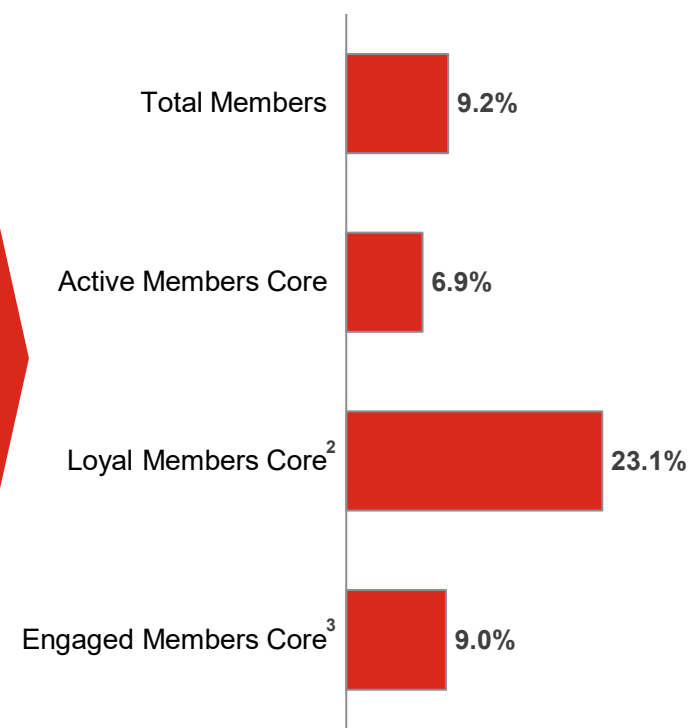


LifeMiles' award-winning brand facilitates strong member engagement across its accrual and redemption network



		2013	2014	2015	2016	2017	2018	2019	2020	Last 7 Years	Best Redemption Ability (last 6 yrs)
		1	2	2	3	2	1	1	1	13	5
		-	-	-	-	-	-	-	-	-	-
		-	-	-	-	-	-	-	-	-	-
		-	-	-	-	-	-	-	-	-	-
		-	-	-	-	-	-	-	-	-	1
		1	2	3	2	4	5	3	3	23	-
		3	2	2	1	1	1	1	1	12	-
		-	-	-	-	-	-	-	-	-	-
		-	-	-	-	-	-	-	-	-	-

Member Engagement Continues to Strengthen¹



LifeMiles is indisputably the most awarded program in Latin America....only Southwest Rapid Rewards & American Advantage rival LifeMiles in all of the Americas

(1) YoY Growth, as of Mar '20
 (2) Members active for two consecutive years in Core Markets
 (3) Members who are active in two or more categories over the last 12-month period

Thank you

